# SECURITIES AND EXCHANGE COMMISSION SEC FORM 20-IS

# INFORMATION STATEMENT PURSUANT TO SECTION 17.1(b) OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
- Preliminary Information Statement
- Definitive Information Statement
- 2. Name of Registrant as specified in its charter

DMCI Holdings Inc.

- 3. Province, country or other jurisdiction of incorporation or organization Philippines
- 4. SEC Identification Number

ASO95002283

5. BIR Tax Identification Code

004-703-376-000

6. Address of principal office

3/F Dacon Bldg. 2281 Chino Roces Avenue, Makati City Postal Code 1231

- 7. Registrant's telephone number, including area code (632) 88883000
- 8. Date, time and place of the meeting of security holders
  JULY 14, 2020, 9:30 AM, VIA REMOTE COMMUNICATION
- 9. Approximate date on which the Information Statement is first to be sent or given to security holders Jun 15, 2020
- 10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor

The Management of the Corporation

Address and Telephone No.

3/F Dacon Bldg. 2228 Chino Roves Ave. Makati City 1231 / (632) 8888 3000

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	Number of Shares of Common Stock Outstanding and Amount of Debt Outstanding
Common	13,277,470,000

Preferred	960
13. Are any or all	of registrant's securities listed on a Stock Exchange?
•	∩ No
If yes, state the	e name of such stock exchange and the classes of securities listed therein:
The Philippi	ne Stock Exchange Common Shares and Preferred Shares
disclosures, including fina and are disseminated sol	varrant and holds no responsibility for the veracity of the facts and representations contained in all corporate incial reports. All data contained herein are prepared and submitted by the disclosing party to the Exchange, ely for purposes of information. Any questions on the data contained herein should be addressed directly to Officer of the disclosing party.
	DMCI HOLDINGS INCORPORATED
	DMCI Holdings, Inc.
	DMC
Date of Stockholders'	Jul 14, 2020
Meeting Type (Annual or Special)	ANNUAL
Time	9:30 AM
Venue	VIA REMOTE COMMUNICATION
Record Date	Jun 1, 2020
	ng of Stock Transfer Books
Start Date	N/A
End date	N/A
Other Relevant Informa	tion
Attached is SEC Form Rule 20.	20-IS or the Definitive Information Statement with its attachments, in accordance with the SEC
Filed on behalf by	
Filed on behalf by:	Herbert Consunji

Executive Vice President & Chief Finance Officer

Designation



#### NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

#### Dear Stockholders:

Please be notified that the annual meeting of stockholders of DMCI Holdings, Inc. (the "Corporation") will be held virtually on July 14, 2020, at 9:30 A.M. with the following agenda:

- (1) Call to Order
- (2) Report on Attendance and Quorum
- (3) Approval of Minutes of Previous Stockholders' Meeting
- (4) Management Report for the year ended December 31,2019
- (5) Ratification of All Acts of the Board of Directors and Officers during the preceding year
- (6) Appointment of Independent Auditor
- (7) Election of Directors including the Independent Directors
- (8) Other Matters
- (9) Adjournment

Stockholders of record as of June 1, 2020 will be entitled to notice of and to vote at the said annual meeting or any adjournment or postponement thereof.

Given the current emergency health crisis, stockholders may only attend by remote communication, by voting in absentia, or by appointing the Chairman or the President or the Chief Finance Officer as proxy. Stockholders who intend to attend the said meeting should notify the Corporation by sending an email to <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a>. The Corporation will send the instructions for joining the virtual annual meeting via email to each stockholder who will signify his/her intention to attend the same.

Deadline for submission of proxies is on July 3, 2020 via mail or email at <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a>. Validation of proxies shall be held on July 8, 2020, 2:00 p.m., at the principal office of the Corporation, or virtually, as may be necessary or required.

# **Participation via Remote Communication**

The conduct of the annual stockholders' meeting will be streamed live, and stockholders may attend, and participate at the annual meeting by remote communication by following the instructions below:

- 1. Starting June 11, 2020, stockholders who intend to participate remotely should notify the Corporation by sending an email to asm2020@dmcinet.com.
- 2. An email confirmation and further instructions for the registration and voting will be provided to the stockholders.
- 3. A link will be sent by email to stockholders who will indicate their intention to participate at the annual meeting through remote communication. The stockholders should access the link provided by the company in order to register their attendance at the annual stockholders' meeting. Once the registration of the stockholders is validated by the company, the company shall send an email to the stockholders which shall contain the link for the July 14, 2020 annual stockholders' meeting. The stockholders may attend the said annual meeting on July 14, 2020 by accessing such link.
- 4. Stockholders who intend to vote in absentia are required to submit their vote through the online voting portal to be provided by the company upon confirmation of their registration. Votes should be submitted not later than July 5, 2020.
- 5. Stockholders who intend to attend and vote by proxy should submit their respective proxies by mail or by email to <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a> not later than July 3, 2020. No further changes on the proxies will be accommodated after the deadline.

Makati City, Metro Manila,

June 8, 2020

For the Board of Directors:

ATTY. NOEL A. LAMAN Corporate Secretary

Access to Notice of Meeting, Agenda and Rationale, Proxy Form, Definitive Information Statements, Financial Statements, Minutes of Annual Stockholders' Meeting dated May 21, 2019 can be downloaded by scanning the QR Code provided herewith.

Likewise, you may also download it from the company's website by clicking this link:

http://www.dmciholdings.com/corporate\_governance/page/2020-annual-stockholders-meeting

Electronic copies of the same documents are also available at the PSE Edge.

Hard copies of the DIS will be available upon request of the stockholder. You can submit your request by calling (632) 8888 3000 or by sending an email to asm2020@dmcinet.com



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<sup>\*</sup> DMCI Holdings, Inc. Dividend Policy: The Corporation is committed to provide reasonable economic returns to its shareholders with a dividend payout ratio of at least 25% of the preceding year's Consolidated Core Net Income, or the reported net income excluding all foreign exchange, mark-to-market gains and losses and non-recurring items. The Corporation may, from time to time, pay special dividends as a return of excess funds to shareholders as determined by the Board of Directors upon considering the investing and operating needs of the Corporation. The policy is subject to availability of retained earnings, and subject further to compliance with applicable laws, rules and regulations on dividend declarations.

#### AGENDA DETAILS AND RATIONALE

- 1. Call to Order. The Chairman of the Board of Directors, Mr. Isidro A. Consunji, will call the meeting to order.
- 2. Certification of Notice and Quorum. The Corporate Secretary, Atty. Noel A. Laman, will certify that copies of the Notice were sent to the stockholders of record, and will certify the number of shares present at the meeting, for the purpose of determining the presence of quorum for the transaction of corporate business.
- 3. Approval/ratification of the minutes of the annual meeting of stockholders held on May 21, 2019. The minutes of the May 21, 2019 annual stockholders' meeting are posted on the company's website. Hardcopies will also be distributed during the meeting. The stockholders will be requested to approve the said minutes. The proposed resolution reads as follows:

"RESOLVED, That the stockholders of DMCI Holdings, Inc. (the "Corporation") hereby approve the minutes of the annual stockholders' meeting of the Corporation held on May 21, 2019."

4. Approval of the Management Report for the year ending December 31,2019. The President will report on the performance of the company for the year 2019. The proposed resolution reads as follows:

"RESOLVED, That the stockholders of DMCI Holdings, Inc. (the "Corporation") hereby approve the Management Report for the year ending December 31, 2019."

5. Ratification of Acts of Directors and Officer. Resolutions, contracts, and acts of the board of directors and management for ratification refer to those passed or undertaken by them during the year and for the day to day operations of the Company as contained or reflected in the attached annual report and financial statements and more specifically identified in item 9 (2) of the Information Statement. The proposed resolution reads as follows:

"RESOLVED, That the stockholders of DMCI Holdings, Inc. approve, ratify and confirm all the acts, decisions and resolutions of the Board of Directors and officers of the Corporation made or undertaken from May 21, 2019 and until the date of this meeting as they are reflected in the books and records of the Corporation."

6. Appointment of Independent Auditors. The stockholders will be requested to approve the appointment of SyCip, Gorres, Velayo & Co. as independent auditors of the Corporation. The proposed resolution reads as follows:

"RESOLVED, That the stockholders of DMCI Holdings, Inc. approve, ratify and confirm, as they do hereby, the appointment of SyCip Gorres Velayo & Co. as the external auditors of the Corporation for the current year."

7. Election of Directors. The profiles *I* business experience of the candidates to the Board of Directors are provided in the information statement. The candidates for this year are as follows:

# Regular Directors:

ISIDRO A. CONSUNJI CESAR A. BUENAVENTURA JORGE A.CONSUNJI HERBERT M. CONSUNJI MA. EDWINA C. LAPERAL LUZ CONSUELO A. CONSUNJI MARIA CRISTINA C. GOTIANUN

# Independent Directors:

HONORIO O.REYES-LAO ANTONIO JOSE U. PERIQUET

- 8. Other Matters. The stockholders to propose such other matters.
- 9. Adjournment. After all the businesses have been considered, the meeting shall be adjourned.

# PROXY FORM DMCI HOLDINGS, INC.

#### Item 1. Identification

This proxy is being solicited for and on behalf of the Management of the Corporation. The Chairman of the Board of Directors or, in his absence, the President of the Corporation will vote the proxies at the annual stockholders' meeting to be held on July 14, 2020.

#### Item 2. Instruction

- (a) The proxy must be duly accomplished by the stockholder of record as of Record Date. A proxy executed by a corporation shall be in the form of a board resolution duly certified by the Corporate Secretary or in a proxy form executed by a duly authorized corporate officer accompanied by a Corporate Secretary's Certificate quoting the board resolution authorizing the said corporate officer to execute the said proxy.
- (b) Duly accomplished proxies may be mailed or submitted via email to the Corporate Secretary of the Corporation not later than July 3, 2020 at the following address:

The Corporate Secretary
DMCI Holdings, Inc.
3<sup>rd</sup> Floor, DACON Building
2281 Pasong Tamo Extension
1231 Makati City
Philippines

Email: asm2020@dmcinet.com

- (c) In case of shares of stock owned jointly by two or more persons, the consent of all co-owners must be necessary for the execution of the proxy. For persons owning shares in an "and/or" capacity, any one of them may execute the proxy.
- (d) Validation of proxies will be held by the Stock Transfer Agent on July 8, 2020 at 2:00 p.m. at the principal office of the Corporation at the 3<sup>rd</sup> Floor, DACON Building, 2281, Don Chino Roces Avenue, Makati City, Philippines.
- (e) Unless otherwise indicated by the stockholder, a stockholder shall be deemed to have designated the Chairman of the Board of Directors, or in his absence, the President of the Corporation, or in his absence, the Chief Finance Officer, as his proxy for the annual stockholders meeting to be held on July 14, 2020.
- (f) If the number of shares of stock is left in blank, the proxy shall be deemed to have been issued for all of the stockholder's shares of stock in the Corporation as of Record Date.
- (g) The manner in which this proxy shall be accomplished, as well as the validation hereof shall be governed by the provisions of SRC Rule 20 (11)(b)
- (h) The stockholder executing the proxy shall indicate the manner by which he wishes the proxy to vote on any of the matters in (1), (2), (3), (4), and (5) below by checking the appropriate box. Where the boxes (or any of them) are unchecked, the stockholder executing the proxy is deemed to have authorized the proxy to vote for the matter.

The Undersigned hereby appoints the Chairman of the Board of Directors of DMCI Holdings, Inc., or in his absence, the President of DMCI Holdings, Inc., or in his absence, the Chief Finance Officer of DMCI Holdings, Inc. as his/her/its Proxy to attend the above annual meeting of the stockholders of DMCI Holdings, Inc., and any adjournment or postponement thereof, and thereat to vote all shares of stock held by the undersigned as specified below and on any matter that may properly come before said meeting.

Approval/ra	tification of the minutes o	f the annual stockholders' meeting held on May 21, 2019.	
□ FOR	☐ AGAINST	□ ABSTAIN	
Approval of	the Management Report		
□ FOR	☐ AGAINST	□ ABSTAIN	
financial sta	tements of the Corporation	•	
□ FOR	☐ AGAINST	□ ABSTAIN	
ppointment of	SGV & Co. as Independent	External Auditors	
□ FOR	☐ AGAINST	☐ ABSTAIN	
lection of Direc	tors.		
	R all nominees listed belov	v, except those whose names are stricken out	
□ WI	ΓΗΗOLD authority to vote	for all nominees listed below.	
		vithhold authority to vote for any individual nominee, draw a line throug	gh the
ar Directors:			
AR A. BUENAVE GE A. CONSUNJ RBERT M. CONSI . EDWINA C. LAI CONSUELO A. (	ntura I Unji Peral Consunji		
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□ FOR	☐ AGAINST	□ ABSTAIN	
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# Item 3. Revocability of Proxy

Any stockholder who executes the proxy enclosed with this statement may revoke it at any time before it is exercised. The proxy may be revoked by the stockholder executing the same at any time by submitting to the Corporate Secretary a written notice of revocation not later than the start of the meeting, or by attending the meeting in person and signifying his intention to personally vote his shares. Shares represented by an unrevoked proxy will be voted as authorized by the stockholder.

# Item 4. Persons Making the Solicitation

The solicitation is made by the Management of the Corporation. No director of the Corporation has informed the Corporation in writing that he intends to oppose an action intended to be taken up by the Management of the Corporation at the annual meeting. Solicitation of proxies shall be made through the use of mail or personal delivery. The Corporation will shoulder the cost of solicitation which is approximately Php80,000.00.

# Item 5. Interest of Certain Persons in Matters to be Acted Upon

	for director, or associate of any of the foregoing, has any substantial interest, direct or indirect, any matter to be acted upon at the annual stockholders' meeting to be held on May 19, 2020
Date	(Signature above printed name, including title when signing for a corporation or partnership or as an agent, attorney or fiduciary).
	No. of shares held:

# **COVER SHEET**

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#### SECURITIES AND EXCHANGE COMMISSION

#### **SEC FORM 20-IS**

# INFORMATION STATEMENT PURSUANT TO SECTION 20 OF THE SECURITIES REGULATION CODE

- 1. Check the appropriate box:
  - [ ] Preliminary Information Statement
  - $[\ \ \ ]$  Definitive Information Statement
- 2. Name of Corporation as specified in its charter: **DMCI Holdings, Inc.**
- 3. Province, country or other jurisdiction of incorporation or organization: **Philippines**
- 4. SEC Identification Number: **ASO95-002283**
- 5. BIR Tax Identification Code: **004-703-376**
- 6. Address of principal office Postal Code: 3<sup>rd</sup> Floor, Dacon Building

2281 Don Chino Roces Avenue

1231 Makati City Metro Manila

- 7. Corporation's telephone number, including area code: (632) 8888-3000
- 8. Date, time and place of the meeting of security holders:

**July 14, 2020, Tuesday** 

9:30 A.M.

Via Remote Communication

- 9. Approximate date on which the Information Statement is first to be sent or given to security holders: **June 15, 2020**
- 10. In case of Proxy Solicitations:

Name of Person Filing the Statement/Solicitor: The Management of the Corporation

Address and Telephone No.: 3<sup>rd</sup> Floor, Dacon Building

2281 Don Chino Roces Avenue

# 1231 Makati City Metro Manila (632) 8888-3000

11. Securities registered pursuant to Sections 8 and 12 of the Code or Sections 4 and 8 of the RSA (information on number of shares and amount of debt is applicable only to corporate registrants):

Title of Each Class	No. of Shares Outstanding	<u>Amount</u>
Common Shares	13,277,470,000	Php13,277,470,000.00
Preferred Shares	960	960.00
TOTAL	13,277,470,960	Php13,277,470,960.00

12.	Are any or all of Corp	oration's Securities Listed with the	ne Philippine Stock Exchange?
	Yes	()	No ( )

# PART I INFORMATION REQUIRED IN INFORMATION STATEMENT

#### A. GENERAL INFORMATION

#### Item 1. Date, Time and Place of Meeting

The enclosed proxy is solicited for and on behalf of the Management of **DMCI HOLDINGS, INC.** (hereinafter called the "Corporation") for use in connection with the annual meeting of the stockholders to be held on July 14, 2020 (Tuesday), at 9:30 A.M. via virtual or remote communication.

The Notice, form of proxy and QR Code with access to the Definitive Information Statement and other related documents will be sent to the stockholders of record as of June 1, 2020 (the "Record Date") on or before June 14, 2020.

The matters to be considered and acted upon at such meeting are referred to in the Notice and are more fully discussed in this statement.

The complete mailing address of the Corporation is:

3<sup>rd</sup> Floor, Dacon Building 2281 Don Chino Roces Avenue 1231 Makati City Metro Manila, Philippines

In view of the current COVID-19 global pandemic, stockholders may only attend by remote communication, by voting in absentia, or by appointing the Chairman of the meeting as proxy. Stockholders who intend to attend the said meeting by remote communication should notify the Corporation by sending an email to asm2020@dmcinet.com

# **Participation via Remote Communication**

The conduct of the annual stockholders' meeting will be streamed live, and stockholders may attend, and participate at the annual meeting by remote communication by following the instructions below:

- 1. Starting June 11, 2020, stockholders who intend to participate remotely should notify the Corporation by sending an email to <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a>.
- 2. An email confirmation and further instructions for the registration and voting will be provided to the stockholders.
- 3. A link will be sent by email to stockholders who will indicate their intention to participate at the annual meeting through remote communication. The stockholders should access the link provided by the company in order to register their attendance at the annual stockholders' meeting. Once the registration of the stockholders is validated by the company, the company shall send an email to the stockholders which shall contain the

- link for the July 14, 2020 annual stockholders' meeting. The stockholders may attend the said annual meeting on July 14, 2020 by accessing such link.
- 4. Stockholders who intend to vote in absentia are required to submit their vote through the online voting portal to be provided by the company upon confirmation of their registration. Votes should be submitted not later than July 3, 2020.
- 5. Stockholders who intend to attend and vote by proxy should submit their respective proxies by mail or by email to <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a> not later than July 3, 2020. No further changes on the proxies will be accommodated after the deadline.

# Item 2. Dissenter's Right of Appraisal

The proposed corporate actions to be voted upon by the stockholders at the July 14, 2020 annual meeting are not among the items provided in Section 80 of the Revised Corporation Code of the Philippines, with respect to which a dissenting stockholder may exercise his appraisal right. Thus, the dissenter's right of appraisal as provided under Section 80 of the Revised Corporation Code of the Philippines is not applicable in any of the matters to be voted upon by the stockholders.

# Item 3. Interest of Certain Persons in or Opposition to Matters to be Acted Upon

No director, officer, nominee for director, or associate of any of the foregoing, has any substantial interest, direct or indirect, by security holdings or otherwise, on any matter to be acted upon, other than election to office. No director has informed the Corporation in writing of any intention to oppose any action to be taken during the meeting.

#### **B. CONTROL AND COMPENSATION INFORMATION**

#### Item 4. Voting Securities and Principal Holders thereof

(a) As of April 30, 2020, the Corporation has the following outstanding shares:

#### Common shares (voting)

13,277,470,000 shares\*

\*Of the total outstanding common shares, 972,363,616 common shares representing 7.32% of the outstanding common shares are owned by foreign shareholders.

- (b) The Record Date for the Annual Stockholders' Meeting is on June 1, 2020. Only the holders of Common Shares as of the Record Date shall be entitled to vote on the following matters to be submitted for stockholders' approval: (i) approval of the minutes of the previous meeting, (ii) approval of the Management Report for the year ending December 31, 2019; (iii) ratification of all acts of the Board of Directors and officers during the previous year, (iv) appointment of the independent auditor, and (v) election of directors.
- (c) In the election of directors, every stockholder entitled to vote shall have the right to vote in person or by proxy the number of common shares of stock standing in his name as of Record Date. A

stockholder entitled to vote may vote such number of shares for as many persons as there are directors to be elected, or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit. Provided, that the total number of votes cast by a stockholder shall not exceed the number of shares owned by him as shown in the books of the Corporation multiplied by the whole number of directors to be elected.

Pursuant to the provisions of Article III, Section 3 of the Amended By-Laws of the Corporation, all nominations for the election of directors shall be submitted in writing to the Board of Directors, with the consent of the nominees, at least sixty (60) days before the scheduled annual stockholders' meeting.

With respect to the other matters to be submitted for stockholders' approval, each outstanding common share shall be entitled to one vote.

# (d) Security Ownership of Certain Record and Beneficial Owners

The following table sets forth as of **May 31, 2020**, the record and/or beneficial owners of more than 5% of the outstanding Common Shares of the Corporation which are entitled to vote and the amount of such record and/or beneficial ownership.

Title of Class	Name, Address of Record Owner and Relationship with Issuer	Name and Address of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	Percent of Class
Common	DACON Corporation 2281 Chino Roces Ave., Makati City Dacon Corp. is a stockholder of the Corporation	See attached Schedule 2. Beneficial owners are stockholders of Dacon Corp. <sup>1</sup>	Filipino	6,848,547,009	51.58%
Common	DFC Holdings, Inc. Dacon Bldg. 2281 Don Chino Roces	See attached Schedule 2 Beneficial owners are	Filipino		

<sup>&</sup>lt;sup>1</sup> Mr. Jorge A. Consunji and/or Ma. Edwina C. Laperal, and/or Maria Cristina C. Gotianun shall have the right to vote the shares of DACON Corporation.

	Λνοριιο	stockholders		2,382,067,010	17.94%
	Avenue,			2,302,007,010	17.54%
	Makati City	of DFC			
	DFC	Holdings,			
	Holdings, Inc.	Inc.			
	is a				
	stockholder				
	of the				
	Corporation				
C		Coo			
Common	Philippine	See			
	Central	attached			
	Depository,	Schedule 2.			
	Inc. (PCD)		Filipino		
	Ground	The			
	Floor, Makati	beneficial			
	Stock	owners of			
	Exchange	such shares			
	Building	are			
	6767, Ayala	Philippine		2,700,550,686	20.34%
	Avenue	Depository			
	Makati City	and Trust			
	PCD is the	Corporation			
	registered	("PDTC")			
	owner of the	participants,			
	shares in the	who hold			
	books of the	the shares			
	Corporation's	on their			
	transfer	behalf or on			
	agent	behalf of			
		their clients			
	Philippine	(See			
	Central	attached			
Common	Depository,	Schedule 2.)	Foreign		
	Inc. (PCD)		2.0.		
		The			
	Ground				
	Floor, Makati	beneficial			
	Stock	owners of			
	Exchange	such shares			
	Building	are			
	6767, Ayala	Philippine		962,627,565	7.25%
	Avenue	Depository			
	Makati City	and Trust			
	PCD is the	Corporation			
		-			
	registered	("PDTC")			
	owner of the	participants,			
	shares in the	who hold			
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	Corporation's	on their			

transfer	behalf or on
agent	behalf of
	their clients

Below is the list of the individual beneficial owners under PCD, Inc. account holding more than 5% of the outstanding Common Shares of the Corporation.

Title of Class	Name and Address of Beneficial Owner and Relationship with Record Owner	Citizenship	Number of Shares Held	Percent of Class
Common	None			

# (e) Security Ownership of Management

The table sets forth as of **May 31, 2020** the record or beneficial stock ownership of each Director of the Corporation and all Officers and Directors as a group.

Title of	Name of Beneficial Owner	<b>Amount and</b>	Nature of	Citizenship	Percent of
Class		Beneficial O	wnership		Class
Common	Isidro A. Consunji	65,000	Direct	Filipino	0.0005%
Common	Cesar A. Buenaventura	900,000	Direct	Filipino	0.0068%
Common	Ma. Edwina C. Laperal	3,315,000	Direct	Filipino	0.0050%
Common	Jorge A. Consunji	5,000	Direct	Filipino	0.0000%
Common	Herbert M. Consunji	23,000	Direct	Filipino	0.0002%
Common	Luz Consuelo A. Consunji	61,000	Direct	Filipino	0.0000%
Common	Antonio Jose U. Periquet	125,000	Direct	Filipino	0.0009%
Common	Honorio O. Reyes-Lao	175,000	Direct	Filipino	0.0013%
Common	Maria Cristina C. Gotianun	5,500	Direct	Filipino	0.0000%
Common	Noel A. Laman	100,000	Direct	Filipino	0.0008%
Common	Ma. Pilar P. Gutierrez	0	N/A	Filipino	0.0000%
Common	Brian T. Lim	0	N/A	Filipino	0.0000%
Common	Cherubim O. Mojica	0	N/A	Filipino	0.0000%
Aggregate					
Ownership		4,774,500			0.0360%

All the above named directors and officers of the Corporation are the record and beneficial owners of the shares of stock set forth opposite their respective names.

# (f) Voting Trust Holders of 5% or more

The Corporation is not aware of any person holding more than 5% of the shares of Corporation under a voting trust or similar agreement.

# (g) Changes in Control

From January 1, 2019 to date, there has been no change in control of the Corporation. Neither is the Corporation aware of any arrangement which may result in a change in control of it.

# (h) Certain Relationship and Related Transactions

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making the financial and operating decisions. The Company, in the regular conduct of business, has entered into transactions consisting of construction contracts, equipment rentals, sale and purchases of goods, services and properties, reimbursement of operating expenses, with associates, joint ventures and other related parties. Transactions entered into with related parties are at arm's length and have terms similar to the transactions entered into with third parties.

Material related party transactions are reviewed by the Audit and Related Party Transactions Committee of the Board and properly disclosed in the accompanying consolidated financial statements. The Company have approval requirements and limits on the amount and extent of related party transactions in compliance with the requirements under Revised SRC Rule 68.

Refer to **Note 21 – Related Party Transactions of the 2019 Audited Consolidated Financial Statements** for further details.

#### Item 5. Directors and Executive Officers

#### (a) Incumbent Directors and Executive Officers.

The following are the incumbent directors and executive officers of the Corporation:

Name	Position	Age	Citizenship
Isidro A. Consunji	Chairman of the Board President/Chief Executive Officer	71	Filipino
Cesar A. Buenaventura	Vice-Chairman of the Board	90	Filipino
Herbert M. Consunji	Director/Executive Vice President & Chief Finance Officer/Chief Compliance Officer/Chief Risk Officer	67	Filipino
Ma. Edwina C. Laperal	Director/ Treasurer	58	Filipino
Maria Cristina C. Gotianun	Director/ Assistant Treasurer	65	Filipino
Luz Consuelo A. Consunji	Director	66	Filipino
Jorge A. Consunji	Director	68	Filipino
Antonio Jose U. Periquet	Director (Independent)	59	Filipino
Honorio O. Reyes-Lao	Director (Independent)	75	Filipino
Noel A. Laman	Corporate Secretary	80	Filipino
Ma. Pilar P. Gutierrez	Asst. Corporate Secretary	43	Filipino

Brian T. Lim	Vice I	President & r	Seni	or Finance	34	Filipino
Cherubim O. Mojica	Vice	President	&	Corporate	42	Filipino
	Comm	unications H	ead			

The incumbent directors of the Corporation have been nominated to the Board of Directors for the ensuing year and they have all accepted their respective nomination.

The following are the Corporate Governance Committees pursuant to the Corporation's Manual on Corporate Governance and Article VI of the Amended By-laws.

BOARD COMMITTEES	MEMBERS
Audit and Related Party Transaction (RPT)	Honorio O. Reyes-Lao (Chairman)
	Antonio Jose U. Periquet
	Cesar A. Buenaventura
Risk Oversight	Antonio Jose U. Periquet (Chairman)
	Honorio O. Reyes-Lao
	Jorge A. Consunji
Corporate Governance	Antonio Jose U. Periquet (Chairman)
(with functions of Nomination & Election and	Honorio O. Reyes-Lao
Compensation & Remuneration committees)	Cesar A. Buenaventura
Executive Committee	Isidro A. Consunji (Chairman)
	Cesar A. Buenaventura
	Jorge A. Consunji
	Herbert M. Consunji
	Antonio Jose U. Periquet

On February 14, 2007, the SEC approved the Company's Amended By-Laws which incorporated the provisions of SRC Rule 38. The nominees for independent directors namely, Messrs. Antonio Jose U. Periquet and Honorio O. Reyes-Lao, are compliant with the term limits under SEC Memorandum Circular No. 4, series of 2017, which provides that a company's independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, both Messrs. Honorio Reyes-Lao and Antonio Jose U. Periquet have been independent directors of the Company for almost eight (8) years since 2012.

# (b) Term of office.

The term of office of the directors and executive officers is one (1) year from their election as such until their successors are duly elected and qualified.

(c) Business experience of the Directors and Officers during the past five (5) years.

#### **BOARD OF DIRECTORS**

# 1. Regular Directors

Isidro A. Consunji – is 71 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (*Listed*) Semirara Mining and Power Corp. and Atlas Consolidated Mining and Development Corp.; (*Non-listed*) D. M. Consunji, Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Calaca Res Corp., Sem-Cal Industrial Park Developers, Inc., Semirara Claystone, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corp. and Crown Equities, Inc., Wire Rope Corporation of the Philippines, Philippine Overseas Construction Board (Chairman), Construction Industry Authority of the Phils. *Education*. Bachelor of Science in Engineering (University of the Philippines), Master of Business Economics (Center for Research and Communication), Master of Business Management (Asian Institute of Management), Advanced Management (IESE School, Barcelona, Spain). *Civic Affiliations*. Philippine Overseas Construction Board, *Chairman*, Construction Industry Authority of the Philippines, *Board Member*, Philippine Constructors Association, *Past President*, Philippine Chamber of Coal Mines, *Past President*, Asian Institute of Management Alumni Association, *Member*, UP Alumni Engineers, *Member*, UP Aces Alumni Association, *Member*.

Cesar A. Buenaventura — is 90 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular/independent Director of the following: (Listed) Semirara Mining and Power Corp., iPeople Inc. (Independent Director), Petroenergy Resources Corp., Concepcion Industrial Corp (Independent Director); Pilipinas Shell Petroleum Corp. (Independent Director); International Container Terminal Services, Inc. (Independent Director); (Non-listed) D.M. Consunji, Inc., Mitsubishi-Hitachi Power Systems Phils, Inc. (Chairman) Education. Bachelor of Science in Civil Engineering (University of the Philippines), Masters Degree in Civil Engineering, Major in Structures (Lehigh University, Bethlehem, Pennsylvania). Civic Affiliations. Pilipinas Shell Foundation, Founding Member, Makati Business Club, Board of Trustee University of the Philippines, Former Board of Regents, Asian Institute of Management, Former Board of Trustee, Benigno Aquino Foundation, Past President, Trustee of Bloomberry Cultural Foundation, Trustee of ICTSI Foundation Inc.; Special Recognition. Honorary Officer, Order of the British Empire (OBE) by Her Majesty Queen Elizabeth II; MAP Management Man of the Year 1985; One of the top 100 graduates of the University of the Philippines College of Engineering in its 100-year History

Herbert M. Consunji – is 67 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (*Listed*) Semirara Mining and Power Corporation; (*Non-listed*) D.M. Consunji, Inc., Subic Water and Sewerage Company, Inc., DMCI Mining Corp., Sem-Calaca Res Corporation, DMCI Power Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Cal Industrial Park Developers, Inc. *Education*. Top Management Program, Asian Institute of Management; Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Certified Public Accountant (CPA). *Civic Affiliations*. Philippine Institute of Certified Public Accountants, *Member*; Financial Executives Institute of the Phils., *Member*; Shareholders' Association of the Phils., *Member*; Management Association of the Philippines, Member.

Jorge A. Consunji – is 68 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (Listed) Semirara Mining and Power Corp.; (Non-listed) D.M. Consunji Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., DMCI Concepcion Power Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corporation, Wire Rope Corporation of the Phils., Private Infra Dev Corp., Manila Herbal Corporation, Sirawai Plywood & Lumber Co., M&S Company, Inc. Education. Bachelor of Science in Industrial Engineering (De La Salle University); Attended the Advanced Management Program Seminar at the University of Asia and the Pacific and Top Management Program at the Asian Institute of Management. Civic Affiliations. Construction Industry Authority of the Phils, Board Member, Asean Constructors Federation, Former Chairman, Phil. Constructors Association, Past President/Chairman, Phil. Contractors Accreditation Board, Former Chairman, Association of Carriers & Equipment Lessors, Past President.

Ma. Edwina C. Laperal - is 58 years old; has served the Corporation as a regular director from March 1995 to July 2006 (11years and 4 months) and from July 2008 to present (12 years); is a regular Director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) D.M. Consunji, Inc., DMCI Project Developers, Inc., Dacon Corporation, DMCI Urban Property Developers, Inc, Sem-Calaca Power Corp., DFC Holdings, Inc. Education. BS Architecture (University of the Philippines), Masters in Business Administration (University of the Philippines). Civic Affiliations. UP College of Architecture Alumni Foundation Inc., Member; United Architects of the Philippines, Member; Guild of Real Estate Entrepreneurs And Professionals (GREENPRO) formerly Society of Industrial-Residential-Commercial Realty Organizations, Member; Institute of Corporate Directors, Fellow.

Luz Consuelo A. Consunji – is 66 years old; has served the Corporation as a regular director for four (4) years since 2016. She is a regular director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) South Davao Development Corp., Dacon Corp. and Zanorte Palm-Rubber Plantation, Inc.; Education. Bachelor's Degree in Commerce, Major in Management (Assumption College), Master's in Business Economics (University of Asia and the Pacific). Civic Affiliations. Mary Mother of the Poor Foundation, Treasurer (May 2012-July 2014), Missionaries of Mary Mother of the Poor, Treasurer (May 2012 – present).

Maria Cristina C. Gotianun is 65 years old; has served the Corporation as a regular director for one year since 2019 and as Assistant Treasurer for twenty five (25) years. She is a regular director the following positions: (Listed) Semirara Mining and Power Corporation; (Non-listed) Dacon Corporation, D.M. Consunji, Inc., DMCI Power Corporation, Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sirawan Food Corporation, Sem-Cal Industrial Park Development Corp., St. Raphael Power Generation Corp., Semirara-Energy Utilities, Inc., Semirara Claystone, Inc., Sem Calaca Res Corp. Education. Bachelor of Science in Business Economics (University of the Philippines), Major in Spanish Instituto de Cultura Hispanica, Madrid, Spain; Special Studies in Top Management Program, AIM ACCEED; and Strategic Business Economics Progam, University of Asia & the Pacific. Civic Affiliations. Institute of Corporate Directors, Fellow.

#### **INDEPENDENT DIRECTORS**

Honorio O. Reyes-Lao - is 75 years old; has served the Corporation as an Independent Director for ten (10) years 2009. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, Mr. Lao is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Lao is also an independent director of Semirara Mining and Power Corporation and a director of Philippine Business Bank (Listed); (Non-Listed) DMCI Project Developers, Inc. (independent director from 2016-present), Southwest Luzon Power Generation Corp. (2017-present), Sem-Calaca Power Corp. (2017-present), Gold Venture Lease and Management Services Inc. (2008-2009), First Sovereign Asset Management Corporation (2004-2006, CBC Forex Corporation (1998-2002), CBC Insurance Brokers, Inc. (1998-2004), CBC Properties and Computers Center, Inc. (1993-2006); Education. Bachelor of Arts, Major in Economics (De La Salle University), Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Masters Degree in Business Management (Asian Institute of Management); Civic Affiliations. Institute of Corporate Directors, Fellow, Rotary Club of Makati West, Member/Treasurer, Makati Chamber of Commerce and Industries, Past President.

Antonio Jose U. Periquet - is 58 years old; Mr. Periquet has been an Independent Director of the company since August 2010. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nineyear term is from the year 2012. Pursuant to the said SEC circular, Mr. Periquet is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Periquet is also a director of the following: (Listed) ABS-CBN Corporation, Ayala Corporation, Bank of the Philippine Islands, The Max's Group of Companies, Philippine Seven Corporation, Inc. Semirara Mining and Power Corporation; (Nonlisted) ABS-CBN Holdings Corporation (Independent Director), Albizia ASEAN Tenggara Fund, Campden Hill Group, Inc. (Chairman), Campden Hill Advisors, Inc., Pacific Main Properties and Holdings (Chairman), Lyceum of the Philippines University, BPI Capital Corporation, BPI Family Savings Bank, Inc., BPI Asset Management and Trust Corporation (Chairman), The Straits Wine Company, Inc.; Education. Mr. Periquet is a graduate of the Ateneo de Manila University (AB Economics). He also holds an MSc in Economics from Oxford University and an MBA from the University of Virginia. Civic Affiliations. Global Advisory Council, Darden Graduate School of Business Administration, University of Virginia, Member; Finance and Budget Committee of the Board, Ateneo de Manila University, Member; Finance Committee, Philippine Jesuit Provincial, Member.

#### 2. Officers

**Noel A. Laman** is 80 years old; has been the Corporate Secretary for twenty five (25) years since March 1995; he holds the following positions: *(Non-listed)* Castillo Laman Tan Pantaleon & San Jose Law Offices, Founder/Senior Partner; Co-founder, DCL Group of Companies; President, DCL Management Ventures, Inc. *Education*. Bachelor of Science, Jurisprudence (University of the Philippines); Bachelor of Laws (University of Michigan Law School); *Civic Affiliations*. Integrated Bar of the Philippines, Past Secretary, Treasurer, Vice President, Makati Chapter; Rotary Club Makati West, Past President; Intellectual Property Association of the Philippines (IPAP), Past President; Asian Patent Attorneys Association (APAA), Past Council Member; Firm Representative to the German Philippine Chamber of Commerce, Inc., Member.

Ma. Pilar P. Gutierrez is 43 years old; has served the Corporation as Assistant Corporate Secretary for ten (10) years since 2010; she holds the following positions: (Listed) National Reinsurance Corporation of the Philippines, Assistant Corporate Secretary; (Non-listed) Castillo Laman Tan Pantaleon & San Jose Law Firm, Senior Partner. She serves as Assistant Corporate Secretary of the following subsidiaries/affiliates of the Corporation: D.M. Consunji, Inc., DMCI Project Developers, Inc., Dacon Insurance Brokers, Inc., Wire Rope Corporation of the Philippines, and DM Consunji Technical Training Center Inc. She is also the Corporate Secretary of the following companies: Pricon Microelectronics, Inc., Test Solution Services, Inc., Manpower Resources of Asia, Inc., Sealanes Marine Services, Inc., Software AG Philippines, Inc., Mercury Battery Industries, Inc., Philippine Advanced Processing Technology, Inc., Rentokil Initial Philippines, Inc., Draeger Philippines Corporation, NCSI Philippines Inc., CBRE GWS IFM Phils. Corp., CBRE GWS Business Support Services Philippines Inc. and Jacobs Projects Philippines, Inc. She is likewise the Assistant Corporate Secretary of the following companies: Honeywell CEASA (Subic Bay) Company, Inc., IQVIA Solutions Philippines, Inc., IQVIA Solutions Operations Center Philippines, Inc., SingTel Philippines, Inc., and JTEKT Philippines Corporation. Education. Bachelor of Laws, University of the Philippines (2001); Bachelor of Science in Management, Major in Legal Management (B.S.L.M.), Ateneo de Manila University (1997).

**Brian T. Lim** is 34 years old; was appointed Vice President & Senior Finance Officer of the Company last November 2016. He served as Finance Officer from August 15, 2012 to November 2016. He used to work with Sycip, Gorres, Velayo & Co. (SGV) for five years as assurance director/audit manager. He is a Certified Public Accountant, First Placer (2007). *Civic Affiliations*. Member, Financial Executives Institute of the Philippines; Member, Philippines Institute of Certified Public Accountants (PICPA); Associate Member, Shareholders Association of the Philippines.

**Cherubim O. Mojica** is 42 years old, worked as the Head of Corporate Communications Department of Maynilad from October 2008 to 2014; Corporate Communications Coordinator of First Philippine Corp. from December 2000 to July 2007; Deputy Supervisor of the US Embassy Manila from July 2000 to November 2007; and Political Affairs Officer VI of House of Representatives of the Philippines from March 1999 to February 2000. She joined the Company last September 2014 as Corp. Communications Officer and was appointed as Vice President & Corporate Communications Officer in November 2016.

# (d) Independent Directors.

Mr. Antonio Jose U. Periquet and Mr. Honorio O. Reyes Lao are currently the Corporation's independent directors. Mr. Honorio Reyes Lao was first elected to such position during the annual meeting held in July, 2009, while Mr. Periquet was first elected to such position on August 24, 2010. SEC Memorandum Circular No. 4 - 2017 provides that a company's independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, both Messrs. Honorio O. Reyes-Lao and Antonio Jose U. Periquet are deemed to have been independent directors of the Company for almost eight (8) years since 2012.

Under its Manual of Corporate Governance, the Corporation is required to have at least two (2) Independent Directors or such number of Independent Directors as shall constitute at least twenty (20%) percent of the members of the Board of Director of the Corporation. Attached hereto as Schedule 1 is the Final List of Candidates for Independent Directors. The candidates for independent directors were

nominated as such by Mr. Edgardo Veron Cruz, who has no family and/ or business relationships or affiliations with the two (2) nominees. The two (2) nominees for Independent Directors were selected by the Board Nomination and Election Committee in accordance with the guidelines in the Manual of Corporate Governance, the Code of Corporate Governance (SEC Memorandum Circular No. 2, Series of 2002), and the Guidelines on the nomination and election of Independent Directors (SRC Rule 38). The nominees for independent directors are likewise compliant with the term limits provided under SEC Memorandum Circular No. 4, series of 2017.

# (e) Other directorships held in reporting companies naming each company.

	Corporate Name of the
Director's Name	Group Company
Isidro A. Consunji	D.M. Consunji, Inc.
isiaro A. consunji	Semirara Mining and Power Corp.
	DMCI Project Developers, Inc.
	DMCI Mining Corp.
	DMCI Power Corp.
	DMCI Masbate Corp.
	DMCI-MPIC Water Company Inc.
	Maynilad Water Services, Inc.
	Sem-Calaca Power Corp.
	Southwest Luzon Power Generation Corp.
	Sem Calaca Res Corporation (formerly DMCI
	Calaca Corp.)
	Semirara Claystone, Inc.
	Dacon Corporation
	DFC Holdings, Inc.
	Wire Rope Corporation of the Philippines
	Atlas Consolidated Mining and Development
	Corp.
	Construction Industry Authority of the Phils.
	Philippine Overseas Construction Board
Cesar A. Buenaventura	D.M. Consunji, Inc.
	Semirara Mining and Power Corp.
	iPeople Inc.
	Petroenergy Resources Corp.
	Concepcion Industrial Corp.
	Mitsubishi-Hitachi Phils, Inc.
	Pilipinas Shell Petroleum Corp.
Horbort M. Caracca	Comirges Mining and Dower Come (Listed)
Herbert M. Consunji	Semirara Mining and Power Corp. (Listed)
	D.M. Consunji, Inc.
	DMCI Project Developers, Inc.
	Subic Water and Sewerage Company, Inc.

	DMCI Mining Corp.  DMCI Power Corp.  Sem-Calaca Res Corporation  Sem-Calaca Power Corp.  Sem-Cal Industrial Park Developers, Inc.  Southwest Luzon Power Generation Corp.
Ma. Edwina C. Laperal	Semirara Mining and Power Corp. (Listed) D.M. Consunji, Inc. DMCI Project Developers, Inc. Dacon Corporation DMCI Urban Property Developers, Inc Sem-Calaca Power Corp. Dacon Corp. DFC Holdings, Inc.
Jorge A. Consunji	Semirara Mining and Power Corp. (company subsidiary) D.M. Consunji Inc. DMCI Project Developers, Inc. DMCI Mining Corp. DMCI Power Corp. DMCI Masbate Corp. Sem-Calaca Power Corp. Southwest Luzon Power Generation Corp. Maynilad Water Holdings, Inc. Maynilad Water Services, Inc. Dacon Corp. DFC Holdings, Inc. Beta Electric Corporation Wire Rope Corporation of the Philippines
Honorio O. Reyes-Lao	Philippine Business Bank (Listed) Semirara Mining and Power Corporation (Listed) Southwest Luzon Power Generation Corp. (Independent Director) Sem-Calaca Power Corp. (Independent Director) DMCI Project Developers, Inc. (Independent Director) Gold Venture Lease and Management Services Inc (2008-2009) First Sovereign Asset Management Corporation (2004-2006 CBC Forex Corporation (1998-2002) CBC Insurance Brokers, Inc. (1998-2004) CBC Properties and Computers Center, Inc. (1993-2006)
Antonio Jose U. Periquet	ABS-CBN Corporation (Listed) Ayala Corporation (Listed)

Bank of the Philippine Islands (Listed)	
Max's Group Inc. (Listed)	
Philippine Seven Corporation (Listed)	
Semirara Mining and Power Corporation	
Campden Hill Group, Inc.	
Pacific Main and Properties Holdings	
Lyceum of the Philippines University	
BPI Capital Corporation	
BPI Family Savings Bank, Inc.	
Albizia ASEAN Tenggara Fund	

# (f) Family Relationship

The family relationship up to the fourth civil degree either by consanguinity or affinity among directors, executive officers or persons nominated or chosen by the Corporation to become directors or executive officers is stated below:

<u>Name</u>	Relationship
Isidro A. Consunji	Brother of Jorge A. Consunji, Luz Consuelo A. Consunji, Ma. Edwina C. Laperal and Maria Cristina C. Gotianun
Herbert M. Consunji	Cousin of Isidro A. Consunji, Jorge A. Consunji, Luz Consuelo A. Consunji, Ma. Edwina C. Laperal and Maria Cristina C. Gotianun

(g) Since the last annual stockholders' meeting of the Corporation, no Director has resigned or declined to stand for re-election to the Board of Directors of the Corporation because of any disagreement with the Corporation on any matter relating to the Corporation's operations, policies or practices.

# (h) Involvement in Legal Proceedings

None of the directors and officers was involved in the past five (5) years in any bankruptcy proceeding. Neither have they been convicted by final judgment in any criminal proceeding, nor been subject to any order, judgment or decree of competent jurisdiction, permanently enjoining, barring, suspending, or otherwise limiting their involvement in any type of business, securities, commodities or banking activities, nor found in an action by any court or administrative body to have violated a securities or commodities law.

Except for the following, none of the directors, executive officers and nominees for election is subject to any pending material legal proceedings as of the date of this information statement.

(1) **Pp. vs. Consunji, et. al., Criminal Case No. Q-02-114052, RTC-QC, Branch 78.** - A complaint for violation of Article 315(2)(a) of the Revised Penal Code, as qualified by Presidential Decree No. 1689 was filed in RTC-QC Branch 78 as Criminal Case No. Q-02-114052 pursuant to a resolution of the Quezon City Prosecutor dated December 3, 2002 in I.S. No. 02-7259 finding probable cause against the directors and officers of Universal Leisure Club (ULC) and its parent company, Universal Rightfield Property Holdings, Inc., including Isidro A. Consunji as former Chairman, Cesar A. Buenaventura and Ma. Edwina C. Laperal as former directors of ULC. Complainants claim to have been induced to buy ULC shares of stock on the representation that ULC shall develop a project known as "a network of 5 world clubs."

The case was re-raffled to RTC-QC Branch 85 (the "Court"). On January 10, 2003 respondents filed their Motion for Reconsideration on the resolution dated December 3, 2002 recommending the filing of the complaint in court, which was granted on August 18, 2003. Accordingly, a Motion to Withdraw Information was filed in Court. On September 11, 2003, complainants' sought reconsideration of the resolution withdrawing the information, but was denied by the City Prosecutor. By reason of the denial, Complainants' filed a Petition for Review with the Department of Justice (DOJ) on August 26, 2005.

Meanwhile, the Court granted the withdrawal of information on June 6, 2005. Complainants filed a Motion for Reconsideration and Urgent Motion for Inhibition, but were both denied by the Court in its Omnibus Order dated November 29, 2005. Thereafter, a Notice of Appeal was filed by the complainants, but was ordered stricken out from records by the Court for being unauthorized and declaring the Omnibus Order final and executory in its Order dated February 22, 2007. The Petition for Review, however, filed by the Complainants with the DOJ on August 26, 2005 is pending to date.

(2) Rodolfo V. Cruz, et. al. vs. Isidro A. Consunji, et. al., I.S. Nos. 03-57411-I, 03-57412-I, 03-57413-I, 03-57414-I, 03-57415-I, 03-57446-I and 03-57447-I, Department of Justice, National Prosecution Service. - These consolidated cases arose out of the same events in the immediately above-mentioned case, which is likewise pending before the DOJ.

In its 1<sup>st</sup> Indorsement dated December 9, 2003, the City Prosecutor for Mandaluyong City, acting on a motion for inhibition filed by complainants, through counsel, recommended that further proceedings be conducted by the DOJ. In an order dated February 3, 2004, the DOJ designated State Prosecutor Geronimo Sy to conduct the preliminary investigation of this case. The last pleading filed is a notice of change of address dated June 27, 2008 filed by complainants' counsel. This case remains pending to date.

(3) Sps. Andrew D. Pope and Annalyn Pope vs. Alfredo Austria, et al., NPS Docket No. XV-INV-14K-01066, Office of the City Prosecutor, Taguig City. — This involves a complaint for syndicated estafa filed against certain directors of the Corporation, namely Messrs. Isidro A. Consunji, Jorge A. Consunji, Ma. Edwina C. Laperal, Victor A. Consunji, Cesar A. Buenaventura, certain directors of the Corporation's subsidiaries D.M. Consunji, Inc. ("DMCI") and DMCI Project Developers, Inc. ("DMCI-PDI"), namely, Alfredo A. Austria, Victor S. Limlingan, Maria Cristina C. Gotianun, David Consunji, Edilberto C. Palisoc, and the Corporation's Corporate Secretary and Assistant Corporate Secretary, Atty. Noel A. Laman and Atty. Ma. Pilar Pilares-Gutierrez. The complainants alleged that DMCI failed to deliver the transfer certificate of title over the parcel of land they

bought in Mahogany Place III, one of the developments of DMCI-PDI. In a Resolution dated February 16, 2016, the Office of the City Prosecutor for Taguig City dismissed the Complaint-Affidavit dated November 6, 2014 of complainants Andrew David Pope and Annalyn Pope, because of Spouses Pope's failure to show the element of deceit as would establish probable cause to indict the respondents for syndicated *estafa*. Spouses Pope filed a Petition for Review dated May 6, 2016 ("Petition") with the Department of Justice ("DOJ"), seeking to reverse and set aside the Taguig City Prosecutor's Office's ("TCPO") Resolution dated February 16, 2016 insofar as it dismissed Pope Spouses' complaint for syndicated *estafa* against the Corporation's directors and officers. The impleaded officers and directors filed their Comment on May 27, 2016. The review is still pending with the DOJ.

(4) Agham Party List, represented by its President, Angelo B. Palmones v. DMCI Holdings, Inc., et al., G.R. No. 221960, Supreme Court en banc. - This involves a Petition heard before the Court of Appeals (CA) for the issuance of a Writ of Kalikasan, whereby Agham Party List ("Agham") alleged that DMCI Holdings Inc. (as owner of the Zambales port and owner of DMCI Mining Corporation) and DMCI Mining Corp. (collectively known as "DMCI") violated environmental laws in the construction and/or operation of their port in Zambales. However, DENR and other regulatory agencies strictly monitored the development and operation of the port, and confirmed that the Company had not violated any environmental and regulatory laws.

Thus, CA dismissed Agham's petition for lack of merit. On appeal before the Supreme Court, the Supreme Court, through an en banc Resolution dated 18 June 2019, affirmed and upheld the dismissal of the case by CA.

# (i) Significant employees

There are no other significant employees of the Corporation other than the executive officers.

Although the Corporation has and will likely continue to rely significantly on the aforementioned individuals, it is not dependent on the services of any particular employee. It does not have any special arrangements to ensure that any employee will remain with the Corporation and will not compete upon termination.

(j) Business experience of the significant employees of the Corporation for the last five years:

Not applicable.

Item 6. Compensation of Directors and Executive Officers

**ANNUAL COMPENSATION** 

Name	Principal Position	Salary	Bonus	Per Diem Allowance**	Other annual compensation
Isidro A. Consunji	Chairman of the Board of Directors/President				
Herbert M. Consunji	Executive Vice President & Chief Finance Officer				
Ma. Edwina C. Laperal <sup>2</sup>	Treasurer				
Maria Cristina C. Gotianun <sup>3</sup>	Asst. Treasurer				
Victor S. Limlingan	Managing Director				
	YEARS				
	2017	P 10,634,322.22		P 1,520,000.00	
	2018	P 10,634,322.22		P 1,520,000.00	
	2019	P 11,120,190.25		P 1,360,000.00	
	2020*	P 11,120,190.25		P 1,360,000.00	
	TOTAL:	P 43,509,024.94		P 5,760,000.00	
	YEARS				
All other directors and	2017	P 4,136,665.00		P 3,920,000.00	
executive officers as a	2018	P 4,136,665.00		P 3,920,000.00	
group unnamed	2019	P 4,267,289.17		P 2,880,000.00	
	2020*	P 4,267,289.17		P 2,480,000.00	
	TOTAL:	P 16,807,908.34		P13,200,000.00	

# \*Approximate figures

There is no contract covering their employment with the Corporation and they hold office by virtue of their election to office. The Company has no agreements with its named executive officers regarding any bonus, profit sharing, pension or retirement plan.

There are no outstanding warrants, options, or right to repurchase any securities held by the directors or executive officers of the Company.

# **Item 7. Independent Public Accountant**

<sup>&</sup>lt;sup>2</sup> The Treasurer does not receive any compensation as Treasurer of the Corporation. However, she receives the usual *per diem* as a regular director of the Corporation.

<sup>&</sup>lt;sup>3</sup> The Assistant Treasurer does not receive any compensation as Assistant Treasurer of the Corporation. However, she receives the usual *per diem* as a regular director of the Corporation.

- (a) The auditing firm, Sycip Gorres Velayo & Co. will be recommended to the stockholders for appointment as the Corporation's principal accountant for the ensuing fiscal year. Conformably with SRC Rule 68(3)(b)(iv), the Corporation's independent public accountant shall be rotated, or the handling partner shall be changed, every 5 years.
- (b) SyCip Gorres Velayo & Co. was the same principal accountant of the Corporation for the fiscal year most recently completed, December 31, 2019.
- (c) Representatives of SGV & Co. are expected to be present at the stockholders' meeting. They will have the opportunity to make a statement if they desire to do so and they are expected to be available to respond to appropriate questions.
- (d) The members of the Corporation's Audit Committee are:

Honorio O. Reyes-Lao (Independent Director)

Antonio Jose U. Periquet (Independent Director)

Cesar A. Buenaventura

Chairman

Member

Member

- (e) The audit firm Sycip Gorres Velayo & Co. has no shareholdings in the Corporation nor any right, whether legally enforceable or not, to nominate persons or to subscribe for the securities in the Corporation. Sycip Gorres Velayo & Co. will not receive any direct or indirect interest in the Corporation or in any securities thereof (including options, warrants or rights thereto) pursuant to or in connection with the Offer. The foregoing is in accordance with the Code of Ethics for Professional Accountants in the Philippines.
- (f) There are no disagreements on any matter of accounting principle or practices, FS disclosures, etc., between Sycip Gorres Velayo & Co. and the Corporation.

#### **C. ISSUANCE AND EXCHANGE OF SECURITIES**

#### Item 8. Authorization or Issuance of Securities Other than for Exchange

There are no issues regarding the issuance of securities other than for exchange.

# D. OTHER MATTERS

# Item 9. Action with respect to Reports

Summary of Items to be submitted for Stockholders' Approval

(1) Approval of the Minutes of the Annual Stockholders' Meeting held on May 21, 2019

The minutes of the annual stockholders' meeting held on May 21, 2019 will be submitted for approval of the stockholders at the annual meeting to be held on May 19, 2020. Below is a summary of the items and/or resolutions approved at the annual stockholders' meeting held on May 21, 2019:

- (a) The Chairman of the Board of Directors of the Corporation called the meeting to order.
- (b) The Secretary of the meeting certified that a quorum existed for the transaction of business.
- (c) The stockholders approved the minutes of the annual stockholders' meeting held on May 15, 2018.
- (d) The President of the Corporation presented the management report. He presented the highlights of the performance of the Corporation, the details of which were incorporated into the Corporation's annual report as distributed to the stockholders. The management report included a discussion on (1) the Corporation's consolidated revenue and net income, (2) the Corporation's construction, coal and nickel mining, and real estate business segments, and (3) the Corporation's new businesses. Stockholders were given the opportunity to ask questions relating to the management report. After the question and answer portion, and upon motion duly made and seconded, the management report was approved.
- (e) Upon motion duly made and seconded, the stockholders ratified the acts of the officers and the Board of Directors of the Corporation for the year 2016 until the date of the annual stockholders' meeting, as they are reflected in the books and records of the Corporation.
- (f) Upon motion duly made and seconded, the auditing firm Sycip Gorres Velayo and Co. was appointed as independent auditors of the Corporation for the then current fiscal year.
- (g) Upon motion duly made and seconded, the stockholders approved the amendment of the articles of incorporation to increase the par value of preferred shares to Php1,000 per share.
- (h) Upon motion duly made and seconded, the stockholders approved the delisting of the preferred shares from the Philippine Stock Exchange.
- (i) The following were elected as directors of the Corporation for the then current year, to serve as such for a period of one year and until their successors shall have been elected and qualified:
  - (1) Isidro A. Consunji
  - (2) Cesar A. Buenaventura
  - (3) Maria Cristina C. Gotianun
  - (4) Jorge A. Consunji
  - (5) Ma. Edwina C. Laperal
  - (6) Luz Consuelo A. Consunji
  - (7) Herbert M. Consunji
  - (8) Honorio O. Reyes-Lao (independent director)
  - (9) Antonio Jose U. Periquet (independent director)

(h) Upon motion duly made and seconded, the annual stockholders' meeting was adjourned.

# (2) Ratification of the Acts of the Board of Directors and Officers

Resolutions, contracts, and acts of the board of directors and management for ratification refer to those passed or undertaken by them during the year and for the day to day operations of the Company as contained or reflected in the minute books, annual report and financial statements. These acts are covered by resolutions of the Board of Directors. Specifically these resolutions include the following:

Date of Board Meeting	Resolutions Passed/ Matters Approved		
	Mr. Herbert N Deed of Sale - Appointment Meetings of S	unit of Motor Vehicle and designation of I. Consunji as authorized signatory for the of Proxies for the Annual Stockholder's ubsidiaries: rp ASM (any one of the ff)	
February 22, 2019	Isidro A. Consunji Jorge A. Consunji DMCI PDI ASN	President and CEO Director  (any one of the ff)	
		President and CEO  EVP/ CFO/ Chief Compliance/ Risk Officer  , Inc. ASM (any one of the ff)  President and CEO	
	Isidro A. Consunji Jorge A. Consunji	Director	
March 7, 2019	- Audit Committee Report; Approval of Consolidate Financial Statements for 2018 - Re-appointment of SGV & Co as the External Audi the Corporation for the year 2019 - Re-appointment of Punongbayan & Araullo as the Internal Auditor of the Corporation for the year 20 and 2020 - Appointment of Members for the Special Commit the Corporation:  Audit & Related Honorio O. Reyes-Lao (C) Party Transactions Honorio Jose U. Periquet Cesar A. Buenaventura Risk Oversight Antonio Jose U. Periquet (C) Honorio O. Reyes-Lao Jorge A. Consunji		

	Corporate	Antonio Jose U. Periquet (C)		
	Governance	Honorio O. Reyes-Lao Cesar A. Buenaventura		
		Cesai A. Duellavelitula		
	<ul> <li>Authority to file an application with the SEC and OMB to distribute soft copies of the relevant materials for the 2019 ASM of the Corporation to its stockholders</li> </ul>			
March 25, 2019	<ul> <li>Designation of BPI, BPI Family Savings Bank, and BPI Direct Savings Bank, Inc. as depositories of the Corporation</li> <li>Increase in the par value of the preferred shares of the Corporation from PHP 1.00 to PHP 1,000.00, subject to the ratification of the stockholders.</li> <li>Delisting of the Corporation's remaining preferred shares from PSE, subject to the ratification of the stockholders</li> </ul>			
April 10, 2019	retained earning	ish Dividends out of the unrestricted s of the Corporation as of May 5, 2019 ockholders of record as of April 29,		
	<ul> <li>Designation of authorized signatory for the construct of the DMCI Training Center</li> <li>Authority to transact with PLDT and Smart Communications, Inc.</li> <li>Appointment of Proxies for the Annual Stockholder's Meetings of Subsidiaries:</li> </ul> Semirara Mining and Power Corporation (any one of the ff			
	Isidro A. Consunji	Chairman and President		
April 22, 2019	Cesar A.	Vice Chairman		
==, ====	Buenaventura			
	Herbert M. Consunji	EVP and CFO		
	Ma. Cristina Gotianun	Assistant Treasurer		
	DMCI Mining Corporation (any one of the ff)			
	Isidro A. Consunji	Chairman and President		
	Herbert M. Consunji	EVP and CFO		
	Jorge A. Consunji	Director		
May 16, 2019		Report; Approval of Consolidated ents for the period ended March 31,		

	- Election of the following officers:			
	Isidro A. Consunji	Chairman and President/		
	Cesar A. Buenaventura	Vice Chairman		
	Herbert M. Consunji	EVP/ CFO/ Chief		
	Therefore ivit consum.	Compliance/ Risk Officer		
	Ma. Edwina C. Laperal	Treasurer		
	Maria. Cristina C.	Asst. Treasurer		
	Gotianun	7.55t. Treasurer		
	Victor S. Limlingan	Managing Director		
May 21, 2019	Noel A. Laman	Corporate Secretary		
(Organizational	Ma. Pilar P. Gutierrez	Asst. Corporate Secretary		
Board Meeting)	Brian T. Lim	Vice President & Senior		
Board Meeting)	Drian 1. Emi	Finance Officer		
	Cherubim O. Mojica	Vice President & Corporate		
		Communications Head		
	- Appointment of the	following:		
	Antonio Jose U. Periquet	Lead Independent		
	·	Director		
	Brian T. Lim	Internal Audit Lead		
		Coordinator		
	Punongbayan & Araullo	Chief Audit Executive		
	Partner-in-Charge			
	(outsourced internal			
	auditor)			
	•	ro A. Consunji to obtain a car sticker		
		sociation, Manila Polo Club, Manila		
July 4, 2019		bly for an RFID for the vehicles		
	assigned to him by the			
		of the Corporation's Motor Vehicles		
August 13, 2019	- Approval of Consolidated Financial Statements for the			
	<ul><li>period ended June 30, 2019</li><li>Sale of one (1) unit of Motor Vehicle and designation of</li></ul>			
		sunji as authorized signatory for the		
	Deed of Sale	driji as autilorized signatory for the		
		t with Home Development Mutual		
	•	n of authorized signatories for said		
September 25, 2019	purpose	in or authorized signatories for said		
		Jose L. Merin as Proxy for the		
	• •	s Meeting of The Orchard Golf &		
	Country Club, Inc.	C		
		port; Approval of Consolidated		
November 12, 2019		for the period ended September		
	30, 2019			

	- Authority of Mr. Isidro A. Consunji to obtain a car sticke		
	from Forbes Park Association		
	outstanding coming of Php0.25 per outstanding coming of Php0.25 per outstanding coming of Php0.25 per outstanding of Php0.25 per outstanding coming of Php0.25 per outstanding community control of Php0.25 per outstanding community control of Php0.25 per outstanding community control of Php0.25 per outstanding coming co	gular Cash Dividends of Php0.23 per mon share and Special Cash Dividends atstanding common share to the ecord as of March 23, 2020 Consolidated Financial Statements of Sycip Gorres Velayo & Co. as external subject to stockholders' ratification at stockholders' meeting; oxies for stockholders' meetings of the Chairmen and Members of the	
	Committees	Members	
March 5, 2020	Audit & Related Party Transactions	Honorio O. Reyes-Lao <i>(Chairman)</i> Antonio Jose U. Periquet Cesar A. Buenaventura	
	Risk Oversight Committee	Antonio Jose U. Periquet <i>(Chairman)</i> Honorio O. Reyes-Lao Jorge A. Consunji	
	Corporate Governance Committee	Antonio Jose U. Periquet <i>(Chairman)</i> Honorio O. Reyes-Lao Cesar A. Buenaventura	
	Executive Committee	Isidro A. Consunji <i>(Chairman)</i> Cesar A. Buenaventura Jorge A. Consunji Herbert M. Consunji Antonio Jose U. Periquet	

# **Item 10. Summary of Voting Matters/Voting Procedures**

# (a) Summary of Matters to be presented to Stockholders

- (1) Approval/ratification of the minutes of the annual meeting of stockholders held on May 21, 2019. Approval of said minutes shall constitute confirmation of all the matters stated in the minutes. The minutes of the May 21, 2019 annual stockholders' meeting are posted in the website of the Corporation as early as one day after the said meeting.
- (2) Approval of the Management Report for the year ending December 31, 2019. Upon approval thereof, the same shall form part of the records of the Corporation.
- (3) Ratification of Acts of Directors and Officer. Resolutions, contracts, and acts of the board of directors and management for ratification refer to those passed or undertaken by them during the year and for the day to day operations of the Company as contained or

reflected in the attached annual report and financial statements and more specifically identified in item 9 (2) of this Information Statement.

(4) Appointment of Independent Auditors. Selection by the stockholders of SyCip Gorres Velayo & Co. as independent auditors of the Corporation.

#### (5) Election of Directors

Election of a Board of nine (9) directors, each of whom will hold office until the next annual meeting of stockholders and until his or her successor is elected and qualified.

The nominees for directors are:

#### **Regular Directors:**

ISIDRO A. CONSUNJI
CESAR A. BUENAVENTURA
JORGE A. CONSUNJI
HERBERT M. CONSUNJI
MA. EDWINA C. LAPERAL
LUZ CONSUELO A. CONSUNJI
MARIA CRISTINA C. GOTIANUN

### Independent Directors:

HONORIO O. REYES-LAO ANTONIO JOSE U. PERIQUET

Two (2) Independent Directors<sup>4</sup> of the Corporation within the purview of SRC Rule 38 are Messrs. Honorio O. Reyes-Lao and Antonio Jose U. Periquet.

#### (b) Voting Procedures

- (1) Approval/ratification of the minutes of the annual stockholders' meeting held on May 21, 2019
  - (A) Vote required: A majority of the outstanding common stock present in person or by proxy, provided constituting a quorum.
  - (B) Method by which votes shall be counted: Each outstanding common stock shall be entitled to one (1) vote. The stockholders shall vote by proxy or in absentia.

<sup>&</sup>lt;sup>4</sup> An "Independent Director" shall mean a person other than an officer or employee of the Corporation or its subsidiaries, or any other individual having a relationship with the Corporation, which would interfere with the exercise of independent judgment in carrying out the responsibilities of a director.

#### (2) Approval of the Management Report

- (A) Vote required: A majority of the outstanding common stock present in person or by proxy, provided constituting a quorum.
- (B) Method by which votes shall be counted: Each outstanding common stock shall be entitled to one (1) vote. The stockholders shall vote by proxy or in absentia.

#### (3) Ratification of the Acts of the Board of Directors and Officers

- (A) Vote required: A majority of the outstanding common stock present in person or by proxy, provided constituting a quorum.
- (B) Method by which votes shall be counted: Each outstanding common stock shall be entitled to one (1) vote. The stockholders shall vote by proxy or in absentia.

#### (4) Appointment of Independent External Auditors

- (A) Vote required: A majority of the outstanding common stock present in person or by proxy, provided constituting a quorum.
- (B) Method by which votes shall be counted: Each outstanding common stock shall be entitled to one (1) vote. The stockholders shall vote by proxy or in absentia.

#### (5) Election of Directors

- (A) Vote required. The nine (9) candidates receiving the highest number of votes shall be declared elected.
- (B) Method by which votes will be counted. Cumulative voting applies. Under this method of voting, a stockholder entitled to vote shall have the right to vote by proxy or in absentia the number of shares of stock standing in his own name on the stock books of the Corporation as of the Record Date, and said stockholder may vote such number of shares for as many persons as there are directors to be elected or he may cumulate said shares and give one candidate as many votes as the number of directors to be elected multiplied by the number of his shares shall equal, or he may distribute them on the same principle among as many candidates as he shall see fit. The stockholders shall vote by proxy or in absentia.

The nine nominees obtaining the highest number of votes will be proclaimed as Directors of the Corporation for the ensuing year, provided two of whom must be independent directors.

Sycip, Gorres, Velayo and Co. (SGV) was appointed as Board of Canvassers. The Board of Canvassers shall have the power to count and tabulate all votes, assents and consents; determine and

announce the result; and to do such acts as may be proper to conduct the election or vote with fairness to all stockholders.

## PART II PROXY FORM DMCI HOLDINGS, INC.

#### Item 1. Identification

This proxy is being solicited for and on behalf of the Management of the Corporation. The Chairman of the Board of Directors or, in his absence, the President of the Corporation will vote the proxies at the annual stockholders' meeting to be held on July 14, 2020.

#### Item 2. Instruction

- (a) The proxy must be duly accomplished by the stockholder of record as of Record Date. A proxy executed by a corporation shall be in the form of a board resolution duly certified by the Corporate Secretary or in a proxy form executed by a duly authorized corporate officer accompanied by a Corporate Secretary's Certificate quoting the board resolution authorizing the said corporate officer to execute the said proxy.
- (b) Duly accomplished proxies may be emailed to <a href="mailto:asm2020@dmcinet.com">asm2020@dmcinet.com</a> or submitted to the Corporate Secretary of the Corporation not later than July 3, 2020 at the following address:

The Corporate Secretary
DMCI Holdings, Inc.
3<sup>rd</sup> Floor, DACON Building
2281 Pasong Tamo Extension
1231 Makati City
Philippines

- (c) In case of shares of stock owned jointly by two or more persons, the consent of all co-owners must be necessary for the execution of the proxy. For persons owning shares in an "and/or" capacity, any one of them may execute the proxy.
- (d) Validation of proxies will be held by the Stock Transfer Agent on July 8, 2020 at 2:00 p.m. at the principal office of the Corporation at the 3<sup>rd</sup> Floor, DACON Building, 2281, Don Chino Roces Avenue, Makati City, Philippines.
- (e) Unless otherwise indicated by the stockholder, a stockholder shall be deemed to have designated the Chairman of the Board of Directors, or in his absence, the President of the Corporation, as his proxy for the annual stockholders meeting to be held on July 14, 2020.
- (f) If the number of shares of stock is left in blank, the proxy shall be deemed to have been issued for all of the stockholder's shares of stock in the Corporation as of Record Date.
- (g) The manner in which this proxy shall be accomplished, as well as the validation hereof shall be governed by the provisions of SRC Rule 20 (11)(b)

(h) The stockholder executing the proxy shall indicate the manner by which he wishes the proxy to vote on any of the matters in (1), (2), (3), (4), and (5) below by checking the appropriate box. Where the boxes (or any of them) are unchecked, the stockholder executing the proxy is deemed to have authorized the proxy to vote for the matter.

The Undersigned hereby appoints:

- (a) The Chairman of the Board of Directors of DMCI Holdings, Inc., or in his absence, the Chairman of the Stockholders' Meeting; or
- (b) the President or the Chief Finance Officer of DMCI Holdings, Inc.

as his/her/its Proxy to attend the above annual meeting of the stockholders of DMCI Holdings, Inc., and any adjournment or postponement thereof, and thereat to vote all shares of stock held by the undersigned as specified below and on any matter that may properly come before said meeting.

(1)	Approval/rat 2019.	ication of the minutes of the annual stockholders' meeting held on May 21,	
	□ FOR	☐ AGAINST	☐ ABSTAIN
(2)	Approval of	the Management Repor	t
	□ FOR	☐ AGAINST	☐ ABSTAIN
(3)	annual repo	rt, the audited financia	of Directors and Officers as contained in the attached I statements of the Corporation for the year ended n item 9 (2) of the Information Statement.
	□ FOR	☐ AGAINST	☐ ABSTAIN
(4)	Appointment of	SGV & Co. as Independe	ent External Auditors
	□ FOR	☐ AGAINST	☐ ABSTAIN
(5)	Election of Direc	tors.	
	□ FOR	all nominees listed belo	w, except those whose names are stricken out
	□ WIT	HHOLD authority to vote	e for all nominees listed below.
	(Instruction: To strike out a name or withhold authority to vote for any individ nominee, draw a line through the nominee's name in the list below).		

#### **Regular Directors:**

ISIDRO A. CONSUNJI
CESAR A. BUENAVENTURA
JORGE A. CONSUNJI
HERBERT M. CONSUNJI
MA. EDWINA C. LAPERAL
LUZ CONSUELO A. CONSUNJI
MARIA CRISTINA C. GOTIANUN

Independent Directors:

ANTONIO JOSE U. PERIQUET HONORIO O. REYES-LAO

#### Item 3. Revocability of Proxy

Any stockholder who executes the proxy enclosed with this statement may revoke it at any time before it is exercised. The proxy may be revoked by the stockholder executing the same at any time by submitting to the Corporate Secretary a written notice of revocation not later than the start of the meeting, or by attending the meeting in person and signifying his intention to personally vote his shares. Shares represented by an unrevoked proxy will be voted as authorized by the stockholder.

#### Item 4. Persons Making the Solicitation

The solicitation is made by the Management of the Corporation. No director of the Corporation has informed the Corporation in writing that he intends to oppose an action intended to be taken up by the Management of the Corporation at the annual meeting. Solicitation of proxies shall be made through the use of mail or personal delivery. The Corporation will shoulder the cost of solicitation which is approximately Php80,000.00.

#### Item 5. Interest of Certain Persons in Matters to be Acted Upon

No director, officer, nominee for director, or associate of any of the foregoing, has any substantial interest, direct or indirect, by security holdings or otherwise, on any matter to be acted upon at the annual stockholders' meeting to be held on July 14, 2020 other than election to office.

Date	(Signature above printed name, including title when signing for a corporation or partnership or as an agent, attorney or fiduciary).
	No. of shares held:

## PART III SIGNATURE

Management does not intend to bring any matter before the meeting other than those set forth in the Notice of the annual meeting of stockholders and does not know of any matters to be brought before the meeting by others. If any other matter does come before the meeting, it is the intention of the persons named in the accompanying proxy to vote the proxy in accordance with their judgment.

ACCOMPANYING THIS INFORMATION STATEMENT ARE COPIES OF THE (1) NOTICE OF THE ANNUAL STOCKHOLDERS' MEETING CONTAINING THE AGENDA THEREOF; (2) PROXY INSTRUMENT; AND (C) THE CORPORATION'S MANAGEMENT REPORT PURSUANT TO SRC RULE 20 (4).

UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE CORPORATION WILL PROVIDE, WITHOUT CHARGE, A COPY OF THE CORPORATION'S ANNUAL REPORT IN SEC FORM 17-A AND THE CORPORATION'S LATEST QUARTERLY REPORT IN SEC FORM 17-Q DULY FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THE STOCKHOLDER MAY BE CHARGED A REASONABLE COST FOR PHOTOCOPYING THE EXHIBITS.

ALL REQUESTS MAY BE SENT TO THE FOLLOWING:

DMCI Holdings, Inc. 3<sup>rd</sup> Floor, DACON Building, 2281 Pasong Tamo Extension, 1231Makati City.

Attention: The Corporate Secretary

After reasonable inquiry and to the best of my knowledge and belief, I certify that the information set forth in this report is true, complete and correct. This report is signed in the City of Makati on June 8, 2020.

DMCI HOLDINGS, INC.

By:

ATTY. NOEL A. LAMAN Corporate Secretary

# FINAL LIST OF CANDIDATES FOR THE BOARD OF DIRECTORS 2020 - 2021

Isidro A. Consunji — is 71 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (Listed) Semirara Mining and Power Corp. and Atlas Consolidated Mining and Development Corp.; (Non-listed) D. M. Consunji, Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Calaca Res Corp., Sem-Cal Industrial Park Developers, Inc., Semirara Claystone, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corp. and Crown Equities, Inc., Wire Rope Corporation of the Philippines, Philippine Overseas Construction Board (Chairman), Construction Industry Authority of the Phils. Education. Bachelor of Science in Engineering (University of the Philippines), Master of Business Economics (Center for Research and Communication), Master of Business Management (Asian Institute of Management), Advanced Management (IESE School, Barcelona, Spain). Civic Affiliations. Philippine Overseas Construction Board, Chairman, Construction Industry Authority of the Philippines, Board Member, Philippine Constructors Association, Past President, Philippine Chamber of Coal Mines, Past President, Asian Institute of Management Alumni Association, Member, UP Alumni Engineers, Member, UP Aces Alumni Association, Member.

Cesar A. Buenaventura — is 90 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular/independent Director of the following: (Listed) Semirara Mining and Power Corp., iPeople Inc. (Independent Director), Petroenergy Resources Corp., Concepcion Industrial Corp (Independent Director); Pilipinas Shell Petroleum Corp. (Independent Director); International Container Terminal Services, Inc. (Independent Director); (Non-listed) D.M. Consunji, Inc., Mitsubishi-Hitachi Power Systems Phils, Inc. (Chairman) Education. Bachelor of Science in Civil Engineering (University of the Philippines), Masters Degree in Civil Engineering, Major in Structures (Lehigh University, Bethlehem, Pennsylvania). Civic Affiliations. Pilipinas Shell Foundation, Founding Member, Makati Business Club, Board of Trustee University of the Philippines, Former Board of Regents, Asian Institute of Management, Former Board of Trustee, Benigno Aquino Foundation, Past President, Trustee of Bloomberry Cultural Foundation, Trustee of ICTSI Foundation Inc.; Special Recognition. Honorary Officer, Order of the British Empire (OBE) by Her Majesty Queen Elizabeth II; MAP Management Man of the Year 1985; One of the top 100 graduates of the University of the Philippines College of Engineering in its 100-year History

Herbert M. Consunji – is 67 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (*Listed*) Semirara Mining and Power Corporation; (*Non-listed*) D.M. Consunji, Inc., Subic Water and Sewerage Company, Inc., DMCI Mining Corp., Sem-Calaca Res Corporation, DMCI Power Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Cal Industrial Park Developers, Inc. *Education*. Top Management Program, Asian Institute of Management; Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Certified Public Accountant (CPA). *Civic Affiliations*. Philippine Institute of Certified Public Accountants, *Member*; Financial Executives Institute of the Phils., *Member*; Shareholders' Association of the Phils., *Member*; Management Association of the Philippines, Member.

Jorge A. Consunji – is 68 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (Listed) Semirara Mining and Power Corp.; (Non-listed) D.M. Consunji Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., DMCI Concepcion Power Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corporation, Wire Rope Corporation of the Phils., Private Infra Dev Corp., Manila Herbal Corporation, Sirawai Plywood & Lumber Co., M&S Company, Inc. Education. Bachelor of Science in Industrial Engineering (De La Salle University); Attended the Advanced Management Program Seminar at the University of Asia and the Pacific and Top Management Program at the Asian Institute of Management. Civic Affiliations. Construction Industry Authority of the Phils, Board Member, Asean Constructors Federation, Former Chairman, Phil. Constructors Association, Past President/Chairman, Phil. Contractors Accreditation Board, Former Chairman, Association of Carriers & Equipment Lessors, Past President.

Ma. Edwina C. Laperal - is 58 years old; has served the Corporation as a regular director from March 1995 to July 2006 (11years and 4 months) and from July 2008 to present (11 years); is a regular Director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) D.M. Consunji, Inc., DMCI Project Developers, Inc., Dacon Corporation, DMCI Urban Property Developers, Inc, Sem-Calaca Power Corp., DFC Holdings, Inc. Education. BS Architecture (University of the Philippines), Masters in Business Administration (University of the Philippines). Civic Affiliations. UP College of Architecture Alumni Foundation Inc., Member; United Architects of the Philippines, Member; Guild of Real Estate Entrepreneurs And Professionals (GREENPRO) formerly Society of Industrial-Residential-Commercial Realty Organizations, Member; Institute of Corporate Directors, Fellow.

Luz Consuelo A. Consunji – is 66 years old; has served the Corporation as a regular director for four (4) years since 2016. She is a regular director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) South Davao Development Corp., Dacon Corp. and Zanorte Palm-Rubber Plantation, Inc.; Education. Bachelor's Degree in Commerce, Major in Management (Assumption College), Master's in Business Economics (University of Asia and the Pacific). Civic Affiliations. Mary Mother of the Poor Foundation, Treasurer (May 2012-July 2014), Missionaries of Mary Mother of the Poor, Treasurer (May 2012 – present).

Maria Cristina C. Gotianun is 65 years old; has served the Corporation as a regular director for one year since 2019 and as Assistant Treasurer for twenty five (25) years. She is a regular director the following positions: (Listed) Semirara Mining and Power Corporation; (Non-listed) Dacon Corporation, D.M. Consunji, Inc., DMCI Power Corporation, Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sirawan Food Corporation, Sem-Cal Industrial Park Development Corp., St. Raphael Power Generation Corp., Semirara-Energy Utilities, Inc., Semirara Claystone, Inc., Sem Calaca Res Corp. Education. Bachelor of Science in Business Economics (University of the Philippines), Major in Spanish Instituto de Cultura Hispanica, Madrid, Spain; Special Studies in Top Management Program, AIM ACCEED; and Strategic Business Economics Progam, University of Asia & the Pacific. Civic Affiliations. Institute of Corporate Directors, Fellow.

#### A. INDEPENDENT DIRECTORS

Honorio O. Reyes-Lao - is 75 years old; has served the Corporation as an Independent Director for ten (10) years 2009. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, Mr. Lao is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Lao is also an independent director of Semirara Mining and Power Corporation and a director of Philippine Business Bank (Listed); (Non-Listed) DMCI Project Developers, Inc. (independent director from 2016-present), Southwest Luzon Power Generation Corp. (2017-present), Sem-Calaca Power Corp. (2017-present), Gold Venture Lease and Management Services Inc. (2008-2009), First Sovereign Asset Management Corporation (2004-2006, CBC Forex Corporation (1998-2002), CBC Insurance Brokers, Inc. (1998-2004), CBC Properties and Computers Center, Inc. (1993-2006); Education. Bachelor of Arts, Major in Economics (De La Salle University), Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Masters Degree in Business Management (Asian Institute of Management); Civic Affiliations. Institute of Corporate Directors, Fellow, Rotary Club of Makati West, Member/Treasurer, Makati Chamber of Commerce and Industries, Past President.

Antonio Jose U. Periquet - is 59 years old; Mr. Periquet has been an Independent Director of the company since August 2010. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nineyear term is from the year 2012. Pursuant to the said SEC circular, Mr. Periquet is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Periguet is also a director of the following: (Listed) ABS-CBN Corporation, Ayala Corporation, Bank of the Philippine Islands, The Max's Group of Companies, Philippine Seven Corporation, Inc. Semirara Mining and Power Corporation; (Nonlisted) ABS-CBN Holdings Corporation (Independent Director), Albizia ASEAN Tenggara Fund, Campden Hill Group, Inc. (Chairman), Campden Hill Advisors, Inc., Pacific Main Properties and Holdings (Chairman), Lyceum of the Philippines University, BPI Capital Corporation, BPI Family Savings Bank, Inc., BPI Asset Management and Trust Corporation (Chairman), The Straits Wine Company, Inc.; Education. Mr. Periquet is a graduate of the Ateneo de Manila University (AB Economics). He also holds an MSc in Economics from Oxford University and an MBA from the University of Virginia. Civic Affiliations. Global Advisory Council, Darden Graduate School of Business Administration, University of Virginia, Member; Finance and Budget Committee of the Board, Ateneo de Manila University, Member; Finance Committee, Philippine Jesuit Provincial, Member.

The following is a disclosure of the beneficial owners of the shares held by the PCD Nominee Corporation, DACON Corporation and DFC Holdings, Inc. in DMCI Holdings, Inc. as of June 1, 2020.

(1)	PCD Nominee Corporation <sup>5</sup>	3,663,178,251	shares	27.59%
(2)	DACON Corporation	6,848,547,009	shares	51.58%
(3)	DFC Holdings, Inc.	2,382,067,010	shares	17.94%

#### **PCD Nominee Corporation**

Attached hereto as Schedule 2(a) is a Certification from the PCD Nominee Corporation as to the beneficial owners of the shares held by it in DMCI Holdings, Inc. The PCD Nominee Corporation is a whollyowned subsidiary of the Philippine Depository and Trust Corporation (PDTC). The beneficial owners of shares held of record by the PCD Nominee Corporation are PDTC participants who hold the shares on their own behalf or that of their clients. PDTC is a private company organized by major institutions actively participating in the Philippine capital markets to implement an automated book-entry system of handling securities transactions in the Philippines.

#### **DACON Corporation**

The following are the beneficial owners of DACON Corporation:

STOCKHOLDER	NO. OF SHARES	%	
	SUBSCRIBED	OWNERSHIP	
Isidro A. Consunji	2	0.00%	
Jorge A. Consunji	2	0.00%	
Josefa C. Reyes	2	0.00%	
Luz Consuelo A. Consunji	2	0.00%	
Ma. Edwina C. Laperal	2	0.00%	
Maria Cristina C. Gotianun	2	0.00%	
DOUBLE SPRING INVESTMENTS CORP.	114,429	0.35%	
VALEMOUNT CORPORATION	4,088,194	12.46%	
CHRISMON INVESTMENTS, INC.	4,088,195	12.46%	
EASTHEIGHTS HOLDINGS CORPORATION	4,088,195	12.46%	
GULFSHORE INCORPORATED	4,088,195	12.46%	
INGLEBROOK HOLDINGS CORPORATION	4,088,195	12.46%	
JAGJIT HOLDINGS, INC.	4,088,195	12.46%	
LA LUMIERE HOLDINGS, INC.	4,088,195	12.45%	
RICE CREEK HOLDINGS, INC.	4,088,195	12.46%	

<sup>&</sup>lt;sup>5</sup>PCD Nominee Corporation, a wholly-owned subsidiary of Philippine Depository and Trust Corporation ("PDTC"), is the registered owner of the shares in the books of the Corporation's transfer agent in the Philippines. The beneficial owners of such shares are PDTC participants, who hold the shares on their behalf or on behalf of their clients. PDTC is a private company organized by major institutions actively participating in the Philippine capital markets to implement an automated book-entry system of handling securities transactions in the Philippines

Total:	32,820,000	100.00%
	, ,	

Mr. Jorge A. Consunji and/or Ms. Cristina C. Gotianun shall have the right to vote the shares of DACON Corporation.

# DFC Holdings, Inc.

The following are the beneficial owners of DFC Holdings, Inc.:

SHAREHOLDER	NO. OF SHARES	%
SHAREHOLDER	SUBSCRIBED	OWNERSHIP
Isidro A. Consunji	698,689	0.07%
Fredesvinda A. Consunji	1,637,578	0.16%
Jorge A. Consunji	2,044,715	0.20%
Ma. Edwina C. Laperal	781,076	0.08%
Maria Cristina C. Gotianun	2,079,530	0.20%
Inglebrook Holdings	127,626,311	12.43%
Eastheights Holdings	127,443,924	12.41%
Crismon Investment, Inc.	126,245,470	12.30%
Valemont Corporation	126,687,422	12.34%
Gulfshore Incorporated	126,280,285	12.30%
Jagjit Holdings, Inc.	128,325,000	12.50%
La Lumiere Holdings, Inc.	128,325,000	12.50%
Rice Creek Holdings, Inc.	128,325,000	12.50%
Firenze Holdings, Inc.	100,000	0.01%
TOTAL	1,026,600,000	100.00%

Ms. Ma Edwina C. Laperal and/or Ms. Maria Cristina C. Gotianun shall have the right to vote the shares of DFC Holdings, Inc.

# Philippine Depository & Trust Corp.

# **OUTSTANDING BALANCES FOR A SPECIFIC COMPANY - ADHOC**

Company Code - DMC000000000 & Company Name - DMCI HOLDINGS, INC.

Selection Criteria:

Selection Criteria: Security ID From: DMC00000000 To: DMC000000000 Input Date: 5/29/2020				
BPNAME	STREETADDRESS	HOLDINGS		
UPCC SECURITIES CORP.	UNIT 1202 TOWER ONE AND EXCHANGE PLAZA AYALA AVENUE, MAKATI CITY	966,500.00		
UPCC SECURITIES CORP.	UNIT 1202 TOWER ONE AND EXCHANGE PLAZA AYALA AVENUE, MAKATI CITY	31,000.00		
A & A SECURITIES, INC.	Rm. 1906 Ayala Ave. Condominium 6776 Ayala Ave., Makati City	8,000.00		
A & A SECURITIES, INC.	Rm. 1906 Ayala Ave. Condominium 6776 Ayala Ave., Makati City	22,416,221.00		
A & A SECURITIES, INC.	Rm. 1906 Ayala Ave. Condominium 6776 Ayala Ave., Makati City	7,624,333.00		
A & A SECURITIES, INC.	Rm. 1906 Ayala Ave. Condominium 6776 Ayala Ave., Makati City	86,081.00		
ABACUS SECURITIES CORPORATION	Unit 2904-A East Tower, PSE Centre Exchange Road, Ortigas Center Pasig City	5,015,000.00		

BPNAME	STREETADDRESS	HOLDINGS
ABACUS SECURITIES CORPORATION	Unit 2904-A East Tower, PSE Centre Exchange Road, Ortigas Center Pasig City	50,732,095.00
ABACUS SECURITIES CORPORATION	Unit 2904-A East Tower, PSE Centre Exchange Road, Ortigas Center Pasig City	33,445.00
ABACUS SECURITIES CORPORATION	Unit 2904-A East Tower, PSE Centre Exchange Road, Ortigas Center Pasig City	648,600.00
PHILSTOCKS FINANCIAL INC	Unit 1101 Orient Square Building Emerald Avenue Ortigas Center, Pasig City	771,551.00
PHILSTOCKS FINANCIAL INC	Unit 1101 Orient Square Building Emerald Avenue Ortigas Center, Pasig City	10,835,236.00
PHILSTOCKS FINANCIAL INC	Unit 1101 Orient Square Building Emerald Avenue Ortigas Center, Pasig City	320,089.00
PHILSTOCKS FINANCIAL INC	Unit 1101 Orient Square Building Emerald Avenue Ortigas Center, Pasig City	105,200.00
A. T. DE CASTRO SECURITIES CORP.	UNIT 1107, 11TH FLOOR, PSE TOWER 5TH AVENUE CORNER 28TH STREET, BONIFACIO GLOBAL CITY TAGUIG CITY 1634	1,800,810.00

BPNAME	STREETADDRESS	HOLDINGS
A. T. DE CASTRO SECURITIES CORP.	UNIT 1107, 11TH FLOOR, PSE TOWER 5TH AVENUE CORNER 28TH STREET, BONIFACIO GLOBAL CITY TAGUIG CITY 1634	15,000.00
A. T. DE CASTRO SECURITIES CORP.	UNIT 1107, 11TH FLOOR, PSE TOWER 5TH AVENUE CORNER 28TH STREET, BONIFACIO GLOBAL CITY TAGUIG CITY 1634	5,000.00
ALL ASIA SECURITIES MANAGEMENT CORP.	All Asia Capital Center 105 Paseo de Roxas St. Makati City	3,500.00
ALPHA SECURITIES CORP.	UNIT 3003, ONE CORPORATE CENTRE, 30TH FLOOR, JULIA VARGAS STREET, COR MERALCO AVENUE STREET, ORTIGAS CENTER, PASIG CITY	489,500.00
BA SECURITIES, INC.	Rm 401-403 CLMC Bldg, 256-259 EDSA Greenhills Mandaluyong City	60,000.00
BA SECURITIES, INC.	Rm 401-403 CLMC Bldg, 256-259 EDSA Greenhills Mandaluyong City	340,500.00
AP SECURITIES INCORPORATED	Suites 2002/2004, The Peak, 107 Alfaro St., Salcedo Village, Makati City	153,500.00
AP SECURITIES INCORPORATED	Suites 2002/2004, The Peak, 107 Alfaro St., Salcedo Village, Makati City	5,544,130.00

BPNAME	STREETADDRESS	HOLDINGS
ANSALDO, GODINEZ & CO., INC.	340 Nueva St., Binondo Manila	107,100.00
ANSALDO, GODINEZ & CO., INC.	340 Nueva St., Binondo Manila	11,759,000.00
AB CAPITAL SECURITIES, INC.	8/F Phinma Plaza 39 Plaza Drive, Rockwell Center Makati City	255,000.00
AB CAPITAL SECURITIES, INC.	8/F Phinma Plaza 39 Plaza Drive, Rockwell Center Makati City	20,398,631.00
AB CAPITAL SECURITIES, INC.	8/F Phinma Plaza 39 Plaza Drive, Rockwell Center Makati City	23,700.00
AB CAPITAL SECURITIES, INC.	8/F Phinma Plaza 39 Plaza Drive, Rockwell Center Makati City	470,600.00
AB CAPITAL SECURITIES, INC.	8/F Phinma Plaza 39 Plaza Drive, Rockwell Center Makati City	24,800.00
SARANGANI SECURITIES, INC.	UNIT 2 D1 VERNIDA I CONDOMINIUM 120 AMORSOLO ST., LEGASPI VILLAGE MAKATI CITY	330,200.00

BPNAME	STREETADDRESS	HOLDINGS
SARANGANI SECURITIES, INC.	UNIT 2 D1 VERNIDA I CONDOMINIUM 120 AMORSOLO ST., LEGASPI VILLAGE MAKATI CITY	16,500.00
SB EQUITIES,INC.	7TH FLOOR, SECURITY BANK BLDG., 6776 AYALA AVE., MAKATI CITY	7,173,220.00
SB EQUITIES,INC.	7TH FLOOR, SECURITY BANK BLDG., 6776 AYALA AVE., MAKATI CITY	10,621,400.00
SB EQUITIES,INC.	7TH FLOOR, SECURITY BANK BLDG., 6776 AYALA AVE., MAKATI CITY	1,968,900.00
SB EQUITIES,INC.	7TH FLOOR, SECURITY BANK BLDG., 6776 AYALA AVE., MAKATI CITY	310,000.00
SB EQUITIES,INC.	7TH FLOOR, SECURITY BANK BLDG., 6776 AYALA AVE., MAKATI CITY	150,000.00
ASIA PACIFIC CAPITAL EQUITIES & SECURITIES CORP.	24/F Galleria Corporate Center EDSA corner Ortigas Avenue, Pasig City	2,053,600.00
ASIASEC EQUITIES, INC.	8/F Chatham House 116 Valero cor. V.A. Rufino Sts Salcedo Village, Makati City 1227	32,668,250.00

BPNAME	STREETADDRESS	HOLDINGS
ASTRA SECURITIES CORPORATION	Units 1204-1205 Ayala Tower One Ayala Ave. cor. Paseo de Roxas Makati City	1,544,350.00
CHINA BANK SECURITIES CORPORATION	Unit 6f, 6th Floor 8101 Pearl Plaza, Pearl Drive Ortigas Center, Pasig City	300,000.00
CHINA BANK SECURITIES CORPORATION	Unit 6f, 6th Floor 8101 Pearl Plaza, Pearl Drive Ortigas Center, Pasig City	4,193,900.00
CHINA BANK SECURITIES CORPORATION	Unit 6f, 6th Floor 8101 Pearl Plaza, Pearl Drive Ortigas Center, Pasig City	1,000,000.00
MACQUARIE CAPITAL SECURITIES (PHILIPPINES), INC.	22F 6750 AYALA AVENUE BUILDING AYALA AVENUE Makati City	2,298.00
BELSON SECURITIES, INC.	4th Floor Belson House 271 Edsa, Mandaluyong City	2,914,750.00
BELSON SECURITIES, INC.	4th Floor Belson House 271 Edsa, Mandaluyong City	930,100.00
BELSON SECURITIES, INC.	4th Floor Belson House 271 Edsa, Mandaluyong City	495,300.00

BPNAME	STREETADDRESS	HOLDINGS
BENJAMIN CO CA & CO., INC.	ROOM 301 DOWNTOWN CENTER BLDG., 516 QUINTIN PAREDES ST., BINONDO, MANILA	228,300.00
B. H. CHUA SECURITIES CORPORATION	872 G. Araneta Avenue, Quezon City	484,400.00
JAKA SECURITIES CORP.	Unit 814, Ayala Tower I Ayala Ave., Makati City	6,351,300.00
JAKA SECURITIES CORP.	Unit 814, Ayala Tower I Ayala Ave., Makati City	90,000.00
BPI SECURITIES CORPORATION	11F AYALA NORTH EXCHANGE TOWER 1 6796 AYALA AVENUE CORNER SALCEDO AND AMORSOLO STS. SAN LORENZO, MAKATI CITY PHILIPPINES 1229	2,199,400.00
BPI SECURITIES CORPORATION	11F AYALA NORTH EXCHANGE TOWER 1 6796 AYALA AVENUE CORNER SALCEDO AND AMORSOLO STS. SAN LORENZO, MAKATI CITY PHILIPPINES 1229	39,997,476.00
BPI SECURITIES CORPORATION	11F AYALA NORTH EXCHANGE TOWER 1 6796 AYALA AVENUE CORNER SALCEDO AND AMORSOLO STS. SAN LORENZO, MAKATI CITY PHILIPPINES 1229	64.00
CAMPOS, LANUZA & COMPANY, INC.	2002B PSEC EAST TOWER ECHANGE RD ORTIGAS CENTER PASIG CITY 1605	235,000.00

BPNAME	STREETADDRESS	HOLDINGS
CAMPOS, LANUZA & COMPANY, INC.	2002B PSEC EAST TOWER ECHANGE RD ORTIGAS CENTER PASIG CITY 1605	1,228,000.00
CAMPOS, LANUZA & COMPANY, INC.	2002B PSEC EAST TOWER ECHANGE RD ORTIGAS CENTER PASIG CITY 1605	49,000.00
SINCERE SECURITIES CORPORATION	1203-A EAST TOWER, PSE BUILDING, EXCHANGE ROAD, ORTIGAS CENTER, SAN ANTONIO, PASIG CITY	457,150.00
CENTURY SECURITIES CORPORATION	1105 Galleria Corporate Center Ortigas Ave., Quezon City	40,000.00
BDO NOMURA SECURITIES INC	17TH FLOOR, BDO EQUITABLE TOWER, 8751 PASEO DE ROXAS, MAKATI CITY	19,809,651.00
BDO NOMURA SECURITIES INC	17TH FLOOR, BDO EQUITABLE TOWER, 8751 PASEO DE ROXAS, MAKATI CITY	406,660.00
BDO NOMURA SECURITIES INC	17TH FLOOR, BDO EQUITABLE TOWER, 8751 PASEO DE ROXAS, MAKATI CITY	1,906,025.00
CTS GLOBAL EQUITY GROUP, INC.	Rm. 2701-B Tektite Tower Center Exchange Rd, Pasig City	25,000.00

BPNAME	STREETADDRESS	HOLDINGS
CTS GLOBAL EQUITY GROUP, INC.	Rm. 2701-B Tektite Tower Center Exchange Rd, Pasig City	2,676,630.00
TRITON SECURITIES CORP.	26/F LKG Tower, 6801 Ayala Avenue Makati City	10,500.00
TRITON SECURITIES CORP.	26/F LKG Tower, 6801 Ayala Avenue Makati City	6,264,150.00
TRITON SECURITIES CORP.	26/F LKG Tower, 6801 Ayala Avenue Makati City	8,000.00
IGC SECURITIES INC.	Suite 1006, Tower I & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City	80,000.00
IGC SECURITIES INC.	Suite 1006, Tower I & Exchange Plaza Ayala Triangle, Ayala Avenue Makati City	5,416,550.00
CUALOPING SECURITIES CORPORATION	UNIT 061 LEVEL 3, AYALA MALLS CIRCUIT, HIPPODROMO STREET, CIRCUIT MAKATI, BRGY. CARMONA, MAKATI CITY 1209, PHILIPPINES	1,119,300.00
CUALOPING SECURITIES CORPORATION	UNIT 061 LEVEL 3, AYALA MALLS CIRCUIT, HIPPODROMO STREET, CIRCUIT MAKATI, BRGY. CARMONA, MAKATI CITY 1209, PHILIPPINES	30,000.00

BPNAME	STREETADDRESS	HOLDINGS
CUALOPING SECURITIES CORPORATION	UNIT 061 LEVEL 3, AYALA MALLS CIRCUIT, HIPPODROMO STREET, CIRCUIT MAKATI, BRGY. CARMONA, MAKATI CITY 1209, PHILIPPINES	140,000.00
DBP-DAIWA CAPITAL MARKETS PHILPPINES, INC.	18/F Citibank Tower 8741 Paseo de Roxas Makati City	349,300.00
DAVID GO SECURITIES CORP.	UNIT 2702D EAST TOWER, PHILIPPINE STOCK EXCHANGE CENTRE, EXCHANGE ROAD, ORTIGAS CENTER, PASIG CITY	5,195,500.00
DIVERSIFIED SECURITIES, INC.	5/F PDCP Bank Centre, Herrera cor. Alfaro Sts., Salcedo Village, Makati City	1,021,110.00
DIVERSIFIED SECURITIES, INC.	5/F PDCP Bank Centre, Herrera cor. Alfaro Sts., Salcedo Village, Makati City	223,000.00
E. CHUA CHIACO SECURITIES, INC.	113 Renta St., Binondo, Manila	6,000.00
E. CHUA CHIACO SECURITIES, INC.	113 Renta St., Binondo, Manila	3,369,600.00
E. CHUA CHIACO SECURITIES, INC.	113 Renta St., Binondo, Manila	45,050.00

BPNAME	STREETADDRESS	HOLDINGS
EQUITABLE SECURIITES (PHILS.) INC.	3/F Cacho-Gonzalez Bldg, Aguirre cor. Trasierra St, Legaspi Village Makati City	6,000.00
EAST WEST CAPITAL CORPORATION	2/F U-Bix Building 1331 Angono St., Makati City	1,102,000.00
EASTERN SECURITIES DEVELOPMENT CORPORATION	1701 Tytana Ctr. Bldg, Binondo, Manila	102,000.00
EASTERN SECURITIES DEVELOPMENT CORPORATION	1701 Tytana Ctr. Bldg, Binondo, Manila	4,420,111.00
EQUITIWORLD SECURITIES, INC.	807-809 Philippine Stock Exchange Ayala Tower 1, Ayala Avenue Makati City	514,500.00
EQUITIWORLD SECURITIES, INC.	807-809 Philippine Stock Exchange Ayala Tower 1, Ayala Avenue Makati City	10,000.00
EVERGREEN STOCK BROKERAGE & SEC., INC.	Suite 606 - 607, 6th Floor, Tower One Phil. Stock Exchange Plaza, Ayala Triangle, Ayala Ave. Makati City	200,000.00
EVERGREEN STOCK BROKERAGE & SEC., INC.	Suite 606 - 607, 6th Floor, Tower One Phil. Stock Exchange Plaza, Ayala Triangle, Ayala Ave. Makati City	8,141,300.00

BPNAME	STREETADDRESS	HOLDINGS
EVERGREEN STOCK BROKERAGE & SEC., INC.	Suite 606 - 607, 6th Floor, Tower One Phil. Stock Exchange Plaza, Ayala Triangle, Ayala Ave. Makati City	130,000.00
EVERGREEN STOCK BROKERAGE & SEC., INC.	Suite 606 - 607, 6th Floor, Tower One Phil. Stock Exchange Plaza, Ayala Triangle, Ayala Ave. Makati City	90,000.00
EVERGREEN STOCK BROKERAGE & SEC., INC.	Suite 606 - 607, 6th Floor, Tower One Phil. Stock Exchange Plaza, Ayala Triangle, Ayala Ave. Makati City	20,000.00
FIRST ORIENT SECURITIES, INC.	UNIT 1709 17TH FLOOR PHILIPPINE STOCK EXCHANGE TOWER 5TH AVENUE CORNER 28TH STREET BONIFACIO GLOBAL CITY, TAGUIG CITY	214,400.00
FIRST INTEGRATED CAPITAL SECURITIES, INC.	Units 1211-1212 Tower I & Exchange Plaza, Ayala Ave. Cor. Paseo de Roxas, Makati City	2,394,450.00
FIRST INTEGRATED CAPITAL SECURITIES, INC.	Units 1211-1212 Tower I & Exchange Plaza, Ayala Ave. Cor. Paseo de Roxas, Makati City	65,000.00
F. YAP SECURITIES, INC.	17TH FLOOR LEPANTO BUILDING 8747 PASEO DE ROXAS, MAKATI CITY	12,900.00
F. YAP SECURITIES, INC.	17TH FLOOR LEPANTO BUILDING 8747 PASEO DE ROXAS, MAKATI CITY	7,023,750.00

BPNAME	STREETADDRESS	HOLDINGS
F. YAP SECURITIES, INC.	17TH FLOOR LEPANTO BUILDING 8747 PASEO DE ROXAS, MAKATI CITY	2,467,000.00
AURORA SECURITIES, INC.	UNIT 2405A WEST TOWER PHILIPPINE STOCK EXCHANGE CENTRE ORTIGAS, PASIG CITY	935,400.00
GLOBALINKS SECURITIES & STOCKS, INC.	# 706 Ayala Tower One Ayala Avenue Cor. Paseo de Roxas St. Makati City	21,848,555.00
GLOBALINKS SECURITIES & STOCKS, INC.	# 706 Ayala Tower One Ayala Avenue Cor. Paseo de Roxas St. Makati City	10,422,780.00
GLOBALINKS SECURITIES & STOCKS, INC.	# 706 Ayala Tower One Ayala Avenue Cor. Paseo de Roxas St. Makati City	70.00
GLOBALINKS SECURITIES & STOCKS, INC.	# 706 Ayala Tower One Ayala Avenue Cor. Paseo de Roxas St. Makati City	1,429,500.00
JSG SECURITIES, INC.	4th Floor, A&T Building, 244 Escolta Street, Binondo, Manila	88,000.00
GOLDSTAR SECURITIES, INC.	2201-B East Tower, PSE Centre Exchange Rd, Ortigas Center Pasig City	5,574,000.00

BPNAME	STREETADDRESS	HOLDINGS
GOLDSTAR SECURITIES, INC.	2201-B East Tower, PSE Centre Exchange Rd, Ortigas Center Pasig City	50,000.00
GOLDSTAR SECURITIES, INC.	2201-B East Tower, PSE Centre Exchange Rd, Ortigas Center Pasig City	21,500.00
GUILD SECURITIES, INC.	Unit 1215 Tower One & Exchange Plaza Ayala Ave., Makati City	915,700.00
GUILD SECURITIES, INC.	Unit 1215 Tower One & Exchange Plaza Ayala Ave., Makati City	40,000.00
HDI SECURITIES, INC.	UNIT 2305-B 23/F ORIENT SQUARE BLDG., F. ORTIGAS, JR. ROAD, ORTIGAS CENTRE, PASIG CITY, 1605	100,000.00
HDI SECURITIES, INC.	UNIT 2305-B 23/F ORIENT SQUARE BLDG., F. ORTIGAS, JR. ROAD, ORTIGAS CENTRE, PASIG CITY, 1605	3,823,600.00
HDI SECURITIES, INC.	UNIT 2305-B 23/F ORIENT SQUARE BLDG., F. ORTIGAS, JR. ROAD, ORTIGAS CENTRE, PASIG CITY, 1605	188,650.00
HDI SECURITIES, INC.	UNIT 2305-B 23/F ORIENT SQUARE BLDG., F. ORTIGAS, JR. ROAD, ORTIGAS CENTRE, PASIG CITY, 1605	2,000.00

BPNAME	STREETADDRESS	HOLDINGS
H. E. BENNETT SECURITIES, INC.	Rm. 1704 World Trade Exchange Bldg., 215 Juan Luna St., Binondo, Manila	544,500.00
H. E. BENNETT SECURITIES, INC.	Rm. 1704 World Trade Exchange Bldg., 215 Juan Luna St., Binondo, Manila	75,000.00
H. E. BENNETT SECURITIES, INC.	Rm. 1704 World Trade Exchange Bldg., 215 Juan Luna St., Binondo, Manila	150,000.00
HK SECURITIES, INC.	Suite 102 Columbia Tower, Ortigas Ave., Mandaluyong City	5,000.00
I. ACKERMAN & CO., INC.	Suite 705, Tower I Bldg. PSE Plaza, Ayala Triangle Ayala Ave., Makati City	143,000.00
I. ACKERMAN & CO., INC.	Suite 705, Tower I Bldg. PSE Plaza, Ayala Triangle Ayala Ave., Makati City	5,000.00
I. B. GIMENEZ SECURITIES, INC.	3/F NEW ROSARIO ORTIGAS ARCADE, NO. 42, ORTIGAS EXTENSION, ROSARIO, PASIG CITY	821,700.00
INVESTORS SECURITIES, INC,	Unit 604-605 Tower One & Exchange Plaza Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	5,519,850.00

BPNAME	STREETADDRESS	HOLDINGS
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	Ground Floor, EDSA Central Square Shaw Boulevard, Mandaluyong City	741,300.00
IMPERIAL, DE GUZMAN, ABALOS & CO., INC.	Ground Floor, EDSA Central Square Shaw Boulevard, Mandaluyong City	10,000.00
INTRA-INVEST SECURITIES, INC.	11/F ACT Tower, 135 Sen. Gil Puyat Ave., Salcedo Vill., Makati City	167,000.00
INTRA-INVEST SECURITIES, INC.	11/F ACT Tower, 135 Sen. Gil Puyat Ave., Salcedo Vill., Makati City	671,900.00
INTRA-INVEST SECURITIES, INC.	11/F ACT Tower, 135 Sen. Gil Puyat Ave., Salcedo Vill., Makati City	58,000.00
J.M. BARCELON & CO., INC.	#5 PENNSYLVANNIA STREET, NEW MANILA, QUEZON CITY	64,600.00
VALUE QUEST SECURITIES CORPORATION	45 SWALLOW DRIVE GREENMEADOWS QUEZON CITY 1100	25,000.00
VALUE QUEST SECURITIES CORPORATION	45 SWALLOW DRIVE GREENMEADOWS QUEZON CITY 1100	13,924,900.00

BPNAME	STREETADDRESS	HOLDINGS
VALUE QUEST SECURITIES CORPORATION	45 SWALLOW DRIVE GREENMEADOWS QUEZON CITY 1100	350,000.00
STRATEGIC EQUITIES CORP.	Unit 610-611 PSE Plaza, Tower I, Ayala Triangle, Ayala Ave., Makati City	2,417,300.00
STRATEGIC EQUITIES CORP.	Unit 610-611 PSE Plaza, Tower I, Ayala Triangle, Ayala Ave., Makati City	4,652,900.00
STRATEGIC EQUITIES CORP.	Unit 610-611 PSE Plaza, Tower I, Ayala Triangle, Ayala Ave., Makati City	276,000.00
LARRGO SECURITIES CO., INC.	Rm. 202 2/F Rufino Building, Ayala Avenue, Makati City	2,767,000.00
LARRGO SECURITIES CO., INC.	Rm. 202 2/F Rufino Building, Ayala Avenue, Makati City	680,050.00
LARRGO SECURITIES CO., INC.	Rm. 202 2/F Rufino Building, Ayala Avenue, Makati City	5,000.00
LOPEZ, LOCSIN, LEDESMA & CO., INC.	405 URBAN BUILDING, SEN. GIL. PUYAT AVENUE, MAKATI CITY	39,700.00

BPNAME	STREETADDRESS	HOLDINGS
LOPEZ, LOCSIN, LEDESMA & CO., INC.	405 URBAN BUILDING, SEN. GIL. PUYAT AVENUE, MAKATI CITY	15,000.00
LUCKY SECURITIES, INC.	Unit 1402-B PSE Center Exchange Road, Ortigas Center Pasig City	11,960,800.00
LUCKY SECURITIES, INC.	Unit 1402-B PSE Center Exchange Road, Ortigas Center Pasig City	525,000.00
LUCKY SECURITIES, INC.	Unit 1402-B PSE Center Exchange Road, Ortigas Center Pasig City	1,094,500.00
LUYS SECURITIES COMPANY, INC.	28/F LKG Tower 6801 Ayala Ave. Makati City	481,000.00
MANDARIN SECURITIES CORPORATION	28/F LKG Tower 6801 Ayala Ave. Makati City	1,167,900.00
MANDARIN SECURITIES CORPORATION	28/F LKG Tower 6801 Ayala Ave. Makati City	373,000.00
MARINO OLONDRIZ Y CIA	#20 Arguilla St. San Lorenzo Village, Makati City	9,000.00

BPNAME	STREETADDRESS	HOLDINGS
COL Financial Group, Inc.	2401-B EAST TOWER, PSE CENTER, EXCHANGE ROAD, ORTIGAS CENTER 1605 PASIG CITY	2,952,000.00
COL Financial Group, Inc.	2401-B EAST TOWER, PSE CENTER, EXCHANGE ROAD, ORTIGAS CENTER 1605 PASIG CITY	137,447,569.00
COL Financial Group, Inc.	2401-B EAST TOWER, PSE CENTER, EXCHANGE ROAD, ORTIGAS CENTER 1605 PASIG CITY	217,000.00
DA MARKET SECURITIES, INC.	Unit 2402-B West Tower, PSE Center Exchange Road, Ortigas Center Pasig City	7,127,700.00
MERCANTILE SECURITIES CORP.	PASEO DE ROXAS 2 BRANCH 8737 PASEO DE ROXAS ST. MAKATI CITY	1,109,000.00
MERIDIAN SECURITIES, INC.	Suite 2702B&C Tektite Tower I Ortigas Centre, Pasig City	3,897,800.00
MDR SECURITIES, INC.	UNIT 1608 PHILIPPINE STOCK EXCHANGE TOWER 28TH ST. COR. 5TH BONIFACIO GLOBAL CITY TAGUIG CITY	357,000.00
DEUTSCHE REGIS PARTNERS, INC.	23/F Tower I, Ayala Triangle, Makati City	103.00

BPNAME	STREETADDRESS	HOLDINGS
DEUTSCHE REGIS PARTNERS, INC.	23/F Tower I, Ayala Triangle, Makati City	200,000.00
DEUTSCHE REGIS PARTNERS, INC.	23/F Tower I, Ayala Triangle, Makati City	45,582,050.00
DEUTSCHE REGIS PARTNERS, INC.	23/F Tower I, Ayala Triangle, Makati City	5,723,000.00
MOUNT PEAK SECURITIES, INC.	#748 C.K. Bldg., Juan Luna St., Binondo, Manila	27,100.00
NEW WORLD SECURITIES CO., INC.	UNIT 2608 WORLD TRADE EXCHANGE BLDG. 215 JUAN LUNA ST. BINONDO, MANILA 1006	718,600.00
OPTIMUM SECURITIES CORPORATION	No. 11 E. O. Bldg., United St. cor. 2nd St. Bo. Kapitolyo, Pasig City	1,858,200.00
OPTIMUM SECURITIES CORPORATION	No. 11 E. O. Bldg., United St. cor. 2nd St. Bo. Kapitolyo, Pasig City	60,000.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	7,000.00

BPNAME	STREETADDRESS	HOLDINGS
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	6,813,840.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	697,500.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	44,100.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	18,000.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	12,000.00
RCBC SECURITIES, INC.	Unit 1008 Tower I & Exchange Plaza Ayala Avenue, Makati City	107,700.00
PAN ASIA SECURITIES CORP.	UNIT L2L20-09 PHILIPPINE STOCK EXCHANGE TOWER, 5TH AVE., COR. 28TH STREET, BONIFACIO GLOBAL CITY	508,100.00
PAN ASIA SECURITIES CORP.	UNIT L2L20-09 PHILIPPINE STOCK EXCHANGE TOWER, 5TH AVE., COR. 28TH STREET, BONIFACIO GLOBAL CITY	100,000.00

BPNAME	STREETADDRESS	HOLDINGS
PAPA SECURITIES CORPORATION	GROUND FLOOR, ACE BUILDING, DE LA ROSA CORNER RADA ST., LEGASPI VILLAGE, MAKATI CITY	10,738,169.00
PAPA SECURITIES CORPORATION	GROUND FLOOR, ACE BUILDING, DE LA ROSA CORNER RADA ST., LEGASPI VILLAGE, MAKATI CITY	5,026,000.00
PAPA SECURITIES CORPORATION	GROUND FLOOR, ACE BUILDING, DE LA ROSA CORNER RADA ST., LEGASPI VILLAGE, MAKATI CITY	100.00
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	53,100.00
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	5,606,500.00
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	189,200.00
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	1,415,000.00
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	9,033,195.00

BPNAME	STREETADDRESS	HOLDINGS
MAYBANK ATR KIM ENG SECURITIES, INC.	17/F Tower One & Exchange Plaza, Ayala Triangle, Ayala Avenue Makati City	7,000.00
PLATINUM SECURITIES, INC.	UNIT 1805 18TH FLOOR PSE TOWER, 5TH AVE, CORNER 28TH STREET BONIFACIO GLOBAL CITY, FORT BONIFACIO, CITY OF TAGUIG	110,000.00
PLATINUM SECURITIES, INC.	UNIT 1805 18TH FLOOR PSE TOWER, 5TH AVE, CORNER 28TH STREET BONIFACIO GLOBAL CITY, FORT BONIFACIO, CITY OF TAGUIG	278,000.00
PNB SECURITIES, INC.	3/F PNB Financial Center Roxas Blvd., Pasay City	24,600.00
PNB SECURITIES, INC.	3/F PNB Financial Center Roxas Blvd., Pasay City	3,337,035.00
PNB SECURITIES, INC.	3/F PNB Financial Center Roxas Blvd., Pasay City	4,000.00
PREMIUM SECURITIES, INC.	UNIT L2L11-14 PHILIPPINE STOCK EXCHANGE BLDG., 5TH AVE. COR. 28TH ST., ONE BONIFACIO HIGH STREET, BONIFACIO GLOBAL CITY	681,700.00
PRYCE SECURITIES, INC.	15/F PRYCE CENTER BUILDING, 1179 CHINO ROCES AVENUE BAGTIKAN, MAKATI CITY	385.00

BPNAME	STREETADDRESS	HOLDINGS
SALISBURY BKT SECURITIES CORPORATION	SALISBURY BKT SECURITIES CORP U1214 PSE TOWER ONE AND EXCHANGE PLAZA AYALA AVENUE MAKATI CITY	504,600.00
SALISBURY BKT SECURITIES CORPORATION	SALISBURY BKT SECURITIES CORP U1214 PSE TOWER ONE AND EXCHANGE PLAZA AYALA AVENUE MAKATI CITY	1,365.00
SALISBURY BKT SECURITIES CORPORATION	SALISBURY BKT SECURITIES CORP U1214 PSE TOWER ONE AND EXCHANGE PLAZA AYALA AVENUE MAKATI CITY	4,100.00
QUALITY INVESTMENTS & SECURITIES CORPORATION	Suite 1602 Tytana Plaza Oriente St, Binondo Manila	2,211,700.00
QUALITY INVESTMENTS & SECURITIES CORPORATION	Suite 1602 Tytana Plaza Oriente St, Binondo Manila	39,200.00
QUALITY INVESTMENTS & SECURITIES CORPORATION	Suite 1602 Tytana Plaza Oriente St, Binondo Manila	20,000.00
R & L INVESTMENTS, INC.	675 Lee St., Mandaluyong City	30,000.00
ALAKOR SECURITIES CORPORATION	9/F Quad Alpha Centrum, 125 Pioneer St. Mandaluyong City	253,000.00

BPNAME	STREETADDRESS	HOLDINGS
ALAKOR SECURITIES CORPORATION	9/F Quad Alpha Centrum, 125 Pioneer St. Mandaluyong City	250,000.00
R. COYIUTO SECURITIES, INC.	5/F Corinthian Plaza, Paseo de Roxas, Legaspi Village Makati City	33,750.00
R. COYIUTO SECURITIES, INC.	5/F Corinthian Plaza, Paseo de Roxas, Legaspi Village Makati City	3,237,250.00
R. COYIUTO SECURITIES, INC.	5/F Corinthian Plaza, Paseo de Roxas, Legaspi Village Makati City	461,500.00
REGINA CAPITAL DEVELOPMENT CORPORATION	UNIT 1809-1810 PSE TOWER 5TH AVENUE COR 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	10,368,950.00
REGINA CAPITAL DEVELOPMENT CORPORATION	UNIT 1809-1810 PSE TOWER 5TH AVENUE COR 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	462,400.00
REGINA CAPITAL DEVELOPMENT CORPORATION	UNIT 1809-1810 PSE TOWER 5TH AVENUE COR 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	70,000.00
REGINA CAPITAL DEVELOPMENT CORPORATION	UNIT 1809-1810 PSE TOWER 5TH AVENUE COR 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	981,700.00

BPNAME	STREETADDRESS	HOLDINGS
REGINA CAPITAL DEVELOPMENT CORPORATION	UNIT 1809-1810 PSE TOWER 5TH AVENUE COR 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	900.00
R. NUBLA SECURITIES, INC.	Rm 405 Co Ban Kiat Building II, 231 Juan Luna St., Binondo, Manila	5,065,700.00
R. NUBLA SECURITIES, INC.	Rm 405 Co Ban Kiat Building II, 231 Juan Luna St., Binondo, Manila	27,005,650.00
R. NUBLA SECURITIES, INC.	Rm 405 Co Ban Kiat Building II, 231 Juan Luna St., Binondo, Manila	150,000.00
AAA SOUTHEAST EQUITIES, INCORPORATED	Ground Floor, Fortune Life Building #162 Legaspi St., Legaspi Village Makati City	641,100.00
AAA SOUTHEAST EQUITIES, INCORPORATED	Ground Floor, Fortune Life Building #162 Legaspi St., Legaspi Village Makati City	696,500.00
R. S. LIM & CO., INC.	1509 Galvani Street San Isidro, Makati City	1,312,300.00
RTG & COMPANY, INC.	UNIT 602 TOWER ONE AND EXCHANGE PLAZA, AYALA TRIANGLE, AYALA AVENUE, MAKATI CITY	22,138,350.00

BPNAME	STREETADDRESS	HOLDINGS
RTG & COMPANY, INC.	UNIT 602 TOWER ONE AND EXCHANGE PLAZA, AYALA TRIANGLE, AYALA AVENUE, MAKATI CITY	10,000.00
RTG & COMPANY, INC.	UNIT 602 TOWER ONE AND EXCHANGE PLAZA, AYALA TRIANGLE, AYALA AVENUE, MAKATI CITY	30,000.00
S.J. ROXAS & CO., INC.	1412 PSE TOWER 5TH AVENUE COR. 28TH STREET, BONIFACIO GLOBAL CITY, TAGUIG CITY	20,000.00
S.J. ROXAS & CO., INC.	1412 PSE TOWER 5TH AVENUE COR. 28TH STREET, BONIFACIO GLOBAL CITY, TAGUIG CITY	1,068,850.00
S.J. ROXAS & CO., INC.	1412 PSE TOWER 5TH AVENUE COR. 28TH STREET, BONIFACIO GLOBAL CITY, TAGUIG CITY	8,000.00
SECURITIES SPECIALISTS, INC.	8/F LTA BLDG 118 PEREA ST LEGASPI VILLAGE MAKATI CITY 1226	3,500.00
SECURITIES SPECIALISTS, INC.	8/F LTA BLDG 118 PEREA ST LEGASPI VILLAGE MAKATI CITY 1226	385,850.00
SECURITIES SPECIALISTS, INC.	8/F LTA BLDG 118 PEREA ST LEGASPI VILLAGE MAKATI CITY 1226	75,300.00

BPNAME	STREETADDRESS	HOLDINGS
FIDELITY SECURITIES, INC.	2103-B PSE Centre, Exchange Road, Ortigas, Pasig City	230,500.00
SUMMIT SECURITIES, INC.	UNIT 2102-B, 21ST FLOOR, EAST TEKTITE TOWER PHIL. STOCK EXCHANGE CENTER, EXCHANGE ROAD ORTIGAS CENTER, PASIG CITY	12,740,300.00
SUMMIT SECURITIES, INC.	UNIT 2102-B, 21ST FLOOR, EAST TEKTITE TOWER PHIL. STOCK EXCHANGE CENTER, EXCHANGE ROAD ORTIGAS CENTER, PASIG CITY	2,612,300.00
STANDARD SECURITIES CORPORATION	#34 Jefferson St., GHW, San Juan Metro Manila	3,222,500.00
SUPREME STOCKBROKERS, INC	UNIT G. GARDEN LEVEL, CORINTHIAN PLAZA, PASEO DE ROXAS AVENUE, LEGASPI VILLAGE, MAKATI CITY	380,000.00
TANSENGCO & CO., INC.	U-2308 World Trade Exchange Condominium 215 Juan Luna St., Binondo, Manila	716,000.00
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	Rms. 801-802, PSE Tower 1 Ayala Ave., cor. Paseo de Roxas,Ayala Triangle, Makati City	1,520,600.00
THE FIRST RESOURCES MANAGEMENT & SECURITIES CORP.	Rms. 801-802, PSE Tower 1 Ayala Ave., cor. Paseo de Roxas,Ayala Triangle, Makati City	1,310,700.00

BPNAME	STREETADDRESS	HOLDINGS
TOWER SECURITIES, INC.	1802-C TEKTITE TOWER 1, EXCHANGE ROAD, ORTIGAS CENTER, PASIG CITY	55,000.00
TOWER SECURITIES, INC.	1802-C TEKTITE TOWER 1, EXCHANGE ROAD, ORTIGAS CENTER, PASIG CITY	29,429,450.00
APEX PHILIPPINES EQUITIES CORPORATION	Unit 902, Antel Corporate Center, No. 139 Valero St., Salcedo Vill., Makati City	6,100.00
TRI-STATE SECURITIES, INC.	Unit 1007, 10/F Ayala Triangle Tower I, Ayala Avenue, Makati City	637,000.00
TRI-STATE SECURITIES, INC.	Unit 1007, 10/F Ayala Triangle Tower I, Ayala Avenue, Makati City	3,000.00
UCPB SECURITIES, INC.	Suite 1612, 16/F Ayala Tower I Exchange Plaza, Ayala Ave. cor. Paseo de Roxas Makati City	17,948,370.00
UCPB SECURITIES, INC.	Suite 1612, 16/F Ayala Tower I Exchange Plaza, Ayala Ave. cor. Paseo de Roxas Makati City	200,000.00
UCPB SECURITIES, INC.	Suite 1612, 16/F Ayala Tower I Exchange Plaza, Ayala Ave. cor. Paseo de Roxas Makati City	350,000.00

BPNAME	STREETADDRESS	HOLDINGS
UCPB SECURITIES, INC.	Suite 1612, 16/F Ayala Tower I Exchange Plaza, Ayala Ave. cor. Paseo de Roxas Makati City	15,000.00
UOB KAY HIAN SECURITIES (PHILS.), INC.	UNIT 1902-A, L.V. LOCSIN BUILDING 6752 MAKATI AVENUE, COR AYALA AVENUE 1226 MAKATI CITY, PHILIPPINES	7,085,000.00
E.SECURITIES, INC.	11/F Exportbank Plaza Chino Roces cor. Sen. Gil J. Puyat Ave., Makati City	150,000.00
VENTURE SECURITIES, INC.	Unit 811 Tower One & Exchange Plaza Ayala Triangle Ayala Ave. cor. Paseo de Roxas Makati City	1,297,000.00
VENTURE SECURITIES, INC.	Unit 811 Tower One & Exchange Plaza Ayala Triangle Ayala Ave. cor. Paseo de Roxas Makati City	325,000.00
VENTURE SECURITIES, INC.	Unit 811 Tower One & Exchange Plaza Ayala Triangle Ayala Ave. cor. Paseo de Roxas Makati City	100,400.00
VENTURE SECURITIES, INC.	Unit 811 Tower One & Exchange Plaza Ayala Triangle Ayala Ave. cor. Paseo de Roxas Makati City	20,000.00
VENTURE SECURITIES, INC.	Unit 811 Tower One & Exchange Plaza Ayala Triangle Ayala Ave. cor. Paseo de Roxas Makati City	67,500.00

BPNAME	STREETADDRESS	HOLDINGS
FIRST METRO SECURITIES BROKERAGE CORP.	Unit 1515, 15/F Ayala Tower One Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	254,000.00
FIRST METRO SECURITIES BROKERAGE CORP.	Unit 1515, 15/F Ayala Tower One Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	30,310,115.00
FIRST METRO SECURITIES BROKERAGE CORP.	Unit 1515, 15/F Ayala Tower One Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	12,163,123.00
FIRST METRO SECURITIES BROKERAGE CORP.	Unit 1515, 15/F Ayala Tower One Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	174,500.00
FIRST METRO SECURITIES BROKERAGE CORP.	Unit 1515, 15/F Ayala Tower One Ayala Triangle, Ayala Ave. cor Paseo de Roxas Makati City	467,897.00
WEALTH SECURITIES, INC.	15TH FLOOR PSE TOWER 5TH AVENUE CORNER 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	105,000.00
WEALTH SECURITIES, INC.	15TH FLOOR PSE TOWER 5TH AVENUE CORNER 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	9,515,900.00
WEALTH SECURITIES, INC.	15TH FLOOR PSE TOWER 5TH AVENUE CORNER 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	2,423,185.00

BPNAME	STREETADDRESS	HOLDINGS
WEALTH SECURITIES, INC.	15TH FLOOR PSE TOWER 5TH AVENUE CORNER 28TH ST. BONIFACIO GLOBAL CITY TAGUIG CITY	9,976,900.00
WESTLINK GLOBAL EQUITIES, INC.	6/F Philippine Stock Exchange Plaza Ayala Avenue, Makati City	267,500.00
WESTLINK GLOBAL EQUITIES, INC.	6/F Philippine Stock Exchange Plaza Ayala Avenue, Makati City	8,000.00
BERNAD SECURITIES, INC.	3/F 1033 M.H. del Pilar St. Ermita, Manila	2,151,300.00
WONG SECURITIES CORPORATION	1402-B A. Mabini St., cor. Sta. Monica St., Ermita, Manila	105,000.00
YAO & ZIALCITA, INC.	Yao & Zialcita, Inc., 5G Vernida I Condominium, 120 Amorsolo St., Legaspi Village, Makati City	2,278,000.00
PHIL-PROGRESS SECURITIES CORPORATION	Rm. 110 PPL Bldg., U.N. Ave. Cor. San Marcelino St., Manila	120,000.00
YU & COMPANY, INC.	UNIT 1606B EAST TOWER, PSE CENTER, EXCHANGE ROAD, ORTIGAS CENTER, PASIG CITY 1605	4,285,300.00

BPNAME	STREETADDRESS	HOLDINGS
BDO SECURITIES CORPORATION	27/F Tower I & Exchange Plaza Ayala Ave., Makati City	1,296,200.00
BDO SECURITIES CORPORATION	27/F Tower I & Exchange Plaza Ayala Ave., Makati City	234,826,338.00
BDO SECURITIES CORPORATION	27/F Tower I & Exchange Plaza Ayala Ave., Makati City	156,914,461.00
BDO SECURITIES CORPORATION	27/F Tower I & Exchange Plaza Ayala Ave., Makati City	200.00
EAGLE EQUITIES, INC.	179 Kaimito St. Valle Verde II, Pasig City	10,800.00
EAGLE EQUITIES, INC.	179 Kaimito St. Valle Verde II, Pasig City	259,450.00
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	4-B Vernida I Condominium, 120 Amorsolo St., Legaspi Village, Makati City	2,444,400.00
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	4-B Vernida I Condominium, 120 Amorsolo St., Legaspi Village, Makati City	125,000.00

BPNAME	STREETADDRESS	HOLDINGS
GOLDEN TOWER SECURITIES & HOLDINGS, INC.	4-B Vernida I Condominium, 120 Amorsolo St., Legaspi Village, Makati City	50,000.00
SOLAR SECURITIES, INC.	Unit 3002-A East Tower, Phil. Stock Exchange Centre, Exchange Road, Ortigas Complex, Pasig City	3,147,150.00
SOLAR SECURITIES, INC.	Unit 3002-A East Tower, Phil. Stock Exchange Centre, Exchange Road, Ortigas Complex, Pasig City	485,000.00
G.D. TAN & COMPANY, INC.	Unit 2203-A East Tower, PSE Center Exchange Road, Ortigas Center, Pasig City	116,600.00
G.D. TAN & COMPANY, INC.	Unit 2203-A East Tower, PSE Center Exchange Road, Ortigas Center, Pasig City	173,000.00
G.D. TAN & COMPANY, INC.	Unit 2203-A East Tower, PSE Center Exchange Road, Ortigas Center, Pasig City	100.00
VC SECURITIES CORPORATION	6TH FLOOR WILSON CORPORATE CENTER, 225 A WILSON ST. GREENHILLS, SAN JUAN	79,450.00
VC SECURITIES CORPORATION	6TH FLOOR WILSON CORPORATE CENTER, 225 A WILSON ST. GREENHILLS, SAN JUAN	20,000.00

BPNAME	STREETADDRESS	HOLDINGS
CLSA PHILIPPINES, INC.	Trafalgar Plaza, Unit 17-D, 105 H.V. dela Costa St., Salcedo Vill., Makati City	1,420.00
CLSA PHILIPPINES, INC.	Trafalgar Plaza, Unit 17-D, 105 H.V. dela Costa St., Salcedo Vill., Makati City	141,540.00
PHILIPPINE EQUITY PARTNERS, INC.	Unit 19C Citibank Tower Citibank Plaza 8741 Paseo de Roxas Makati City	4,542.00
PHILIPPINE EQUITY PARTNERS, INC.	Unit 19C Citibank Tower Citibank Plaza 8741 Paseo de Roxas Makati City	1,494,900.00
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	121,000.00
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	3,850,496.00
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	608,500.00
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	97.00

BPNAME	STREETADDRESS	HOLDINGS
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	182,500.00
UNICAPITAL SECURITIES INC.	4F Majalco Bldg Benavidez cor Trasierra Sts Legaspi Vill., Makati City	256,400.00
SunSecurities, Inc.	UNIT 1604 EAST TEKTITE TOWER CENTRE, PHIL. STOCK EXCHANGE CENTRE EXCHANGE ROAD, BRGY. SAN ANTONIO, ORTIGAS CENTER, PASIG CITY	71,600.00
COHERCO SECURITIES, INC.	8TH FLOOR HERCO CENTER, 114 BENAVIDEZ STREET LEGASPI VILLAGE, MAKATI CITY	50,000.00
ARMSTRONG SECURITIES, INC.	Unit 2205-A, 22/F PSE Centre Exchange Road, Ortigas Centre, Pasig City	40,000.00
KING'S POWER SECURITIES, INC.	RM 1602 FEDERAL TOWER DASMARINAS ST., BINONDO, MANILA	450,000.00
KING'S POWER SECURITIES, INC.	RM 1602 FEDERAL TOWER DASMARINAS ST., BINONDO, MANILA	1,538,800.00
TIMSON SECURITIES, INC.	UNIT 3310 ROBINSON'S EQUITABLE TOWER ADB AVE. CORNER POVEDA, ORTIGAS	488,800.00

BPNAME	STREETADDRESS	HOLDINGS
STAR ALLIANCE SECURITIES CORP.	1201 ONE GLOBAL PLACE, 5TH AVE. COR. 25TH ST., BONIFACIO GLOBAL CITY, TAGUIG CITY	13,000.00
BANCO DE ORO - TRUST BANKING GROUP	17/F, South Tower, BDO Corporate Centre cor H.V. Dela Costa and Makati Avenue Makati City City	33,147,643.00
BANCO DE ORO - TRUST BANKING GROUP	17/F, South Tower, BDO Corporate Centre cor H.V. Dela Costa and Makati Avenue Makati City City	70,771,491.00
BANK OF COMMERCE - TRUST SERVICES GROUP	PHIL FIRST BUILDING, 6764 AYALA AVE., MAKATI CITY PHILIPPINES	1,280,600.00
BANK OF COMMERCE - TRUST SERVICES GROUP	PHIL FIRST BUILDING, 6764 AYALA AVE., MAKATI CITY PHILIPPINES	1,278,600.00
COCOPLANS, INC.	5/F RUFINO PLAZA, AYALA AVE. COR. V.A. RUFINO ST., MAKATI CITY	35,000.00
CHINA BANKING CORPORATION - TRUST GROUP	8/F CBC Building, 8745 Paseo de Roxas cor. Villar Streets Makati City	641,950.00
CHINA BANKING CORPORATION - TRUST GROUP	8/F CBC Building, 8745 Paseo de Roxas cor. Villar Streets Makati City	2,091,545.00

BPNAME	STREETADDRESS	HOLDINGS
CITIBANK N.A.	2/F CITIBANK CENTER 8741 PASEO DE ROXAS MAKATI CITY	110,193,004.00
CITIBANK N.A.	2/F CITIBANK CENTER 8741 PASEO DE ROXAS MAKATI CITY	5,619.00
CITIBANK N.A.	2/F CITIBANK CENTER 8741 PASEO DE ROXAS MAKATI CITY	472,926,966.00
DEUTSCHE BANK MANILA-CLIENTS A/C	26/F Ayala Tower One Ayala Triangle, Makati City	231,302,617.00
DEUTSCHE BANK MANILA-CLIENTS A/C	26/F ayala Tower One, Ayala Triangle, Makati City	1,318,063.00
GOVERNMENT SERVICE INSURANCE SYSTEM	GSIS Hqs., Financial Center Roxas Blvd., Pasay City	186,269,139.00
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	HSBC Securities Services 12th Floor, The Enterprise Center, Tower I 6766 Ayala Avenue corner Paseo de Roxas Makati City	145,317,710.00
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	HSBC Securities Services 12th Floor, The Enterprise Center, Tower I 6766 Ayala Avenue corner Paseo de Roxas Makati City	320,852,050.00

BPNAME	STREETADDRESS	HOLDINGS
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	HSBC Securities Services 12th Floor, The Enterprise Center, Tower I 6766 Ayala Avenue corner Paseo de Roxas Makati City	82,226,035.00
THE HONGKONG AND SHANGHAI BANKING CORP. LTDCLIENTS' ACCT.	HSBC Securities Services 12th Floor, The Enterprise Center, Tower I 6766 Ayala Avenue corner Paseo de Roxas Makati City	35,216,735.00
THE HONGKONG & SHANGHAI BANKING CORP. LTDOWN ACCOUNT	HSBC Securities Services 12th Floor, The Enterprise Center, Tower I 6766 Ayala Avenue corner Paseo de Roxas Makati City	6,000.00
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	LBP PLAZA 1598 M.H. DEL PILAR COR DR. J. QUINTOS STS., MALATE MANILA	1,127,400.00
LAND BANK OF THE PHILIPPINES-TRUST BANKING GROUP	LBP PLAZA 1598 M.H. DEL PILAR COR DR. J. QUINTOS STS., MALATE MANILA	116,350.00
MAA GENERAL ASSURANCE PHILS., INC.	10/F PEARLBANK CENTER, 146 VALERO ST. SALCEDO VILL., MAKATI CITY	2,135,600.00
NATIONAL REINSURANCE CORPORATION OF THE PHILIPPINES	18th Floor, Philippine AXA Life Centre, Sen. Gil Puyat Ave., corner Tindalo St., Makati City	4,118,800.00
UCPB GENERAL INSURANCE CO., INC.	25th Floor, LKG Tower Ayala Avenue, Makati City	583,700.00

BPNAME	STREETADDRESS	HOLDINGS
AB CAPITAL & INVESTMENT CORP TRUST & INVESTMENT DIV.	G/F, Asianbank Centre Bldg., Sen. Gil Puyat Extension cor. Tordesillas St., Salcedo Village Makati City	4,250.00
AB CAPITAL & INVESTMENT CORP TRUST & INVESTMENT DIV.	G/F, Asianbank Centre Bldg., Sen. Gil Puyat Extension cor. Tordesillas St., Salcedo Village Makati City	1,975,210.00
ASIA UNITED BANK - TRUST & INVESTMENT GROUP	347 G/F Morning Star Bldg. Sen. Gil Puyat, Makati City	265,000.00
UNITED COCONUT PLANTERS LIFE ASSURANCE CORPORATION	6774 Cocolife Building, Ayala Avenue, Makati City	9,000,000.00
SSS PROVIDENT FUND	8F SSS BLDG. EAST AVENUE, DILIMAN QUEZON CITY	9,334,591.00
PNB TRUST BANKING GROUP	3/F PNB Financial Center Roxas Blvd., Pasay City	8,003,959.00
PNB TRUST BANKING GROUP	3/F PNB Financial Center Roxas Blvd., Pasay City	16,493,650.00
RCBC TRUST & INVESTMENT DIVISION	9TH FLOOR, YUCHENGCO TOWER 1, RCBC PLAZA, 6819 AYALA AVENUE CORNER GIL PUYAT AVENUE, MAKATI CITY	5,583,450.00

BPNAME	STREETADDRESS	HOLDINGS
RCBC TRUST & INVESTMENT DIVISION	9TH FLOOR, YUCHENGCO TOWER 1, RCBC PLAZA, 6819 AYALA AVENUE CORNER GIL PUYAT AVENUE, MAKATI CITY	2,816,400.00
RCBC TRUST & INVESTMENT DIVISION	9TH FLOOR, YUCHENGCO TOWER 1, RCBC PLAZA, 6819 AYALA AVENUE CORNER GIL PUYAT AVENUE, MAKATI CITY	569,000.00
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	9TH FLOOR, YUCHENGCO TOWER 1, RCBC PLAZA, 6819 AYALA AVENUE CORNER GIL PUYAT AVENUE, MAKATI CITY	972,150.00
RCBC TRUST & INVESTMENT DIVISION - VARIOUS TAXABLE ACCTS	9TH FLOOR, YUCHENGCO TOWER 1, RCBC PLAZA, 6819 AYALA AVENUE CORNER GIL PUYAT AVENUE, MAKATI CITY	691,050.00
STANDARD CHARTERED BANK	6756 Ayala Avenue Makati City	114,817,981.00
STANDARD CHARTERED BANK	6756 Ayala Avenue Makati City	134,593,040.00
MBTC - TRUST BANKING GROUP	5/F Metrobank Plaza Sen. Gil J. Puyat Ave. Makati City	33,630,098.00
MBTC - TRUST BANKING GROUP	5/F Metrobank Plaza Sen. Gil J. Puyat Ave. Makati City	81,400.00

BPNAME	STREETADDRESS	HOLDINGS
MBTC - TRUST BANKING GROUP	5/F Metrobank Plaza Sen. Gil J. Puyat Ave. Makati City	8,709,850.00
SOCIAL SECURITY SYSTEM	SSS Bldg., East Ave., Diliman, Quezon City	231,809,233.00
SOCIAL SECURITY SYSTEM	SSS Bldg., East Ave., Diliman, Quezon City	53,974,326.00
UNITED COCONUT PLANTERS BANK- TRUST BANKING	5/F, UCPB Bldg., Makati Ave. Makati City	3,099,879.00
UNITED FUND, INC.	Cocolife Building, Ayala Avenue, Makati City	598,000.00
	Total Holdings:	3,663,178,251.00

If no written notice of any error or correction is received by PDTC within five (5) calendar days from receipt hereof, you shall be deemed to have accepted the accuracy and completeness of the details indicated in this report. This document is computer generated and requires no signature.

# **CERTIFICATION OF INDEPENDENT DIRECTORS**

- I, **ANTONIO JOSE U. PERIQUET**, Filipino, of legal age and with office address at 2805 Three Salcedo Place, Tordesillas St., Salcedo Village, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
  - I was elected as independent director of DMCI HOLDINGS, INC. (the "Corporation") at the annual stockholders' meeting held on May 21, 2019, and I have been its independent director since 2010.
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Listed		
ABS-CBN Corporation	Independent Director	2013 – present
Ayala Corporation	Independent Director	2010 – present
Bank of the Philippine Islands	Independent Director	2012 – present
Max's Group Inc.,	Independent Director	2014 – present
Philippine Seven Corporation	Independent Director	2010 – present
Semirara Mining and Power Corporation	Independent Director	2019 – present
Non-listed		
ABS-CBN Holdings Corporation	Independent Director	2012 – present
BPI Asset Management and Trust	Chairman	2017 – present
Corporation		■ New PERSA LANCESCE
Campden Hill Advisors, Inc.	Chairman	2014 – present
Campden Hill Group, Inc.	Chairman	2012 – present
Pacific Main Properties and Holdings	Chairman	1999 – present
BPI Capital Corp.	Independent Director	2010 – present
BPI Family Savings Bank, Inc.	Independent Director	2012 – present
Lyceum of the Philippines University	Trustee	2010 – present
Albizia ASEAN Tenggara Fund	Independent Director	2015 - present
The Straits Wine Company, Inc.	Director	2009 – present

- 3. I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **DMCI HOLDINGS**, **INC.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following subsidiaries of DMCI Holdings, Inc.

Name of Subsidiary	Position	
Semirara Mining and Power Corporation (listed)	Independent Director since August 9, 2019	

- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I am not an officer or director of any government agency.

- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and it Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the Corporate Secretary of **DMCI HOLDINGS**, **INC**. of any changes in the abovementioned information within five days from its occurrence.

Done this	MAR 0 & 2020.  of March 2020 at Makati City.	
	ANTONIO JOSE VI. PERIQU	
	Affiant	

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_\_ day of \_\_\_\_\_\_ at \_\_\_\_\_\_ affiant personally appeared before me and exhibited to me his/her Passport No. P6023226A issued at DFA Manila on February 11, 2018.

Doc. No.
Page No.
Book No.
Series of 2020

ATTY. JAYMOND A. RAMOS

COMMISSION NO. M-239

NOTARY PUBLIC FOR MAKATI CITY

UNTIL DECEMBER 31, 2020

NO. 15 J.P. RIZAL EXTN. COR. TANGUILE ST.

COMEMBO, MAKATI CITY

SC Roll No. 62179/04-26-2013

IEP NO. 100531/01-02-2020/Pasig City

PTD NO MET 0116095/01-03-2920/Makati City

MCLE Compliance No. VI-0007878/4-06-2018

# CERTIFICATION OF INDEPENDENT DIRECTOR

- I, **HONORIO O. REYES-LAO**, Filipino, of legal age and with office address at the 3/F Dacon Bldg. 2281 Chino Roces Avenue, Makati City, after having been duly sworn to in accordance with law do hereby declare that:
  - I was elected as independent director of DMCI HOLDINGS, INC. (the "Corporation") at the annual stockholders' meeting held on May 21, 2019, and I have been its independent director since 2009.
  - 2. I am affiliated with the following companies or organizations:

Company/Organization	Position/Relationship	Period of Service
Listed		
Philippine Business Bank	Director	2010 – present
Semirara Mining and Power Corporation	Independent Director	May 2017 - present
Non-listed		
DMCI Project Developers, Inc.	Independent Director	July 2016 – present
Space2Place, Inc.	Chairman/Director	2014 – present
Southwest Luzon Power Generation Corp.	Independent Director	2017 – present
Sem-Calaca Power Corporation	Independent Director	2017 – present
Gold Venture Lease and Management Services	Director & President	2008-2009
Inc.		
Antel Group of Companies	Business Consultant	2007-2009
East West Banking Corporation	Senior Management	2005 2006
Last West Banking Corporation	Consultant	2005-2006
China Banking Corporation	Various positions	1970-2004
First Sovereign Asset Management	Director	2004-2006
Corporation		
CBC Forex Corporation	Director	1998-2002
CBC Insurance Brokers, Inc	Director	1998-2004
CBC Properties and Computers Center, Inc.	Director	1993-2006

- I possess all the qualifications and none of the disqualifications to serve as an Independent Director of **DMCI HOLDINGS**, **INC.**, as provided for in Section 38 of the Securities Regulation Code, its Implementing Rules and Regulations and other SEC issuances.
- 4. I am related to the following subsidiaries of DMCI Holdings, Inc.

Name of Subsidiary	Position
DMCI Project Developers, Inc.	Independent Director since July 1, 2016
Semirara Mining and Power Corporation (listed)	Independent Director since May 2, 2017

- 5. To the best of my knowledge, I am not the subject of any pending criminal or administrative investigation or proceeding.
- 6. I am not an officer or director of any government agency.
- I shall faithfully and diligently comply with my duties and responsibilities as independent director under the Securities Regulation Code and its Implementing Rules and Regulations, Code of Corporate Governance and other SEC issuances.
- 8. I shall inform the corporate secretary of **DMCI HOLDINGS, INC**. of any changes in the abovementioned information within five days from its occurrence.

Done this \_\_\_\_\_ day of March 2020 at Makati City.

HONORIØ O. REYES-LAO Affiant

MAR 0 6 2020

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_day of \_\_\_\_ at \_\_MAKATI CITY \_\_\_, affiant personally appeared before me and exhibited to me

his/her Passport No. P7056023A issued at DFA NCR NORTH EAST on May 5, 2018.

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Book No. //

Series of 2020

ATTY, RAMOND A. RAMOS COM ISSION NO. M-239

NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2020
NO. 15 J.P. PUZAL EXTN. COR. TANGUILE ST.

COMEMBO, MAKATI CITY
SC Refl No. 62179/04-26-2013
IBP NO. 100581/01-02-2020/Pasig City
PTR NO MKC 8112988/02 02 2020/Makati City
MCLE Compilance No. VI-0007878/4-06-2018

# REPUBLIC OF THE PHILIPPINES) MAKATI CITY ) ss

### CERTIFICATION

I, **HERBERT M. CONSUNJI**, of legal age, Filipino, and with business address at the 3<sup>rd</sup> Floor, Dacon Building, 2281 Don Chino Roces Avenue, Makati City, after having been duly sworn in accordance with law, depose and say that:

- 1. I am the Executive Vice President, Chief Finance Officer and Chief Compliance Officer of **DMCI HOLDINGS**, **INC.**, a corporation organized and existing under the laws of the Philippines (the "Corporation");
- 2. In connection with the Annual Stockholders' Meeting of the Corporation scheduled on May 19, 2020, 9:30 A.M. at the Manila Polo Club, Makati City, I hereby certify that except for Mr. Isidro A. Consunji, none of the Corporation's directors and officers is connected with any government agencies or its instrumentalities;
- 3. Mr. Isidro A. Consunji is currently a board member of the Construction Industry Authority of the Philippines ("CIAP") and Chairman of the Philippine Overseas Construction Board ("POCB"). The CIAP and the POCB have confirmed that they consent to Mr. Isidro A. Consunji's nomination as director of the Corporation, considering that Mr. Consunji was already a director of the Corporation when he was appointed to the CIAP and POCB.
- 4. I am executing this Certification in compliance with the requirements of the Securities and Exchange Commission.

HERBERT M. CONSUNJI

Chief Compliance Officer

SUBSCRIBED AND SWORN to before me this \_\_\_\_\_\_ a

City, affiant exhibiting to me his passport no. P9195543A issued on October 17, 2018 at DFA NCR East.

at DITITION Last.

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Book No. /Mg

Series of 2020.

ATTY RAYMOND A. RAMOS
COMMISSION NO. M-239
NOTARY PUBLIC FOR MARKATICITY

NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2020

NO. 15 J.P. RIZAL EXTN. COR. TANGUILE ST. COMEMBO, MAKATI CITY

SC Roll No. 62179/04-26-2013 IBP NO. 100581/01-02-2020/Pasig City PTR NO MKT 8116095/01-02-2020/Makati City MCLE Compliance No. VI-0007878/4-06-2018



# Management Report Pursuant To SRC Rule 20 (4)

- I. INCORPORATED HEREIN ARE THE AUDITED ANNUAL FINANCIAL STATEMENTS FOR THE YEAR ENDED DECEMBER 31, 2019 OF DMCI HOLDINGS, INC. ("The Corporation").
- II. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

There has been no changes or disagreements with certifying accountants.

#### III. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

# CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD DECEMBER 31, 2019

#### Full Year 2019 vs Full Year 2018

#### I. RESULTS OF OPERATIONS

Below is a table on the net income contributions of the Company's businesses for 2019 and 2018:

#### CONSOLIDATED NET INCOME AFTER NON-CONTROLLING INTERESTS

	For the Period		Variance	
(in Php Millions)	2019	2018	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P5,727	P7,447	(P1,720)	-23%
DMCI HOMES	3,020	3,160	(140)	-4%
MAYNILAD	1,761	1,837	(76)	-4%
D.M. CONSUNJI, INC.	906	1,212	(306)	-25%
DMCI POWER (SPUG)	611	465	146	31%
DMCI MINING	182	117	65	56%
PARENT & OTHERS	223	237	(14)	-6%
CORE NET INCOME	12,430	14,475	(2,045)	-14%
NON-RECURRING ITEMS	(1,897)	38	(1,935)	-5092%
REPORTED NET INCOME	P10,533	P14,513	(P3,980)	-27%

DMCI Holdings, Inc. (the "Company") recorded P10.5 billion in reported net income in 2019, a 27% drop from P14.5 billion the previous year. The decline was due mainly to the weak contributions from the coal energy, construction, real estate and water businesses coupled with a one-time goodwill impairment of the Zambales mine assets of DMCI Mining. Excluding the non-recurring items, core net income decreased 14% from P14.5 billion to P12.4 billion.

For the fourth quarter alone, the Company posted P1.2 billion in net income, a 70% decline from P4.1 billion last year due mainly to the 47% reduction in contribution from SMPC and the P1.6 billion non-cash goodwill impairment. Likewise, core net income for the quarter slipped by 25% from P4.2 billion to P3.1 billion in 2019.

The Company wrote-off the goodwill associated with the mining assets in Zambales Diversified Metals Corporation (ZDMC) and Zambales Chromite Mining Company (ZCMC) as prevalent market conditions and regulatory restrictions no longer support the original valuation.

The two companies were bought in 2014 when mid-grade nickel prices averaged US\$49. In 2019, the average selling price of mid-grade nickel plunged 45% to US\$27, effectively reducing the saleable resource. Also, the lack of requisite permits caused ZCMC to remain non-operational while ZDMC was unable to resume full commercial production due to the absence of ancillary permits in other areas.

The non-recurring losses in 2019 also includes the share in accelerated depreciation of Sem-Calaca Power Corporation (SCPC) following the rehabilitation of its Units 1 and 2 power plants. Meanwhile, the non-recurring items in 2018 pertains mainly to the gain on sale of land by DMCI Homes offset by the share in accelerated depreciation of SCPC.

Full year core net income contributions from SMPC fell 23% from P7.4 billion to P5.7 billion due to the 22% decline in average coal prices and lower generation of Calaca Units 1 and 2 following the maintenance of both plants during the year.

DMCI Homes experienced a marked slowdown in project construction, resulting in a 4% slide in core earnings contribution from P3.2 billion to P3 billion.

Meanwhile, share in core net income from affiliate Maynilad went down by 4% to P1.8 billion owing to higher amortization and depreciation expenses for its capital expenditure program.

D.M. Consunji, Inc. posted a 25% drop in net income from P1.2 billion to P906 million due to the absence of significant realized claims and savings from projects nearing completion compared to last year.

Off-grid energy business DMCI Power Corporation contributed P611 million, a 31% growth from P465 million following the approval of a P1.13 per kwh adjustment on its non-fuel tariff for its Aborlan power plant in Palawan.

Core net income contribution from DMCI Mining rose 56% from P117 million to P182 million due to the 82% increase in nickel shipment.

Contributions from Parent Company and other investments slipped 6% to P223 million due to lower interest income.

#### **SEMIRARA MINING AND POWER CORPORATION**

The coal and on-grid power businesses are reported under Semirara Mining and Power Corporation, a 56.65% owned subsidiary of DMCI Holdings, Inc.

#### **COAL**

Coal production in 2019 stood at 15.2 million metric tons (MT), a 17% growth from 12.9 million MT last year. The record high production is due mainly to increased capacity and favorable weather conditions during the year. Strip ratio also improved from 12.0x to 11.5x in 2019. Consequently, coal sales for the

year expanded by 35% to a record high of 15.6 million MT compared to 11.6 million MT in 2018. Of the total sales volume, 66% went to export sales while the remaining are sold to power and cement plant customers. Drop in global coal prices translated to a 22% decrease in average selling price which offset the increase in sales volume in 2019.

#### **POWER**

Power generation from 2x300 MW Units 1 and 2 and 2x150MW Units 3 and 4 totaled 3,589 GWh in 2019, compared to 4,650 GWh last year. Unit 1 was under maintenance for nine months beginning December 30, 2018. Unit 2, however, ran at a de-rated capacity of 200MW for most part of the year until its scheduled plant maintenance in October 2019. This resulted to a 54% decline in generated power from these plants. Meanwhile, power generation of Units 3 and 4 surged by 51% from 1,368 GWh to 2,070 GWh this year due mainly to higher availability and average capacity of both plants. Consequently, total volume sold for 2019 slipped by 20% to 3,702 GWh from 4,621 GWh last year. Lower global coal prices pushed down average selling price of Sem-Calaca (Units 1 and 2) by 8% from last year. Meanwhile, Southwest Luzon Power Generation (Units 3 and 4) benefited from higher WESM prices as 76% of its electricity sales went to the spot market. As a result, its average selling price for 2019 went up by 11%.

#### **PROFITABILITY**

Consolidated net income after tax in 2019 reached P9.7 billion, 20% down from P12.0 billion last year. Net of eliminations, the coal segment and Southwest Luzon Power and Generation (Units 3 and 4) generated a net income of P6.2 billion and P3.5 billion, respectively, while Sem-Calaca (Units 1 and 2) generated P0.1 billion net loss. As a result, net income contribution to the Parent Company declined by 20% from P6.8 billion in 2018 to P5.5 billion in 2019. Excluding non-recurring items, SMPC's core income attributable to DMCI Holdings declined 23% from P7.4 billion to P5.7 billion.

For detailed information – refer to SMPC Information Statement filed with SEC and PSE.

#### **DMCI HOMES**

Net income contribution of wholly owned subsidiary, DMCI Project Developer's Inc. (PDI) amounted to P3 billion in 2019. Excluding the one-time gain on sale of land in 2018, the Company contributed a 4% decline from P3.2 billion earnings last year.

Realized revenues slipped by 10% from P20.6 billion to P18.6 billion in 2019 due to lower accomplishment for the period. Meanwhile total operating costs (under cost of sales and operating expenses) declined at a slower pace of 9% from P17.1 billion to P15.6 billion. Consequently, total operating income dropped by 15% to P2.9 billion in 2019.

Sales and reservations during the year stood at P36.7 billion, 15% down from P43.4 billion last year due mainly to the timing of project launches.

To expand its product offering, the Company has launched four projects in various areas of Metro Manila. Total sales value of 2019 project launches is estimated to be at P42 billion.

On the other hand, capex disbursements grew by 35% to P19.5 billion from P14.5 billion last year. Of the amount spent in 2019, 61% went to development cost and the rest to land and asset acquisition.

#### MAYNILAD

Maynilad's water and sewer service revenue in 2019 rose by 9% to P23.6 billion from P21.7 billion due to the combined effect of the increase in tariff (basic and inflation-linked) and the number of water connections.

Average non-revenue water at district metered area (DMA) level improved from 29.79% in 2018 to 26.39% in 2019 as a result of the 3.1% decrease in water supply coupled with the 1.6% billed volume growth during the year.

Cash operating expenses grew by 6% to P6.6 billion due to higher personnel costs and water treatment chemical cost for the period. Meanwhile, noncash operating expenses rose by 19% primarily driven by increases in amortization of intangible assets which grew in line with Maynilad's capital expenditure program.

As a result, net income of Maynilad for 2019 stood at P7.7 billion. Excluding the non-recurring items, core net income remained flat as compared to last year. After adjustments at the consortium company level, core equity in net earnings slipped by 4% to P1.8 billion in 2019.

In September 2019, Maynilad received a copy of a Supreme Court decision that the water concessionaires and MWSS are jointly and severally liable for violating Section 8 of Clean Water Act. In October 2019, Maynilad filed a Motion for Reconsideration of the decision to the Supreme Court. Before Maynilad was re-privatized in 2007, there were only two operating sewage treatment plants ("STPs"), sewerage coverage in the West Zone was only 6% of the then 677,930 water-served domestic accounts. Maynilad has since built several new STPs, and, as of December 2019, it has expanded its sewerage coverage to 21.2% of the now 9.7 million water-served population.

Despite excellent record of service delivery, Maynilad continues to face uncertainties from the review of the concession agreement. Nevertheless, Maynilad remains focused on programs to maximize water distribution from the limited resources provided by the Angat Dam, where water levels have declined to disturbing lows. Maynilad will continue its mission to provide safe, affordable and sustainable water solutions for healthier, safer, and more comfortable life.

# D.M. CONSUNJI, INC.

Earnings from construction business in 2019 amounted to P906 million, 25% down from P1.2 billion last year.

Construction revenue for the year jumped by 26% from P14.6 billion to P18.3 billion in 2019. Higher accomplishment from ongoing projects mainly accounted for the revenue growth during the period. However, despite the revenue growth, gross profit dropped by 7% from P2.2 billion to P2.0 billion in 2019 due to the absence of significant realized claims and savings from projects nearing completion.

Meanwhile, operating expenses increased by 24% due mainly to taxes, salaries and information, communication and technology (ICT)-related expenses.

Order book (balance of work) at the end of December 2019 stood at P68.2 billion compared to last year's P27.9 billion. Awarded projects during the year totaled P53.6 billion of which P25 billion pertains to DMCI's share in the balance of work of integrated joint ventures. Newly awarded projects during the year includes Section 1 of NLEX-SLEX Connector Road of NLEX Corporation, viaduct and depot for the first phase of the North-South Commuter Railway (NSCR) project, Procurement of Trackwork, Electrical and Mechanical systems and Integration with Existing systems for LRT Line 2 - East (Masinag) Extension Project, CAMANA Water Reclamation Facility and the 150 MLD Laguna Lake Water Treatment Plant of Maynilad and the Mi'Casa Kaia Phase 1 residential building of Federal Land.

### **DMCI POWER (SPUG)**

An added growth area of the power segment is under DMCI Power Corporation (DPC), a wholly-owned subsidiary of DMCI Holdings, Inc. DPC provides off-grid power to missionary areas through long-term power supply agreements with local electric cooperatives.

As of December 31, 2019, the total installed rated capacity is 133.92MW. Operations in Sultan Kudarat ended in December 2018 following the expiration of the Power Supply Agreement (PSA) with Sultan Kudarat Electric Cooperative, Inc. (SUKELCO).

Sales volume for 2019 in Masbate (120.38 GWh), Palawan (148.33 GWh) and Mindoro (61.23 GWh) totaled 329.94 GWh, a 7% growth from last year. Electricity dispatch in favor of hydropower plants in Oriental Mindoro during the second half of 2019 were offset by higher power demand in Masbate and Palawan. On the other hand, average selling prices increased by 5% from P13.14/kWh to P13.76/kWh due to its higher pass-through fuel component and the effect of tariff adjustment for the Aborlan bunker. As a result, total off-grid generation revenue rose by 11% to P4.5 billion from P4.1 billion last year. On the other hand, total costs (under cost of sales and operating expenses) went up by 9% to P3.8 billion driven by higher fuel prices, genset rentals and taxes.

Consequently, net income contribution of the off-grid power segment rose by 31% from P465 million in 2018 to P611 million in 2019.

#### **DMCI MINING**

The nickel and metals (non-coal) mining business is reported under DMCI Mining Corporation, a whollyowned subsidiary of DMCI Holdings, Inc.

DMCI Mining Corporation recorded a P1.5 billion net loss in 2019 due mainly to the one-time goodwill impairment of its Zambales mining assets. Excluding the non-recurring loss, the Company reported a 56% improvement in net income contribution from P117 million to P182 million in 2019.

Revenues for 2019 rose by 33% to P1.6 billion due to higher shipment of lower-grade nickel ore. Nickel shipments for the year stood at 1.2 million wet metric tons (WMT), 82% up from last year's 643 thousand WMT. The improvement in nickel shipments is due to the resumption of operations in

Berong Nickel Corporation and Zambales Diversified Metals Corporation (ZDMC) by virtue of the Department of Environment and Natural Resources (DENR) Resolution dated November 2018 and September 2019, respectively. However, average selling price declined from P1,883 per WMT to P1,374 per WMT as a result of selling lower grade nickel during the period. Average ore grade of sold inventories stood at 1.46% in 2019 compared to 1.70% in 2018.

Total company cash cost per WMT (under cost of sales and operating expenses) amounted only to P860 per WMT in 2019 compared from P1,250 per WMT in 2018 following the increase in nickel shipment this year.

The Company wrote-off the P1.6 billion goodwill associated with the mining assets in ZDMC and Zambales Chromite Mining Company (ZCMC) as prevalent market conditions and regulatory restrictions no longer support the original valuation.

The two companies were bought in 2014 when mid-grade nickel prices averaged US\$49. In 2019, the average selling price of mid-grade nickel plunged 45% to US\$27, effectively reducing the saleable resource. Also, the lack of requisite permits caused ZCMC to remain non-operational while ZDMC was unable to resume full commercial production due to the absence of ancillary permits in other areas.

## **Explanation of movement in consolidated income statement accounts:**

#### Revenue

Consolidated revenue for 2019 jumped by 6% from P82.8 billion to P87.8 billion due to the increase in energy generation of SLPGC (Units 3 and 4), higher WESM prices and higher accomplishment in the construction business.

#### Cost of Sales and Services

From P51.9 billion in 2018, cost of sales and service rose by 16% to P60.1 billion due mainly to increase in energy generation of SLPGC, replacement power incurred in SCPC and higher construction cost.

#### **Operating Expenses**

Operating expenses grew by 4% to P12.2 billion in 2019 due to higher government royalties of the coal segment. Government royalties for 2019 and 2018 amounted to P3.9 billion and P3.6 billion, respectively. Excluding this item, operating expenses only increased by 2%.

#### **Equity in Net Earnings**

Equity in net earnings of associates remained flat at P1.8 billion coming mainly from the income share in Maynilad consortium.

#### **Finance Costs**

Consolidated finance costs expanded by 34% due to loan availments during the period.

#### Finance Income

Consolidated finance income rose by 25% due to interest received by SCPC from PSALM claims.

#### Impairment of Goodwill

As a result of the analysis of the recoverable value in 2019, the P1.6 billion goodwill attributable to the Zambales mining assets has been written-off. The decline in global nickel prices coupled with lower estimated ore grade of reserves and certain regulatory restrictions led to the recognition of a non-cash goodwill impairment loss for the year.

#### Other Income (Expense) - net

Other income slipped by 37% due to absence of the one-time gain on sale of land of DMCI Homes.

#### Provision for Income Tax

The net operating loss of Sem-Calaca (Units 1 and 2) mainly accounted for the 45% drop in consolidated provision for income tax (both current and deferred) during the period.

#### II. CONSOLIDATED FINANCIAL CONDITION

#### December 31, 2019 (Audited) vs December 31, 2018 (Audited)

The Company's financial condition for the period improved as consolidated total assets and total equity amounted to P201 billion and P103 billion, respectively as of December 31, 2019. This is an improvement of 10% and 6%, respectively.

Consolidated cash expanded by 40% from P15.5 billion in December 31, 2018 to P21.6 billion in December 31, 2019. The company generated a healthy cash flow from operations amounting to P25.1 billion which was reduced by capital expenditures and dividend payments during the year.

Receivables contracted by 3% from P16.7 billion to P16.3 billion in 2019 driven mainly by the timing of collections and lower energy sales of SCPC.

Contract assets (current and non-current) grew by 16% due to the excess of progress of work over billed accomplishments in the real estate and construction businesses.

Consolidated inventories jumped by 11% from P44.7 billion to P50.0 billion following the land acquisitions of the real estate business.

Other current assets slipped by 28% to P7.3 billion due mainly to recoupment of advances to suppliers for equipment and spare parts.

Investments in associates and joint ventures increased by 7% to P15.2 billion due to investment in a joint venture by DMCI Homes and equity in net earnings from Maynilad.

Investment properties declined by 9% due mainly to depreciation during the year.

Property, plant and equipment stood at P63.2 billion, 11% up from P57.1 billion last year. The increase was attributed to capital expenditures in the coal, power and construction businesses.

Pension assets and remeasurements on retirement plans (under equity) slipped by 21% and 46%, respectively. Meanwhile, pension liabilities grew by 88% in 2019. The movements in these accounts were due mainly to the effects of differences between actual results and previous actuarial assumptions.

Deferred tax assets rose by 84% following the additional recognition related to the net operating loss carryover (NOLCO) of SCPC during the year.

Goodwill of P1.6 billion attributed to the Zambales mining assets of DMCI Mining was written-off in 2019 as prevalent market conditions and regulatory restrictions no longer support the original valuation.

Right of use assets of P0.3 million and the corresponding lease liability recorded under "Other noncurrent liabilities" were recognized in 2019 upon adoption of PFRS 16, Leases.

Other noncurrent assets expanded by 46% due to additional advances to suppliers and subcontractors which are expected to be recouped more than 12 months.

Accounts and other payables including income tax payable increased by 11% to P24.9 billion due mainly to the timing of payments of trade payables.

Contract liabilities (current and non-current) rose by 17% from last year due mainly to the excess of customer's deposit/billed accomplishments over progress of work.

Liabilities for purchased land (current and non-current) declined by 5% mainly due to payments made during the year.

From P41.5 billion, total debt (under short-term and long-term debt) grew by 13% to P46.9 billion following loan availments during the year.

Deferred tax liabilities dropped by 1% due mainly to the movement of deferred taxes in nickel mining business.

Other noncurrent liabilities stood at P5.4 billion, more than doubled than last year due to the reclassification of noncurrent trade payables which will be settled after 12 months.

Net accumulated unrealized gains on equity investments designated at FVOCI grew 19% due to the increase in fair market value of quoted securities during the year.

Other equity increased by 53% which pertains to the additional share in other comprehensive loss in associates.

Consolidated retained earnings stood at P64.9 billion at the end of December 2019, 7% up from P60.7 billion after P10.5 billion of net income and payment of P6.4 billion Parent dividends.

Non-controlling interest rose by 10% as a result of the non-controlling share in the consolidated net income of Semirara.

#### **III. KEY RESULT INDICATORS**

The Company and its Subsidiaries (the "Group") use the following key result indicators to evaluate its performance:

- (a) Segment Revenues
- (b) Segment Net Income (after Non-controlling Interests)
- (c) Earnings Per Share
- (d) Return on Common Equity
- (e) Net Debt to Equity Ratio

# **SEGMENT REVENUES**

	For the Year		Variance	
(in Php Millions)	2019	2018	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P44,255	P41,968	P2,287	5%
DMCI HOMES	18,584	20,572	(1,988)	-10%
D.M. CONSUNJI, INC.	18,303	14,582	3,721	26%
DMCI POWER (SPUG)	4,541	4,079	462	11%
DMCI MINING	1,610	1,212	398	33%
PARENT & OTHERS	468	430	38	9%
TOTAL REVENUE	P87,761	P82,843	P4,918	6%

The initial indicator of the Company's gross business results is seen in the movements in the different business segment revenues. As shown above, consolidated revenue grew 6% mainly driven by the increase in energy generation of SLPGC (Units 3 and 4), higher WESM prices and higher accomplishment in the construction business.

#### CONSOLIDATED NET INCOME AFTER NON-CONTROLLING INTERESTS

	For the Period		Variance	
(in Php Millions)	2019	2018	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P5,727	P7,447	(P1,720)	-23%
DMCI HOMES	3,020	3,160	(140)	-4%
MAYNILAD	1,761	1,837	(76)	-4%
D.M. CONSUNJI, INC.	906	1,212	(306)	-25%
DMCI POWER (SPUG)	611	465	146	31%
DMCI MINING	182	117	65	56%
PARENT & OTHERS	223	237	(14)	-6%
CORE NET INCOME	12,430	14,475	(2,045)	-14%
NON-RECURRING ITEMS	(1,897)	38	(1,935)	-5092%
REPORTED NET INCOME	P10,533	P14,513	(P3,980)	-27%

The net income (after non-controlling interest) of the Company have multiple drivers for growth from different business segments. The weak contributions from SMPC, D.M. Consunji, Inc., DMCI Homes and Maynilad coupled with the one-time goodwill impairment in 2019 resulted to the 27% decline in consolidated net income.

#### **EARNINGS PER SHARE**

Earnings per share (EPS) pertains to the company's income allocated to each outstanding share of common stock. It serves as an indicator of the company's profitability.

The Company's consolidated basic and diluted EPS was P0.79/share for the year ended December 31, 2019, a 27% drop from P1.09/share EPS year-on-year.

#### **RETURN ON COMMON EQUITY**

Return on common equity is defined as the amount of net income a company earns per book value of common shares. It is one of the common metrics used by investor to determine how effectively their capital is being reinvested. It is arrived at by dividing the net income share of the parent company over the average parent common equity. The Company's return on common equity stood at 13% and 19% for the year ended December 31, 2019 and 2018, respectively.

#### **NET DEBT TO EQUITY RATIO**

As a stockholder/investor, financial position and stability would be an important aspect. The Company tests its solvency and leverage exposure through the net debt to equity ratio. This test indicates the Company's ownership of creditors vs. owners/investors. Net debt to equity ratio is computed by dividing the interest-bearing loans net of cash and cash equivalents over total equity.

Total borrowings stood at P46.9 billion from P41.5 billion last year, which resulted to a net debt to equity ratio of 0.25:1 as of December 31, 2019 and 0.27:1 as of December 31, 2018.

#### **FINANCIAL SOUNDNESS RATIOS**

	December 31, 2019	December 31, 2018
Gross Margin	32%	37%
Net Profit Margin	17%	24%
Return on Assets	9%	12%
Return on Parent Equity	13%	19%
Current Ratio	218%	212%
Net Debt to Equity Ratio	25%	27%
Asset to Equity Ratio	195%	188%
Interest Coverage Ratio	6 times	12 times

#### PART II--OTHER INFORMATION

- 1. The Company's operation is a continuous process. It is not dependent on any cycle or season;
- 2. Economic and infrastructure developments in the country may affect construction business; Interest rate movements may affect the performance of the real estate industry; Mining activities are generally hinge on the commodities market. Businesses not affected by known cycle, trends or uncertainties are power and water.

#### 3. COVID-19 Pandemic

- In order to contain the spread of the growing pandemic brought by the Coronavirus 2019 (COVID-19), the Philippine Government placed the entire island of Luzon under an Enhanced Community Quarantine (ECQ) on March 16, 2020. The ECQ puts stringent limitation on the movement of people except for basic necessities and health circumstances. This also puts a temporary closure on non-essential shops and businesses. Following the lockdown in Luzon, certain areas in Visayas and Mindanao were also placed under ECQ. This virus outbreak may cause disruptions to businesses and economic activities, and the extent of its impact continues to evolve. The Group considers this outbreak as a non-adjusting subsequent event, which does not impact the consolidated financial position and performance as of and for the year ended December 31, 2019. However, the outbreak could have a material impact on the 2020 financial results and even periods thereafter. Considering the evolving nature of this outbreak, the Group cannot determine at this time the impact to its consolidated financial position, performance and cash flows. The Group will continue to monitor and assess the situation.
- 4. On March 5, 2020, the BOD of the Parent Company has declared cash dividends amounting to P0.23 regular dividends per common share and P0.25 special cash dividends per common share for a total of P6.37 billion in favor of the stockholders of record as of March 23, 2020 and payable on April 3, 2020.
- 5. On April 10, 2019, the BOD of the Parent Company has declared cash dividends amounting to P0.28 regular dividends per common share and P0.20 special cash dividends per common share for a total of P6.37 billion in favor of the stockholders of record as of April 29, 2019 and was paid on May 10, 2019.
- 6. There were no undisclosed material subsequent events and transferring of assets not in the normal course of business that have not been disclosed for the period that the company have knowledge of;
- 7. There are no material contingencies during the interim period; events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation has been disclosed in the notes to financial statements.
- 8. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period
- Except for interest payments on loans, which the Company can fully service, the only significant
  commitment that would have a material impact on liquidity are construction guarantees. These
  are usually required from contractors in case of any damage / destruction to a completed project.
- 10. Any known trends or any known demands, commitments, events or uncertainties that will result in or that will have a material impact on the registrant's liquidity. None

- 11. The Group does not have any offering of rights, granting of stock options and corresponding plans thereof.
- 12. All necessary disclosures were made under SEC Form 17-C.

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD DECEMBER 31, 2018

## Full Year 2018 vs Full Year 2017

#### I. RESULTS OF OPERATIONS

Below is a table on the net income contributions of the Company's businesses for 2018 and 2017:

#### **NET INCOME AFTER NON-CONTROLLING INTERESTS**

	For th	e Year	Varia	ance
(in Php Millions)	2018	2017	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P7,447	P8,136	(P689)	-8%
DMCI HOMES	3,160	3,551	(391)	-11%
MAYNILAD	1,837	1,765	72	4%
D.M. CONSUNJI, INC.	1,212	1,043	169	16%
DMCI POWER (SPUG)	465	359	106	30%
DMCI MINING	117	113	4	4%
PARENT & OTHERS	237	79	158	200%
CORE NET INCOME	14,475	15,046	(571)	-4%
NON-RECURRING ITEMS	38	(281)	319	114%
REPORTED NET INCOME	P14,513	P14,765	(P252)	-2%

DMCI Holdings, Inc. (the "Company") recorded P14.5 billion in reported net income in 2018, a 2% slip from P14.8 billion the previous year. The construction, real estate, off-grid power, water and nickel mining businesses delivered healthy returns but the weaker performance of the coal energy business tempered the consolidated net income for the year.

Excluding the non-recurring items in 2018 and 2017, core net income of DMCI Holdings receded 4% from P15 billion to P14.5 billion.

The non-recurring items in 2018 pertains mainly to a P715 million gain on sale of land by DMCI Homes and P679 million share in accelerated depreciation of Sem-Calaca Power Corporation (SCPC) due to rehabilitation of Units 1 and 2 power plants.

Meanwhile, non-recurring items in 2017 include a P117 million share in Maynilad's redundancy and right-sizing costs and P164 million mainly coming from the share in accelerated depreciation of SCPC.

DMCI Holdings posted a 3% improvement in consolidated revenues from P80.7 billion to P82.8 billion driven by strong performance of the construction, real estate, off-grid power and nickel mining businesses.

For the fourth quarter alone, the Company recorded P3 billion in consolidated net income, nearly unchanged from P3.1 billion in 2017. Likewise, consolidated revenues slightly grew by 1% from P22.3 billion in 2017 to P22.5 billion in 2018.

Net income contributions from SMPC fell 14% from P8 billion to P6.8 billion due to nearly 8-month shutdown of Southwest Luzon Power Generation Corporation (Unit 1), inclement weather and China's

soft ban on coal imports. Excluding non-recurring items, SMPC's core income attributable to DMCI Holdings declined 8% from P8.1 billion to P7.4 billion.

DMCI Homes registered a 9% increase in net income from P3.6 billion to P3.9 billion owing to a 3% rise in revenues and a one-time gain of P715 million on sale of land. Excluding the non-recurring item, core net income of DMCI Homes went down by 11% due to higher cost of materials and impact of adoption of a new accounting standard, particularly on the recording of broker's commission, which increased cost of sales.

Meanwhile, share in net income from affiliate Maynilad increased 7% from P1.6 billion to P1.8 billion following a 3% increase in billed volume which was boosted by an inflation rate adjustment of 2.8% in January and 2.7% basic charge increase in October. Excluding non-recurring items, share in Maynilad's core income increased by 4% to P1.8 billion.

Net income contributions from D.M. Consunji, Inc. jumped 16% from P1 billion to P1.2 billion due to a 12% increase in revenues and recognition of variation orders from projects nearing completion.

Off-grid energy business DMCI Power saw its net earnings surge 30% from P359 million to P465 million. The double-digit growth was driven by a 25% increase in energy sales volume.

DMCI Mining registered modest growth in 2018 as its net income climbed 4% from P113 million to P117 million. The increase was due to a 22% rise in nickel shipment volume of higher-grade nickel.

DMCI Holdings and other investments rose 200% from P79 million to P237 million due to higher interest income.

## **SEMIRARA MINING AND POWER CORPORATION**

The coal and on-grid power businesses are reported under Semirara Mining and Power Corporation, a 56.65% owned subsidiary of DMCI Holdings, Inc.

## **COAL**

Coal production in 2018 stood at 12.9 million metric tons (MT), slightly lower by 2% from 13.2 million MT last year. Continuous heavy rains caused the slowdown in production specifically during the third quarter of the year. With lower production and China's soft ban on imported coal in Q4, coal sales volume dropped 12% from 13.1 million MT to 11.6 million MT. Domestic coal sales reached 6.6 million MT accounting for 57% of the total sales volume, while the balance pertains to coal exports. Average selling price rose by 18% due to higher global coal prices which tempered the drop in sales volume. On the other hand, strip ratio during the year increased to 12.0:1 from 9.5:1 due mainly to the ongoing rehabilitation of Panian mine. Excluding the rehabilitation, strip ratio in 2018 actually stood within normal range at 10.2:1.

#### **POWER**

Power generation from 2x300 MW of Sem-Calaca (3,282 GWh) and 2x150MW of Southwest Luzon Power Generation (1,368 GWh) totaled 4,650 GWh in 2018 compared to 5,202 GWh last year. The 11% drop was mainly due to the prolonged shutdown of Unit 1 of Southwest Luzon Power Generation. Consequently, total volume sold in 2018 stood at 4,621 GWh, 10% down from 5,159 GWh sold last year. Meanwhile, higher global coal prices pushed average selling price of Sem-Calaca up by 10% from last year. However, the expiration of higher-priced power supply agreement (PSA) of Southwest Luzon Power Generation have pulled down its average selling price by 11% in 2018.

#### **PROFITABILITY**

Consolidated net income after tax in 2018 reached P12.0 billion, 15% down from P14.2 billion last year. Net of eliminations, the coal segment generated a net income of P5.9 billion, while Sem-Calaca and Southwest Luzon Power Generation generated P4.5 billion and P1.6 billion, respectively. As a result, net income contribution to the Parent Company declined by 14% from P8.0 billion in 2017 to P6.8 billion in 2018. Excluding non-recurring items, SMPC's core income attributable to DMCI Holdings declined 8% from P8.1 billion to P7.4 billion.

For detailed information – refer to SMPC Information Statement filed with SEC and PSE.

#### **DMCI HOMES**

Net income contribution of wholly owned subsidiary, DMCI Project Developer's Inc. (PDI) amounted to P3.9 billion in 2018, a 9% rise from P3.6 billion the previous year. Excluding the gain on sale of undeveloped land of P0.7 billion, the Company contributed P3.2 billion net income, a 11% slip from last year.

Realized revenues for the period jumped by 3% from P19.9 billion to P20.6 billion in 2018. Following the percentage of completion method, revenues are recognized based on the progress of its project development and at least 15 percent of the contract price has been collected from the buyer. Below 15 percent collections are recognized under "Contract liabilities" account.

On the other hand, total costs (under cost of sales and operating expenses) grew at a faster pace from P15.7 billion to P17.1 billion in 2018. The 9% increase is attributed mainly to higher cost of construction materials and business taxes. The adoption of the new accounting standard, particularly on the recording of broker's commission, also increased cost of sales.

Sales and reservations surged 14% from P38.0 billion in 2017 to P43.4 billion this year buoyed by strong demand for residential condominium coming from new launches as well as existing projects.

During the year, the Company has launched new projects located in various areas of Metro Manila with total estimated sales value of P27.8 billion.

On the other hand, capex disbursements grew by 19% to P14.5 billion from P12.2 billion last year. Of the amount spent in 2018, 77% went to development cost and the rest to land and asset acquisition.

### MAYNILAD

The Company's investment in the water business is recognized mainly through its equity investment in the partnership with Metro Pacific Investments Corporation (MPIC) and Marubeni Corporation of Japan, with the actual operations under Maynilad Water Services, Inc. (Maynilad).

Maynilad handles the water distribution and sewer services for the western side of Metro Manila and parts of Cavite.

During the year, billed volume grew by 3%, from 511.66 million cubic meters (mcm) to 527.15 mcm. The improvement in the billed volume was brought about by the increase in billed services through its continued expansion mostly in the southern areas of the concession, namely in Cavite, Muntinlupa, Las Piñas and Paranaque. Consequently, total billed services in 2018 stood at 1,407,503, a 3.6% growth from last year.

Average non-revenue water at district metered area (DMA) level improved from 32.26% in 2017 to 29.79% in 2018 as a result of the 0.6% marginal decrease in water supply coupled with higher billed volume growth during the year.

Maynilad's water and sewer service revenue rose by 7.3% to P21.7 billion from P20.2 billion last year driven by higher billed volume coupled with a favorable customer mix, inflation rate adjustment of 2.8% in January 2018 and the tariff adjustment of 2.7% in October 2018.

Cash operating expenses declined by 4.6% after savings in personnel cost coming from the redundancy and right-sizing program last year. Meanwhile, non-cash operating expenses rose by 14.7% primarily driven by increases in amortization of intangible assets which grew in line with Maynilad's continuing capital expenditure program.

As a result, Maynilad reported a net income of P7.3 billion in 2018, a 7% improvement from P6.8 billion last year.

After adjustments at the consortium company level, the Company's equity in net earnings reported a 7% growth from P1.6 billion in 2017 to P1.8 billion in 2018. Excluding the share in one-time loan refinancing cost in 2018 and one-time cost of the right-sizing program in 2017, equity in net earnings rose by 4% to P1.8 billion.

## D.M. CONSUNJI, INC.

Earnings from construction business expanded by 16% from P1.0 billion in 2017 to P1.2 billion in 2018.

Construction revenue for the year improved by 12% from P13.1 billion to P14.6 billion in 2018. Higher accomplishment from ongoing building projects and new energy projects mainly accounted for the revenue growth during the period. Meanwhile, gross profit for the period jumped by 17% to P2.2 billion in 2018 due to realization of variation orders for projects nearing completion.

Order book (balance of work) at the end of December 2018 stood at P27.9 billion, 12% up from P24.8 billion at the close of 2017. Awarded projects during the year totaled P12.3 billion which includes Civil Works for Plant Expansion Project of JG Summit Petrochemical Corp., Metro Manila Skyway Stage 3 Nagtahan Rampway of Citra Central Expressway Corp., Pasay Trenchless Pipelaying of Maynilad, and various building projects including SM Mall of Asia Block 4 of SM Prime Holdings, Connor of Ortigas & Co., De La Salle College of St. Benilde Academic, Sports and Dormitory Buildings and The Estate Makati of ST 6747 Resources Corporation (a joint venture of SM Development Corporation and Federal Land).

## **DMCI POWER (SPUG)**

An added growth area of the power segment is under DMCI Power Corporation (DPC), a wholly-owned subsidiary of DMCI Holdings, Inc. DPC provides off-grid power to missionary areas through long-term power supply agreements with local electric cooperatives.

As of December 31, 2018, the total installed rated capacity is 106.18MW. Out of the total, 34.69MW (12.40MW bunker-fired and 22.29MW diesel) is in Masbate, 52.24MW (9.90MW bunker-fired and 42.34MW diesel) in Palawan, 15.56MW bunker-fired plant in Oriental Mindoro and 3.69MW diesel-fired in Sultan Kudarat.

Sales volume reported in Masbate (110.92 GWh), Palawan (130.69 GWh) and Mindoro (66.27 GWh) totaled 307.89 GWh, a 25% growth from last year due mainly to higher power demand and improved load across all operating segments. On the other hand, average selling prices for the period increased by 21% from P10.84/kWh to P13.15/kWh due to its higher pass-through fuel component brought about by increasing fuel prices. As a result, total off-grid generation revenue rose by 50% to P4.1 billion from P2.7 billion last year. On the other hand, total costs (under cost of sales and operating expenses) went up by 55% to P3.5 billion also driven by higher fuel prices.

Consequently, net income contribution of the off-grid power segment in 2018 rose by 30% from P359 million in 2017 to P465 million in 2018.

#### **DMCI MINING**

The nickel and metals (non-coal) mining business is reported under DMCI Mining Corporation, a whollyowned subsidiary of DMCI Holdings, Inc.

DMCI Mining Corporation registered a modest growth of 4% in net income contribution from P113 million to P117 million in 2018.

Revenue rose by 60% to P1.2 billion in 2018 from P759 million in 2017 due to the 22% growth in nickel shipment of higher-grade ore. From 525 thousand wet metric tons (WMT), total shipments jumped to 643 WMT in 2018 mostly coming from Berong Nickel Corporation (BNC). Nickel ore shipments came from the existing stockpiles in response with the order to remove such from the Department of Environment and Natural Resources (DENR). Meanwhile, average ore grade improved from 1.51% in 2017 to 1.70% in 2018. As a result, composite average price increased to P1,883 per WMT in 2018 from P1,446 per WMT in 2017.

The segment's total depletion, depreciation and amortization amounted to P116 million in 2018, a 5% increase from P110 million in 2017 mainly coming from depreciation and depletion cost carried in shipped inventory. Meanwhile, total cash cost per WMT (under cost of sales and operating expenses) amounted to P1,250 per WMT in 2018 compared to P1,123 per WMT in 2017 due to higher cost of environmental activities as required by DENR.

BNC is allowed to resume mining operations by virtue of a DENR Resolution lifting its Suspension Order. Meanwhile, DENR has resolved to partially grant the Motion for Reconsideration filed by Zambales Diversified Metals Corporation (ZDMC). ZDMC has since then submitted and secured approval of its Action Plan for the DENR findings. Upon full accomplishment of its Action Plan, the resumption of ZDMC's mine operations shall be recommended and ordered by DENR.

## **Explanation of movement in consolidated income statement accounts:**

#### Revenue

Consolidated revenue rose by 3% from P80.7 billion in 2017 to P82.8 billion in 2018. The higher accomplishment in the construction business, increasing demand in the off-grid power business, increase in real estate sales and higher nickel shipments more than offset the drop in SMPC during the year.

## **Cost of Sales and Services**

Consolidated cost of sales and services grew at a faster pace than revenues at 12% from P46.2 billion in 2017 to P51.9 billion in 2018. The rise in cost is due mainly to higher cost of materials and the reclassification of broker's commission which was previously presented under operating expenses of the real estate business.

#### **Gross Profit**

Gross profit in 2018 amounted to P31.0 billion, 10% down from P34.5 billion last year due mainly to the prolonged shutdown of SLPGC Unit 1 and the higher cost of materials and reclassification of broker's commission of the real estate business.

#### **Operating Expenses**

Government royalties amounted to P3.6 billion in 2018, a 17% decline from P4.3 billion last year due to higher cash cost of the coal business during the year. Excluding government royalties, operating expenses actually dropped by 7% after reclassification of the commission expense of the real estate business.

#### **Equity in Net Earnings**

Equity in net earnings of associate improved by 8% as a result of higher income take up from Maynilad consortium.

## Finance Costs

Consolidated finance costs grew by 30% due to new loan availments from coal and power businesses.

## Finance Income

Consolidated finance income expanded by 76% due to higher financing income from real estate business and higher interest income from placements during the period.

#### Other Income-net

Other income rose by 58% due mainly to the gain on sale of undeveloped land of DMCI Homes during the period.

## **Provision for Income Tax**

Lower taxable profits mainly from Sem-Calaca (Units 1 and 2) accounted for the 2% drop in consolidated provision for income tax (both current and deferred) for the year.

#### II. CONSOLIDATED FINANCIAL CONDITION

## December 31, 2018 (Audited) vs December 31, 2017 (Audited)

The Company's financial condition for the period improved as consolidated total assets and total equity amounted to P182 billion and P97 billion, respectively as of December 31, 2018. This is an improvement of 6% and 4%, respectively.

Consolidated cash contracted by 39% from P25.3 billion in December 31, 2017 to P15.5 billion in December 31, 2018. The company generated a healthy cash flow from operations amounting to P18.1 billion but higher dividends and capital expenditures during the year reduced the ending cash balance as of year-end.

Total receivables including contract assets (current and non-current) increased by 12% from P29.6 billion to P33.2 billion mainly attributed to higher recognized revenues from the real estate business and the timing of collection of power receivables.

Consolidated inventories expanded by 29% from P34.7 billion to P44.7 billion coming mainly from higher coal inventory and spare parts inventory for coal and on-grid power businesses as well as land acquisitions of the real estate business.

Other current assets rose to P10.1 billion, a 22% increase due mainly to advances to suppliers for equipment and spare parts.

Investments in associates and joint ventures jumped by 6% to P14.2 billion due mainly to the equity in net earnings from Maynilad.

Property, plant and equipment stood at P57.1 billion, 2% up from P55.7 billion last year. The increase was attributed to capital expenditures in the coal and power businesses which were offset by the depreciation and depletion during the period.

Investment properties slipped by 19% due mainly to change in use of a property.

Deferred tax assets grew by 42% due mainly to unrealized profit that are taxable during the year but not yet recognized as accounting income.

Pension assets, pension liabilities and remeasurements on retirement plans (under equity) slipped by 10%, 15% and 10%, respectively, due mainly to changes in the discount rate used in the actuarial valuation for 2018.

Other noncurrent assets expanded by 235% due mainly to the noncurrent portion of the "costs to obtain contract" of the real estate business. Following the adoption of the new accounting standard, total sales commission to real estate agents are capitalized under "costs to obtain contract" with the related commission payable recorded under liabilities. The capitalized cost is amortized using percentage of completion (POC) method consistent with the real estate revenue recognition policy.

Accounts and other payables including income tax payable increased by 19% to P22.5 billion coming mainly from the current portion of commission payable to real estate agents.

Contract liabilities (current and non-current) in 2018 rose 7% from last year due mainly to billings in excess of total costs incurred and earnings recognized in the construction business.

Liabilities for purchased land declined by 10% mainly due to payments made during the year.

From P39.5 billion, total debt (under short-term and long-term debt) grew by 5% to P41.5 billion following loan availments of the coal and power businesses.

Deferred tax liabilities grew by 19% due mainly to the excess of book over tax income in real estate.

Other noncurrent liabilities jumped by 10% coming mainly from the noncurrent portion of the commission payable to real estate agents.

Treasury shares pertain to redemption cost during the year of the parent company's preferred shares.

Premium on acquisition of non-controlling interests increased by 37% which pertains to the buyback of Semirara shares in 2018.

Net accumulated unrealized gains on equity investments designated at FVOCI grew 115% due to the increase in fair market value of quoted securities during the year.

Consolidated retained earnings stood at P60.7 billion at the end of December 2018, 4% up from P58.3 billion after P14.5 billion of net income and payment of P12.7 billion Parent dividends.

Non-controlling interest rose by 7% as a result of the non-controlling share in the consolidated net income of Semirara.

## **III. KEY RESULT INDICATORS**

The Company and its Subsidiaries (the "Group") use the following key result indicators to evaluate its performance:

- (f) Segment Revenues
- (g) Segment Net Income (after Non-controlling Interests)
- (h) Earnings Per Share
- (i) Return on Common Equity
- (j) Net Debt to Equity Ratio

#### **SEGMENT REVENUES**

	For th	For the Year		nce
(in Php Millions)	2018	2017	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P41,968	P43,944	(P1,976)	-4%
DMCI HOMES	20,572	19,904	668	3%
D.M. CONSUNJI, INC.	14,582	13,066	1,516	12%
DMCI POWER (SPUG)	4,079	2,713	1,366	50%
DMCI MINING	1,212	759	453	60%
PARENT & OTHERS	430	317	113	36%
TOTAL REVENUE	P82,843	P80,703	P2,140	3%

The initial indicator of the Company's gross business results is seen in the movements in the different business segment revenues. As illustrated above, revenue grew by 3% mainly driven by the higher accomplishments in the construction business, increasing demand in the off-grid power business, increase in real estate sales and higher shipments in the nickel mining business. The drop in Semirara's revenue was brought about by lower energy generation and fewer coal sales volume for the year.

## **NET INCOME AFTER NON-CONTROLLING INTERESTS**

	For th	e Year	Varia	ance
(in Php Millions)	2018	2017	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P7,447	P8,136	(P689)	-8%
DMCI HOMES	3,160	3,551	(391)	-11%
MAYNILAD	1,837	1,765	72	4%
D.M. CONSUNJI, INC.	1,212	1,043	169	16%
DMCI POWER (SPUG)	465	359	106	30%
DMCI MINING	117	113	4	4%
PARENT & OTHERS	237	79	158	200%
CORE NET INCOME	14,475	15,046	(571)	-4%
NON-RECURRING ITEMS	38	(281)	319	114%
REPORTED NET INCOME	P14,513	P14,765	(P252)	-2%

The consolidated net income (after non-controlling interest) of the Company have multiple drivers for growth from different business segments. The construction, real estate, off-grid power, water and nickel mining businesses delivered healthy returns but the weaker performance of the coal energy business tempered the consolidated net income for the year.

## **EARNINGS PER SHARE**

Earnings per share (EPS) pertains to the company's income allocated to each outstanding share of common stock. It serves as an indicator of the company's profitability.

The Company's consolidated basic and diluted EPS was P1.09/share for the year ended December 31, 2018, a 2% drop from P1.11/share EPS year-on-year.

#### **RETURN ON COMMON EQUITY**

Return on common equity is defined as the amount of net income a company earns per book value of common shares. It is one of the common metrics used by investor to determine how effectively their capital is being reinvested. It is arrived at by dividing the net income share of the parent company over the average parent common equity. The Company's return on common equity stood at 19% and 20% for the year ended December 31, 2018 and 2017, respectively.

#### **NET DEBT TO EQUITY RATIO**

As a stockholder/investor, financial position and stability would be an important aspect. The Company tests its solvency and leverage exposure through the net debt to equity ratio. This test indicates the Company's ownership of creditors vs. owners/investors. Net debt to equity ratio is computed by dividing the interest-bearing loans net of cash and cash equivalents over total equity.

Total borrowings stood at P41.5 billion from P39.5 billion last year, which resulted to a net debt to equity ratio of 0.27:1 as of December 31, 2018 and 0.15:1 as of December 31, 2017.

#### FINANCIAL SOUNDNESS RATIOS

	December 31, 2018	December 31, 2017
Gross Margin	37%%	43%%
Net Profit Margin	24%	26%
Return on Assets	12%	13%
Return on Parent Equity	19%	20%
Current Ratio	212%	260%
Net Debt to Equity Ratio	27%	15%
Asset to Equity Ratio	188%	184%
Interest Coverage Ratio	12 times	14 times

#### PART II--OTHER INFORMATION

- 1. The Company's operation is a continuous process. It is not dependent on any cycle or season;
- 2. Economic and infrastructure developments in the country may affect construction business; Interest rate movements may affect the performance of the real estate industry; Mining activities are generally hinge on the commodities market. Businesses not affected by known cycle, trends or uncertainties are power and water.
- 3. On March 8, 2018, the BOD of the Parent Company has declared cash dividends amounting to P0.28 regular dividends per common share and P0.20 special cash dividends per common share in favor of the stockholders of record as of March 23, 2018 and was paid on April 6, 2018. On November 19, 2018, the BOD of the Parent Company has declared special cash dividends amounting to P0.48 per common share in favor of the stockholders of record as of December 5, 2018 and was paid on December 18, 2018.
- 4. There were no undisclosed material subsequent events and transferring of assets not in the normal course of business that have not been disclosed for the period that the company have knowledge of;

- 5. There are no material contingencies during the interim period; events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation has been disclosed in the notes to financial statements.
- 6. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period
- 7. Except for interest payments on loans, which the Company can fully service, the only significant commitment that would have a material impact on liquidity are construction guarantees. These are usually required from contractors in case of any damage / destruction to a completed project.
- 8. Any known trends or any known demands, commitments, events or uncertainties that will result in or that will have a material impact on the registrant's liquidity. None
- 9. The Group does not have any offering of rights, granting of stock options and corresponding plans thereof.
- 10. All necessary disclosures were made under SEC Form 17-C.

## CONSOLIDATED FINANCIAL STATEMENTS FOR THE PERIOD DECEMBER 31, 2017

## Full Year 2017 vs Full Year 2016

#### I. RESULTS OF OPERATIONS

Below is a table on the net income contributions of the Company's businesses for 2017 and 2016:

#### **NET INCOME AFTER NON-CONTROLLING INTERESTS**

	For th	ne Year	Variance	
		2016		
(in Php Millions)	2017	Restated <sup>1</sup>	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P7,972	P6,906	P1,066	15%
DMCI HOMES <sup>1</sup>	3,551	2,419	1,132	47%
MAYNILAD	1,648	1,865	(217)	-12%
D.M. CONSUNJI, INC.	1,043	938	105	11%
DMCI POWER (SPUG)	359	424	(65)	-15%
DMCI MINING	113	(65)	178	274%
PARENT & OTHERS	79	82	(3)	-4%
NET INCOME EXCLUDING ONE-TIME INVESTMENT GAINS	14,765	12,569	2,196	17%
ONE-TIME INVESTMENT GAINS	_	111	(111)	-100%
REPORTED NET INCOME	P14,765	P12,680	P2,085	16%

<sup>&</sup>lt;sup>1</sup> Restated for comparative purposes using percentage of completion method for DMCI Homes

DMCI Holdings, Inc. (the "Company") recorded a 16 percent increase in consolidated net income in 2017 due to higher profit contributions from its coal energy, real estate, construction and nickel mining businesses.

Consolidated net income rose to P14.8 billion in 2017 from P12.7 billion last year, following the restatement of prior year results of DMCI Homes. The restatement reflects the shift in accounting policy from completed contract method to percentage of completion (POC) method, which was done to align with current accounting practice in the real estate industry.

The Company likewise posted an 18 percent growth in consolidated revenues from P68.3 billion in 2016 to P80.7 billion in 2017 driven by the double-digit growth in sales in coal energy, real estate and off-grid power businesses. Meanwhile, EBITDA rose to P32.7 billion, 24 percent up from P26.3 billion recorded last year.

Net income contributions from Semirara Mining and Power Corporation jumped 15 percent from P6.9 billion to P8.0 billion due to the 20 percent increase in average coal prices and 21 percent increase in gross electric output.

All-time high real estate sales led to a 47 percent surge in net income contribution of DMCI Homes, from P2.4 billion restated income in 2016 to P3.6 billion in 2017.

Meanwhile, net earnings share from affiliate Maynilad contracted 12 percent from P1.9 billion to P1.6 billion because of the delayed implementation of its tariff adjustment, coupled with a one-time-gain last

year from the re-measurement of its deferred tax liability using Optional Standard Deduction in computing income tax.

Net income contributions from D.M. Consunji, Inc. increased 11 percent from P938 million to slightly over P1 billion due to lower operating costs and additional revenue from contract modification.

Off-grid energy business DMCI Power Corporation ended the year with a 15 percent decline in profitability. From P424 million, its earnings slipped to P359 million due primarily to the expiration of its income tax holiday for its Masbate operations.

DMCI Mining Corporation returned to profitability in 2017, after a significant drop in operating costs and shipping 525 thousand wet metric tons of nickel ore from its old inventory. From a net loss of P65 million in 2016, the nickel company recorded P113 million net income in 2017.

DMCI Holdings and other investments income slipped 4 percent from P82 million to P79 million due to the full period effect of the partial sale of its stake in Subic Water and Sewerage Company (Subic Water). The Company, through its subsidiary DMCI Project Developers, Inc., sold 10 percent and retained 30 percent of Subic Water's outstanding capital stock.

Excluding a one-time gain of P111 million from the partial sale of its stake in Subic Water in 2016, consolidated net income rose 17 percent year-on-year from P12.6 billion to P14.8 billion.

#### **SEMIRARA MINING AND POWER CORPORATION**

The coal and on-grid power businesses are reported under Semirara Mining and Power Corporation, a 56.54% owned subsidiary of DMCI Holdings, Inc.

#### COAL

Expanded mining capacity allowed Semirara to produce 13.2 million metric tons (MT) of coal in 2017, a 3% improvement from 12.8 million MT last year. Meanwhile, coal volume grew by 2% from 12.8 million MT in 2016 to 13.1 million MT in 2017. Coal exports reached 6.4 million MT accounting for 49% of total sales volume during the period. Meanwhile, domestic coal sales volume reached 6.7 million MT, 28% up from 5.3 million MT last year as power and cement plant customers increased their off-take this year. Average selling price of coal rose by 20% from P1,886 in 2016 to P2,268 in 2017 as global coal prices are significantly higher this year than last year. On the other hand, strip ratio during the year increased to 9.51:1 from 5.27:1 last year resulting to higher coal cost of sales in 2017. The favorably low stripping ratio in 2016 is due to the wrap-up activities in the Panian mine while strip ratio for 2017 pertains to the full operations of the new mines, Molave and Narra.

#### **POWER**

Power generation from 2x300 MW Units 1 and 2 and 2x150MW Units 3 and 4 totaled 5,202 GWh in 2017 compared to 4,288 GWh last year. The 21% growth was mainly due to the increased capacity of Unit 1 after upgrading works made during the first quarter of the year. Unit 1 current capacity increased to 250-270MW from 180-200MW last year. The full year operations of the 2x150 MW in 2017 also contributed to higher power generation during the year. Consequently, total volume sold in 2017 stood at 5,159

GWh, 7% up from 4,801 GWh sold last year. Meanwhile, average price rose by 9% from P3.65/KWh in 2016 to P3.96/KWh in 2017. Higher global coal prices in 2017 pulled up fuel component of Bilateral Contract Quantity (BCQ) pricing.

#### **PROFITABILITY**

Consolidated net income after tax surged 18% to P14.2 billion in 2017 from P12.0 billion in 2016. Net of eliminations, the coal segment generated a net income of P6.1 billion up by 12% from last year, while Sem-Calaca (Units 1 and 2) and Southwest Luzon Power and Generation (Units 3 and 4) generated P4.6 billion and P3.7 billion, respectively, or a 25% increase from last year for the power segment. As a result, net income contribution to the Parent Company improved 15% from P6.9 billion in 2016 to P8.0 billion in 2017.

For detailed information – refer to SMPC Preliminary Information Statement filed with SEC and PSE.

## **DMCI HOMES**

DMCI Project Developer's Inc. (PDI) net income contribution amounted to P3.6 billion in 2017, a 47% surge from P2.4 billion last year. The strong double-digit growth was mainly driven by the 45% improvement in revenues from P13.8 billion in 2016 to P19.9 billion in 2017. On the other hand, total costs (under cost of sales and operating expenses) grew at a slightly slower pace of 44% to P15.7 billion in 2017 from P10.9 billion in 2016.

On June 2017, DMCI PDI changed its accounting policy on recognition of real estate sales and cost of sales from completed contract method to Percentage of Completion (POC) method as allowed under the Philippine Financial Reporting Standards (PFRS). The shift in accounting policy is to align the company's revenue recognition with the current practice in the industry.

Sales and reservations jumped 22% from P31.2 billion in 2016 to P38.0 billion this year buoyed by strong demand for residential condominium coming from new launches as well as existing projects.

During the year, the Company has launched four new projects with a total estimated sales value of P32.8 billion, namely Prisma Residences in Pasig City, Mulberry Place in Taguig City, The Orabella in Quezon City and Kai Garden Residences in Mandaluyong City.

Capex disbursements grew by 51% to P12.2 billion from P8.1 billion last year. Of the amount spent in 2017, 77% went to development cost and the rest to land and asset acquisition.

## **MAYNILAD**

The Company's investment in the water business is recognized mainly through its equity investment in the partnership with Metro Pacific Investments Corporation (MPIC) and Marubeni Corporation of Japan, with the actual operations under Maynilad Water Services, Inc. (Maynilad).

Maynilad handles the water distribution and sewer services for the western side of Metro Manila and parts of Cavite.

During the year, billed volume grew by 2.6%, from 498.60 million cubic meters (mcm) to 511.66 mcm. Meanwhile, water supply increased by 6.2% which is faster than billed volume growth resulting to a relatively higher average non-revenue water of 32.26% compared to 29.93% last year.

Continued expansion mostly into the southern areas of the concession, namely in Cavite, Muntinlupa, Las Piñas and Paranaque, brought connections up to a total of 1,358,758 billed services, a 3.5% growth from last year.

Maynilad's water service revenue rose by 2.9% to P16.59 billion from P16.12 billion last year mainly due to higher billed volume during the period coupled with the 1.9% inflation rate adjustment on Maynilad's basic charge implemented last April 2017. The new rebased rates won by Maynilad in arbitration remain unimplemented.

Cash operating expenses grew by 14.5% due to higher personnel cost as a result of a redundancy and right-sizing program to optimize headcount and higher light and power costs during the period. Excluding these two items, all other expenses declined 4.5%.

As a result, EBITDA stood at P13.7 billion in 2017, a 3.9% decline from P14.3 billion last year due to the delay in implementation of the rate rebasing tariff that is needed to cover the growth in cash operating expenses.

Noncash operating expenses rose by 11.6% primarily driven by increases in amortization of intangible assets which grew in line with Maynilad's continuing capital expenditure program.

Meanwhile, reported net income grew 0.8% to P6.83 billion in 2017 compared to P6.78 billion in 2016 due to lower taxes as a result of deferred tax asset adjustment last year.

After adjustments at the consortium company level, the Company's equity in net earnings reported a 12% drop to P1.6 billion from P1.9 billion last year due to the re-measurement of deferred tax liability recorded in 2016 in the consortium level regarding the use of the optional standard deduction (OSD) in computing its income tax.

## D.M. CONSUNJI, INC.

Earnings from construction business grew 11% from P938 million to slightly over P1.0 billion in 2017. Construction revenues from external customers for the year stood at P13.1 billion, a 5% slip from P13.8 billion in 2016 as major infrastructure projects were substantially completed last year. On the other hand, total costs (under cost of services and operating expenses) declined at a faster pace of 7% from P12.5 billion in 2016 to P11.7 billion in 2017. Consequently, total operating income grew by 7% due to lower operating costs and favorable settlement of pending claims.

The Company reported a total order book (balance of work) of P24.8 billion at the end of December 2017, from P20.1 billion at the close of 2016. Awarded projects during the year totaled P15.5 billion which includes Cavite- Laguna Expressway Project of MPCALA Holdings, Inc., a petrochemical plant of JG Summit, Maven of Ortigas & Co., Anchor Grandsuites of Anchor Land Holdings, Bued Viaduct and Roadway of Private Infra Development Corporation, 105MW conventional power plant of Sarangani Energy Corporation.

Meanwhile, major ongoing projects in the orderbook include among others, Metro Manila Skyway Stage 3 of Citra Central Expressway Corp., Six Senses Resort (Phase 2) of Federal Land, LRT2 Masinag Stations of the Department of Transportation, City Gate of Ayala Land, The Imperium and The Royalton of Ortigas & Co. and Radiance Manila Bay (North and South) of Robinson Land Corporation.

## **DMCI POWER (SPUG)**

An added growth area of the power segment is under DMCI Power Corporation (DPC), a wholly-owned subsidiary of DMCI Holdings, Inc. DPC provides off-grid power to missionary areas through long-term power supply agreements with local electric cooperatives.

As of December 31, 2017, the total installed rated capacity is 99.54MW. Out of the total, 31.85MW (12.40MW bunker-fired and 19.45MW diesel) is in Masbate, 48.44MW (9.90MW bunker-fired and 38.54MW diesel) is in Palawan, a 4x3.89 (15.56) MW bunker-fired plant in Oriental Mindoro and a 3x1.23 (3.69) MW diesel-fired in Sultan Kudarat.

Sales volume reported in Masbate (98.82 GWh), Palawan (97.77 GWh) and Mindoro (50.47 GWh) totaled 247.06 GWh, a 4% growth due to increase energy dispatch of the electric cooperatives to our plants. Total off-grid revenue went up by 18% to P2.7 billion from P2.3 billion last year due to higher fuel prices which pulled up the average selling price. Meanwhile, total cash expenses (under cost of sales and operating expenses) grew at a faster pace at 20% to P2.1 billion this year also driven by higher fuel prices for the year. As a result, EBITDA stood at P678 million in 2017, 7% up from P633 million in 2016.

Net income contribution of the off-grid power segment slipped by 15% from P424 million in 2016 to P359 million in 2017 despite the improvement in EBITDA. The decline is due mainly to the expiration of income tax holiday of DMCI Masbate Power.

#### **DMCI MINING**

The nickel and metals (non-coal) mining business is reported under DMCI Mining Corporation, a whollyowned subsidiary of DMCI Holdings, Inc.

DMCI Mining Corporation returned to profitability in 2017, after a significant drop in operating costs and shipping from its old inventory. From a net loss of P65 million in 2016, the nickel company recorded P113 million net income in 2017.

Revenues amounted to P759 million in 2017 compared to P1.6 billion in 2016 driven by fewer nickel ore shipments as there were no production due to the suspension and closure orders from the Department of Environment and Natural Resources (DENR). Nickel ore shipments during the year came from the existing stockpiles in response with the order to remove such from the DENR.

Composite average price declined by 1% from P1,456 per WMT to P1,446 per WMT in 2017 while average ore grade is 1.59% in 2016 compared to 1.51% in 2017.

The segment's total depletion, depreciation and amortization amounted to P110 million in 2017 compared to P307 million in 2016. Meanwhile, total company cash cost per WMT (under cost of sales and operating expenses) amounted to P1,123 per WMT in 2017 compared to P1,085 per WMT in 2016.

DMCI Mining Corporation is currently dealing with the Order of Suspension issued against Berong Nickel Corporation, and the Closure Order issued against Zambales Diversified Metals Corporation. Both have pending appeals to reopen with the Office of the President to resume operations. DENR is also conducting a review of the mining audits that have recommended the suspension or closure of several mining companies.

## **Explanation of movement in consolidated income statement accounts:**

#### Revenue

Consolidated revenue in 2017 amounted to P80.7 billion compared to P68.3 billion last year. The 18% upsurge was mainly driven by higher percentage of completion revenues in the real estate business, the increase in generation due to the improved capacity of the on-grid power business and higher average prices in the coal business.

#### Cost of Sales and Services

Consolidated cost of sales and services grew at a slower pace than revenues at 13% from P41.0 billion in 2016 to P46.2 billion in 2017 due to lower replacement power after upgrading works done for Calaca Unit 1 and the lower operating costs of the nickel and construction businesses.

## **Gross Profit**

Gross profit rose by 26% from P27.3 billion to P34.5 billion in 2017. On-grid power, coal, real estate and construction businesses contributed to the increase in gross profit from last year.

The 21% improvement in power generation and 9% rise in average selling prices contributed to higher gross profit from the on-grid power business. Meanwhile, gross profit from the coal business also increase mainly due to higher average selling price during 2017. From P1,886 in 2016, average selling price of coal rose by 20% to P2,268 in 2017. Higher percentage of completion revenues in the real estate business and lower operating costs in the construction business also contributed to the growth in consolidated gross profit in 2017.

## **Operating Expenses**

Higher coal revenue generated during the period resulted to the increase in government royalties from P2.6 billion to P4.3 billion in 2017. Excluding government royalties, operating expenses actually grew by 23% due mainly to the depreciation recorded by Sem-Calaca pertaining to the components of the power plant for replacement. Full year commercial operations of the 2x150MW power plant (SLPGC) and higher commission expense in the real estate business also contributed to the increase in operating expense for 2017.

#### **Equity in Net Earnings**

Equity in net earnings of associate declined by 12% as a result of lower income take up from Maynilad consortium.

#### **Finance Costs**

Consolidated finance costs slipped by 5% due to higher capitalized interest cost of ongoing projects in real estate business.

## Finance Income

Consolidated finance income slightly improved by 1% mainly due to higher average balance of cash and cash equivalents in 2017.

## Other Income-net

Other income grew by 5% to P1.4 billion in 2017 due mainly to higher income from cancellation and other penalty charges in the real estate business.

#### Gain on Sale of Investment

This pertains to the partial sale of the 10% stake in Subic Water at the end of first quarter 2016. The Group's remaining interest in Subic Water is 30% following the sale.

## **Provision for Income Tax**

Higher taxable profits of Sem Calaca (Units 1 and 2) and the POC accounting profits in the real estate segment accounted for the 31% increase in consolidated provision for income tax (both current and deferred) in 2017.

#### II. CONSOLIDATED FINANCIAL CONDITION

## December 31, 2017 (Audited) vs December 31, 2016 (Audited)

The Company's financial condition for the period improved as consolidated total assets and total equity amounted to P172 billion and P94 billion, respectively as of December 31, 2017. This is an improvement of 10% and 12%, respectively

Consolidated cash and cash equivalents stood at P25.3 billion as of December 31, 2017, a 35% improvement from P18.7 billion last year due mainly to higher cash generated from operations during the year (P25.9 billion) and additional loan availment (P2.6 billion net of payments). This is despite higher dividends paid (P11 billion), capital expenditures for equipment in coal and power segments (P8.2 billion) and higher income taxes paid (P3.1 billion).

Total receivables (current and non-current) increased by 35% from P21.1 billion to P28.4 billion mainly attributed to higher recognized revenues from the real estate business.

Consolidated inventories grew by 4% from P33.4 billion to P34.7 billion coming mainly from continuing work in progress in the real estate business and higher spare parts inventory for maintenance in the ongrid power business.

Other current assets rose to P8.2 billion, a 32% increase due mainly to advances to suppliers for equipment and spare parts of the coal business and input vat of SLPGC that were recoverable within 12 months from the reporting period.

Investments in associates and joint ventures jumped by 5% to P13.5 billion mainly due to equity in net earnings from Maynilad.

Property plant and equipment remained at P55.7 billion as of end of 2017 and 2016. Acquisitions for the year were offset by higher depreciation mainly pertaining to the 2x300MW power plant components for replacement.

Investment properties slipped by 7% mainly due to amortization for the year.

Other noncurrent assets declined by 55% as deferred input vat of SLPGC were reclassified to other current assets which is expected to be applied or realized within one year.

Accounts and other payables increased by 4% to P18.8 billion mainly attributed to normal trade transactions with suppliers and subcontractor in the real estate and construction businesses.

Customers' advances and deposits expanded to P7.9 billion in 2017, 45% up from P5.5 billion last year due mainly to payments received from real estate customers, the corresponding revenue of which has yet to be recognized due to revenue collection threshold.

Payment of creditable income taxes resulted to the drop in income tax payable by 57% from last year balance.

Liabilities for purchased land rose by 45% to P2.2 billion in 2017 mainly due to the acquisition of land for real estate development.

From P2.6 billion, short-term debt dropped by 59% to P1.1 billion in 2017 due to debt repayments by the on-grid power business.

Long-term debt grew by 12% to P38.4 billion upon loan drawdown of the real estate, coal and power businesses for capital expenditures.

Deferred tax liabilities slightly increased by 1% mainly due to the excess of accounting over taxable income in real estate sales.

Other noncurrent liabilities fell by 17% to P2.3 billion in 2017 due to reclassification of noncurrent payables of the construction business which will be due within 12 months.

After generating a net income of P14.8 billion and payment of cash dividends of P6.4 billion, consolidated retained earnings stood at P58.3 billion, 17% up from P50 billion balance last year.

Non-controlling interest increased by 9% as a result of the non-controlling share in the consolidated net income of Semirara.

#### **III. KEY RESULT INDICATORS**

The Company and its Subsidiaries (the "Group") use the following key result indicators to evaluate its performance:

- (k) Segment Revenues
- (1) Segment Net Income (after Non-controlling Interests)
- (m) Earnings Per Share
- (n) Return on Common Equity
- (o) Net Debt to Equity Ratio

## **SEGMENT REVENUES**

	For th	For the Year		nce
		2016		
(in Php Millions)	2017	Restated <sup>1</sup>	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P43,944	P36,584	P7,360	20%
DMCI HOMES <sup>1</sup>	19,904	13,759	6,145	45%
D.M. CONSUNJI, INC.	13,066	13,817	(751)	-5%
DMCI POWER (SPUG)	2,713	2,302	411	18%
DMCI MINING	759	1,573	(814)	-52%
PARENT & OTHERS	317	252	65	26%
TOTAL REVENUE	P80,703	P68,287	P12,416	18%

<sup>&</sup>lt;sup>1</sup> Restated for comparative purposes using percentage of completion method for DMCI Homes

The initial indicator of the Company's gross business results is seen in the movements of the different business segment revenues. As indicated above, consolidated revenues grew by 18% mainly driven by robust real estate sales and reservation, higher average coal prices and improved energy generation.

## **NET INCOME AFTER NON-CONTROLLING INTERESTS**

	For th	ne Year	Varia	ance
		2016		
(in Php Millions)	2017	Restated <sup>1</sup>	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P7,972	P6,906	P1,066	15%
DMCI HOMES <sup>1</sup>	3,551	2,419	1,132	47%
MAYNILAD	1,648	1,865	(217)	-12%
D.M. CONSUNJI, INC.	1,043	938	105	11%
DMCI POWER (SPUG)	359	424	(65)	-15%
DMCI MINING	113	(65)	178	274%
PARENT & OTHERS	79	82	(3)	-4%
NET INCOME EXCLUDING ONE-TIME INVESTMENT GAINS	14,765	12,569	2,196	17%
ONE-TIME INVESTMENT GAINS	_	111	(111)	-100%
REPORTED NET INCOME	P14,765	P12,680	P2,085	16%

<sup>&</sup>lt;sup>1</sup>Restated for comparative purposes using percentage of completion method for DMCI Homes

The net income (after non-controlling interest) of the Company have multiple drivers for growth from different business segments. In 2017, the Company reported a 16% growth in consolidated net income due to the strong performance of its real estate, coal, on-grid power, construction and nickel mining businesses.

#### **EARNINGS PER SHARE**

Earnings per share (EPS) pertains to the company's income allocated to each outstanding share of common stock. It serves as an indicator of the company's profitability.

The Company's consolidated basic and diluted EPS was P1.11/share, 16% improvement from P0.96/share EPS last year reflecting the double-digit growth in consolidated net income for 2017.

#### **RETURN ON COMMON EQUITY**

Return on common equity is defined as the amount of net income a company earns per amount of shareholders equity. It is one of the common metrics used by investor to determine how effectively their capital is being reinvested. It is arrived at by dividing the net income share of the parent company over the average parent equity. The Company's return on common equity rose by 1% point from 19.4% in 2016 to 20.5%.

#### **NET DEBT TO EQUITY RATIO**

As a stockholder/investor, financial position and stability would be an important aspect. The Company tests its financial position through the net debt to equity ratio. This test indicates the Company's ownership of creditors vs. owners/investors. Net debt to equity ratio is computed by dividing the bank debt net of cash and cash equivalents over total equity.

Total borrowings stood at P39.5 billion from P36.9 billion last year, which resulted to a net debt to equity ratio of 15% compared to 22% last year.

#### **FINANCIAL SOUNDNESS RATIOS**

	December 31, 2017	December 31, 2016 as restated <sup>1</sup>
Current Ratio	260%	230%
Net Debt to Equity Ratio	15%	22%
Asset to Equity Ratio	184%	186%
Return on Assets	13.3%	12.5%
Retuill oil Assets	13.3%	12.5%*
Return on Parent Equity	20.5%	19.4%
Return on Parent Equity	20.3%	19.3%*
Interest Coverage Ratio	13.7 times	11.8 times
interest coverage Ratio	13.7 tilles	11.7 times*
Gross Margin (%)	42.7%%	40.0%
Net Profit Margin (%)	25.0%	26.4%
Net Florit ivialgili (%)	ofit Margin (%) 25.9%	

<sup>&</sup>lt;sup>1</sup>Restated for comparative purposes using percentage of completion method for DMCI Homes

<sup>\*</sup> Excluding one-time investment gain of P111 million pertaining to partial sale of Subic Water share

## **PART II--OTHER INFORMATION**

- 1. The Company's operation is a continuous process. It is not dependent on any cycle or season;
- Economic and infrastructure developments in the country may affect construction business; Interest rate movements may affect the performance of the real estate industry; Mining activities are generally hinge on the commodities market. Businesses not affected by known cycle, trends or uncertainties are power and water.
- 3. On March 8, 2018, the BOD of the Parent Company has declared cash dividends amounting P0.28 regular dividends and P0.20 special cash dividends in favor of the stockholders of record as of March 23, 2018 and payable on April 6, 2018.
- 4. There were no undisclosed material subsequent events and transferring of assets not in the normal course of business that have not been disclosed for the period that the company have knowledge of:
- 5. There are no material contingencies during the interim period; events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation has been disclosed in the notes to financial statements.
- 6. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period
- 7. Except for interest payments on loans, which the Company can fully service, the only significant commitment that would have a material impact on liquidity are construction guarantees. These are usually required from contractors in case of any damage / destruction to a completed project.
- 8. Any known trends or any known demands, commitments, events or uncertainties that will result in or that will have a material impact on the registrant's liquidity. None
- 9. The Group does not have any offering of rights, granting of stock options and corresponding plans thereof.
- 10. All necessary disclosures were made under SEC Form 17-C.

#### INFORMATION ON INDEPENDENT ACCOUNTANT AND OTHER RELATED MATTERS

a. The external auditors of the Company and its subsidiaries is the accounting firm Sycip, Gorres, Velayo and Co. (SGV & Co.). Pursuant to the General Requirements of SRC Rule 68, paragraph 3 (Qualifications and Reports of Independent Auditors), the Board of Directors of the Company, upon recommendation of its Audit Committee, approved the engagement of the services of SGV & Co. as external auditor and Ms. Dhonabee B. Seneres as the Partner-in-Charge starting 2018 audit period given the required audit partner rotation every five years.

The re-appointment of the external auditor SGV & Co. will be presented to the stockholders for their approval at the annual stockholders' meeting.

Representatives of SGV & Co. are expected to be present at the stockholders' meeting. They will have the opportunity to make a statement if they desire to do so and they are expected to be available to respond to appropriate questions.

b. The Company's Audit Committee reviews and discusses with management and the external auditor the annual audited financial statements, including discussion of material transactions with related parties, accounting policies, as well as the external auditor's written communications to the Committee and to management. It also reviews the external auditor's audit plans that increase the credibility and objectivity of the Company's financial reports and public disclosure.

The Company's Audit Committee reviews the external auditor's fee schedules and any related services proposals for Board approval.

#### External audit fees and services

Below are the External Audit Fees of the Company and its subsidiaries for two fiscal years:

	2019	2018
Audit and audit related fees	P18,104,870	P19,033,074
Non-audit	120,000	100,000

SGV & Co. was engaged by the Company to audit its annual financial statements in connection with the statutory and regulatory filings or engagements for the years ended 2019 and 2018. The audit-related fees include assurance and services that are reasonably related to the performance of the audit or review of the Company's financial statements pursuant to the regulatory requirements.

## Tax fees

No tax consultancy services were secured from SGV & Co. for the past two years.

#### Non-audit fees

The non-audit fees for 2019 and 2018 pertain to the validation of stockholders' votes during the annual stockholders' meetings.

#### Changes in and disagreements with accountants on accounting and financial disclosure

The Company has engaged the services of SGV & Co. during the two most recent fiscal years. There were no disagreements with SGV & Co. on any matter of accounting principles or practices, financial statement disclosures, or auditing scope or procedure.

#### IV. BUSINESS AND GENERAL INFORMATION

**DMCI Holdings, Inc.** (the "Company") was incorporated on March 8, 1995 as a holding company to extract greater value from the engineering expertise and construction resources of D.M. Consunji, Inc., the pioneering contractor behind some of the biggest and most complex infrastructures in the Philippines. It was listed on the Philippine Stock Exchange on December 18, 1995.

In only a few years after incorporation, the Company has expanded its business organization to include five major subsidiaries, namely: **D.M. Consunji, Inc., DMCI Project Developers, Inc., Semirara Mining and Power Corporation, DMCI Power Corporation** and **DMCI Mining Corporation**. In addition, the Company has an indirect ownership in Maynilad Water Services, Inc. through a 27 percent stake in **Maynilad Water Holding Company, Inc.**, which owns 93 percent of the water concessionaire.

**D. M. Consunji, Inc. (DMCI)**, a wholly owned subsidiary, is engaged in general construction services. It is also engaged in various construction component businesses such as the production and trading of concrete products and electrical and foundation works. Incorporated and founded in 1954, DMCI is currently one of the leading engineering and construction firms in the country. It operates in four key construction segments: building, energy, infrastructure, and utilities. Over the years, its pioneering methodologies and expertise have allowed it to complete high-rise buildings, toll roads, bridges, power plants and water facilities of varying scale and complexity. DMCI is at the forefront of building important and technically challenging structures that will improve lives, sustain communities and enable growth in the Philippines.

**DMCI Project Developers, Inc. (PDI)**, a wholly owned subsidiary incorporated in 1995 initially as a housing division under DMCI. Subsequently in 1999, DMCI Homes was spun off to address the surge in demand for urban homes. Since then, the Company has made high-quality living available to average Filipino families through its innovative designs, proprietary technologies and cost-efficient methodologies. Its core products include residential condominium units with resort-inspired amenities in mid-rise and high-rise developments in Metro Manila and other key areas in Luzon, as well as in Cebu and Davao City.

Semirara Mining and Power Corporation (SMPC), was established in 1980 and is engaged in the exploration, mining, development and sales of coal resources on Semirara Island in Caluya, Antique. It is the largest coal producer in the country. In 1997, the Company purchased 40% interest in SMPC. Currently, SMPC is 56.65% owned by the Company. SMPC has two wholly owned subsidiaries, Sem-Calaca Power Corporation (2x300 MW) and Southwest Luzon Power Generation Corporation (2x150 MW). The two companies provide baseload power through bilateral contracts with distribution utilities. Excess generation is sold to the Wholesale Electricity Spot Market (WESM).

**DMCI Power Corporation (DPC)** is a wholly-owned subsidiary of the Company incorporated in 2006 and is engaged in the business of a generation company which designs, constructs, invest in, and operate power plants. DPC provides off-grid power to missionary areas through long-term power supply agreements with local electric cooperatives. It currently operates and maintains bunker-fired power plants and diesel generating sets in parts of Masbate, Oriental Mindoro and Palawan.

**DMCI Mining Corporation (DMC)** incorporated in 2007 to engage in ore and mineral mining and exploration. It has two nickel mining assets, namely Berong Nickel Corp (BNC) and Zambales Diversified Metals Corp (ZDMC). The former is located in Berong, Long Point, Moorsom and Ulugan, all in the province

of Palawan, while the latter is located in Acoje, Zambales. Both mining companies use open pit technique to extract nickel, chromite and iron laterite.

Maynilad Water Holding Company, Inc. (Maynilad) (formerly DMCI-MPIC Water Co.) is a consortium with Metro Pacific Investments Corporation and Marubeni Philippines Corp. which owns 93% equity at Maynilad Water Services, Inc. (MWSI). The Company's economic interest in MWSI decreased to 25% from 41%, after Marubeni acquired 20% of economic interest in Maynilad in February 2013.

Competition. – Among the publicly listed companies, DMCI Holdings, Inc. is the only holding company which has construction for its primary investment, its construction business is primarily conducted by wholly-owned subsidiary, D.M. Consunji, Inc. (DMCI), which has, for its competitors, numerous construction contracting companies, both local and foreign, currently operating in the country. It has been an acknowledged trend that the state of construction industry depends mainly on prevailing economic conditions. Thus, the currently strong economic growth explains the continued expansion in the construction industry. To optimize its resources and profitability, DMCI has been focusing on selected markets where construction demand has remained relatively strong, particularly, in more complex building structures and civil works. The Company's coal mining is the largest coal producer in the country. Competition is coming from imported coal. The real estate business, DMCI Homes, is well-positioned to capture the end-user market with much lower price for the same market with that of its competitor.

#### **Dependence on a few customers**. – Not applicable

**Transactions with and/or dependence on related parties**. - All transactions with related companies are done on market terms and arm's length basis. See Note 21 (Related Party Disclosures) of the Notes to the Consolidated Financial Statements.

**Need for governmental approval of products and services**. – Not applicable to DMCI Holdings, Inc. The operating subsidiaries and affiliate comply with all existing and applicable requirements to secure government approvals on its products/services.

Effect of existing or probable governmental regulations to the business. – Not applicable to DMCI Holdings, Inc. but only to its operating subsidiaries and affiliate. The operating subsidiaries and affiliate comply with all existing and applicable government regulations and secure all government approvals for its registered activities. For DMCI and PDI, it is required under Philippine laws to secure construction permits and environmental clearances from appropriate government agencies prior to actually undertaking each project. Meanwhile, SMPC and DMC are required under Philippine laws to secure mining and exploration permits, as well as environmental clearances from appropriate government agencies for its continuing operations. The power businesses under SMPC and DPC, on the other hand, is required to comply with the provisions of the Electric Power Industry Reform Act (EPIRA) that was passed in June 2001. For Maynilad, any tariff rate adjustments require the approval of the Metropolitan Waterworks and Sewerage System (MWSS) and regulatory office.

**Estimate of amount spent for research and development activities**. Research and development activities of DMCI Holdings, Inc. and its subsidiaries are done on a per project basis. DMCI Holdings, Inc. and its subsidiaries do not allocate fixed percentages or specific amounts as the costs of research and development varies depending on the nature of the project.

Costs and effects of compliance with environmental laws. - Not directly applicable to DMCI Holdings, Inc., but only to its operating subsidiaries. Costs vary depending on the size and nature of a construction project for the construction and real estate businesses. SMPC and DMC must comply with the environmental standards in accordance to their respective Environmental Compliance Certificate (ECC). Meanwhile, the power businesses are required to be compliant with certain environmental laws such as the Clean Air Act (RA 9275). For Maynilad, wastewater facilities are required to be maintained in compliance with environmental standards set primarily by the Department of Environment and Natural Resources (DENR) regarding effluent quality. DMCI Holdings, Inc. and its subsidiaries has made continuous efforts to meet and exceed all statutory and regulatory standards.

## Total number of employees and number of full-time employees.

Total No. of Employees (full-time employees) 14

#### **V. DIRECTORS AND EXECUTIVE OFFICERS**

Identify Directors, Including Independent Directors, and Executive Officers

Name	Position	Age	Citizenship
Isidro A. Consunji	Chairman of the Board President/Chief Executive Officer	71	Filipino
Cesar A. Buenaventura	Vice-Chairman of the Board	90	Filipino
Herbert M. Consunji	Director/Executive Vice President & Chief Finance Officer/Chief Compliance Officer/Chief Risk Officer	67	Filipino
Ma. Edwina C. Laperal	Director/ Treasurer	58	Filipino
Maria Cristina C. Gotianun	Director/ Assistant Treasurer	65	Filipino
Luz Consuelo A. Consunji	Director	66	Filipino
Jorge A. Consunji	Director	68	Filipino
Antonio Jose U. Periquet	Director (Independent)	59	Filipino
Honorio O. Reyes-Lao	Director (Independent)	75	Filipino
Noel A. Laman	Corporate Secretary	80	Filipino
Ma. Pilar P. Gutierrez	Asst. Corporate Secretary	43	Filipino
Brian T. Lim	Vice President & Senior Finance Officer	34	Filipino
Cherubim O. Mojica	Vice President & Corporate Communications Head	42	Filipino

## **V.1 REGULAR DIRECTORS**

Isidro A. Consunji — is 71 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (Listed) Semirara Mining and Power Corp. and Atlas Consolidated Mining and Development Corp.; (Non-listed) D. M. Consunji, Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Calaca Res Corp., Sem-Cal Industrial Park Developers, Inc., Semirara Claystone, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corp. and Crown Equities, Inc., Wire Rope Corporation of the Philippines, Philippine Overseas Construction Board (Chairman), Construction Industry Authority of the Phils. Education. Bachelor of Science in Engineering (University of the Philippines), Master of Business Economics (Center for Research and Communication), Master of Business Management (Asian Institute of Management), Advanced Management (IESE School, Barcelona, Spain). Civic Affiliations. Philippine Overseas Construction Board, Chairman, Construction Industry Authority of the Philippines, Board Member, Philippine Constructors Association, Past President, Philippine Chamber of Coal Mines, Past President, Asian Institute of Management Alumni Association, Member, UP Alumni Engineers, Member, UP Aces Alumni Association, Member.

Cesar A. Buenaventura — is 90 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular/independent Director of the following: (Listed) Semirara Mining and Power Corp., iPeople Inc. (Independent Director), Petroenergy Resources Corp., Concepcion Industrial Corp (Independent Director); Pilipinas Shell Petroleum Corp. (Independent Director); International Container Terminal Services, Inc. (Independent Director); (Non-listed) D.M. Consunji, Inc., Mitsubishi-Hitachi Power Systems Phils, Inc. (Chairman) Education. Bachelor of Science in Civil Engineering (University of the Philippines), Masters Degree in Civil Engineering, Major in Structures (Lehigh University, Bethlehem, Pennsylvania). Civic Affiliations. Pilipinas Shell Foundation, Founding Member, Makati Business Club, Board of Trustee University of the Philippines, Former Board of Regents, Asian Institute of Management, Former Board of Trustee, Benigno Aquino Foundation, Past President, Trustee of Bloomberry Cultural Foundation, Trustee of ICTSI Foundation Inc.; Special Recognition. Honorary Officer, Order of the British Empire (OBE) by Her Majesty Queen Elizabeth II; MAP Management Man of the Year 1985; One of the top 100 graduates of the University of the Philippines College of Engineering in its 100-year History

Herbert M. Consunji – is 67 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (*Listed*) Semirara Mining and Power Corporation; (*Non-listed*) D.M. Consunji, Inc., Subic Water and Sewerage Company, Inc., DMCI Mining Corp., Sem-Calaca Res Corporation, DMCI Power Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sem-Cal Industrial Park Developers, Inc. *Education*. Top Management Program, Asian Institute of Management; Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Certified Public Accountant (CPA). *Civic Affiliations*. Philippine Institute of Certified Public Accountants, *Member*; Financial Executives Institute of the Phils., *Member*; Shareholders' Association of the Phils., *Member*; Management Association of the Philippines, Member.

Jorge A. Consunji – is 68 years old; has served the Corporation as a regular director for twenty five (25) years since March 1995; is a regular Director of the following: (Listed) Semirara Mining and Power Corp.; (Non-listed) D.M. Consunji Inc., DMCI Project Developers, Inc., DMCI Mining Corp., DMCI Power Corp., DMCI Masbate Corp., Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., DMCI Concepcion Power Corp., Maynilad Water Holdings, Co. Inc., Maynilad Water Services, Inc., Dacon Corp., DFC Holdings, Inc., Beta Electric Corporation, Wire Rope Corporation of the Phils., Private Infra Dev Corp., Manila Herbal Corporation, Sirawai Plywood & Lumber Co., M&S Company, Inc. Education. Bachelor of Science in Industrial Engineering (De La Salle University); Attended the Advanced Management Program Seminar at the University of Asia and the Pacific and Top Management Program at the Asian Institute of Management. Civic Affiliations. Construction Industry Authority of the Phils, Board Member, Asean Constructors Federation, Former Chairman, Phil. Constructors Association, Past President/Chairman, Phil. Contractors Accreditation Board, Former Chairman, Association of Carriers & Equipment Lessors, Past President.

Ma. Edwina C. Laperal - is 58 years old; has served the Corporation as a regular director from March 1995 to July 2006 (11 years and 4 months) and from July 2008 to present (11 years); is a regular Director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) D.M. Consunji, Inc., DMCI Project Developers, Inc., Dacon Corporation, DMCI Urban Property Developers, Inc, Sem-Calaca Power Corp., DFC Holdings, Inc. Education. BS Architecture (University of the Philippines), Masters in Business Administration (University of the Philippines). Civic Affiliations. UP College of Architecture Alumni Foundation Inc., Member; United Architects of the Philippines, Member; Guild of Real Estate Entrepreneurs And Professionals (GREENPRO) formerly Society of Industrial-Residential-Commercial Realty Organizations, Member; Institute of Corporate Directors, Fellow.

Maria Cristina C. Gotianun is 65 years old; has served the Corporation as a regular director for one year since 2019 and as Assistant Treasurer for twenty five (25) years. She is a regular director the following positions: (Listed) Semirara Mining and Power Corporation; (Non-listed) Dacon Corporation, D.M. Consunji, Inc., DMCI Power Corporation, Sem-Calaca Power Corp., Southwest Luzon Power Generation Corp., Sirawan Food Corporation, Sem-Cal Industrial Park Development Corp., St. Raphael Power Generation Corp., Semirara-Energy Utilities, Inc., Semirara Claystone, Inc., Sem Calaca Res Corp. Education. Bachelor of Science in Business Economics (University of the Philippines), Major in Spanish Instituto de Cultura Hispanica, Madrid, Spain; Special Studies in Top Management Program, AIM ACCEED; and Strategic Business Economics Progam, University of Asia & the Pacific. Civic Affiliations. Institute of Corporate Directors, Fellow.

Luz Consuelo A. Consunji – is 66 years old; has served the Corporation as a regular director for four (4) years since 2016. She is a regular director of the following: (Listed) Semirara Mining and Power Corporation; (Non-listed) South Davao Development Corp., Dacon Corp. and Zanorte Palm-Rubber Plantation, Inc.; Education. Bachelor's Degree in Commerce, Major in Management (Assumption College), Master's in Business Economics (University of Asia and the Pacific). Civic Affiliations. Mary Mother of the Poor Foundation, Treasurer (May 2012-July 2014), Missionaries of Mary Mother of the Poor, Treasurer (May 2012 – present).

## 2. Independent Directors

Honorio O. Reyes-Lao - is 75 years old; has served the Corporation as an Independent Director for ten (10) years 2009. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, Mr. Lao is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Lao is also an independent director of Semirara Mining and Power Corporation and a director of Philippine Business Bank (Listed); (Non-Listed) DMCI Project Developers, Inc. (independent director from 2016-present), Southwest Luzon Power Generation Corp. (2017-present), Sem-Calaca Power Corp. (2017-present), Gold Venture Lease and Management Services Inc. (2008-2009), First Sovereign Asset Management Corporation (2004-2006, CBC Forex Corporation (1998-2002), CBC Insurance Brokers, Inc. (1998-2004), CBC Properties and Computers Center, Inc. (1993-2006); Education. Bachelor of Arts, Major in Economics (De La Salle University), Bachelor of Science in Commerce, Major in Accounting (De La Salle University), Masters Degree in Business Management (Asian Institute of Management); Civic Affiliations. Institute of Corporate Directors, Fellow, Rotary Club of Makati West, Member/Treasurer, Makati Chamber of Commerce and Industries, Past President.

Antonio Jose U. Periquet - is 59 years old; Mr. Periquet has been an Independent Director of the company since August 2010. Pursuant to SEC Memorandum Circular No. 4-2017, an independent director shall serve for a maximum cumulative term of nine (9) years, and that the reckoning of the cumulative nine-year term is from the year 2012. Pursuant to the said SEC circular, Mr. Periquet is deemed to have been an independent director of the Company for eight (8) years since 2012. Mr. Periquet is also a director of the following: (Listed) ABS-CBN Corporation, Ayala Corporation, Bank of the Philippine Islands, The Max's Group of Companies, Philippine Seven Corporation, Inc. Semirara Mining and Power Corporation; (Nonlisted) ABS-CBN Holdings Corporation (Independent Director), Albizia ASEAN Tenggara Fund, Campden Hill Group, Inc. (Chairman), Campden Hill Advisors, Inc., Pacific Main Properties and Holdings (Chairman), Lyceum of the Philippines University, BPI Capital Corporation, BPI Family Savings Bank, Inc., BPI Asset Management and Trust Corporation (Chairman), The Straits Wine Company, Inc.; Education. Mr. Periquet is a graduate of the Ateneo de Manila University (AB Economics). He also holds an MSc in Economics from Oxford University and an MBA from the University of Virginia. Civic Affiliations. Global Advisory Council, Darden Graduate School of Business Administration, University of Virginia, Member; Finance and Budget Committee of the Board, Ateneo de Manila University, Member; Finance Committee, Philippine Jesuit Provincial, Member.

# VI. MARKET PRICE OF AND DIVIDENDS ON REGISTRANT'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

## 1. Market Information

Both common and preferred shares of DMCI Holdings, Inc. are traded on the Philippine Stock Exchange.

The high and low sales prices of the Company's equity at the Philippine Stock Exchange for each quarter of the last two fiscal years and the first quarter of 2019 are set forth below.

#### **Common Share Prices**

		High	Low
2018	First Quarter	15.18	12.12
	Second Quarter	12.80	9.82
	Third Quarter	12.96	10.54
	Fourth Quarter	13.86	11.22
2019	First Quarter	13.00	11.08
	Second Quarter	12.42	9.71
	Third Quarter	10.74	8.31
	Fourth Quarter	9.10	4.95
2020	First Quarter	7.16	3.10

## **Preferred Share Prices**

		High	Low
2018	First Quarter	_	_
	Second Quarter	_	_
	Third Quarter	_	_
	Fourth Quarter	_	_
2019	First Quarter	_	_
	Second Quarter	_	_
	Third Quarter	_	_
	Fourth Quarter	_	_
2020	First Quarter	-	-

Price information as of the latest practicable trading date: As of May 22, 2020:

	High	Low	Close	Volume
Common Shares	4.10	4.07	4.10	2.71 million
Preferred Shares	_	_	_	_

If the information called for by the aforementioned paragraph is being presented in a registration statement relating to a class of common equity for which at the time of filing there is no established public trading market in the Philippines, indicate the amounts of common equity — **Not applicable** 

#### 2. Holders

As of **April 30, 2020** the Company had a total of 719 shareholders of which 708 were holders of a total of 13,277,470,000 common shares and 11 were holders of a total of 960 preferred shares. The following table sets forth the list of the Top 20 common shareholders of the Corporation as of February 28, 2020 indicating the number of shares held by each and the percentage to the total outstanding shares.

	NAME	No. Of Shares	PERCENTAGE
1.	DACON CORPORATION	6,838,807,440	51.51%
2.	PCD NOMINEE CORPORATION (FILIPINO)	2,700,550,686	20.34%
3.	DFC HOLDINGS, INC.	2,379,799,910	17.92%
4.	PCD NOMINEE CORPORATION (FOREIGN)	962,627,565	7.25%
5.	DMCI RETIREMENT PLAN	99,900,000	0.75%
6.	BERIT HOLDINGS CORPORATION	99,882,687	0.75%
7.	FERNWOOD INVESTMENT, INC.	75,856,020	0.57%
8.	DOUBLE SPRING INVESTMENTS CORPORATION	20,499,130	0.15%
9.	AUGUSTA HOLDINGS, INC.	19,140,975	0.14%
10.	DMCI RETIREMENT FUND	13,000,000	0.10%
11.	JOSEFA CONSUNJI REYES	5,650,000	0.04%
12.	MA. EDWINA/MIGUEL DAVID C. LAPERAL	2,750,000	0.02%
13.	YNTALCO REALTY DEVT. CORPORATION	2,500,000	0.02%
14.	BENIGNO DELA VEGA	2,050,000	0.01%
15.	WINDERMERE HOLDINGS, INC.	1,905,715	0.01%
16.	GREAT TIMES HOLDINGS CORP.	1,898,565	0.01%
17.	AO ZHENG	1,840,000	0.01%
18.	MAKATI SUPERMARKET CORP.	1,727,500	0.01%
19.	ENRIQUE G. FILAMOR	1,570,000	0.01%
20.	XIUFEN LI	1,464,000	0.01%
TOTAL		13,233,420,193	99.67%

#### 3. Dividends

Set forth below are cash dividends declared on each class of its common equity by the Company for the two most recent fiscal years and any subsequent interim period for which financial statements are required to be presented by SRC Rule 68:

(1) On March 8, 2018, the BOD of the Parent Company has declared cash dividends amounting to P0.28 regular dividends per common share and P0.20 special cash dividends per common share in favor of the stockholders of record as of March 23, 2018. This is due to be paid on April 6, 2018 with a total amount of P6,373 million.

- (2) A special cash dividend was declared on November 19, 2018 amounting to P0.48 per common share in favor of stockholders of record as of December 5, 2018 paid on December 18, 2018 with a total amount of P6,373 million.
- (3) On April 10, 2019, the BOD of the Parent Company has declared cash dividends amounting to P0.28 regular dividends per common share and P0.20 special cash dividends per common share for a total of P6.37 billion in favor of the stockholders of record as of April 29, 2019 and was paid on May 10, 2019.
- (4) On March 5, 2020, the BOD of the Parent Company has declared cash dividends amounting to P0.23 regular dividends per common share and P0.25 special cash dividends per common share for a total of P6.37 billion in favor of the stockholders of record as of March 23, 2020 and was paid on April 3, 2020.

There are no contractual or other restrictions on the Company's ability to pay dividends. However, the ability of the Company to pay dividends will depend upon the amount of distributions, if any, received from the Company's operating subsidiaries and joint venture investments and the availability of unrestricted retained earnings. The Company's operating subsidiaries however are sometimes restricted on the declaration and payment of dividends, as limited by negative covenants entered into by the operating subsidiaries with outside parties.

4. Recent Sales of Unregistered or Exempt Securities Including Recent Issuance of Securities Constituting an Exempt Transaction - **NONE** 

#### VII. DISCUSSION ON COMPLIANCE WITH LEADING PRACTICE ON CORPORATE GOVERNANCE

- 1. The Company amended its Manual on Corporate Governance and Board Charter on August 13, 2018 which revised the training of directors; added the specific duties and responsibilities of directors; and revised deadline of submission of certification of attendance of directors.
- 2. The Independent Directors of the Company have submitted their Certificate of Qualifications as required by Securities and Exchange Commission in the promotion of meaningful compliance with Section 38 of the Securities Regulation Code (SRC);
- 3. The Corporation has adapted the following policies to adhere with the best practices of Corporate Governance Alternative Dispute Resolution, Anti-Corruption and Bribery, Board Diversity, Climate Change Policy, Community Interaction, Compensation and Remuneration Policy, Company Rewards and Compensation Program for Employees, Conflict of Interest, Corporate Disclosures Policies and Procedures, Customer Welfare, Data Privacy Manual, Dividend Policy, Environmentally Friendly Value Chain, Enterprise Risk Management, Executive Succession, Health, Safety and General Welfare, Insider Trading, Nomination and Election, Onboarding Program for First-time Directors, Material Related Party Transactions (revised), Safeguarding Creditors Rights, Supplier and Contractor, Training Policy for Directors, and Whistle Blower Policy. Likewise, the Board developed its Charter in accordance with the Corporation Code, Manual on Corporate Governance and other applicable laws.
- 4. The Board also created the following committees: Audit & Related Party Transaction, Corporate Governance (with functions of the nomination & election and the compensation & remuneration), and Board Risk Oversight. The Board likewise established the Executive Committee (ExCom) composed of five members to be elected by the Board from among its members. The Presidents and Chief Executive

Officers of the Corporation's subsidiaries were appointed by the Board as ex-officio members of the Excom.

- 5. The Board reviewed the Corporation's Vision, Mission, Corporate Strategy and Corporate Values.
- 6. The Corporation has set up all committees set forth under the Manual of Corporate Governance to adhere with the rules governing the Manual.
- 7. The Corporation has developed a corporate website (<a href="www.dmciholdings.com">www.dmciholdings.com</a>) wherein corporate information and updates, disclosures, and financial information are being uploaded for investors' and shareholders' information.
- 8. There are no major deviations from the adopted Manual on Corporate Governance

VIII. UPON THE WRITTEN REQUEST OF A STOCKHOLDER, THE CORPORATION WIll PROVIDE, WITHOUT CHARGE, A COPY OF THE CORPORATION'S ANNUAL REPORT IN SEC FORM 17-A AND THE CORPORATION'S LATEST QUARTERLY REPORT IN SEC FORM 17-Q DULY FILED WITH THE SECURITIES AND EXCHANGE COMMISSION. THE STOCKHOLDER MAY BE CHARGED A REASONABLE COST FOR PHOTOCOPYING THE EXHIBITS.



3rd Floor DACON Building 2281 Don Chino Roces Ave. Makati City 1231, Philippines

> Telephone (632) 888 • 3000 Facsimile (632) 816 • 7362 Website www.dmciholdings.com

## STATEMENT OF MANAGEMENT'S RESPONSIBILITY FOR CONSOLIDATED FINANCIAL STATEMENTS

The management of **DMCI HOLDINGS**, **INC. AND SUBSIDIARIES** is responsible for the preparation and fair presentation of the financial statements including the schedules attached therein, for the years ended December 31, 2019 and 2018, in accordance with the prescribed financial reporting framework indicated therein, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Board of Directors is responsible for overseeing the Company's financial reporting process.

The Board of Directors reviews and approves the financial statements including the schedules attached therein, and submits the same to the stockholders or members.

SyCip Gorres Velayo & Co., the independent auditor appointed by the stockholders, has audited the financial statements of the company in accordance with Philippine Standards on Auditing, and in its report to the stockholders or members, has expressed its opinion on the fairness of presentation upon completion of such audit.

Asidro A. Consunji

Chairman of the Board/

President

Herbert M. Consumiji Executive Vice-President/ Chief Financial Officer

Signed this March 05, 2020



SUBSCRIBED AND SWORN TO BEFORE ME, a Notary Public for and in day of 2020.

3rd Floor DACON Building 2281 Don Chino Roces Ave. Makati City 1231, Philippines

> Telephone (632) 888 \* 3000 Facsimile (632) 816 \* 7362 Website www.dmciholdings.com

IN WITNESS WHEREOF, I have hereunto set my hand and affixed my Notarial Seal on the date and place above written.

Doc No. 244
Page No. 50
Book No. 126
Series No. 2010

ATTY RAYMOND A. RAMOS
COMMISSION NO. M-239
NOTARY PUBLIC FOR MAKATI CITY
UNTIL DECEMBER 31, 2020
NO. 15 J.P. RIZAL EXTN. COR. TANGUILE ST.
COMEMBO, MAKATI CITY
SC Roll No. 62179/04-26-2013
IBP NO. 100581/01-02-2020/Pasig City
PTR NO MKT 8116095/01-02-2020/Makati City
MCLE Compliance No. VI-06677878/4-06-2018

## COVER SHEET

## for AUDITED FINANCIAL STATEMENTS

SEC Registration Number 0 9 5 0 0 2 2 8 3 S COMPANY NAME N 0  $\mathbf{G}$ N D В S D I N S C R A Ι  $\mathbf{E}$ S PRINCIPAL OFFICE (No. / Street / Barangay / City / Town / Province) R 0 R D  $\mathbf{C}$ 2 8 3 0  $\mathbf{o}$ В U 2  $\mathbf{E}$  $\mathbf{C}$ H N 0 R O  $\mathbf{C}$ M T I I T Y Department requiring the report Secondary License Type, If Applicable Form Type  $\mathbf{E}$ **COMPANY INFORMATION** Company's Email Address Company's Telephone Number Mobile Number 8888-3000 www.dmciholdings.com N/A Fiscal Year (Month / Day) No. of Stockholders Annual Meeting (Month / Day) 718 **December 31** Third Tuesday of May **CONTACT PERSON INFORMATION** The designated contact person  $\underline{\textit{MUST}}$  be an Officer of the Corporation Name of Contact Person **Email Address** Telephone Number/s Mobile Number Herbert M. Consunji 8888-3000 N/A hmc@dmcinet.com **CONTACT PERSON'S ADDRESS** 3rd Floor Dacon Building, 2281 Don Chino Roces Avenue, Makati City

<sup>2</sup> All Boxes must be properly and completely filled-up. Failure to do so shall cause the delay in updating the corporation's records with the Commission and/or non-receipt of Notice of Deficiencies. Further, non-receipt of Notice of Deficiencies shall not excuse the corporation from liability for its deficiencies.



**NOTE 1** In case of death, resignation or cessation of office of the officer designated as contact person, such incident shall be reported to the Commission within thirty (30) calendar days from the occurrence thereof with information and complete contact details of the new contact person designated.



SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT

The Stockholders and the Board of Directors DMCI Holdings, Inc. 3rd Floor, Dacon Building 2281 Don Chino Roces Avenue Makati City

#### **Opinion**

We have audited the consolidated financial statements of DMCI Holdings, Inc. and its subsidiaries (the Group), which comprise the consolidated statements of financial position as at December 31, 2019 and 2018, and the consolidated statements of income, consolidated statements of comprehensive income, consolidated statements of changes in equity and consolidated statements of cash flows for each of the three years in the period ended December 31, 2019, and notes to the consolidated financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements present fairly, in all material respects, the consolidated financial position of the Group as at December 31, 2019 and 2018, and its consolidated financial performance and its consolidated cash flows for each of the three years in the period ended December 31, 2019 in accordance with Philippine Financial Reporting Standards (PFRSs).

#### **Basis for Opinion**

We conducted our audits in accordance with Philippine Standards on Auditing (PSAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the Code of Ethics for Professional Accountants in the Philippines (Code of Ethics) together with the ethical requirements that are relevant to our audit of the consolidated financial statements in the Philippines, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the Code of Ethics. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the consolidated financial statements of the current period. These matters were addressed in the context of our audit of the consolidated financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. For each matter below, our description of how our audit addressed the matter is provided in that context.





We have fulfilled the responsibilities described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report, including in relation to these matters. Accordingly, our audit included the performance of procedures designed to respond to our assessment of the risks of material misstatement of the consolidated financial statements. The results of our audit procedures, including the procedures performed to address the matters below, provide the basis for our audit opinion on the accompanying consolidated financial statements.

#### Recognition of Revenue from Real Estate and Construction contracts

For real estate contracts, the following matters are significant to our audit because these involve the application of significant judgment and estimation around the: (a) assessment of the probability that the entity will collect the consideration from the buyer; (b) determination of the transaction price; (c) application of the output method as the measure of progress in determining real estate revenue; (d) determination of the actual costs incurred as cost of sales; and (e) recognition of cost to obtain a contract.

In evaluating whether collectability of the amount of consideration is probable, the Group considers the significance of the buyer's initial payments in relation to the total contract price (buyer's equity). Management regularly evaluates the historical sales cancellations and back-outs as support of its threshold of buyers' equity before commencing revenue recognition. In determining the transaction price, the Group considers the selling price of the real estate property and other fees and charges collected from the buyers that are not held on behalf of other parties.

In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on physical proportion of work done on the real estate project which requires technical determination by the Group's specialists (i.e., project engineers).

The Group's cost of sales are determined based on the actual costs incurred on materials, labor and overhead.

The Group identifies sales commission after contract inception as the cost of obtaining the contract. For contracts which qualified for revenue recognition, the Group capitalizes the total sales commission due to sales agents as cost to obtain the contract and recognizes the related commission payable. The Group uses the percentage of completion (POC) method in amortizing sales commission consistent with the Group's revenue recognition policy.

For construction contracts, revenues are determined using the input method, which is based on the actual costs incurred to date relative to the total estimated cost to complete the construction projects. The Group also recognizes, as part of its revenue from construction contracts, the effects of variable considerations arising from various change orders and claims, to the extent that they reflect the amounts the Group expects to be entitled to and to be received from the customers, provided that it is highly probable that a significant reversal of the revenue recognized in connection with these variable considerations will not occur in the future. We considered this as a key audit matter because this process requires significant management judgements and estimates, particularly with respect to the identification of the performance obligations, estimation of the variable considerations arising from the change orders and claims and calculation of estimated costs to complete the construction projects, which requires the technical expertise of the Group's engineers.

Relevant disclosures related to this matter are provided in Notes 3 and 35 to the consolidated financial statements.







#### Audit Response

We obtained an understanding of the Group's revenue recognition process.

#### Real estate contracts

For the buyer's equity, we evaluated management's basis of the buyer's equity by comparing this to the historical analysis of sales collections from buyers with accumulated payments above the collection threshold. We traced the analysis to supporting documents such as buyer's subsidiary ledger and cancelled sales monitoring.

For the determination of the transaction price, we obtained an understanding of the nature of other fees charged to the buyers. For selected contracts, we agreed the amounts excluded from the transaction price against the expected amounts required to be remitted to the government based on existing tax rules and regulations (e.g., documentary stamp taxes, transfer taxes and real property taxes).

For the application of the output method in determining real estate revenue, we obtained an understanding of the Group's processes for determining the POC and performed tests of the relevant controls. We obtained the certified POC reports prepared by the project engineers and assessed their competence and objectivity by reference to their qualifications, experience and reporting responsibilities. For selected projects, we conducted ocular inspections, made relevant inquiries and obtained the supporting details of POC reports showing the completion of the major activities of the project.

For the cost of sales, we obtained an understanding of the Group's cost accumulation process and performed tests of the relevant controls. For selected projects, we traced costs accumulated, including those incurred but not yet billed costs and uninstalled materials to supporting documents such as cost reports, purchase orders, invoices or billings, delivery receipts and journal vouchers.

For the recognition of cost to obtain a contract, we obtained an understanding of the sales commission process. For selected contracts, we agreed the basis for calculating the sales commission capitalized and portion recognized in profit or loss, particularly (a) the percentage of commission due against contracts with sales agents, (b) the total commissionable amount (i.e., net contract price) against the related contract to sell, (c) buyers' equity based on the collections per statement of account, and, (d) the POC against the POC used in recognizing the related revenue from real estate sales.

#### Construction contracts

We inspected sample contracts and supplemental agreements (e.g., purchase orders, variation order proposals) and reviewed management's assessment on the identification of performance obligation within the contract and the timing of revenue recognition. For the selected contracts with variable considerations, we obtained an understanding of the management's process to estimate the amount of consideration expected to be received from the customers. For change orders and claims of sample contracts, we compared the amounts approved by the customers against the amounts estimated by management to be received from those customers.





For the measurement of progress of the construction projects, we obtained an understanding of the Group's processes to accumulate actual costs incurred and to estimate the expected cost to complete and tested the relevant controls. We considered the competence, capabilities and objectivity of the Group's engineers by referencing their qualifications, experience and reporting responsibilities. We examined the approved total estimated completion costs, any revisions thereto, and the cost report and cost-to-complete analysis. On a sampling basis, we tested actual costs incurred through examination of invoices and other supporting customer correspondences. We conducted ocular inspections on selected projects and inquired the status of the projects under construction with the Group's project engineers. We also inspected the associated project documentation, such as accomplishment reports and variation orders, and inquired about the significant deviations from the targeted completion. We also performed test computation of the POC calculation of management.

#### Recoverability of Goodwill and Nonfinancial Assets with Indicators of Impairment

Under PFRSs, the Group is required to annually test the amount of goodwill for impairment. Also, if there are indicators of impairment, the Group is required to test the recoverability of its nonfinancial assets such as mining properties, power plant and other property and equipment.

The Group has goodwill attributable to Zambales Diversified Metals Corporation (ZDMC) and Zambales Chromite Mining Company, Inc. (ZCMC) amounting to \$\mathbb{P}\$1,637.43 million, and mining properties and equipment with carrying value of \$\mathbb{P}\$736.67 million as of December 31, 2019. The suspension order in ZDMC was lifted in September 2019. However, despite the lifting of its suspension, ZDMC was still unable to commence full commercial production as it needed to secure ancillary permits in other areas. On the other hand, ZCMC has an ongoing renewal of its Mineral Production Sharing Agreement (MPSA) before its term ended in 2016. Moreover, in 2019, the Group withdrew on an ancillary contract of its gas turbine plant which has a carrying value of \$\mathbb{P}\$1.29 billion as of December 31, 2019. These matters are significant to our audit because the amounts are material to the consolidated financial statements and the assessment of recoverability of goodwill, property, plant and equipment and mining properties requires significant management judgment and assumptions, such as estimated timing of resumption of operations, mine production, nickel prices, future electricity demand, electricity prices, diesel costs, price inflation and discount rate.

Relevant information on these matters are disclosed in Notes 3, 13, 33 and 37 to the consolidated financial statements.

#### Audit Response

We involved our internal specialists in evaluating the methodologies and the assumptions used in the estimation of recoverable amounts. These assumptions include the estimated timing of resumption of operations, mine production, nickel prices, price inflation, commodity prices, foreign exchange rates, future electricity demand, diesel costs and discount rates. With respect to mineral production, we compared the forecasted mine production with the three-year work program submitted by the Group to the Mines and Geosciences Bureau and with the historical mine production output. We compared the nickel prices, price inflation, foreign exchange rate and discount rate with externally published data.





We also discussed with management the status of renewal of the MPSA and obtained management assessment of the potential impact of the remaining pending permits and timing of resumption of the Group's mining operations, particularly the recoverability of the affected assets and any potential liabilities. With respect to future electricity demand, we tested the reasonableness of the inputs to the forecasted revenue based on current and historical dependable capacity, electricity prices and growth rate. We compared the electricity prices, diesel costs and inflation rate with externally published data. We tested the parameters used in the determination of the discount rate by comparing it with the discount rates of comparable companies.

In addition, we reviewed the Group's disclosures about those assumptions to which the outcome of the impairment tests is most sensitive, specifically those that have the most significant effect on the determination of the recoverable amount of goodwill, property, plant and equipment, and mining properties.

#### Estimation of Provision for Decommissioning and Mine Site Rehabilitation Costs

The Group has recognized provision for decommissioning and mine site rehabilitation costs for the open pit mines of its coal mining activities amounting to \$\frac{9}{500.09}\$ million as of December 31, 2019. This matter is important to our audit because the amount involved is material and the estimation of the provision requires the exercise of significant management judgment and estimation, including the use of assumptions such as the costs of backfilling, reforestation, rehabilitation activities on marine and rainwater conservation and maintenance of the rehabilitated area, inflation rate, and discount rate.

Relevant information on the provision for decommissioning and mine site rehabilitation costs are disclosed in Notes 3 and 20 to the consolidated financial statements.

#### Audit response

We evaluated the competence, capabilities and objectivity of the engineers and reviewed the relevant comprehensive mine rehabilitation plans prepared by the Group's Safety and Environment Department. We obtained an understanding from the mine site engineers about their bases for identifying and estimating the costs for various mine rehabilitation and closure activities, such as backfilling, reforestation and maintenance of the rehabilitated area. We compared the cost estimates to billings, invoices and official receipts. We also evaluated the discount and inflation rates used by comparing these to external data.

#### Estimation of Mineable Ore Reserves

The Group's coal mining properties totaling to \$\frac{1}{2}4,338.74\$ million as of December 31, 2019 are amortized using the units-of-production method. Under this method, management is required to estimate the volume of mineable ore reserves for the remaining life of the mine which is a key input to the amortization of the coal mining properties. This matter is significant to our audit because the estimation of the mineable ore reserves of the Group's Narra and Molave mines requires use of assumptions and significant estimation from management's specialists.





The related information on the estimation of mineable ore reserves and related coal mining properties are discussed in Notes 3 and 13 to the consolidated financial statements.

#### Audit response

We obtained an understanding of and performed test of controls on management's processes and controls in the estimation of mineable ore reserves. We evaluated the competence, capabilities and objectivity of management's specialists, both internal and external, engaged by the Group to perform an assessment of the ore reserves. We reviewed the internal and external specialists' report and obtained an understanding of the nature, scope and objectives of their work and basis of estimates, including the changes in the reserves during the year. We also tested the application of the estimated ore reserves in the amortization of mining properties.

#### Accounting for the Investment in a Significant Associate

As at December 31, 2019, the carrying value of the investment in Maynilad Water Holdings Company, Inc. (MWHCI) amounting to ₱14.28 billion comprises 94% of the Group's investments in associates and joint ventures and the Group's equity in net earnings of MWHCI amounting to ₱1.74 billion represents 17% of the 2019 net income attributable to the parent company. These are considered material to the Group's consolidated financial statements as of and for the year then ended. In December 2019, Maynilad Water Services, Inc. (MWSI), which accounts for more than 90% of MWHCI's 2019 net income, has agreed to and started discussions with the Metropolitan Waterworks and Sewerage System on the provisions of the Concession Agreement identified for renegotiation and amendment. Under Philippine Accounting Standard (PAS) 36, *Impairment of Assets*, this event is an impairment indicator which requires the assessment of the recoverability of the Group's investment in MWHCI. This matter is significant to our audit because the net income recognized by MWHCI and the determination of the recoverable amount of the investment in MWHCI require the use of significant judgments, estimates, and assumptions about the future results of business such as concession period, tariff rate, revenue growth, billed water volume, and discount rate.

The Group's disclosures regarding this matter are included in Notes 3 and 11 to the consolidated financial statements.

#### Audit Response

Our audit procedures included, among other things, obtaining the relevant financial information from management about MWHCI and performed recomputation of the Group's equity in net earnings of MWHCI as recognized in the consolidated financial statements.

We involved our internal specialist in evaluating the methodology and the assumptions used in the determination of the recoverable amount of the investment. These assumptions include the concession period, tariff rate, revenue growth, billed water volume, and discount rate. We compared the forecast revenue growth against the historical data of the investee and inquired from management about the plans to support the forecasted revenue, concession period and tariff rate assumed. We also compared the Group's key assumptions such as water volume against historical data. We tested the discount rate used





in the impairment test by comparing it with the weighted average cost of capital (WACC) of other comparable companies in the region. Furthermore, we reviewed the Group's disclosures about those assumptions to which the outcome of the impairment test is most sensitive, specifically those that have the most significant effect on determining the recoverable amount of the investment.

#### Other Information

Management is responsible for the other information. The other information comprises the information included in the SEC Form 20-IS (Definitive Information Statement), SEC Form 17-A and Annual Report for the year ended December 31, 2019, but does not include the consolidated financial statements and our auditor's report thereon. The SEC Form 20-IS, SEC Form 17-A and Annual Report for the year ended December 31, 2019 are expected to be made available to us after the date of this auditor's report.

Our opinion on the consolidated financial statements does not cover the other information and we will not express any form of assurance conclusion thereon.

In connection with our audits of the consolidated financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audits, or otherwise appears to be materially misstated.

# Responsibilities of Management and Those Charged with Governance for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with PFRSs, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Group's financial reporting process.

### Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with PSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.





As part of an audit in accordance with PSAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures
  that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the
  effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the consolidated financial statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the audit. We remain solely responsible for our audit opinion.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide those charged with governance with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.





From the matters communicated with those charged with governance, we determine those matters that were of most significance in the audit of the consolidated financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

The engagement partner on the audit resulting in this independent auditor's report is Dhonabee B. Señeres.

SYCIP GORRES VELAYO & CO.

Dhonabee B. Señeres

Partner

CPA Certificate No. 97133

SEC Accreditation No. 1196-AR-2 (Group A), October 18, 2018, valid until October 17, 2021

honatee B. Senuru

Tax Identification No. 201-959-816

BIR Accreditation No. 08-001998-98-2018,

February 2, 2018, valid until February 1, 2021

PTR No. 8125303, January 7, 2020, Makati City

March 5, 2020





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY SCHEDULES

The Stockholders and the Board of Directors DMCI Holdings, Inc. 3rd Floor, Dacon Building 2281 Don Chino Roces Avenue Makati City

We have audited in accordance with Philippine Standards on Auditing, the consolidated financial statements of DMCI Holdings, Inc. and its subsidiaries (the Group) as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019, included in this Form 17-A and have issued our report thereon dated March 5, 2020. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The schedules listed in the Index to the Financial Statements and Supplementary Schedules are the responsibility of the Group's management. These schedules are presented for purposes of complying with the Revised Securities Regulation Code Rule 68, and are not part of the basic consolidated financial statements. These schedules have been subjected to the auditing procedures applied in the audit of the basic consolidated financial statements and, in our opinion, fairly state, in all material respects, the financial information required to be set forth therein in relation to the basic consolidated financial statements taken as a whole.

SYCIP GORRES VELAYO & CO.

Thonabee B. Señeres

Partner

CPA Certificate No. 97133

SEC Accreditation No. 1196-AR-2 (Group A),

honatee B. Senuru

October 18, 2018, valid until October 17, 2021

Tax Identification No. 201-959-816

BIR Accreditation No. 08-001998-98-2018,

February 2, 2018, valid until February 1, 2021

PTR No. 8125303, January 7, 2020, Makati City

March 5, 2020



## CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

(Amounts in Thousands of Pesos)

	December 31			
	2019	2018		
ASSETS				
Current Assets				
Cash and cash equivalents (Notes 4 and 36)	<b>₽21,597,823</b>	₽15,481,964		
Receivables - net (Notes 7, 21 and 36)	16,259,523	16,745,426		
Current portion of contract assets (Note 8)	14,013,673	8,868,598		
Inventories (Note 9)	49,666,453	44,691,520		
Other current assets (Notes 5, 6, 10 and 36)	7,313,328	10,102,689		
Total Current Assets	108,850,800	95,890,197		
Noncurrent Assets				
Contract assets - net of current portion (Note 8)	5,104,621	7,583,336		
Investments in associates and joint ventures (Note 11)	15,214,358	14,230,651		
Investment properties (Note 12)	141,927	156,721		
Property, plant and equipment (Note 13)	63,216,452	57,086,944		
Exploration and evaluation asset (Note 14)	226,319	226,319		
Pension assets - net (Note 23)	726,754	915,400		
Deferred tax assets - net (Notes 2 and 29)	1,114,735	606,877		
Goodwill (Notes 3 and 33)		1,637,430		
Right-of-use assets (Notes 2 and 34)	266,415			
Other noncurrent assets (Notes 2, 5, 14 and 36)	5,924,620	4,070,840		
Total Noncurrent Assets	91,936,201	86,514,518		
	₽200,787,001	₱182,404,715		
LIABILITIES AND EQUITY				
Current Liabilities				
Short-term debt (Notes 15 and 36)	₽2,492,122	₽7,015,276		
Current portion of liabilities for purchased land	, -, -,	- , , , , - , - ,		
(Notes 16 and 36)	673,025	502,591		
Accounts and other payables (Notes 2, 17, 21 and 36)	24,558,551	22,040,880		
Current portion of contract liabilities and other customers'	•	. ,		
advances and deposits (Note 18)	10,369,033	8,954,356		
Current portion of long-term debt (Notes 19 and 36)	11,438,712	6,342,766		
Income tax payable	342,820	456,730		
Total Current Liabilities	49,874,263	45,312,599		

(Forward)



	December 31		
	2019	2018	
Noncurrent Liabilities			
Contract liabilities - net of current portion (Note 18)	<b>₽2,789,396</b>	₽2,298,983	
Long-term debt - net of current portion (Notes 19 and 36)	32,974,892	28,163,290	
Liabilities for purchased land - net of current portion			
(Notes 16 and 36)	1,223,138	1,499,552	
Deferred tax liabilities - net (Notes 2 and 29)	5,211,488	5,279,000	
Pension liabilities - net (Note 23)	502,661	268,046	
Other noncurrent liabilities (Notes 20 and 34)	5,373,089	2,503,786	
Total Noncurrent Liabilities	48,074,664	40,012,657	
Total Liabilities	97,948,927	85,325,256	
Equity Equity attributable to equity holders of the Parent Company: Paid-in capital (Note 22) Treasury shares - Preferred (Note 22) Retained earnings (Note 22) Premium on acquisition of noncontrolling-interests (Note 32)	17,949,868 (7,069) 64,906,070 (817,958)	17,949,868 (7,069) 60,746,125 (817,958)	
Remeasurements on retirement plans - net of tax (Note 23)	344,568	636,260	
Net accumulated unrealized gains on equity investments designated at fair value through other comprehensive	,	,	
income (Note 6)	91,459	76,688	
Other equity (Note 11)	(63,291)	(41,391)	
	82,403,647	78,542,523	
Noncontrolling-interests (Note 32)	20,434,427	18,536,936	
Total Equity	102,838,074	97,079,459	
	<b>₽200,787,001</b>	₱182,404,715	



### CONSOLIDATED STATEMENTS OF INCOME

(Amounts in Thousands of Pesos, Except for Earnings Per Share Figures)

	Years Ended December 31					
	2019	2018	2017			
REVENUE (Note 35)						
Coal mining	₽29,085,433	₽23,185,658	₽23,489,591			
Electricity sales	19,710,544	22,861,930	23,166,558			
Real estate sales						
	18,519,744	20,572,250	19,903,980			
Construction contracts	18,302,491	14,581,411	13,066,376			
Nickel mining	1,610,297	1,211,751	759,267			
Merchandise sales and others	532,712	429,860	316,968			
	87,761,221	82,842,860	80,702,740			
COSTS OF SALES AND SERVICES (Note 24)						
Coal mining	17,783,786	12,262,084	11,910,436			
Electricity sales	11,787,026	11,849,072	10,219,687			
Real estate sales	13,176,975	14,703,529	12,367,038			
Construction contracts	16,254,733	12,370,176	11,176,468			
Nickel mining	680,480	392,262	322,946			
Merchandise sales and others	371,661	311,208	236,106			
THE PROPERTY OF THE PROPERTY O	60,054,661	51,888,331	46,232,681			
GROSS PROFIT	27,706,560	30,954,529	34,470,059			
OPERATING EXPENSES (Note 25)	12,158,269	11,640,661	12,993,825			
OT ENTITIVO ESTE ENGLIS (1 vote 25)	15,548,291	19,313,868	21,476,234			
	, ,					
OTHER INCOME (EXPENSES) Equity in net earnings of associates and						
	1 002 205	1 925 657	1 (04 046			
joint ventures (Note 11)	1,802,385	1,825,657	1,694,046			
Finance income (Note 26)	996,537	794,398	450,847			
Finance costs (Note 27)	(1,523,452)	(1,138,578)	(876,921)			
Impairment of goodwill (Note 33)	(1,637,430)	-	- 1 122 066			
Other income - net (Note 28)	1,418,034	2,258,979	1,433,066			
	1,056,074	3,740,456	2,701,038			
INCOME BEFORE INCOME TAX	16,604,365	23,054,324	24,177,272			
PROVISION FOR INCOME TAX (Note 29)	1,758,909	3,205,239	3,261,802			
NET INCOME (Note 35)	₽14,845,456	₱19,849,085	₽20,915,470			
NET INCOME ATTRIBUTABLE TO:						
Equity holders of the Parent Company	₱10,533,131	₽14,512,939	₽14,764,557			
Noncontrolling-interests (Note 32)	4,312,325 ₱14,845,456	5,336,146 ₱19,849,085	6,150,913 ₱20,915,470			
	F14,043,43U	F17,0 <del>1</del> 7,003	F20,913,470			
Basic/diluted earnings per share attributable to						
equity holders of the Parent Company	D0 70	<b>D</b> 1 00	D1 11			
(Note 30)	₽0.79	₽1.09	₽1.11			



## CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Amounts in Thousands of Pesos)

	Years Ended December 31						
	2019	2018	2017				
NET INCOME	₽14,845,456	₽19,849,085	₽20,915,470				
OTHER COMPREHENSIVE INCOME (LOSS)							
Item that will be reclassified to profit or loss							
in subsequent periods							
Changes in fair values of investments in equity instruments designated at FVOCI (Note 6)	17,663	40,989	8,488				
mistruments designated at F vOCI (Note 0)	17,003	40,969	0,400				
Items that will not be reclassified to profit or loss in							
subsequent periods							
Net remeasurement gains (losses) on pension							
plans - net of tax (Note 23)	(319,173)	(72,114)	60,088				
Share in other comprehensive loss of							
associates (Note 11)	(21,900)	_	(43,670)				
	(341,073)	(72,114)	16,418				
TOTAL OTHER COMPRESSIONS							
TOTAL OTHER COMPREHENSIVE	(222, 410)	(21 125)	24.006				
INCOME (LOSS)	(323,410)	(31,125)	24,906				
TOTAL COMPREHENSIVE INCOME	<b>₽</b> 14,522,046	₽19,817,960	₽20,940,376				
TOTAL COMPREHENSIVE INCOME							
ATTRIBUTABLE TO:							
Equity holders of the Parent Company	₽10,234,310	₽14,481,814	₽14,815,898				
Noncontrolling-interests	4,287,736	5,336,146	6,124,478				
	₽14,522,046	₽19,817,960	₽20,940,376				



## CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(Amounts in Thousands of Pesos)

						W.11 C.1 D						
	Capital Stock (Note 22)	Additional Paid-in Capital (Note 22)	Total Paid-in Capital (Note 22)		Unappropriated Retained Earnings (Note 22)	Premium on Acquisition of Non- controlling Interest (Note 32)	Remeasurements on Pension Plans (Note 23)	(Note 6)	Other Equity (Note 11)	Total	Noncontrolling -Interests (Note 32)	Total Equity
	D12.255.151	D. ( = 20.1	D4 = 040 040	(D= 0.60)			ed December 31, 20		(D.14.204)	DEC 212 222	D40 #24 024	
Balances as of January 1, 2019	₽13,277,474	₽4,672,394	₽17,949,868	( <del>P</del> 7,069)	₽60,746,125	(₱817,958)	₽636,260	₽76,688	(₽41,391)	₽78,542,523	₽18,536,936	₽97,079,459
Net income Other comprehensive income (loss)	=		_	_ _	10,533,131	_	_ (291,692)	_ 14,771	<b>–</b> (21,900)	10,533,131 (298,821)	4,312,325 (24,589)	14,845,456 (323,410)
Total comprehensive income	_	_	_	_	10,533,131	_	(291,692)	14,771	(21,900)	10,234,310	4,287,736	14,522,046
Cash dividends declared (Note 22)	-	_	_	_	(6,373,186)	-	-	-	-	(6,373,186)	(2,390,245)	(8,763,431)
Balances at December 31, 2019	₽13,277,474	₽4,672,394	₽17,949,868	(₽7,069)	₽64,906,070	( <del>P</del> 817,958)	₽344,568	₽91,459	(₽63,291)	₽82,403,647	₽20,434,427	₽102,838,074
Balances as of January 1, 2018, as previously						For the Year End	ed December 31, 20	8				
reported	₽13,277,474	₽4,672,394	₽17,949,868	₽-	₽58,308,942	,	₽708,374	₽35,699	(₱41,391)	₽76,362,410	₽17,244,144	₽93,606,554
Effect of adoption of PFRS 15		_	_	_	670,616			_	_	670,616	_	670,616
Balances as of January 1, 2018, as restated	13,277,474	4,672,394	17,949,868	_	58,979,558	(599,082)	708,374	35,699	(41,391)	77,033,026	17,244,144	94,277,170
Comprehensive income												
Net income	_	_	_	_	14,512,939	_	-	_	_	14,512,939	5,336,146	19,849,085
Other comprehensive income (loss)			_	_		_	(72,114)			(31,125)		(31,125)
Total comprehensive income	_	_	_		14,512,939		(72,114)	40,989	_	14,481,814	5,336,146	19,817,960
Acquisition of noncontrolling interest	_	-	-	-	_	(218,876)	_	-	_	(218,876)	(32,731)	(251,607)
Redemption of preferred shares (Note 22)	_	-	-	(7,069)		_	_	-	_	(7,069)	_	(7,069)
Cash dividends declared (Note 22)	_				(12,746,372)	_	_	_	_	(12,746,372)	(4,010,623)	(16,756,995)
Balances at December 31, 2018	₽13,277,474	₽4,672,394	₽17,949,868	(₱7,069)	₽60,746,125	(₱817,958)	₽636,260	₽76,688	(₱41,391)	₽78,542,523	₽18,536,936	₽97,079,459



				At	tibutable to Equity	Holders of the Par	ent Company					
								Net				
						Premium		Accumulated				
						on Acquisition		Unrealized				
				_		of		Gain on equity				
		Additional	Total	Treasury	Unappropriated	Non-	Remeasurements	investments				
		Paid-in	Paid-in	Shares –	Retained	controlling	on Pension	designated at			Noncontrolling	
	Capital Stock	Capital	Capital	Preferred	Earnings	Interest	Plans	FVOCI	Other Equity		-Interests	Total
	(Note 22)	(Note 22)	(Note 22)	(Note 22)	(Note 22)	(Note 32)	(Note 23)	(Note 6)	(Note 11)	Total	(Note 32)	Equity
						For the Year Ende	ed December 31, 201	7				
Balances as of January 1, 2017	₽13,277,474	₽4,672,394	₽17,949,868	₽-	₽49,917,571	(₱522,903)	₽621,851	₽27,211	₽2,279	₽67,995,877	₽15,748,721	₽83,744,598
Comprehensive income												
Net income	=	_	=	-	14,764,557	_	_	_	_	14,764,557	6,150,913	20,915,470
Other comprehensive income (loss)	_	_	_	_	_	_	86,523	8,488	(43,670)	51,341	(26,435)	24,906
Total comprehensive income	-	-	-	_	14,764,557	-	86,523	8,488	(43,670)	14,815,898	6,124,478	20,940,376
Acquisition of noncontrolling interest (Note 32)	-	-	-	-	-	(76,179)	-	-	-	(76,179)	(24,193)	(100,372)
Cash dividends declared (Note 22)	_	_	_	_	(6,373,186)	_	_	_		(6,373,186)	(4,604,862)	(10,978,048)
Balances at December 31, 2017	₽13,277,474	₽4,672,394	₽17,949,868	₽-	₽58,308,942	(₱599,082)	₽708,374	₽35,699	(₱41,391)	₽76,362,410	₽17,244,144	₽93,606,554



## CONSOLIDATED STATEMENTS OF CASH FLOWS

(Amounts in Thousands of Pesos)

1 cars Em	ded December 31	
2019	2018	2017

	2019	2018	2017
CASH FLOWS FROM OPERATING			
ACTIVITIES			
Income before income tax	₽16,604,365	₽23,054,324	<b>₽</b> 24,177,272
Adjustments for:			
Depreciation, depletion and amortization			
(Notes 12, 13, 14, 24 and 25)	9,202,083	9,431,800	8,054,761
Impairment of goodwill	1,637,430	_	_
Finance costs (Note 27)	1,523,452	1,138,578	876,921
Unrealized market loss (gain) on financial assets			ŕ
at FVPL (Note 5)	245,444	(25,775)	(219,668)
Loss (Gain) on sale of property, plant and	,	, , ,	
equipment and investment properties - net			
(Notes 12, 13 and 28)	14,847	(37,269)	(144,934)
Equity in net earnings of associates and joint	•	, , ,	
ventures (Note 11)	(1,802,385)	(1,825,657)	(1,694,046)
Finance income (Note 26)	(996,537)	(794,398)	(450,847)
Net movement in net pension asset	131,569	125,348	(274,278)
Net unrealized foreign exchange gain	(236,020)	(155,266)	(41,190)
Gain on sale of undeveloped parcel of	, , ,	, ,	, ,
land (Notes 9 and 28)	_	(1,021,770)	_
Loss on write-down of property, plant and		, , ,	
equipment and noncurrent assets			
(Notes 13, 14 and 25)	83,536	_	183,897
Operating income before changes in working			<u> </u>
capital	26,407,784	29,889,915	30,467,888
Decrease (increase) in:			
Receivables and contract assets	(1,947,484)	(3,585,049)	(6,794,813)
Inventories	(3,814,532)	(6,502,314)	17,545
Other current assets	2,316,342	(3,674,518)	(1,755,770)
Increase (decrease) in:			, , , , , ,
Accounts and other payables	2,499,305	4,390,015	581,172
Liabilities for purchased land	(105,980)	(218,002)	690,373
Contract liabilities and other customers'		, , , ,	
advances and deposits	1,905,090	729,951	2,706,464
Cash generated from operations	27,260,525	21,029,998	25,912,859
Interest received	996,176	785,503	449,861
Income taxes paid	(1,938,770)	(2,729,826)	(3,148,539)
Interest paid and capitalized as cost of inventory	· · · / /		,
(Notes 9 and 19)	(1,186,166)	(1,023,271)	(1,082,951)
Net cash provided by operating activities	25,131,765	18,062,404	22,131,230
	•	·	· · · · · · · · · · · · · · · · · · ·

(Forward)



	Years Ended December 31						
	2019	2018	2017				
CASH FLOWS FROM INVESTING							
ACTIVITIES							
Dividends received	<b>₽</b> 1,286,086	₽798,972	₽793,472				
Additions to:	11,200,000	1770,772	1775,772				
Property, plant and equipment							
(Notes 3 and 13)	(15,183,170)	(13,044,069)	(8,152,503)				
Investments in associates and joint ventures	(13,103,170)	(13,044,007)	(0,132,303)				
(Note 11)	(500,000)	_	_				
Exploration and evaluation asset (Note 14)	(300,000)	(784)	(890)				
Equity investments designated at FVOCI		(704)	(890)				
(Note 6)	_		(2,950)				
Interest paid and capitalized as cost of		_	(2,930)				
property, plant and equipment (Note 13)	(85,228)	(44,707)	(4,837)				
Proceeds from disposals of:	(63,226)	(44,707)	(4,037)				
Undeveloped land (Note 9)		1,901,250					
Property, plant and equipment	_	420,314	151,645				
Investment properties (Note 12)	_	24,380	131,043				
	_	24,360	_				
Equity investments designated at FVOCI		1 175					
(Note 6)	(2.256.727)	4,475	1 427 052				
Decrease (increase) in other noncurrent assets	(1, 730, 030)	1,196,265	1,437,052				
Net cash used in investing activities	(16,739,039)	(8,743,904)	(5,779,011)				
CASH FLOWS FROM FINANCING							
ACTIVITIES							
Proceeds from availment of:							
Short-term debt (Note 39)	35,882,500	9,622,849	1,583,992				
Long-term debt (Note 39)	23,564,500	1,223,488	8,103,812				
Payments of:	23,304,300	1,223,400	0,103,012				
Short-term debt (Note 39)	(40,405,654)	(3,639,617)	(3,134,000)				
Long-term debt (Note 39)	(13,574,242)	(5,100,886)	(3,134,000)				
Dividends to equity holders of the	(13,374,242)	(3,100,000)	(3,963,930)				
	(6,373,186)	(12.746.272)	(6,377,259)				
Parent Company (Notes 22 and 39)	(0,3/3,100)	(12,746,372)	(0,377,239)				
Dividends to noncontrolling-interests	(2,390,245)	(4.010.622)	(4 604 962)				
(Notes 22 and 39) Interest	( , , ,	(4,010,623)	(4,604,862)				
	(1,586,134)	(987,757)	(740,382)				
Lease liabilities (Note 34)	(67,268)	_	_				
Increase (decrease) in other noncurrent liabilities	2 (51 002	(2.210.122)	(500 017)				
(Note 39)	2,651,082	(3,318,122)	(508,017)				
Acquisition of noncontrolling-interests	_	(251,607)	(101,856)				
Redemption of preferred shares	(2.200.645)	(7,069)	(0.7/2.522)				
Net cash used in financing activities	(2,298,647)	(19,215,716)	(9,762,522)				

(Forward)



	Years Ended December 31					
	2019	2018	2017			
EFFECT OF EXCHANGE RATE CHANGES						
ON CASH AND CASH EQUIVALENTS	₽21,780	₽55,406	(₹4,029)			
NET INCREASE (DECREASE) IN CASH AND						
CASH EQUIVALENTS	6,115,859	(9,841,810)	6,585,668			
CASH AND CASH EQUIVALENTS AT						
BEGINNING OF YEAR	15,481,964	25,323,774	18,738,106			
CASH AND CASH EQUIVALENTS AT						
END OF YEAR (Note 4)	₽21,597,823	₽15,481,964	₽25,323,774			



#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

#### 1. Corporate Information

DMCI Holdings, Inc. (the Parent Company) was incorporated on March 8, 1995 with a corporate life of 50 years from and after the date of incorporation and is domiciled in the Philippines. The Parent Company's registered office address and principal place of business is at 3rd Floor, Dacon Building, 2281 Don Chino Roces Avenue, Makati City.

The Parent Company and its subsidiaries (collectively referred to herein as the Group) is primarily engaged in general construction, coal and nickel mining, power generation, real estate development, water concession and manufacturing.

The Parent Company's shares of stock are listed and are currently traded at the Philippine Stock Exchange (PSE).

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on March 5, 2020.

#### 2. Summary of Significant Accounting Policies

#### Basis of Preparation

The consolidated financial statements of the Group have been prepared using the historical cost basis, except for financial assets at fair value through profit or loss (FVPL) and at fair value through comprehensive income (FVOCI) financial assets that have been measured at fair value. The Parent Company's functional currency and the Group's presentation currency is the Philippine Peso ( $\mathbb{P}$ ). All amounts are rounded to the nearest thousand ( $\mathbb{P}000$ ), unless otherwise indicated.

#### Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs), which include the availment of the relief granted by the SEC under Memorandum Circular No. 14, Series of 2018, Memorandum Circular No. 3, Series of 2019 and Memorandum Circular No. 4, Series of 2020.

PFRSs include Philippine Financial Reporting Standards, Philippine Accounting Standards and Interpretations issued by Philippine Interpretations Committee (PIC).

#### **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Parent Company and its subsidiaries as of December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated financial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.



Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee);
- Exposure, or rights, to variable returns from its involvement with the investee; and,
- The ability to use its power over the investee to affect its returns.

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee;
- Rights arising from other contractual arrangements; and,
- The Group's voting rights and potential voting rights.

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the noncontrolling-interests (NCI), even if these result in the NCI having a deficit balance. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other similar events. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any noncontrolling-interests and the cumulative translation differences recorded in equity.
- Recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss.
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnigns, as appropriate.

The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries (which are all incorporated and domiciled in the Philippines).

		2019			2018		
				Effective			Effective
	Nature of Business	Direct	Indirect	Interest	Direct	Indirect	Interest
				(In perce	entage)		
General Construction:							
D.M. Consunji, Inc. (DMCI)	General Construction	100.00	_	100.00	100.00	_	100.00
Beta Electromechanical Corporation							
(Beta Electric) <sup>1</sup>	General Construction	-	53.95	53.95	_	53.95	53.95
Raco Haven Automation Philippines, Inc.							
(Raco) <sup>1</sup>	Non-operational	_	50.14	50.14	_	50.14	50.14
Oriken Dynamix Company, Inc. (Oriken) 1	Non-operational	-	89.00	89.00	_	89.00	89.00

(Forward)



		2019			2018			
	N. CD.	D: 4		Effective	D: 4		Effective	
	Nature of Business	Direct	Indirect	(In perce		Indirect	Interest	
DMCI Technical Training Center				(III pere	oniuge)			
(DMCI Training) <sup>1</sup>	Services	-	100.00	100.00	_	100.00	100.00	
Bulakan North Gateway Holdings Inc (Bulakan North) <sup>1</sup>	Services	_	100.00	100.00	_	_	_	
Real Estate:	Deel Estate Decelorer	100.00		100.00	100.00		100.00	
DMCI Project Developers, Inc. (PDI) DMCI-PDI Hotels, Inc. (PDI Hotels) <sup>2</sup>	Real Estate Developer Hotel Operator	100.00	100.00	100.00 100.00	100.00	100.00	100.00 100.00	
DMCI Homes Property Management	Property Management		100.00	100,00		100.00	100.00	
Corporation (DPMC) <sup>2</sup>	Services	-	100.00	100.00	_	100.00	100.00	
Zenith Mobility Solutions Services, Inc. (ZMSSI) <sup>2</sup>	Services	_	51.00	51.00		51.00	51.00	
Riviera Land Corporation (Riviera) <sup>2</sup>	Real Estate Developer	_	100.00	100.00	_	100.00	100.00	
Hampstead Gardens Corporation	Real Estate Developer							
(Hampstead) <sup>2*</sup>		-	100.00	100.00	_	100.00	100.00	
DMCI Homes, Inc. (DMCI Homes) <sup>2*</sup>	Marketing Arm	_	100.00	100.00	-	100.00	100.00	
Coal Mining:								
Semirara Mining and Power Corporation								
(SMPC)	Mining	56.65	-	56.65	56.65	_	56.65	
On-Grid Power:								
Sem-Calaca Power Corporation (SCPC) <sup>3</sup>	Power Generation	-	56.65	56.65	_	56.65	56.65	
Southwest Luzon Power Generation	Power Generation		56.65	56.65		56.65	56.65	
Corporation (SLPGC) <sup>3</sup> Sem-Calaca RES Corporation (SCRC) <sup>3</sup>	Retail	_	56.65	56.65		56.65	56.65	
SEM-Cal Industrial Park Developers, Inc.	retuii		20.02	20.02		50.05	50.05	
(SIPDI) <sup>3</sup>	Non-operational	_	56.65	56.65	_	56.65	56.65	
Semirara Energy Utilities, Inc. (SEUI) <sup>3</sup>	Non-operational	-	56.65	56.65	_	56.65	56.65	
Southeast Luzon Power Generation Corporation (SeLPGC) <sup>3</sup>	Non-operational	_	56.65	56.65	_	56.65	56.65	
Semirara Claystone, Inc. (SCI) <sup>3</sup>	Non-operational	_	56.65	56.65	_	56.65	56.65	
Off-Grid Power:								
DMCI Power Corporation (DPC)	Power Generation	100.00	-	100.00	100.00	_	100.00	
DMCI Masbate Power Corporation	D C .:		100.00	100.00		100.00	100.00	
(DMCI Masbate) <sup>4</sup>	Power Generation	_	100.00	100.00	_	100.00	100.00	
Nickel Mining:								
<b>DMCI Mining Corporation (DMC)</b> Berong Nickel Corporation (BNC) <sup>5</sup>	Mining Mining	100.00	74.80	100.00 74.80	100.00	74.80	100.00 74.80	
Ulugan Resouces Holdings, Inc. (URHI) 5	Holding Company	_	30.00	30.00	_	30.00	30.00	
Ulugan Nickel Corporation (UNC) <sup>5</sup>	Holding Company	_	58.00	58.00	_	58.00	58.00	
Nickeline Resources Holdings, Inc.								
(NRHI) <sup>5</sup> TMM Management Inc. (TMM) <sup>5</sup>	Holding Company Services	-	58.00	58.00	_	58.00 40.00	58.00 40.00	
TMM Management, Inc. (TMM) <sup>5</sup> Zambales Diversified Metals Corporation	Services	_	40.00	40.00	_	40.00	40.00	
(ZDMC) <sup>5</sup>	Mining	-	100.00	100.00	_	100.00	100.00	
Zambales Chromite Mining Company Inc.								
(ZCMC) <sup>5</sup>	Non-operational	-	100.00	100.00	_	100.00	100.00	
Fil-Asian Strategic Resources & Properties Corporation (FASRPC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00	
Montague Resources Philippines	Tron operational		100.00	100.00		100.00	100.00	
Corporation (MRPC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00	
Montemina Resources Corporation (MRC) <sup>5</sup>	Non-operational	-	100.00	100.00	_	100.00	100.00	
Mt. Lanat Metals Corporation (MLMC) <sup>5</sup> Fil-Euro Asia Nickel Corporation	Non-operational	_	100.00	100.00	_	100.00	100.00	
(FEANC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00	
Heraan Holdings, Inc. (HHI) <sup>5</sup>	Holding Company	_	100.00	100.00	_	100.00	100.00	
Zambales Nickel Processing Corporation	NT (1 1		100.00	100.00		100.00	100.00	
(ZNPC) <sup>5</sup> Zamnorth Holdings Corporation (ZHC) <sup>5</sup>	Non-operational Holding Company	_	100.00 100.00	100.00 100.00	_	100.00 100.00	100.00 100.00	
ZDMC Holdings Corporation (ZDMCHC) <sup>5</sup>		_	100.00	100.00	_	100.00	100.00	
(2Dividio)	o company		-00.00	-00.00		-00.00	100.00	

(Forward)



		2019			2018		
		·		Effective			Effective
	Nature of Business	Direct	Indirect	Interest	Direct	Indirect	Interest
		(In percentage)					
Manufacturing:							
Semirara Cement Corporation (SemCem)	Non-operational	100.00	_	100.00	100.00	_	100.00
Wire Rope Corporation of the Philippines							
(Wire Rope)	Manufacturing	45.68	16.03	61.70	45.68	16.02	61.70

<sup>\*</sup>Liquidating as of December 31, 2019

#### Noncontrolling-Interests

Noncontrolling-interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Group.

Noncontrolling-interests are presented separately in the consolidated statement of income, consolidated statement of comprehensive income, and within equity in the consolidated statement of financial position, separately from parent shareholder's equity. Any losses applicable to the noncontrolling-interests are allocated against the interests of the noncontrolling-interests even if these result to the noncontrolling-interest, having a deficit balance. The acquisition of an additional ownership interest in a subsidiary without a change of control is accounted for as an equity transaction. Any excess or deficit of consideration paid over the carrying amount of the noncontrolling-interests is recognized in equity of the parent in transactions where the noncontrolling interest are acquired or sold without loss of control.

The proportion of ownership interest held by noncontrolling-interests on the consolidated subsidiaries are presented below.

	(In Percentage)
Beta Electromechanical Corporation (Beta Electromechanical)	46.05
Raco Haven Automation Philippines, Inc. (Raco)	49.86
Oriken Dynamix Company, Inc. (Oriken)	11.00
Zenith Mobility Solutions Services, Inc.	49.00
Semirara Mining and Power Corporation (SMPC)	43.35
Sem-Calaca Power Corporation (SCPC)	43.35
Southwest Luzon Power Generation Corporation (SLPGC)	43.35
Sem-Calaca RES Corporation (SCRC)	43.35
SEM-Cal Industrial Park Developers, Inc. (SIPDI)	43.35
Semirara Energy Utilities, Inc. (SEUI)	43.35
Southeast Luzon Power Generation Corporation (SeLPGC)	43.35
Semirara Claystone, Inc. (SCI)	43.35
Berong Nickel Corporation (BNC)	25.20
Ulugan Resouces Holdings, Inc. (URHI)	70.00
Ulugan Nickel Corporation (UNC)	42.00
Nickeline Resources Holdings, Inc. (NRHI)	42.00
TMM Management, Inc. (TMM)	60.00
Wire Rope Corporation of the Philippines (Wire Rope)	38.30

The voting rights held by the Group in the these subsidiaries are in proportion to their ownership interests, except for URHI and TMM (see Note 3).



<sup>&</sup>lt;sup>1</sup>DMCI's subsidiaries. Bulakan North was incorporated on October 10, 2019 and has not yet started commercial operations.

<sup>&</sup>lt;sup>2</sup> PDI's subsidiaries

<sup>&</sup>lt;sup>3</sup> SMPC's subsidiaries

<sup>&</sup>lt;sup>4</sup>DPC's subsidiaries

<sup>&</sup>lt;sup>5</sup>DMC's subsidiaries

<sup>&</sup>lt;sup>5</sup> DMC's subsidiaries

#### Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Group's consolidated financial statements are consistent with those of the previous financial year, except for the adoption of the following new accounting pronouncements which became effective January 1, 2019.

• Amendments to PFRS 9, *Prepayment Features with Negative Compensation*Under PFRS 9, a debt instrument can be measured at amortized cost or FVOCI, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. The amendments should be applied retrospectively and are effective from January 1, 2019, with earlier application permitted.

These amendments have no impact to the consolidated financial statements of the Group.

#### PFRS 16, Leases

PFRS 16 supersedes PAS 17, Leases, Philippine Interpretation IFRIC 4, Determining whether an Arrangement contains a Lease, Philippine Interpretation SIC-15, Operating Leases-Incentives and Philippine Interpretation SIC-27, Evaluating the Substance of Transactions Involving the Legal Form of a Lease. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the consolidated statement of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. PFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC-4. The Group will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC-4.

The Group also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease



The effect of adopting PFRS 16 in the consolidated statement of financial position as of January 1, 2019 are as follows:

	Increase (Decrease)
Right-of-use assets	₽330,336
Deferred tax assets	19,706
Prepaid rent (under other noncurrent assets)	(69,240)
Total assets	₽280,802
Lease liabilities (under other noncurrent liabilities)	₽261,096
Deferred tax liabilities	19,706
Total liabilities	₽280,802

The lease liabilities as at January 1, 2019 as can be reconciled to the operating lease commitments as of December 31, 2018 follows:

Operating lease commitments as at December 31, 2018 (Note 34)	₽337,257
Weighted average incremental borrowing rate at January 1, 2019	6.38% to 7.88%
Discounted operating lease commitments at January 1, 2019	302,201
Less: Commitments relating to short-term leases	41,105
Lease liabilities as at January 1, 2019	₽261,096

With the adoption of PFRS 16 in 2019, the Group's operating profit and interest expense increased. This is due to the change in the accounting for rent expense related to leases that were previously classified as operating leases under PAS 17.

The adoption of PFRS 16 did not have an impact on equity at January 1, 2019, since the Group elected to measure the right-of-use assets at an amount equal to the lease liabilities, adjusted by the amount of any prepaid lease payments relating to these leases recognized in the consolidated statement of financial position immediately before the date of initial application.

Before the adoption of PFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. Upon adoption of PFRS 16, the Group applied a single recognition and measurement approach for all leases, except for short-term leases.

#### Leases previously accounted for as operating leases

The Group recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rates at the date of initial application.

- Amendments to PAS 19, Employee Benefits, Plan Amendment, Curtailment or Settlement The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:
  - a. Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined



benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event.

b. Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after January 1, 2019, with early application permitted. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Group.

• Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or
joint venture to which the equity method is not applied but that, in substance, form part of the net
investment in the associate or joint venture (long-term interests). This clarification is relevant
because it implies that the expected credit loss model in PFRS 9 applies to such long-term
interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.

The amendments should be applied retrospectively and are effective from January 1, 2019, with early application permitted. Since the Group currently does not have such long-term interests in its associate and joint venture, the amendments did not have an impact on the consolidated financial statements.

Philippine Interpretation IFRIC 23, Uncertainty over Income Tax Treatments
 The Interpretation addresses the accounting for income taxes when tax treatments involve
 uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the
 scope of PAS 12, nor does it specifically include requirements relating to interest and penalties
 associated with uncertain tax treatments.

The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately;
- The assumptions an entity makes about the examination of tax treatments by taxation authorities;
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and,
- How an entity considers changes in facts and circumstances.



The Group determines whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and uses the approach that better predicts the resolution of the uncertainty.

The Group applies significant judgment in identifying uncertainties over income tax treatments. Upon adoption of the Interpretation, the Group considered whether it has any uncertain tax positions. The Group determined that it is probable that its tax treatments will be accepted by the taxation authorities. The adoption of the Interpretation did not have a significant on the consolidated financial statements of the Group.

- Annual Improvements to PFRSs 2015-2017 Cycle
  - Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation

    The amendments clarify that, when an entity obtains control of a business that is a joint operation, it applies the requirements for a business combination achieved in stages, including remeasuring previously held interests in the assets and liabilities of the joint operation at fair value. In doing so, the acquirer remeasures its entire previously held interest in the joint operation.

A party that participates in, but does not have joint control of, a joint operation might obtain joint control of the joint operation in which the activity of the joint operation constitutes a business as defined in PFRS 3. The amendments clarify that the previously held interests in that joint operation are not remeasured.

An entity applies those amendments to business combinations for which the acquisition date is on or after the beginning of the first annual reporting period beginning on or after January 1, 2019 and to transactions in which it obtains joint control on or after the beginning of the first annual reporting period beginning on or after January 1, 2019, with early application permitted.

These amendments are currently not applicable to the Group but may apply to future transactions.

• Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity

The amendments clarify that the income tax consequences of dividends are linked more directly to past transactions or events that generated distributable profits than to distributions to owners. Therefore, an entity recognizes the income tax consequences of dividends in profit or loss, other comprehensive income or equity according to where the entity originally recognized those past transactions or events.

An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application is permitted.

These amendments are not relevant to the Group because dividends declared by the Group do not give rise to tax obligations under the current tax laws.



• Amendments to PAS 23, *Borrowing Costs, Borrowing Costs Eligible for Capitalization*The amendments clarify that an entity treats as part of general borrowings any borrowing originally made to develop a qualifying asset when substantially all of the activities necessary to prepare that asset for its intended use or sale are complete.

An entity applies those amendments to borrowing costs incurred on or after the beginning of the annual reporting period in which the entity first applies those amendments. An entity applies those amendments for annual reporting periods beginning on or after January 1, 2019, with early application permitted.

Upon adoption, the amendment did not have an impact of the Group's consolidated financial statements.

#### Standards Issued but not yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

Effective beginning on or after January 1, 2020

• Amendments to PFRS 3, Definition of a Business
The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the
assessment of a market participant's ability to replace missing elements, and narrow the
definition of outputs. The amendments also add guidance to assess whether an acquired process
is substantive and add illustrative examples. An optional fair value concentration test is
introduced which permits a simplified assessment of whether an acquired set of activities and
assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted. These amendments will apply on future business combinations of the Group.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted. The Group does not expect the amendments to have significant impact to the consolidated financial statements.

#### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, Business Combinations. Any gain or loss



resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group is currently assessing the impact of adopting these amendments.

- PIC updates on PFRS 15 implementation issues
  On August 27, 2019, the real estate industry sent a position paper to PIC requesting the latter to revisit its position on certain issues relating to the adoption of PFRS 15 and some other industry issues. In line with this, the PIC issued two (2) response letters to the industry dated September 13 and 27, 2019. While the PIC finalizes its position on the matters raised by the industry, PIC has provided the following options for accounting treatment or financial statement presentation on the following:
  - Conclusion of PIC Q&A 2018-12H, Accounting for Common Usage Service Area (CUSA), recommends the industry to consider an alternative presentation wherein CUSA may be presented outside of topline revenues if these are not considered as main source of revenue and are not material. This is not applicable to the Group as the entity does not earn revenues from CUSA.
- March 2019 IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost) for the Real Estate Industry
   In March 2019, the IFRIC issued an Agenda Decision clarifying the criteria for the capitalization of borrowing costs in relation to the construction of residential multi-unit real estate development which are sold to customers prior to the start of construction or completion of the development.

Paragraph 8 of PAS 23 allows the capitalization of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Paragraph 5 of PAS 23 defines a qualifying asset as an asset that takes a substantial period of time to get ready for its intended use or sale. The IFRIC Agenda Decision clarified that the related assets namely, installment contracts receivable, contract asset or inventory, are not considered qualifying assets and therefore the corresponding borrowing cost may not be capitalized.

On February 11, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the real estate industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Effective January 1, 2021, real estate companies shall adopt the IFRIC Agenda Decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the notes to the consolidated financial statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC agenda decision been adopted.



The Group opted to avail of the relief as provided by the SEC. Had the Group adopted the IFRIC agenda decision, borrowing costs capitalized to real estate inventories related to projects with preselling activities should have been expensed out in the period incurred. This adjustment should have been applied retrospectively and would have resulted to restatement of prior year financial statements. A restatement would have impacted interest expense, cost of real estate sales, provision for deferred income tax, real estate inventories, deferred tax liability and opening balance of retained earnings.

#### Current versus Noncurrent Classification

The Group presents assets and liabilities in consolidated statement of financial position based on current and noncurrent classification.

An asset is current when:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within 12 months after reporting date; or,
- Cash or cash equivalents, unless restricted from being exchanged or used to settle a liability for at least 12 months after reporting date.

All other assets are classified as noncurrent.

A liability is current when:

- It is expected to be settled in the normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within 12 months after reporting date; or,
- There is no unconditional right to defer the settlement of the liability for at least 12 months after reporting date.

The Group classifies all other liabilities as noncurrent.

Deferred tax assets and liabilities are classified as noncurrent assets and noncurrent liabilities, respectively.

#### Fair Value Measurement

The Group measures financial assets designated at FVOCI and financial assets at FVPL at fair value at each reporting date.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability; or,
- In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.



A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

#### Cash and Cash Equivalents

Cash includes cash on hand and cash in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and that are subject to insignificant risk of change in value.

# Recognition and Measurement of Financial Instruments (Effective January 1, 2018) Financial assets

a. Initial recognition

Financial assets are classified, at initial recognition, as either subsequently measured at amortized cost, at FVOCI, or at FVPL.

The classification of financial assets at initial recognition depends on the financial asset's contractual cash flow characteristics and the Group's business model for managing them. With the exception of trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient, the Group initially measures a financial asset at its fair value plus, in the case of a financial asset not at FVPL, transaction costs. Trade receivables that do not contain a significant financing component or for which the Group has applied the practical expedient are measured at the transaction price determined under PFRS 15.

In order for a financial asset to be classified and measured at amortized cost or at FVOCI, it needs to give rise to cash flows that are 'solely payments of principal and interest' (SPPI) on the principal amount outstanding. This assessment is referred to as the SPPI test' and is performed at an instrument level.



The Group's business model for managing financial assets refers to how it manages its financial assets in order to generate cash flows. The business model determines whether cash flows will result from collecting contractual cash flows, selling the financial assets, or both.

Purchases or sales of financial assets that require delivery of assets within a time frame established by regulation or convention in the market place (regular way trades) are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

The Group's financial assets comprise of financial assets at amortized cost, financial assets at FVPL and financial assets at FVOCI.

- b. Subsequent measurement Financial assets at amortized cost Financial assets are measured at amortized cost if both of the following conditions are met:
  - the asset is held within the Group's business model, the objective of which is to hold assets in order to collect contractual cash flows; and,
  - the contractual terms of the instrument give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

Financial assets at amortized cost are subsequently measured using the effective interest method and are subject to impairment. Gains and losses are recognized in profit or loss when the asset is derecognized, modified or impaired.

The Group classifies cash and cash equivalents, receivables, due from related parties, and refundable deposit as financial assets at amortized cost (see Notes 4, 7, 10 and 14).

a. Subsequent measurement - Financial assets designated at FVOCI with no recycling of cumulative gains and losses upon derecognition
Upon initial recognition, the Group can elect to classify irrevocably its equity investments as equity instruments designated at fair value through OCI when they meet the definition of equity under PAS 32, *Financial Instruments: Presentation* and are not held for trading. The classification is determined on an instrument-by-instrument basis.

Gains and losses on these financial assets are never recycled to profit or loss. Dividends are recognized as other income in the consolidated statement of income when the right of payment has been established, except when the Group benefits from such proceeds as a recovery of part of the cost of the financial asset, in which case, such gains are recorded in OCI. Equity instruments designated at fair value through OCI are not subject to impairment assessment.

The Group elected to classify irrevocably its quoted and non-listed equity investments under this category (see Note 6).

b. Subsequent measurement - Financial assets at FVPL
Financial assets at fair value through profit or loss include financial assets held for trading,
financial assets designated upon initial recognition at fair value through profit or loss, or financial
assets mandatorily required to be measured at fair value. Financial assets are classified as held for
trading if they are acquired for the purpose of selling or repurchasing in the near term.
Derivatives, including separated embedded derivatives, are also classified as held for trading
unless they are designated as effective hedging instruments. Financial assets with cash flows that
are not solely payments of principal and interest are classified and measured at FVPL,
irrespective of the business model. Notwithstanding the criteria for debt instruments to be
classified at amortized cost or at FVOCI, as described above, debt instruments may be designated



at FVPL on initial recognition if doing so eliminates, or significantly reduces, an accounting mismatch.

The Group measures its derivative as financial asset at FVPL and is carried in the consolidated statement of financial position at fair value, with net changes in fair value recognized in the consolidated statement of income (see Note 5).

#### c. Derecognition

A financial asset (or, where applicable, a part of a financial asset or part of a group of financial assets) is derecognized when:

- the right to receive cash flows from the asset has expired; or,
- the Group has transferred its right to receive cash flows from the asset or has assumed an obligation to pay the received cash flows in full without material delay to a third party under a pass-through arrangement; and either (i) the Group has transferred substantially all the risks and rewards of the asset, or (ii) the Group has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Group has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement, it evaluates if, and to what extent, it has retained the risks and rewards of ownership. When it has neither transferred nor retained substantially all of the risks and rewards of the asset, nor transferred control of the asset, the Group continues to recognize the transferred asset to the extent of its continuing involvement. In that case, the Group also recognizes an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Group has retained.

Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

#### Financial liabilities

#### a. Initial recognition

Financial liabilities are classified, at initial recognition, either as financial liabilities at FVPL, loans and borrowings, payables, or as derivatives designated as hedging instruments in an effective hedge, as appropriate.

All financial liabilities are recognized initially at fair value and, in the case of loans and borrowings and payables, net of directly attributable transaction costs.

The Group's financial liabilities comprise of financial liabilities at amortized cost including accounts and other payables and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as pension liabilities, income tax payable, and other statutory liabilities).

b. Subsequent measurement – Payables, loans and borrowings
After initial recognition, interest-bearing loans and borrowings are subsequently measured at
amortized cost using the EIR method. Gains and losses are recognized in profit or loss when the
liabilities are derecognized as well as through the EIR amortization process.



Amortized cost is calculated by taking into account any discount or premium on acquisition and fees or costs that are an integral part of the EIR. The EIR amortization is included as finance costs in the consolidated statement of income. This category generally applies to short-term and long-term debt.

#### c. Derecognition

A financial liability is derecognized when the obligation under the liability is discharged or canceled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the consolidated statement of income.

#### Impairment of Financial Assets

The Group recognizes an allowance for ECLs for all debt instruments not held at FVPL. ECLs are based on the difference between the contractual cash flows due in accordance with the contract and all the cash flows that the Group expects to receive, discounted at an approximation of the original effective interest rate (EIR). The expected cash flows will include cash flows from the sale of collateral held or other credit enhancements that are integral to the contractual terms.

ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).

For receivables, except for receivables from related parties where the Group applies general approach, the Group applies a simplified approach in calculating ECLs. Therefore, the Group does not track changes in credit risk, but instead recognizes a loss allowance based on lifetime ECLs at each reporting date. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the debtors and the economic environment.

For real estate Installment Contracts Receivable (ICR) and contract assets, the Group uses the vintage analysis for ECL by calculating the cumulative loss rates of a given ICR pool. It derives the probability of default from the historical data of a homogenous portfolio that share the same origination period. The information on the number of defaults during fixed time intervals of the accounts is utilized to create the probability model. It allows the evaluation of the loan activity from its origination period until the end of the contract period.

As these are future cash flows, these are discounted back to the time of default (i.e., is defined by the Group as upon cancellation of CTS) using the appropriate effective interest rate, usually being the original EIR or an approximation thereof.

For other financial assets such receivable from related parties, other receivables and refundable deposits, ECLs are recognized in two stages. For credit exposures for which there has not been a significant increase in credit risk since initial recognition, ECLs are provided for credit losses that result from default events that are possible within the next 12-months (a 12-month ECL). For those credit exposures for which there has been a significant increase in credit risk since initial recognition, a loss allowance is required for credit losses expected over the remaining life of the exposure, irrespective of the timing of the default (a lifetime ECL).



For cash and cash equivalents, the Group applies the low credit risk simplification. The probability of default and loss given defaults are publicly available and are considered to be low credit risk investments. It is the Group's policy to measure ECLs on such instruments on a 12-month basis. However, when there has been a significant increase in credit risk since origination, the allowance will be based on the lifetime ECL. The Group uses the ratings from Standard & Poor's (S&P), Moody's and Fitch to determine whether the debt instrument has significantly increased in credit risk and to estimate ECLs.

For short term investments, the Group applies the low credit risk simplication. At every reporting date, the Group evaluates whether debt instrument is considered to have low credit risk using all reasonable and supportable information that is available without undue cost or effort. In making that evaluation, the Group reassesses the internal credit rating of the debt instrument.

In addition, the Group considers that there has been a significant increase in credit risk when contractual payments are more than 30 days past due. A financial asset is written off when there is no reasonable expectation of recovering the contractual cash flows.

#### **Deferred Financing Costs**

Deferred financing costs represent debt issue costs arising from the fees incurred to obtain project financing. This is included in the initial measurement of the related debt. The deferred financing costs are treated as a discount on the related debt and are amortized using the effective interest method over the term of the related debt.

#### Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statement of financial position, if and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, to realize the asset and settle the liability simultaneously. The Group assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Group and all of the counterparties.

#### Recognition and Measurement of Financial Instruments (Prior to Adoption of PFRS 9)

#### Financial Assets and Financial Liabilities at FVPL

Financial assets and financial liabilities at FVPL include financial assets and financial liabilities held for trading and financial assets and financial liabilities designated upon initial recognition as at FVPL.

Financial assets are classified as held for trading if they are acquired for the purpose of selling or repurchasing in the near term. Derivatives, including separated embedded derivatives, are also classified as held for trading, unless they are designated as effective hedging instruments as defined by PAS 39. The Group has not designated any financial assets at FVPL as hedging instrument. Financial assets or financial liabilities held for trading are recorded in the consolidated statement of financial position at fair value. Changes in fair value relating to the held for trading positions are recognized in "Other income - net" account in the consolidated statement of income. Interest earned or incurred is recorded in interest income or expense, respectively, while dividend income is recorded when the right to receive payment has been established.

Derivatives embedded in host contracts are accounted for as separate derivatives and recorded at fair value if their economic characteristics and risks are not closely related to those of the host contracts and the host contracts are not held for trading or designated at fair value though profit or loss. These embedded derivatives are measured at fair value with changes in fair value recognized in the consolidated statement of income. Reassessment only occurs if there is either a change in the terms of



the contract that significantly modifies the cash flows that would otherwise be required or a reclassification of a financial asset out of the fair value through profit or loss category.

Financial assets may be designated at initial recognition as at FVPL if any of the following criteria are met:

- The designation eliminates or significantly reduces the inconsistent treatment that would otherwise arise from measuring the assets or liabilities or recognizing gains or losses on them on a different basis; or
- The assets are part of a group of financial assets which are managed and their performance evaluated on a fair value basis, in accordance with a documented risk management or investment strategy; or
- The financial instrument contains an embedded derivative that would need to be separately recorded

The Group's financial assets at FVPL pertain to investment in quoted equity securities and derivatives arising from contracts for differences entered with a third party as disclosed in Notes 5, 10 and 14 to consolidated financial statements and is included under 'Other current and noncurrent assets' in the consolidated statement of financial position. The Group does not have any financial liability at FVPL.

#### **AFS Financial Assets**

AFS financial assets are those which are designated as such or do not qualify to be classified or designated as at FVPL, HTM or loans and receivables. After initial measurement, AFS financial assets are measured at fair value with unrealized gains or losses being recognized in the consolidated statement of comprehensive income and are reported as "Net accumulated unrealized gains (losses) on AFS financial assets" in equity. When the investment is disposed of, the cumulative gain or loss previously recorded in equity is recognized in the consolidated statement of income. Interest earned or paid on the investments is reported as interest income or expense using the EIR. Dividends earned on investments are recognized in the consolidated statement of income when the right to receive payment has been established. The losses arising from impairment of such investments are recognized under "Other income-net" in the consolidated statement of income.

AFS financial assets are classified as current asset if verified to be realized within 12 months from reporting date.

When the fair value of AFS financial assets cannot be measured reliably because of lack of reliable estimates of future cash flows and discount rates necessary to calculate the fair values of unquoted equity instruments, then instruments are carried at cost less any allowance for impairment losses.

The Group's AFS financial assets pertain to quoted and unquoted equity securities and are included in 'Other current assets' in the consolidated statement of financial position.

#### Impairment of Financial Assets (Prior to Adoption of PFRS 9)

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the



estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

#### Loans and Receivables

For loans and receivables carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognized are not included in a collective assessment for impairment.

If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred) discounted at the financial assets' original EIR (i.e., the EIR computed at initial recognition). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to the consolidated statement of income during the period in which it arises. Interest income continues to be recognized based on the original EIR of the asset. Receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in the consolidated statement of income, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as industry, customer type, customer location, past-due status and term. Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed annually by the Group to reduce any differences between loss estimates and actual loss experience.

#### AFS Financial Assets

For AFS financial assets, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired.

In case of equity investments classified as AFS financial assets, impairment would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss, measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in the consolidated statement of income, is removed from equity and recognized in the consolidated statement of income under "Other income – net" account. Impairment losses on equity investments



are not reversed through the consolidated statement of income. Increases in fair value after impairment are recognized directly in the consolidated statement of comprehensive income.

#### Financial Assets Carried at Cost

If there is an objective evidence that an impairment loss has been incurred on an unquoted equity instrument that is not carried at fair value because its fair value cannot be reliably measured, the amount of the loss is measured as the difference between the carrying amount and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset.

#### **Embedded Derivative**

The Group assesses the existence of an embedded derivative on the date it first becomes a party to the contract, and performs re-assessment where there is a change to the contract that significantly modifies the cash flows.

Embedded derivatives are bifurcated from their host contracts and carried at fair value with fair value changes recognized in the consolidated statement of income, when the entire hybrid contracts (composed of both the host contract and the embedded derivative) are not accounted for as financial instruments designated at FVPL when their economic risks and characteristics are not clearly and closely related to those of their respective host contracts; and when a separate instrument with the same terms as the embedded derivative would meet the definition of a derivative.

#### Inventories

Real Estate Held for Sale and Development

Real estate held for sale and development consists of condominium units and subdivision land for sale and development.

Condominium units and subdivision land for sale are carried at the lower of aggregate cost and net realizable value (NRV). Costs include acquisition costs of the land, plus costs incurred for the construction, development and improvement of residential units. Borrowing costs are capitalized while the development and construction of the real estate projects are in progress, and to the extent that these are expected to be recovered in the future. NRV is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale.

Undeveloped land is carried at lower of cost and NRV.

The costs of inventory recognized in profit or loss on disposal is determined with reference to the specific costs incurred on the property sold and an allocation of any non-specific costs based on the relative size of the property sold.

Valuation allowance is provided for real estate held for sale and development when the NRV of the properties are less than their carrying amounts.

## Coal Inventory

The cost of coal inventory is carried at the lower of cost and NRV. NRV is the estimated selling price in the ordinary course of business, less estimated costs necessary to make the sale for coal inventory. Cost is determined using the weighted average production cost method.



The cost of extracted coal includes all stripping costs and other mine related costs incurred during the period and allocated on per metric ton basis by dividing the total production cost with the total volume of coal produced. Except for shiploading cost, which is a period cost, all other production related costs are charged to production cost.

#### Nickel Ore Inventory

Nickel ore inventories are valued at the lower of cost and NRV. Cost of beneficiated nickel ore or nickeliferous laterite ore is determined by the moving average production cost and comprise of outside services, production overhead, personnel cost, and depreciation, amortization and depletion that are directly attributable in bringing the beneficiated nickel ore or nickeliferous laterite ore in its saleable condition. NRV for beneficiated nickel ore or nickeliferous laterite ore is the estimated selling price in the ordinary course of business, less estimated costs of completion and the estimated costs necessary to make the sale. Stockpile tonnages are verified by periodic surveys.

#### Materials in Transit

Cost is determined using the specific identification basis.

# Equipment Parts, Materials and Supplies

The cost of equipment parts, materials and supplies is determined principally by the average cost method (either by moving average or weighted average production cost).

Equipment parts and supplies are transferred from inventories to property, plant and equipment when the use of such supplies is expected to extend the useful life of the asset and increase its economic benefit. Transfers between inventories to property, plant and equipment do not change the carrying amount of the inventories transferred and they do not change the cost of that inventory for measurement or disclosure purposes.

Equipment parts and supplies used for repairs and maintenance of the equipment are recognized in the consolidated statement of income when consumed.

NRV for supplies and fuel is the current replacement cost. For supplies and fuel, cost is also determined using the moving average method and composed of purchase price, transport, handling and other costs directly attributable to its acquisition. Any provision for obsolescence is determined by reference to specific items of stock. A regular review is undertaken to determine the extent of any provision or obsolescence.

# Other assets

Other current and noncurrent assets, which are carried at cost, pertain to resources controlled by the Group as a result of past events and from which future economic benefits are expected to flow to the Group.

# Advances to Suppliers and Contractors

Advances to suppliers and contractors are recognized in the consolidated statement of financial position when it is probable that the future economic benefits will flow to the Group and the assets has cost or value that can be measured reliably. These assets are regularly evaluated for any impairment in value. Current and noncurrent classification is determed based on the determined usage/realization of the asset to which it is intended for (e.g., inventory, investment property, property plant and equipment).



# Value-added Tax (VAT)

Revenues, expenses, and assets are recognized net of the amount of VAT, if applicable. When VAT from sales of goods and/or services (output VAT) exceeds VAT passed on from purchases of goods or services (input VAT), the excess is recognized as payable in the consolidated statement of financial position. When VAT passed on from purchases of goods or services (input VAT) exceeds VAT from sales of goods and/or services (output VAT), the excess is recognized as an asset in the consolidated statement of financial position to the extent of the recoverable amount.

The net amount of VAT recoverable from, or payable to, the taxation authority within 12 months from end of reporting period is presented as current; otherwise the amount is presented as noncurrent.

## Creditable withholding taxes

Creditable withholding taxes are the taxes withheld by the withholding agents from payments to the sellers which are creditable against the future income tax payable.

## Investments in Associates and Joint Ventures

An associate is an entity in which the Group has significant influence and which is neither a subsidiary nor a joint venture. Significant influence is the power to participate in the financial and operating policy decisions of the investee, but is not control or joint control over those policies.

Joint venture is a type of joint arrangement whereby the parties that have joint control of the arrangement have rights to the net assets of the joint venture. Joint control is the contractually agreed sharing of control of an arrangement, which exists only when decisions about the relevant activities require unanimous consent of the parties sharing control.

The considerations made in determining significant influence or joint control are similar to those necessary to determine control over subsidiaries. The Group's investments in associates and joint ventures are accounted for using the equity method.

Under the equity method, the investments in associate or joint venture is initially recognized at cost. The carrying amount of the investment is adjusted to recognize changes in the Group's share of net assets of the associate or joint venture since the acquisition date. Goodwill relating to the associate or joint venture is included in the carrying amount of the investment and is neither amortized and is not tested for impairment individually.

The consolidated statement of income reflects the Group's share of the results of operations of the associate or joint venture. Any change in OCI of those investees is presented as part of the Group's OCI. In addition, when there has been a change recognized directly in the equity of the associate or joint venture, the Group recognizes its share of any changes, when applicable, in the consolidated statement of changes in equity. Unrealized gains and losses resulting from transactions between the Group and the associate or joint venture are eliminated to the extent of the interest in the associate or joint venture.

The aggregate of the Group's share of profit or loss of an associate and joint venture is shown on the face of the consolidated statement of income outside operating profit and represents profit or loss after tax and noncontrolling-interests in the subsidiaries of the associate or joint venture. If the Group's share of losses of an associate or a joint venture equals or exceeds its interest in the associate or joint venture, the Group discontinues recognizing its share to the extent of the interest in associate or joint venture.



The financial statements of the associate or joint venture are prepared for the same reporting period as the Group. When necessary, adjustments are made to bring the accounting policies in line with those of the Group.

Upon loss of significant influence over the associate or joint control over the joint venture, the Group measures and recognizes any retained investment at its fair value. Any difference between the carrying amount of the associate or joint venture upon loss of significant influence or joint control and the fair value of the retained investment and proceeds from disposal is recognized in consolidated statement of income.

## **Investment Properties**

Investment properties comprise completed property and property under construction or redevelopment that are held to earn rentals or capital appreciation or both and that are not occupied by the Group.

Investment properties are measured initially at cost, including transaction costs. Subsequent to initial recognition, investment properties, except land, are stated at cost less accumulated depreciation and amortization and any impairment in value. Land is stated at cost less any impairment in value.

The carrying amount includes the cost of replacing part of an existing investment property at the time that cost is incurred if the recognition criteria are met and excludes the costs of day-to-day servicing of an investment property.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in the consolidated statement of income in the period of derecognition.

Depreciation and amortization of investment properties are computed using the straight-line method over the estimated useful lives (EUL) of assets of 12 to 25 years.

The assets' residual value, useful life, and depreciation and amortization method are reviewed periodically to ensure that the period and method of depreciation and amortizations are consistent with the expected pattern of economic benefits from items of investment property.

A transfer is made to investment property when there is a change in use, evidenced by ending of owner-occupation, commencement of an operating lease to another party or ending of construction or development. A transfer is made from investment property when and only when there is a change in use, evidenced by commencement of owner-occupation or commencement of development with a view to sale. A transfer between investment property, owner-occupied property and inventory does not change the carrying amount of the property transferred nor does it change the cost of that property for measurement or disclosure purposes.

## **Exploration and Evaluation Asset and Mining Properties**

Exploration and evaluation activity involves the search for mineral resources, the determination of technical feasibility and the assessment of commercial viability of an identified resource.

Exploration and evaluation activity includes:

- Researching and analyzing historical exploration data
- Gathering exploration data through geophysical studies
- Exploratory drilling and sampling



- Determining and examining the volume and grade of the resource
- Surveying transportation and infrastructure requirements
- Conducting market and finance studies

License costs paid in connection with a right to explore in an existing exploration area are capitalized and amortized over the term of the permit. Once the legal right to explore has been acquired, exploration and evaluation expenditure is charged to consolidated statement of income as incurred, unless the Group's management concludes that a future economic benefit is more likely than not to be realized. These costs include materials and fuel used, surveying costs, drilling costs and payments made to contractors.

In evaluating whether the expenditures meet the criteria to be capitalized, several different sources of information are used. The information that is used to determine the probability of future benefits depends on the extent of exploration and evaluation that has been performed.

Expenditure is transferred from 'Exploration and evaluation asset' to 'Mining properties' which is a subcategory of 'Property, plant and equipment' once the work completed to date supports the future development of the property and such development receives appropriate approvals. After transfer of the exploration and evaluation asset, all subsequent expenditure on the construction, installation or completion of infrastructure facilities is capitalized in 'Mining properties and equipment'. Development expenditure is net of proceeds from the sale of ore extracted during the development phase.

# **Stripping Costs**

As part of its mining operations, the Group incurs stripping (waste removal) costs both during the development phase and production phase of its operations. Stripping costs incurred in the development phase of a mine, before the production phase commences (development stripping), are capitalized as part of the cost of mining properties and subsequently amortized over its useful life using units-of-production method. The capitalization of development stripping costs ceases when the mine/component is commissioned and ready for use as intended by management.

After the commencement of production further development of the mine may require a phase of unusually high stripping that is similar in nature to development phase stripping. The costs of such stripping are accounted for in the same way as development stripping (as discussed above).

Stripping costs incurred during the production phase are generally considered to create two benefits, being either the production of inventory or improved access to the coal body to be mined in the future. Where the benefits are realized in the form of inventory produced in the period, the production stripping costs are accounted for as part of the cost of producing those inventories.

Where the benefits are realized in the form of improved access to ore to be mined in the future, the costs are recognized as a noncurrent asset, referred to as a stripping activity asset, if the following criteria are met:

- Future economic benefits (being improved access to the coal body) are probable;
- The component of the coal body for which access will be improved can be reasonably identified; and,
- The costs associated with the improved access can be reliably measured.

If all of the criteria are not met, the production stripping costs are charged to the consolidated statement of income as operating costs as they are incurred.



In identifying components of the body, the Group works closely with the mining operations department for each mining operation to analyze each of the mine plans. Generally, a component will be a subset of the total body, and a mine may have several components. The mine plans, and therefore the identification of components, can vary between mines for a number of reasons. These include, but are not limited to: the type of commodity, the geological characteristics of the ore/coal body, the geographical location, and/or financial considerations.

The stripping activity asset is initially measured at cost, which is the accumulation of costs directly incurred to perform the stripping activity that improves access to the identified component of ore/coal body, plus an allocation of directly attributable overhead costs. If incidental operations are occurring at the same time as the production stripping activity, but are not necessary for the production stripping activity to continue as planned, these costs are not included in the cost of the stripping activity asset. If the costs of the inventory produced and the stripping activity asset are not separately identifiable, a relevant production measure is used to allocate the production stripping costs between the inventory produced and the stripping activity asset. This production measure is calculated for the identified component of the ore/coal body and is used as a benchmark to identify the extent to which the additional activity of creating a future benefit has taken place.

The stripping activity asset is accounted for as an addition to, or an enhancement of, an existing asset, being the mine asset, and is included as part of 'Mining properties and equipment' under 'Property, plant and equipment' in the consolidated statement of financial position. This forms part of the total investment in the relevant cash generating unit (CGU), which is reviewed for impairment if events or changes of circumstances indicate that the carrying value may not be recoverable.

The stripping activity asset is subsequently depreciated using the units-of-production method over the life of the identified component of the coal body that became more accessible as a result of the stripping activity. Economically recoverable reserves, which comprise proven and probable reserves, are used to determine the expected useful life of the identified component of the ore/coal body. The stripping activity asset is then carried at cost less depreciation and any impairment losses.

## Property, Plant and Equipment

Property, plant and equipment, except land, are stated at cost less accumulated depreciation, depletion and amortization, and any impairment in value. Land is stated at cost, less any impairment in value.

The initial cost of property, plant and equipment comprises its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Costs also include decommissioning and site rehabilitation costs. Expenditures incurred after the property, plant and equipment have been put into operation, such as repairs and maintenance and overhaul costs, are normally charged to operations in the period in which the costs are incurred.

In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property, plant and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as additional cost of property, plant and equipment.

Construction-in-progress included in property, plant and equipment is stated at cost. This includes the cost of the construction of property, plant and equipment and other direct costs. Construction-in-progress is not depreciated until such time that the relevant assets are completed and put into operational use.



Depreciation, depletion and amortization of assets commences once the assets are put into operational use.

Depreciation, depletion and amortization of property, plant and equipment are calculated on a straight-line basis over the following EUL of the respective assets or the remaining contract period, whichever is shorter:

	Years
Land improvements	5-17
Power plant, buildings and building improvements	5-25
Coal mining properties and equipment	2-13
Nickel mining properties and equipment	2-5
Construction equipment, machinery and tools	5-10
Office furniture, fixtures and equipment	3-5
Transportation equipment	4-5
Leasehold improvements	5-7

The EUL and depreciation, depletion and amortization methods are reviewed periodically to ensure that the period and methods of depreciation, depletion and amortization are consistent with the expected pattern of economic benefits from items of property, plant and equipment.

An item of property, plant and equipment is derecognized upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the consolidated statement of income in the year the item is derecognized.

Coal and nickel mining properties are amortized using the units-of-production method. Coal and nickel mining properties consists of mine development costs, capitalized cost of mine rehabilitation and decommissioning (refer to accounting policy on "Provision for mine rehabilitation and decommissioning"), stripping costs (refer to accounting policy on "Stripping Costs") and mining rights. Mine development costs consist of capitalized costs previously carried under "Exploration and Evaluation Asset", which were transferred to property, plant and equipment upon start of commercial operations. Mining rights are expenditures for the acquisition of property rights that are capitalized.

The net carrying amount of mining properties is depleted using unit-of-production method based on the estimated economically, legal and environmental saleable reserves of the mine concerned which is based on the current market prices, and are written-off if the property is abandoned.

# Mineable Ore Reserves

Mineable ore reserves are estimates of the amount of coal and nickel that can be economically and legally extracted from the Group's mining properties. The Group estimates its mineable ore reserves based on information compiled by appropriately qualified persons relating to the geological data on the size, depth and shape of the coal body, and require complex geological judgments to interpret the data. The estimation of recoverable reserves is based upon factors such as estimates of foreign exchange rates, commodity prices, future capital requirements, and production costs along with geological assumptions and judgments made in estimating the size and grade of the mineable ore body. Changes in the reserve or resource estimates may impact the amortization of mine properties included as part of 'Mining properties and equipment' under 'Property, plant and equipment'.



#### **Intangible Assets**

Intangible assets and software costs acquired separately are capitalized at cost and are shown as part of the "Other noncurrent assets" account in the consolidated statement of financial position. Following initial recognition, intangible assets are measured at cost less accumulated amortization and provisions for impairment losses, if any. The useful lives of intangible assets with finite life are assessed at the individual asset level. Intangible assets with finite life are amortized over their EUL. The periods and method of amortization for intangible assets with finite useful lives are reviewed annually or earlier where an indicator of impairment exists.

Costs incurred to acquire and bring the computer software (not an integral part of its related hardware) to its intended use are capitalized as part of intangible assets. These costs are amortized over their EUL ranging from three (3) to five (5) years. Costs directly associated with the development of identifiable computer software that generate expected future benefits to the Group are recognized as intangible assets. All other costs of developing and maintaining computer software programs are recognized as expense when incurred.

Gains or losses arising from the derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in the consolidated statement of income when the asset is derecognized.

## Research and Development Costs

Research costs are expensed as incurred. Development expenditures on an individual project are recognized as an intangible asset when the Group can demonstrate:

- The technical feasibility of completing the intangible asset so that the asset will be available for use or sale
- Its intention to complete and its ability to use or sell the asset
- How the asset will generate future economic benefits
- The availability of resources to complete the asset
- The ability to measure reliably the expenditure during development
- The ability to use the intangible asset generated

Following initial recognition of the development expenditure as an asset, the asset is carried at cost less any accumulated amortization and accumulated impairment losses. Amortization of the asset begins when development is complete and the asset is available for use. It is amortized over the period of expected future benefit. Amortization is recorded as part of cost of sales in the consolidated statement of income. During the period of development, the asset is tested for impairment annually.

## Impairment of Nonfinancial Assets

This accounting policy applies primarily to the Group's property, plant and equipment, investment properties, investments in associates and joint ventures, right-of-use assets and intangible assets.

Property, Plant and Equipment, Investment Properties, Right-of-Use Assets and Intangible Assets
The Group assesses at each reporting date whether there is an indication that these assets may be
impaired. If any such indication exists, or when an annual impairment testing for an asset is required,
the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is the
higher of an asset's or cash generating unit's fair value less cost to sell and its value in use and is
determined for an individual asset, unless the asset does not generate cash inflows that largely
independent of those from other assets or group of assets. Where the carrying amount of an asset
exceeds its recoverable amount, the asset is considered impaired and is written down to its
recoverable amount. In assessing value-in-use, the estimated future cash flows are discounted to their



present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset.

A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, depletion and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in the consolidated statement of income unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

# Exploration and evaluation assets

Exploration and evaluation assets are assessed for impairment when facts and circumstances suggest that the carrying amount of an exploration and evaluation asset may exceed its recoverable amount. Under PFRS 6 one or more of the following facts and circumstances could indicate that an impairment test is required. The list is not intended to be exhaustive: (a) the period for which the entity has the right to explore in the specific area has expired during the period or will expire in the near future, and is not expected to be renewed; (b) substantive expenditure on further exploration for and evaluation of mineral resources in the specific area is neither budgeted nor planned; (c) exploration for and evaluation of mineral resources in the specific area have not led to the discovery of commercially viable quantities of mineral resources and the entity has decided to discontinue such activities in the specific area; and (d) sufficient data exist to indicate that, although a development in the specific area is likely to proceed, the carrying amount of the exploration and evaluation asset is unlikely to be recovered in full from successful development or by sale.

# Investments in associates and joint ventures

For investments in associates and joint ventures, after application of the equity method, the Group determines whether it is necessary to recognize any additional impairment loss with respect to the Group's net investment in the investee companies. The Group determines at each reporting date whether there is any objective evidence that the investment in associates or jointly controlled entities is impaired. If this is the case, the Group calculates the amount of impairment as being the difference between the carrying value and the recoverable amount of the investee company and recognizes the difference in the consolidated statement of income.

#### Liabilities for Purchased Land

Liabilities for purchased of land represents unpaid portion of the acquisition costs of raw land for future development, including other costs and expenses incurred to effect the transfer of title of the property. Noncurrent portion of the carrying amount is discounted using the applicable interest rate for similar type of liabilities at the inception of the transactions.

# **Equity**

## Capital Stock

Capital stock consists of common and preferred shares which are measured at par value for all shares issued. When the Group issues more than one class of stock, a separate account is maintained for each class of stock and the number of shares issued.

When the shares are sold at a premium, the difference between the proceeds and the par value is credited to 'Additional paid-in capital' account. When shares are issued for a consideration other than cash, the proceeds are measured by the fair value of the consideration received. Direct cost incurred related to the equity issuance, such as underwriting, accounting and legal fees, printing costs and taxes are charged to 'Additional paid-in capital' account.



## Treasury Shares

Treasury shares pertains to own equity instruments which are reacquired and are carried at cost and are deducted from equity. No gain or loss is recognized in profit or loss on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments. When the shares are retired, the capital stock account is reduced by its par value and excess of cost over par value upon retirement is debited to additional paid-in capital to the extent of the specific or average additional paid in capital when the shares were issued and to retained earnings for the remaining balance.

#### Retained Earnings

Retained earnings represent accumulated earnings of the Group, and any other adjustments to it as required by other standards, less dividends declared. The individual accumulated earnings of the subsidiaries are available for dividend declaration when these are declared as dividends by the subsidiaries as approved by their respective BOD.

Dividends on common shares are deducted from retained earnings when declared and approved by the BOD or shareholders of the Parent Company. Dividends payable are recorded as liability until paid. Dividends for the year that are declared and approved after the reporting date, if any, are dealt with as an event after the reporting date and disclosed accordingly.

#### **Business Combinations and Goodwill**

Business combinations are accounted for using the acquisition method. The cost of an acquisition is measured as the aggregate of the consideration transferred, measured at acquisition date fair value and the amount of any NCI in the acquiree. For each business combination, the acquirer measures the NCI in the acquiree either at fair value or at the proportionate share of the acquiree's identifiable net assets. Acquisition costs incurred are charged to expense and included in operating expenses in the consolidated statement of income.

When the Group acquires a business, it assesses the financial assets and financial liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic circumstances and pertinent conditions as at the acquisition date. This includes the separation of embedded derivatives in host contracts by the acquiree.

If the business combination is achieved in stages, the acquisition date fair value of the acquirer's previously held equity interest in the acquiree is remeasured to fair value at the acquisition date through consolidated statement of income. Any contingent consideration to be transferred by the acquirer will be recognized at fair value at the acquisition date. Subsequent changes to the fair value of the contingent consideration, which is deemed to be an asset or liability, will be recognized in accordance with PFRS 9 either in consolidated statement of income or as a change to OCI. If the contingent consideration is not within the scope of PFRS 9, it is measured in accordance with the appropriate PFRS. Contingent consideration that is classified as equity is not measured and subsequent settlement is accounted for within equity.

Goodwill is initially measured at costs being the excess of the aggregate of the consideration transferred and the amount recognized for noncontrolling-interests and any previous interest held over the net identifiable assets acquired and liabilities assumed. If the consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognized in consolidated statement of income.



After initial recognition, goodwill is measured at costs less any accumulated impairment losses. For the purpose of impairment testing, goodwill acquired in a business combination is, from the acquisition date, allocated to each of the Group's cash-generating units that are expected to benefit from the combination, irrespective of whether other assets or liabilities of the acquiree are assigned to those units.

Where goodwill forms part of a cash-generating unit and part of the operation within that unit is disposed of, the goodwill associated with the operation disposed of is included in the carrying amount of the operation when determining the gain or loss on disposal of the operation. Goodwill disposed of in this circumstance is measured based on the relative values of the operation disposed of and the portion of the cash-generating unit retained.

If the initial accounting for a business combination can be determined only provisionally by the end of the period in which the combination is effected because either the fair values to be assigned to the acquiree's identifiable assets, liabilities or contingent liabilities or the cost of the combination can be determined only provisionally, the acquirer shall account for the combination using those provisional values. The acquirer shall recognize any adjustments to those provisional values as a result of completing the initial accounting within 12 months of the acquisition date as follows: (i) the carrying amount of the identifiable asset, liability or contingent liability that is recognized or adjusted as a result of completing the initial accounting shall be calculated as if its fair value at the acquisition date had been recognized from that date; (ii) goodwill or any gain recognized shall be adjusted by an amount equal to the adjustment to the fair value at the acquisition date of the identifiable asset, liability or contingent liability being recognized or adjusted; and (iii) comparative information presented for the periods before the initial accounting for the combination is complete shall be presented as if the initial accounting has been completed from the acquisition date.

## Revenue and Cost recognition (Effective January 1, 2018)

Revenue from contract with customers

The Group is primarily engaged in general construction, coal and nickel mining, power generation, real estate development, water concession and manufacturing. Revenue from contracts with customers is recognized when control of the goods or services are transferred to the customer at an amount that reflects the consideration to which the Group expects to be entitled in exchange for those goods or services. The Group has concluded that it is acting as principal in all of its significant revenue arrangements since it is the primary obligor in these revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

# Revenue recognized at a point in time

• Coal Mining

Revenue is recognized when control passes to the customer, which occurs at a point in time when the coal is physically transferred onto a vessel or other delivery mechanism. The revenue is measured at the amount to which the Group expects to be entitled, being the price expected to be received upon final billing, and a corresponding trade receivable is recognized.

Revenue from local and export coal sales are denominated in Philippine Peso and US Dollar (US\$), respectively.

Cost of coal includes directly related production costs such as materials and supplies, fuel and lubricants, labor costs including outside services, depreciation and amortization, cost of decommissioning and site rehabilitation, and other related production overhead. These costs are recognized when incurred.



## • Nickel Mining

Revenue is recognized when control passes to the customer, which occurs at a point in time when the beneficiated nickel ore/nickeliferous laterite ore is physically transferred onto a vessel or onto the buyer's vessel.

Cost of nickel includes cost of outside services, production overhead, personnel cost and depreciation, amortization and depletion that are directly attributable in bringing the inventory to its saleable condition. These are recognized in the period when the goods are delivered.

#### Sales and services

Revenue from room use, food and beverage sales and other services are recognized when the related sales and services are rendered.

#### Merchandise Sales

Revenue from merchandise sales is recognized upon delivery of the goods to and acceptance by the buyer and when the control is passed on to the buyers.

Revenue recognized over time using output method

#### • Real Estate Sales

The Group derives its real estate revenue from sale of lots, house and lot and condominium units. Revenue from the sale of these real estate projects under pre-completion stage are recognized over time during the construction period - percentage of completion or (POC) since based on the terms and conditions of its contract with the buyers, the Group's performance does not create an asset with an alternative use and the Group has an enforceable right to payment for performance completed to date.

In measuring the progress of its performance obligation over time, the Group uses output method. The Group recognizes revenue on the basis of direct measurements of the value to customers of the goods or services transferred to date, relative to the remaining goods or services promised under the contract. Progress is measured using survey of performance completed to date. This is based on the monthly project accomplishment report prepared by the third party engineer as approved by the construction manager which integrates the surveys of performance to date of the construction activities for both sub-contracted and those that are fulfilled by the developer itself.

Any excess of progress of work over the right to an amount of consideration that is unconditional, recognized as installment contract receivables, under trade receivables, is included in the "contract asset" account in the asset section of the consolidated statement of financial position.

Any excess of collections over the total of recognized installment contract receivables is included in the "Contract liabilities" account in the liabilities section of the consolidated statement of financial position.

The Group recognizes costs relating to satisfied performance obligations as these are incurred taking into consideration the contract fulfillment assets such as land and connection fees. These include costs of land, land development costs, building costs, professional fees, depreciation, permits and licenses and capitalized borrowing costs. These costs are allocated to the saleable area, with the portion allocable to the sold area being recognized as costs of sales while the portion allocable to the unsold area being recognized as part of real estate inventories.

In addition, the Group recognizes as an asset these costs that give rise to resources that will be used in satisfying performance obligations in the future and that are expected to be recovered.



## • Electricity Sales

Revenue from sale of electricity is derived from its primary function of providing and selling electricity to customers of the generated and purchased electricity. The Group recognizes revenue from contract energy sales over time, using output method measured principally on actual energy delivered each month.

Revenue from spot electricity sales is derived from the sale to the spot market of excess generated electricity over the contracted energy using price determined by the spot market, also known as Wholesale Electricity Spot Market (WESM), the market where electricity is traded, as mandated by Republic Act (RA) No. 9136 of the Department of Energy (DOE). Revenue is recognized over time using output method measured principally on actual excess generation delivered to the grid and sold to WESM.

Under PFRS 15, the Group has concluded that revenue should be recognized over time since the customer simultaneously receives and consumes the benefits as the seller supplies power. In this case, any fixed capacity payments for the entire contract period is determined at contract inception and is recognized over time. The Group has concluded that revenue should be recognized over time and will continue to recognize revenue based on amounts billed.

Cost of electricity sales includes costs directly related to the production and sale of electricity such as cost of coal, coal handling expenses, bunker, lube, diesel, depreciation and other related production overhead costs. Cost of electricity sales are recognized at the time the related coal, bunker, lube and diesel inventories are consumed for the production of electricity. Cost of electricity sales also includes electricity purchased from the spot market and the related market fees. It is recognized as cost when the Group receives the electricity and simultaneously sells to its customers.

Revenue recognized over time using input method

#### • Construction Contracts

Revenue from construction contracts are recognized over time (POC) using the input method. Input method recognizes revenue on the basis of the entity's efforts or inputs to the satisfaction of a performance obligation. Progress is measured based on actual resources consumed such as materials, labor hours expended and actual overhead incurred relative to the total expected inputs to the satisfaction of that performance obligation, or the total estimated costs of the project. The Group uses the cost accumulated by the accounting department to determine the actual resources used. Input method exclude the effects of any inputs that do not depict the entity's performance in transferring control of goods or services to the customer.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on onerous contracts are recognized immediately when it is probable that the total unavoidable contract costs will exceed total contract revenue. The amount of such loss is determined irrespective of whether or not work has commenced on the contract; the stage of completion of contract activity; or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements that may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined. Profit incentives are recognized as revenue when their realization is reasonably assured.

The asset "Costs and estimated earnings in excess of billings on uncompleted contracts", which is presented under "Contract assets", represents total costs incurred and estimated earnings recognized in excess of amounts billed. The liability "Billings in excess of costs and estimated



earnings on uncompleted contracts", which is presented under "Contract liabilities", represents billings in excess of total costs incurred and estimated earnings recognized. Contract retention receivables are presented as part of "Trade receivables" under the "Receivables" account in the consolidated statement of financial position.

## **Contract Balances**

#### Receivables

A receivable represents the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of the consideration is due).

#### Contract assets

A contract asset is the right to consideration in exchange for goods or services transferred to the customer. If the Group performs by transferring goods or services to a customer before the customer pays consideration or before payment is due, a contract asset is recognized for the earned consideration that is conditional.

For the Group's real estate segment, contract assets are initially recognized for revenue earned from development of real estate projects as receipt of consideration is conditional on successful completion of development. Upon completion of development and acceptance by the customer, the amounts recognized as contract assets are reclassified to receivables. It is recognized as "contract asset" account in the consolidated statement of financial position.

For the Group's construction segment, contract asset arises from the total contract costs incurred and estimated earnings recognized in excess of amounts billed.

A receivable (e.g., ICR, receivable from construction constructs), represent the Group's right to an amount of consideration that is unconditional (i.e., only the passage of time is required before payment of consideration is due).

# Costs to obtain contract

The incremental costs of obtaining a contract with a customer are recognized as an asset if the Group expects to recover them. The Group's commission payments to brokers and marketing agents on the sale of pre-completed real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. Commission expense is included in the "Cost of Sales and Services - Real estate sales" account in the consolidated statement of income. Capitalized cost to obtain a contract is included in 'Other current and noncurrent assets' account in the consolidated statement of financial position.

#### Contract liabilities

A contract liability is the obligation to transfer goods or services to a customer for which the Group has received consideration (or an amount of consideration is due) from the customer. If a customer pays consideration before the Group transfers goods or services to the customer, a contract liability is recognized when the payment is made or the payment is due (whichever is earlier). Contract liabilities are recognized as revenue when the Group performs under the contract.

For the Group's real estate segment, contract liability arises when the payment is made or the payment is due (whichever is earlier) from customers before the Group transfers goods or services to the customer. Contract liabilities are recognized as revenue when the Group performs (generally measured through POC) under the contract. The contract liabilities also include payments received by the Group from the customers for which revenue recognition has not yet commenced.



For the Group's construction segment, contract liability arises from billings in excess of total costs incurred and estimated earnings recognized.

## Contract fulfillment assets

Contract fulfillment costs are divided into: (i) costs that give rise to an asset; and (ii) costs that are expensed as incurred. When determining the appropriate accounting treatment for such costs, the Group firstly considers any other applicable standards. If those standards preclude capitalization of a particular cost, then an asset is not recognized under PFRS 15.

If other standards are not applicable to contract fulfillment costs, the Group applies the following criteria which, if met, result in capitalization: (i) the costs directly relate to a contract or to a specifically identifiable anticipated contract; (ii) the costs generate or enhance resources of the entity that will be used in satisfying (or in continuing to satisfy) performance obligations in the future; and (iii) the costs are expected to be recovered. The assessment of these criteria requires the application of judgement, in particular when considering if costs generate or enhance resources to be used to satisfy future performance obligations and whether costs are expected to be recoverable.

The Group's contract fulfillment assets pertain to connection fees and land acquisition costs as included in the 'Inventory' account in the consolidated statement of financial position.

Amortization, derecognition and impairment of contract fulfillment assets and capitalized costs to obtain a contract

The Group amortizes contract fulfillment assets and capitalized costs to obtain a contract to cost of sales over the expected construction period using percentage of completion following the pattern of real estate revenue recognition. The amortization is included within cost of sales.

A contract fulfillment asset or capitalized costs to obtain a contract is derecognized either when it is disposed of or when no further economic benefits are expected to flow from its use or disposal.

At each reporting date, the Group determines whether there is an indication that contract fulfillment asset or capitalized cost to obtain a contract may be impaired. If such indication exists, the Group makes an estimate by comparing the carrying amount of the assets to the remaining amount of consideration that the Group expects to receive, less the costs that relate to providing services under the relevant contract. In determining the estimated amount of consideration, the Group uses the same principles as it does to determine the contract transaction price, except that any constraints used to reduce the transaction price will be removed for the impairment test.

Where the relevant costs or specific performance obligations are demonstrating marginal profitability or other indicators of impairment, judgement is required in ascertaining whether or not the future economic benefits from these contracts are sufficient to recover these assets. In performing this impairment assessment, management is required to make an assessment of the costs to complete the contract. The ability to accurately forecast such costs involves estimates around cost savings to be achieved over time, anticipated profitability of the contract, as well as future performance against any contract-specific performance indicators that could trigger variable consideration, or service credits.

Where a contract is anticipated to make a loss, there judgements are also relevant in determining whether or not an onerous contract provision is required and how this is to be measured.



## Revenue and Cost Recognition Prior to January 1, 2018

# Revenue and cost recognition

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding taxes or duty. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all of its significant revenue arrangements since it is the primary obligor in these revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

## Coal Mining

Revenue from coal mining is recognized upon acceptance of the goods delivered upon which the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably.

Cost of coal includes directly related production costs such as materials and supplies, fuel and lubricants, labor costs including outside services, depreciation and amortization, cost of decommissioning and site rehabilitation, and other related production overhead. These costs are recognized when incurred.

#### Nickel Mining

Revenue from sale of beneficiated nickel ore/nickeliferous laterite ore is recognized when the significant risks and rewards of ownership of the goods have passed to the buyer, which coincides with the loading of the ores onto the buyer vessel.

Cost of nickel includes cost of outside services, production overhead, personnel cost and depreciation, amortization and depletion that are directly attributable in bringing the inventory to its saleable condition. These are recognized in the period when the goods are delivered.

#### Construction Contracts

Revenue from construction contracts is recognized using the POC method of accounting and is measured principally on the basis of the estimated proportion of costs incurred to date over the total budget for the construction (Cost-to-cost method). Contracts to manage, supervise, or coordinate the construction activity of others and those contracts wherein the materials and services are supplied by contract owners are recognized only to the extent of the contracted fee revenue using POC. Revenue from cost plus contracts is recognized by reference to the recoverable costs incurred during the period plus the fee earned, measured by the proportion that costs incurred to date bear to the estimated total costs of the contract. Contract revenue is comprised of amount of revenue agreed in the contract and variations in contract work, claims and incentive payments.

Contract costs include all direct materials and labor costs and those indirect costs related to contract performance. Expected losses on contracts are recognized immediately when it is probable that the total contract costs will exceed total contract revenue. The amount of such loss is determined irrespective of whether or not work has commenced on the contract; the stage of completion of contract activity; or the amount of profits expected to arise on other contracts, which are not treated as a single construction contract. Changes in contract performance, contract conditions and estimated profitability, including those arising from contract penalty provisions and final contract settlements that may result in revisions to estimated costs and gross margins are recognized in the year in which the changes are determined. Profit incentives are recognized as revenue when their realization is reasonably assured.



The asset "Costs and estimated earnings in excess of billings on uncompleted contracts" represents total costs incurred and estimated earnings recognized in excess of amounts billed. The liability "Billings in excess of costs and estimated earnings on uncompleted contracts" represents billings in excess of total costs incurred and estimated earnings recognized. Contract retentions are presented as part of "Trade receivables" under the "Receivables" account in the consolidated statement of financial position.

#### Electricity Sales

Revenue from sale of electricity is derived from its primary function of providing and selling electricity to customers of the generated and purchased electricity. Revenue derived from the generation and/or supply of electricity is recognized based on the actual electricity nominated or received by the customer, net of adjustments, as agreed upon between parties.

Revenue from spot electricity sales is derived from the sale to the spot market of excess generated electricity over the contracted energy using price determined by the spot market, also known as WESM, the market where electricity is traded, as mandated by Republic Act (RA) No. 9136 of DOE. Revenue is recognized based on the actual excess generation delivered to the WESM.

Cost of electricity sales includes costs directly related to the production and sale of electricity such as cost of coal, coal handling expenses, bunker, lube, diesel, depreciation and other related production overhead costs. Cost of electricity sales are recognized at the time the related coal, bunker, lube and diesel inventories are consumed for the production of electricity. Cost of electricity sales also includes electricity purchased from the spot market and the related market fees. It is recognized as expense when the Group receives the electricity and simultaneously sells to its customers.

#### Real Estate Sales

For real estate sales, the Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectability of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial payment (buyer's equity) and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectability is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

Any excess of collections over the recognized receivables are included in the "Customers' advances and deposits" account in the liabilities section of the consolidated statement of financial position.

When a sale of real estate does not meet the requirements for revenue recognition, the sale is accounted for under the deposit method. Under this method, revenue is not recognized, and the receivable from the buyer is not recorded. The real estate inventories continue to be reported on the consolidated statement of financial position as "Real estate held for sale and development" under "Inventories" account and the related liability as deposits under "Customers' advances and deposits".

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of subdivision land and condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical engineers.



## Other Revenue and Income Recognition

# Forfeitures and cancellation of real estate contracts

Income from forfeited reservation and collections is recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale. Such income is also recognized, subject to the provisions of Republic Act 6552, *Realty Installment Buyer Act*, upon prescription of the period for the payment of required amortizations from defaulting buyers.

## Income from commissioning

Income from commissioning pertains to the excess of proceeds from the sale of electricity produced during the testing and commissioning of the power plant over the actual cost incurred to perform the testing and commissioning.

#### Dividend Income

Dividend income is recognized when the Group's right to receive payment is established, which is generally when shareholders approve the dividend.

## Rental Income

Rental income arising from operating leases on investment properties and construction equipment is accounted for on a straight-line basis over the lease terms.

#### Interest Income

Interest income is recognized as interest accrues using the effective interest method.

#### Operating Expenses

Operating expenses are expenses that arise in the course of the ordinary operations of the Group. These usually take the form of an outflow or depletion of assets such as cash and cash equivalents, supplies, investment properties and property, plant and equipment. Expenses are recognized in the consolidated statement of income when incurred.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition, construction or production of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment. Interest is capitalized from the commencement of the development work until the date of practical completion. The capitalization of borrowing costs is suspended if there are prolonged periods when development activity is interrupted. Borrowing costs are also capitalized on the purchased cost of a site property acquired specially for development but only where activities necessary to prepare the asset for development are in progress.

# Foreign Currency Translations and Transactions

The consolidated financial statements are presented in Philippine Peso. Each entity in the Group determines its own functional currency and items included in the consolidated financial statements of each entity are measured using that functional currency.



Transactions in foreign currencies are initially recorded in the functional currency rate at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency closing rate at the reporting date. All differences are taken to consolidated statement of income. Non-monetary items that are measured in terms of historical cost in foreign currency are translated using the exchange rates as at the dates of initial transactions. Non-monetary items measured at fair value in a foreign currency are translated using the exchange rates at the date when the fair value was determined.

## Pension Cost

The Group has a noncontributory defined benefit multi-employer retirement plan.

The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- Service cost
- Net interest on the net defined benefit liability or asset
- Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on non-routine settlements are recognized as expense in profit or loss. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by independent qualified actuaries.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in profit or loss.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in other comprehensive income in the period in which they arise. Remeasurements are not reclassified to profit or loss in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund or qualifying insurance policies. Plan assets are not available to the creditors of the Group, nor can they be paid directly to the Group. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.



The Group's right to be reimbursed of some or all of the expenditure required to settle a defined benefit obligation is recognized as a separate asset at fair value when and only when reimbursement is virtually certain.

#### Termination Benefit

Termination benefits are employee benefits provided in exchange for the termination of an employee's employment as a result of either an entity's decision to terminate an employee's employment before the normal retirement date or an employee's decision to accept an offer of benefits in exchange for the termination of employment.

A liability and expense for a termination benefit is recognized at the earlier of when the entity can no longer withdraw the offer of those benefits and when the entity recognizes related restructuring costs. Initial recognition and subsequent changes to termination benefits are measured in accordance with the nature of the employee benefit, as either post-employment benefits, short-term employee benefits, or other long-term employee benefits.

## Employee Leave Entitlement

Employee entitlements to annual leave are recognized as a liability when they are accrued to the employees. The undiscounted liability for leave expected to be settled wholly before twelve months after the end of the annual reporting period is recognized for services rendered by employees up to the end of the reporting period.

# Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset.

A reassessment is made after inception of the lease only if one of the following applies:

- (a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) There is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) and at the date of renewal or extension period for scenario (b).

## The Group as a lessor

Leases where the Group retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognized over the lease term on the same bases as rental income. Contingent rents are recognized as revenue in the period in which they are earned.

Effective January 1, 2019 (Upon Adoption of PFRS 16)

# The Group as a lessee

The Group applies a single recognition and measurement approach for all leases, except for short-term leases. The Group recognizes lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.



#### Right-of-use assets

The Group recognizes right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognized, initial direct costs incurred, and lease payments made at or before the commencement date. Right-of-use assets are depreciated on a straight-line basis over the shorter of the lease term and the estimated useful lives of the underlying assets.

"Right-of-use assets" are presented under noncurrent assets in the consolidated statement of financial position and are subject to impairment.

#### Lease liabilities

At the commencement date of the lease, the Group recognizes lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The lease payments also include the exercise price of a purchase option reasonably certain to be exercised by the Group and payments of penalties for terminating the lease, if the lease term reflects the Group exercising the option to terminate. Variable lease payments that do not depend on an index or a rate are recognized as expenses (unless they are incurred to produce inventories) in the period in which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Group uses its incremental borrowing rate at the lease commencement date because the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the lease payments (e.g., changes to future payments resulting from a change in an index or rate used to determine such lease payments) or a change in the assessment of an option to purchase the underlying asset.

## Short-term leases

The Group applies the short-term lease recognition exemption to its leases of office spaces, storage and warehouse spaces that have lease term of 12 months or less from the commencement date and do not contain a purchase option. Lease payments on these short-term leases are recognized as expense on a straight-line basis over the lease term.

Effective before January 1, 2019 (Prior to Adoption of PFRS 16)

# The Group as a lessee

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating lease. Operating lease payments are recognized as an expense in the consolidated statement of income on a straight-line basis over the lease term.

# **Income Taxes**

#### Current Tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted at the reporting date.



## Deferred Tax

Deferred tax is provided, using the liability method, on all temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences with certain exception. Deferred tax assets are recognized for all deductible temporary differences, carryforward benefit of unused tax credits from excess minimum corporate income tax (MCIT) over the regular corporate income tax (RCIT) and net operating loss carryover (NOLCO), to the extent that it is probable that taxable income will be available against which the deductible temporary differences and carryforward benefits of unused tax credits from MCIT and NOLCO can be utilized.

Deferred tax liabilities are not provided on nontaxable temporary differences associated with investments in domestic associates and investments in joint ventures.

The carrying amount of deferred tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable income will allow all or part of the deferred tax assets to be recovered.

Deferred tax assets and liabilities are measured at the tax rate that is expected to apply to the period when the asset is realized or the liability is settled, based on tax rate and tax laws that have been enacted or substantially enacted at the financial reporting date. Movements in the deferred income tax assets and liabilities arising from changes in tax rates are charged against or credited to income for the period.

Deferred tax assets and deferred tax liabilities are offset if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred tax assets relate to the same taxable entity and the same taxation authority.

For periods where the income tax holiday (ITH) is in effect, no deferred taxes are recognized in the consolidated financial statements as the ITH status of the subsidiary neither results in a deductible temporary difference or temporary taxable difference. However, for temporary differences that are expected to reverse beyond the ITH, deferred taxes are recognized.

# Earnings Per Share (EPS)

Basic EPS is computed by dividing the consolidated net income for the year attributable to equity holders of the Parent Company (net income for the period less dividends on convertible redeemable preferred shares) by the weighted average number of common shares issued and outstanding during the year and adjusted to give retroactive effect to any stock dividends declared during the period.

Diluted EPS is computed by dividing the net income for the year attributable to equity holders of the Parent Company by the weighted average number of common shares outstanding during the year adjusted for the effects of dilutive convertible redeemable preferred shares. Diluted EPS assumes the conversion of the outstanding preferred shares. When the effect of the conversion of such preferred shares is anti-dilutive, no diluted EPS is presented.

# **Operating Segment**

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. The Group generally accounts for intersegment revenues and expenses at agreed transfer prices. Income and expenses from



discontinued operations are reported separate from normal income and expenses down to the level of income after taxes. Financial information on operating segments is presented in Note 35 to the consolidated financial statements.

#### **Provisions**

Provisions are recognized only when the Group has: (a) a present obligation (legal or constructive) as a result of a past event; (b) it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation; and (c) a reliable estimate can be made of the amount of the obligation. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as an interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

## Provision for Decommissioning and Site Rehabilitation Costs

The Group records the present value of estimated costs of legal and constructive obligations required to restore operating locations in the period in which the obligation is incurred. The nature of these restoration activities includes closure of plants, dismantling and removing of structures, backfilling, reforestation, rehabilitation activities on marine and rainwater conservation and maintenance of rehabilitated area.

The obligation generally arises when the asset is installed or the ground environment is disturbed at the production location. When the liability is initially recognized, the present value of the estimated cost is capitalized by increasing the carrying amount of the related mining assets. Over time, the discounted liability is increased for the change in present value based on the discount rates that reflect current market assessments and the risks specific to the liability. The periodic unwinding of the discount is recognized in the consolidated statement of income as a finance cost. Additional disturbances or changes in rehabilitation costs will be recognized as additions or charges to the corresponding assets and rehabilitation liability when they occur. For closed sites, changes to estimated costs are recognized immediately in the consolidated statement of income.

# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements. These are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized but are disclosed in the consolidated financial statements when an inflow of economic benefits is probable.

## Events After the Reporting Period

Post year-end events up to the date of the auditor's report that provide additional information about the Group's position at reporting date (adjusting events) are reflected in the consolidated financial statements. Any post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

# 3. Significant Accounting Judgments and Estimates

The preparation of the accompanying consolidated financial statements in conformity with PFRS requires management to make judgments, estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. The judgments, estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Actual results could differ from such estimates.



Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances. Actual results could differ for such estimates.

#### Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations which have the most significant effect on the amounts recognized in the consolidated financial statements:

Determining the Lease Term of Contracts with Renewal and Termination options - Group as lessee (Upon Adoption of PFRS 16)

The Group determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised.

The Group applies judgement in evaluating whether it is reasonably certain whether or not to exercise the option to renew or terminate the lease. That is, it considers all relevant factors that create an economic incentive for it to exercise either the renewal or termination. After the commencement date, the Group reassesses the lease term if there is a significant event or change in circumstances that is within its control and affects its ability to exercise or not to exercise the option to renew or to terminate (e.g., construction of significant leasehold improvements or significant customisation to the leased asset).

The Group did not include the renewal and termination period of several lease contracts since the renewal and termination options is based on mutual agreement, thus not enforceable (see Note 34).

# Property Lease Classification - Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. The Group has determined, based on an evaluation of the terms and conditions of the arrangements, such as the lease term not constituting a major part of the economic life of the commercial property and the present value of the minimum lease payments not amounting to substantially all of the fair value of the commercial property, that it retains substantially all the risks and rewards incidental to ownership of these properties and accounts for the contracts as operating leases.

# Revenue Recognition (Effective January 1, 2018)

Revenue Recognition Method and Measure of Progress

The Group concluded that revenue for real estate sales is to be recognized over time because (a) the Group's performance does not create an asset with an alternative use and; (b) the Group has an enforceable right to payment for performance completed to date. The promised property is specifically identified in the contract and the contractual restriction on the Group's ability to direct the promised property for another use is substantive. This is because the property promised to the customer is not interchangeable with other properties without breaching the contract and without incurring significant costs that otherwise would not have been incurred in relation to that contract. In addition, under the current legal framework, the customer is contractually obliged to make payments to the developer up to the performance completed to date. The Group also considers the buyer's commitment to continue the sale which may be ascertained through the significance of the buyer's initial payments and the stage of completion of the project. In determining whether the sales prices are collectible, the Group considers that initial and continuing investments of the buyer reaching a certain level of payment which would demonstrate the buyer's commitment to pay. Collectability is also assessed by considering factors such as history with the buyer, age and pricing of the property. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of buyers' equity before allowing revenue recognition.



In measuring the progress of its performance obligation over time, the Group uses the output method. This method measures progress based on physical proportion of work done on the real estate project which requires technical determination by the Group's specialists (project engineers).

## Construction Revenue Recognition

## Existence of a contract

The Group assessed that various documents or arrangements (whether separately or collectively) will create a contract in accordance with PFRS 15. The Group considered relevant facts and circumstances including customary business practices and assessed that the enforceability of its documents or arrangements depends on the nature and requirements stated in the terms of those documents or arrangements. Certain documents that indicate enforceability of contract include Letter/ Notice of Award, Letter of Intent, Notice to Proceed and Purchase Order.

## Revenue Recognition Method and Measure of Progress

The Group concluded that revenue for construction services is to be recognized over time because (a) the customer controls assets as it is created or enhanced; (b) the Group's performance does not create an asset with an alternative use and; (c) the Group has an enforceable right for performance completed to date. The Group assessed that the first criterion is consistent with the rationale for percentage of completion revenue recognition approach for construction contract. Moreover, the customer can also specify the design of the asset being constructed and the construction entity builds the asset on the customer's land and the customer can generally control any work in progress arising from the entity's performance. The last criterion is evident in the actual provisions of the contract. As the Group cannot direct the asset to another customer, it satisfies the criteria of no alternative use.

## Identifying Performance Obligation

Construction projects of the Group usually includes individually distinct goods and services. These goods and services are distinct as the customers can benefit from the service on its own and are separately identifiable. However, the Group assessed that goods and services are not separately identifiable from other promises in the contract. The Group provides significant service of integrating the various goods and services (inputs) into a single output for which the customer has contracted. Consequently, the Group accounts for all of the goods and services in the contract as a single performance obligation.

## Consideration of Significant Financing Component in a Contract

The Group usually imposed to its customers a percentage of contract price as an advance payment of the total contract price as mobilization fees. The Group concluded that there is no significant financing component for those contracts where the customer pays in advance, considering: (a) the advance payments have historically been recouped within 12 months from the reporting date; and, (b) the billings are normally based on the progress of work (POC). The lag time between performance of construction service which is measured through POC and actual billing and billing to collection is substantially within 12 months.

# Mining and electrical sales - Revenue Recognition

The Group applied the following judgements that affect the determination of the amount and timing of revenue from contracts with customers:

## Revenue Recognition Method and Measure of Progress

The Group concluded that revenue from coal and nickel ore sales is to be recognized at a point in time as the control transfers to customers at the date of shipment.



On the other hand, the Group's revenue from power sales is to be recognized over time because the customer simultaneously receives and consumes the benefits provided by the Group. The fact that another entity would not need to re-perform the delivery of power that the Group has provided to date demonstrates that the customer simultaneously receives and consumes the benefits of the Group's performance obligation

The Group has determined that output method used in measuring the progress of the performance obligation faithfully depicts the Group's performance of its obligation to its customers, since the customer obtains the benefit from the Group's performance based on actual energy delivered each month.

# Revenue Recognition (Prior to January 1, 2018)

Real Estate Revenue Recognition

Selecting an appropriate revenue recognition method for a real estate sale transaction requires certain judgments about the buyer's commitment to continue the sale which may be ascertained through the significance of the buyer's initial payments and the stage of completion of the project. The buyers' commitment is evaluated based on collections, credit standing and historical collection from buyers.

In determining whether the sales prices are collectible, the Group considers that initial and continuing investments by the buyer reaching a level of collection would demonstrate the buyer's commitment to pay. Management regularly evaluates the historical cancellations and back-outs if it would still support its current threshold of buyers' equity before allowing revenue recognition.

## Exploration and Evaluation Expenditure

The application of the Group's accounting policy for exploration and evaluation asset requires judgment to determine whether future economic benefits are likely, from either future exploitation or sale, or whether activities have not reached a stage that permits a reasonable assessment of the existence of reserves. The criteria used to assess the start date of a mine are determined based on the unique nature of each mine development project. The Group considers various relevant criteria to assess when the mine is substantially complete, ready for its intended use and moves into the production phase.

Some of the criteria include, but are not limited to the following:

- the level of capital expenditure compared to construction cost estimates;
- completion of a reasonable period of testing of the property and equipment;
- ability to produce ore in saleable form; and,
- ability to sustain ongoing production of ore.

When a mine development project moves into the production stage, the capitalization of certain mine construction costs ceases and costs are either regarded as inventory or expensed, except for capitalizable costs related to mining asset additions or improvements, mine development or mineable reserve development. It is also at this point that depreciation or depletion commences.

Determination of Components of Ore Bodies and Allocation of Measures for Stripping Cost Allocation

The Group has identified that each of its two active mine pits, Narra and Molave, is a whole separate ore component and cannot be further subdivided into smaller components due to the nature of the coal seam orientation and mine plan.

Judgment is also required to identify a suitable production measure to be used to allocate production stripping costs between inventory and any stripping activity asset(s) for each component. The Group considers that the ratio of the expected volume of waste to be stripped for an expected volume of ore



to be mined for a specific component of the coal body (i.e., stripping ratio) is the most suitable production measure. The Group recognizes stripping activity asset by comparing the actual stripping ratio during the year for each component and the component's mine life stripping ratio.

## Evaluation and Reassessment of Control

The Group refers to the guidance in PFRS 10, Consolidated Financial Statements, when determining whether the Group controls an investee. Particularly, the Group controls an investee when it is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. The Group considers the purpose and design of the investee, its relevant activities and how decisions about those activities are made and whether the rights give it the current ability to direct the relevant activities.

The Group controls an investee if and only if it has all the following:

- a. power over the investee;
- b. exposure, or rights, to variable returns from its involvement with the investee; and
- c. the ability to use its power over the investee to affect the amount of the investor's returns.

Ownership interests in URHI and TMM represent 30% and 40%, respectively. The stockholders of these entities signed the Memorandum of Understanding (MOU) that gives the Group the ability to direct the relevant activities and power to affect its returns considering that critical decision making position in running the operations are occupied by the representatives of the Group.

DPDI ownership interest of 4.62% in Celebrity Sports Plaza, Inc. (CSPI) is accounted for as an investment in associate. DPDI exercises significant influence in CSPI as its key management personnels are members of the BOD and participates in the policy-making processes of CSPI.

DPDI entered into a joint venture agreement with Robinsons Land Corporation (RLC) in which RLC DMCI Property Ventures, Inc. (RDPVI) was incorporated and each party held 50% ownership interest in the RDPVI. The investment was accounted as joint venture using equity method of accounting as the contractual arrangement between the parties establishes joint control.

## Management's Use of Estimates

The key assumptions concerning the future and other sources of estimation uncertainty at the reporting date that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below:

## a. Mining

# Revenue Recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of the revenues and receivables. The Group's sales arrangement with its customers includes reductions of invoice price to take into consideration charges for penalties and upward adjustments due to quality of ore. These price adjustments may arise from the actual quantity and quality of delivered ore.

There is no assurance that the use of estimates may not result in material adjustments in future periods. Revenue from coal mining amounted to ₱29,085.43 million, ₱23,185.66 million and ₱23,489.59 million in 2019, 2018 and 2017, respectively. Revenue from nickel mining amounted to ₱1,610.30 million, ₱1,211.75 million and ₱759.27 million in 2019, 2018 and 2017, respectively (see Note 35).



## Estimating Mineable Ore Reserves

The Group uses the estimated minable ore reserve in the determination of the amount of amortization of mining properties using units-of-production method. The Group estimates its mineable ore reserves by using estimates provided by third party, and professionally qualified mining engineers and geologist (specialists). These estimates on the mineable ore reserves are determined based on the information obtained from activities such as drilling, core logging or geophysical logging, coal sampling, sample database encoding, coal seam correlation and geological modelling.

The carrying values of mining properties and mining rights, included in property, plant and equipment as presented in the consolidated statement of financial position amounted to  $\frac{1}{2}$ 9,029.43 million and  $\frac{1}{2}$ 9,359.08 million in 2019 and 2018, respectively (see Note 13).

## Estimating Coal Stock Pile Inventory Quantities

The Group estimates the stock pile inventory of clean and unwashed coal by conducting a topographic survey which is performed by in-house and third party surveyors. The survey is conducted by in-house surveyors on a monthly basis with a confirmatory survey by third party surveyors at year end. The process of estimation involves a predefined formula which considers an acceptable margin of error of plus or minus 5%. Thus, an increase or decrease in the estimation threshold for any period would differ if the Group utilized different estimates and this would either increase or decrease the profit for the year. The coal inventory as of December 31, 2019 and 2018 amounted to ₱2,245.13 million and ₱3,334.52 million, respectively (see Note 9).

Estimating Provision for Decommissioning and Mine Site Rehabilitation Costs The Group is legally required to fulfill certain obligations under its DENR issued Environmental Compliance Certificate when its activities have ended in the depleted mine pits. In addition, the Group assesses its mine rehabilitation provision annually. Significant estimates and assumptions are made in determining the provision for decommissioning and mine site rehabilitation costs as there are numerous factors that will affect the ultimate liability. These factors include estimates of the extent and costs of rehabilitation activities given the approved decommissioning and mine site rehabilitation plan, (e.g., cost of backfilling, reforestation, rehabilitation activities on marine and rainwater conservation and maintenance of the rehabilitated area), technological changes, regulatory changes, cost increases, and changes in inflation rates and discount rates. Those uncertainties may result in future actual expenditure differing from the amounts currently provided. An increase in decommissioning and site rehabilitation costs would increase the carrying amount of the related assets and increase noncurrent liabilities. The provision at reporting date represents management's best estimate of the present value of the future rehabilitation costs required. Assumptions used to compute the decommissioning and site rehabilitation costs are reviewed and updated annually.

As of December 31, 2019 and 2018, the provision for decommissioning and mine site rehabilitation for coal mining activities amounted to ₱500.09 million and ₱402.48 million, respectively. As at December 31, 2019 and 2018, provision for decommissioning and mine site rehabilitation costs for the nickel mining activities amounted to ₱30.35 million and ₱43.14 million, respectively (see Note 20).

#### b. Construction

Revenue Recognition - Construction Contracts

The Group's construction revenue is based on the POC method measured principally on the basis of total actual cost incurred to date over the estimated total cost of the project. Actual cost incurred to date includes labor, materials and overhead which are billed and unbilled by contractors. The Group also updates the estimated total cost of the project based on latest



discussions with customers to include any revisions to the job order sheets and the cost variance analysis against the supporting details. The POC method is applied to the contract price after considering approved change orders.

When it is probable that total contract costs will exceed total contract revenue, the expected loss shall be recognized as an expense immediately. The amount of such a loss is determined irrespective of:

- (a) whether work has commenced on the contract;
- (b) the stage of completion of contract activity; or
- (c) the amount of profits expected to arise on other contracts which are not treated as a single construction contract.

The Group regularly reviews its construction projects and used the above guidance in determining whether there are projects with contract cost exceeding contract revenues. Based on the best estimate of the Group, adjustments were made in the books for those projects with expected losses in 2019 and 2018. There is no assurance that the use of estimates may not result in material adjustments in future periods. Revenue from construction contracts amounted to ₱18,302.49 million, ₱14,581.41 million and ₱13,066.38 million in 2019, 2018 and 2017, respectively (see Note 35).

Determining Method to Estimate Variable Consideration for Variation Orders

It is common for the Group to receive numerous variation orders from the customers during the period of construction. These variation orders could arise due to changes in the design of the asset being constructed and in the type of materials to be used for construction.

The Group estimates the transaction price for the variation orders based on a probability-weighted average approach (expected value method) based on historical experience.

#### c. Real estate

Revenue Recognition – Real Estate Sales

The assessment process for the percentage-of completion and the estimated project development costs requires technical determination by management's specialists (project engineers) and involves significant management judgment. The Group applies POC method in determining real estate revenue. The POC is measured principally on the basis of the estimated completion of a physical proportion of the contract work based on the inputs of the internal project engineers.

Revenue from real estate sales amounted to P18,519.74 million, P20,572.25 million and P19,903.98 million in 2019, 2018 and 2017, respectively (see Note 35).

# d. Power

Estimating Provision for Decommissioning and Site Rehabilitation Costs

The Group is contractually required to fulfill certain obligations under Section 8 of the Land
Lease Agreement (LLA) upon its termination or cancellation. Significant estimates and
assumptions are made in determining the provision for site rehabilitation as there are numerous
factors that will affect the ultimate liability. These factors include estimates of the extent and
costs of rehabilitation activities, technological changes, regulatory changes, cost increases, and
changes in discount rates. Those uncertainties may result in future actual expenditure differing
from the amounts currently provided. An increase in decommissioning and site rehabilitation
costs would increase the property, plant and equipment and increase noncurrent liabilities.



The provision at the reporting date represents management's best estimate of the present value of the future rehabilitation costs required. Assumptions used to compute the provision for decommissioning and site rehabilitation costs are reviewed and updated annually.

As of December 31, 2019 and 2018, the estimated provision for decommissioning and site rehabilitation costs amounted to 22.72 million and 20.92 million, respectively (see Note 20).

## Allowance for expected credit losses

#### Installment Contract Receivables and Contract Assets

The Group uses the vintage analysis in calculating the ECLs for real estate ICR. Vintage analysis is a method of evaluating the credit quality of a loan portfolio by analyzing defaults in a homogenous loan pool where the loans share the same origination period. It accounts for expected losses by allowing an entity to calculate the cumulative loss rates of a given loan pool and in so doing, to determine that loan pool's lifetime expected loss experience.

Vintage Analysis calculates the vintage default rate of each period through a ratio of default occurrences of each given point in time in that year to the total number of receivable issuances or occurrences during that period or year. The rates are also determined based on the default occurrences of customer segments that have similar loss patterns (i.e., by payment scheme).

The vintage analysis is initially based on the Group's historical observed default rates. The Group will adjust the historical credit loss experience with forward-looking information. For instance, if forecast economic conditions (i.e., bank lending rates and interest rates) are expected to deteriorate over the next year which can lead to an increased number of defaults, the historical default rates are adjusted. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analysed.

The assessment of the correlation between historical observed default rates, forecast economic conditions and ECLs is a significant estimate. The amount of ECLs is sensitive to changes in circumstances and of forecast economic conditions. The Group's historical credit loss experience and forecast of economic conditions may also not be representative of customer's actual default in the future.

## Trade Receivables

The Group uses a provision matrix to calculate ECLs for trade receivables. The provision rates are based on days past due for groupings of various customer segments that have similar loss patterns (i.e., by customer type).

The provision matrix is initially based on the Group's historical observed default rates. The Group calibrates the matrix to adjust the historical credit loss experience with forward-looking information such as inflation and foreign exchange rates. At every reporting date, the historical observed default rates are updated and changes in the forward-looking estimates are analyzed. The above assessment resulted to an additional allowance of ₱12.22 million and ₱30.83 million in 2019 and 2018, respectively (see Notes 7 and 25).

Receivables of the Group that were impaired and fully provided with allowance amounted to ₱1,697.30 million and ₱1,687.40 million as of December 31, 2019 and 2018, respectively (see Note 7).



Evaluation of Net Realizable Value of Inventories

Inventories are valued at the lower of cost and NRV. This requires the Group to make an estimate of the inventories' selling price in the ordinary course of business, cost of completion and costs necessary to make a sale to determine the NRV.

For real estate inventories, the Group adjusts the cost of its real estate inventories to net realizable value based on its assessment of the recoverability of the real estate inventories. In determining the recoverability of the inventories, management considers whether those inventories are damaged or if their selling prices have declined.

For inventories such as equipment parts, materials in transit and supplies, the Group's estimate of the NRV of inventories is based on evidence available at the time the estimates are made of the amount that these inventories are expected to be realized. These estimates consider the fluctuations of price or cost directly relating to events occurring after the end of the reporting period to the extent that such events confirm conditions existing at reporting date. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

Likewise, management also considers whether the estimated costs of completion or the estimated costs to be incurred to make the sale have increased. In the event that NRV is lower than the cost, the decline is recognized as an expense. The amount and timing of recorded expenses for any period would differ if different judgments were made or different estimates were utilized.

Inventories carried at cost amounted to  $\frac{9}{4}$ 1,442.68 million and  $\frac{9}{3}$ 5,484.42 million as of December 31, 2019 and 2018, respectively. Inventories carried at NRV amounted to  $\frac{9}{2}$ 8,223.78 million and  $\frac{9}{2}$ 9,207.10 million as of December 31, 2019 and 2018, respectively (see Note 9).

Estimating Useful Lives of Property, Plant and Equipment (see 'Estimation of Minable Ore Reserves" for the Discussion of Amortization of Coal Mining Properties)

The Group estimated the useful lives of its property, plant and equipment based on the period over which the assets are expected to be available for use. The estimated useful lives of property, plant and equipment are reviewed at least annually and are updated if expectations differ from previous estimates due to physical wear and tear and technical or commercial obsolescence on the use of these assets.

It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in factors mentioned above. A reduction in the estimated useful lives of property, plant and equipment would increase depreciation expense and decrease noncurrent assets.

The Group incurred a loss from property, plant and equipment write-down due to the replacement of generation units and retirement of mining equipment amounting to ₱83.54 million in 2019 (nil in 2018; see Notes 13 and 25).

In 2017, the BOD approved the rehabilitation of SCPC's Units 1 and 2 coal-fired thermal power plant. The rehabilitation of Units 1 and 2 coal fired power plant resulted to the recording of accelerated depreciation amounting to ₱549.95 million and ₱1,210.10 million in 2019 and 2018, respectively. The Group did not expect any salvage values for the parts to be replaced. The carrying value of property, plant and equipment of the Group amounted to ₱63,216.45 million and ₱57,086.94 million as of December 31, 2019 and 2018, respectively (see Note 13).



# Impairment Testing of Goodwill

The Group reviews the carrying values of goodwill for impairment if events or changes in circumstances indicate that the carrying value may be impaired. The Group performed its annual impairment test of goodwill as of December 31, 2019. The goodwill of ₱1,637.43 million is attributable to the acquisition of ZDMC and ZCMC. Impairment is determined for goodwill by assessing the recoverable amount of the CGU or group of CGUs to which the goodwill relates. Assessments require the use of estimates, judgements and assumptions on certain events and circumstances such as the estimated timing of resumption of operations, mine production, nickel prices, price inflation and discount rate. If the recoverable amount of the unit exceeds the carrying amount of the CGU, the CGU and the goodwill allocated to that CGU shall be regarded as not impaired. Where the recoverable amount of the CGU or group of CGUs is less than the carrying amount of the CGU or group of CGUs to which goodwill has been allocated, an impairment loss is recognized.

In 2019, the Group wroteoff goodwill amounting to ₱1.64 billion as prevalent market conditions and regulatory restrictions no longer support its previous assessment and valuation (see Note 33).

## Impairment Assessment of Nonfinancial Assets

The Group assesses impairment of nonfinancial assets whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. The factors that the Group considers important and which could trigger an impairment review include the following:

- significant underperformance relative to projected future operating results;
- significant changes in the manner of use of the acquired assets or the strategy for overall business; and,
- significant negative industry or economic trends or change in technology.

When indicators exist, an impairment loss is recognized whenever the carrying amount of an asset exceeds its recoverable amount. Assets that are subject to impairment testing when impairment indicators are present are as follows:

	2019	2018
Investments in associates and joint ventures		_
(Note 11)	<b>₽</b> 15,214,358	₱14,230,651
Property, plant and equipment (Note 13)	63,216,452	57,086,944
Other current assets (Note 10)	6,627,445	9,592,504
Other noncurrent assets (Note 14)	5,853,254	3,833,723

In 2019, the Group assessed that an indicator of impairment exists for the ancillary gas turbine plant of SLPGC due to its withdrawal on ancillary contract with NGCP (see Note 37). However, no impairment was recognized by the Group since management estimated that the recoverable amount exceeds the carrying value of ancillary gas turbine plant as of December 31, 2019. The recoverable amount was computed using discounted cash flows approach and considered certain assumptions, such as future electricity demand, electricity prices, diesel costs, inflation rate and discount rate. As of December 31, 2019, the carrying value of ancillary gas turbine recorded as part of property, plant and equipment amounted to ₱1.29 billion and ₱1.20 billion, respectively (see Note 13).

In December 2019, Maynilad Water Services, Inc. (MWSI), a subsidiary of Maynilad Water Holdings Company, Inc. (MWHCI), has agreed to and started discussions with the Metropolitan Waterworks and Sewerage System on the provisions of the Concession Agreement identified for renegotiation and amendment. This event was considered an impairment indicator which requires the assessment of the recoverability of the Group's investment in MWHCI. The determination of the recoverable amount



of the investment in MWHCI was determined using assumptions such as future tariff rates, revenue growth, billed water volume, and discount rate. No impairment loss was recognized as a result of the test. As of December 31, 2019 and 2018, the carrying value of the investment in MWHCI amounted to \$\mathbb{P}\$14.28 billion and \$\mathbb{P}\$13.83 billion, respectively (see Note 11).

In addition, management also recognized provision for impairment loss on other current assets amounting to ₱123.53 million in 2019, since management assessed that the carrying amount of these assets are not recoverable (nil in 2018 and 2017, see Note 25). Allowance for impairment losses as of December 31, 2019 and 2018 amounted to ₱142.68 million and ₱19.15 million, respectively.

Management believes that no impairment indicator exists for the Group's other nonfinancial assets.

## Estimating the incremental borrowing rate

The Group cannot readily determine the interest rate implicit in the lease, therefore, it uses its IBR to measure lease liabilities. The IBR is the rate of interest that the Group would have to pay to borrow over a similar term, and with a similar security, the funds necessary to obtain an asset of a similar value to the right-of-use assets in a similar economic environment. The IBR therefore reflects what the Group 'would have to pay', which requires estimation when no observable rates are available (such as for subsidiaries that do not enter into financing transactions) or when they need to be adjusted to reflect the terms and conditions of the lease (for example, when leases are not in the subsidiary's functional currency). The Group estimates the IBR using observable inputs (such as market interest rates) when available and is required to make certain entity-specific estimates (such as the subsidiary's stand-alone credit rating).

The Group's lease liabilities amounted to ₱218.22 million as of December 31, 2019 (see Notes 20 and 34).

## Deferred Tax Assets

The Group reviews the carrying amounts of deferred taxes at each reporting date and reduces deferred tax assets to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. However, there is no assurance that the Group will generate sufficient taxable income to allow all or part of deferred tax assets to be utilized.

The deferred tax assets recognized amounted to P1,248.87 million and P946.16 million as of December 31, 2019 and 2018, respectively. The unrecognized deferred tax assets of the Group amounted to P162.20 million and P740.17 million as of December 31, 2019 and 2018, respectively (see Note 29).

# Estimating Pension Obligation and Other Retirement Benefits

The cost of defined benefit pension plans and other employee benefits as well as the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. These include the determination of the discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and its long-term nature, defined benefit obligations are highly sensitive to changes in these assumptions. All assumptions are reviewed at each reporting date. The net pension liabilities as at December 31, 2019 and 2018 amounted to ₱502.66 million and ₱268.05 million, respectively (see Note 23). Net pension assets amounted to ₱726.75 million and ₱915.40 million as of December 31, 2019 and 2018, respectively (see Note 23).



In determining the appropriate discount rate, management considers the interest rates of government bonds that are denominated in the currency in which the benefits will be paid, with extrapolated maturities corresponding to the expected duration of the defined benefit liability. Future salary increases are based on expected future inflation rates and other relevant factors.

The mortality rate is based on publicly available mortality tables for the specific country and is modified accordingly with estimates of mortality improvements. Future salary increases and pension increases are based on expected future inflation rates.

## Contingencies

The Group is currently involved in various legal proceedings and taxation matters. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe these proceedings will have a material effect on the Group's financial position. It is possible, however, that future results of operations could be materially affected by changes in the evaluation of the case, the estimates of potential claims or in the effectiveness of the strategies relating to these proceedings (see Notes 28 and 37).

# 4. Cash and Cash Equivalents

This account consists of:

	2019	2018
Cash on hand and in banks	<b>₽</b> 6,917,426	₽6,332,801
Cash equivalents	14,680,397	9,149,163
	₽21,597,823	₽15,481,964

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents are short-term placements made for varying periods of up to three (3) months depending on the immediate cash requirements of the Group, and earn annual interest ranging from 1.75% to 7.00% and 1.10% to 7.75% in 2019 and 2018, respectively.

Total finance income earned on cash in banks and cash equivalents amounted to ₱503.72 million, ₱512.91 million and ₱281.03 million in 2019, 2018 and 2017, respectively (see Note 26).

# 5. Financial Assets at FVPL

In February 2017, the Group entered into a five-year option agreement (until December 2021) with a retail electricity supplier (RES) with respect to its exposure to the WESM which does not constitute the supply of power by the Group to the RES. The option agreement stipulates the rights and obligations of the Group which includes the right to receive a fixed 'Exposure Guarantee Fee' and the obligation to pay a variable 'Exposure Adjustment', depending on the behavior of the electricity spot price in the WESM against the agreed 'Strike Price', adjusted by the various indices and rates, as determined on a monthly basis. This qualified as a derivative but was not designated as a hedging instrument against the Group's exposure in the WESM.



Significant inputs to the valuation are as follows:

	2019	2018
WESM prices per kilowatt hour (kWh)	₽3.27 to ₽3.93	₱2.63 to ₱3.63
Philippine peso to US\$ exchange rate	₽49.77 to ₽54.34	₱45.92 to ₱54.35
Consumer price index	67.77	101.81
Coal price index	121.10	119.60
Basis of risk free rate as of December 31*	3.74%	6.94%
*Based on Bloomberg Valuation Service (BVAL)		

The fair value of the derivative was determined using the market data approach, Monte Carlo simulation (MCS) valuation, which is categorized within Level 3 of the fair value hierarchy. Because of the complexities in the option agreement such as the optionality of the payoff and variability of strike price, the MCS methodology is deemed appropriate for the valuation. Management uses published BVAL reference rates by the Bankers Association of the Philippines (BAP) in interpolation of discount rate.

The Group is finalizing its discussion with the RES to pre-terminate the agreement. The pretermination will not constitute any default of either party and shall not give rise to any termination fee.

Related balances as of and for the year ended December 31 are as follows:

	2019	2018
Financial asset at FVPL (Notes 10 and 14)	₽-	₽245,444
Realized gain (loss) (Note 28)	(398,032)	65,817
Unrealized gain (loss) (Note 28)	(245,444)	25,775

# 6. Equity investments designated at FVOCI

This account consists of:

	2019	2018
<b>Quoted securities</b>		
Cost at beginning of year	<b>₽50,747</b>	₽55,276
Disposal	_	(4,529)
Cost at end of year	50,747	50,747
Cumulative unrealized gains recognized in OCI	94,953	77,290
	145,700	128,037
Unquoted securities		_
Balance at beginning of year	<b>₽</b> 110,388	₽112,085
Disposal	_	(1,697)
Balance at end of year	110,388	110,388
Less allowance for probable loss	108,211	108,211
	2,177	2,177
	₽147,877	₽130,214



#### Quoted securities

The quoted securities include investments in golf and yacht club shares. Movements in the unrealized gains follow:

	2019	2018
Balance at beginning of year	₽77,290	₽36,301
Changes in fair values of equity investments		
designated at FVOCI	17,663	40,989
Balance at end of year	₽94,953	₽77,290

#### Unquoted securities

This account consists mainly of investments in various shares of stock in management services and leisure and recreation entities.

The aggregate cost of investments amounting to ₱108.21 million were fully provided for with allowance for impairment as management assessed that investments on these shares of stock are not recoverable as of December 31, 2019 and 2018.

#### 7. Receivables

This account consists of:

	2019	2018
Trade:		_
General construction	₽6,499,785	₽4,358,275
Electricity sales	4,646,055	7,277,715
Real estate	3,233,500	2,075,739
Coal mining	855,343	2,404,702
Nickel mining	116,907	154,233
Merchandising and others	105,437	72,117
	15,457,027	16,342,781
Receivables from related parties (Note 21)	493,464	202,624
Other receivables	2,003,520	1,887,422
	17,954,011	18,432,827
Less allowance for expected credit losses	1,694,488	1,687,401
	₽16,259,523	₽16,745,426

#### Trade receivables

#### Real estate

Real estate receivables consist of accounts collectible in equal monthly principal installments with various terms up to a maximum of 10 years. These are recognized at amortized cost using the EIR method. The corresponding titles to the residential units sold under this arrangement are transferred to the buyers only upon full payment of the contract price. Installment contracts receivable are collateralized by the related property sold. In 2019 and 2018, annual interest rates on installment contracts receivable range from 9.00% to 19.00%. Interest on installment contracts receivable amounted to ₱277.66 million, ₱253.29 million and ₱169.13 million in 2019, 2018 and 2017, respectively (see Note 26).



The Group entered into various receivable purchase agreements with various local financial institutions whereby the Group sold its installment contracts receivable on a "with recourse basis" in the aggregate credit facility agreement totaling to \$\mathbb{P}8,427.55\$ million.

The Group retains the assigned receivables in the "real estate receivables" account and records the proceeds from these sales as long-term debt (see Note 19). The carrying value of installment contracts receivable sold with recourse amounted to ₱118.91 million and ₱372.44 million as of December 31, 2019 and 2018, respectively. The installment contracts receivable on a with recourse basis are used as collaterals for the bank loans obtained.

#### Electricity sales

Receivables from electricity sales are claims from power distribution utilities, spot market operator and other customers for the sale of contracted energy and spot sales transactions. These are generally on a 30-day credit term and are carried at original invoice amounts, less discounts and rebates.

In December 2018, the Group entered into a Receivable Purchase Agreement with a local bank for the sale of receivables with a full recourse amounting to ₱1,272.23 million. Proceeds from the financing amounted to ₱1,268.03 million. Discount arising from this agreement was recognized as 'Finance cost' in the consolidated statement of income in 2018. As of December 31, 2018, the carrying values of the assigned receivables and short-term loan amounted to ₱1,272.23 million (see Note 15). The Group has collected the assigned receivables and paid the short-term loan in January 2019.

#### Construction contracts

Receivables from construction contracts principally consist of receivables arising from third-party construction projects. These also include retention receivables on uncompleted contracts amounting to \$\frac{1}{2}\$,631 million and \$\frac{1}{2}\$,799 million as of December 31, 2019 and 2018, respectively. Retention receivables pertain to the part of the contract which the contract owner retains as security and shall be released after the period allotted as indicated in the contract for the discovery of defects and other non-compliance from the specifications indicated.

## Coal and nickel mining

Receivable from mining pertains to receivables from the sale of coal and nickel ore both to domestic and international markets. These receivables are noninterest-bearing and generally have 30 to 45-day credit terms.

### Merchandising and others

Receivables from merchandise sales and others arise from the sale of wires, services rendered and others to various local companies. These receivables are noninterest-bearing and generally have a 30 to 60-day credit terms.

#### Other receivables

Other receivables include claims from Power Sector Assets and Liabilities Management (PSALM) and National Power Corporation (NPC) for the recovery of amounts charged and withheld by PSALM for spot purchases of the Group in connection with NPC's over nomination of bilateral contracted capacity to a distribution utility company for the period January to June 2010 (see Note 37). The claim amounting to ₱476.70 million was recognized by the Group as other income in 2017 after the Supreme Court has issued an Entry of Judgement in favor of the Group (see Note 28). In 2019, the related interest income amounting to ₱180.19 million was also granted to SCPC. The total receivable was collected in full in 2019.



Other receivables also include the Group's receivables from condominium corporations and sale of undeveloped land. These receivables are noninterest-bearing and are generally collectible within one (1) year from the reporting date.

## Allowance for expected credit losses

Receivables amounting to ₱1,697.30 million and ₱1,687.40 million as of December 31, 2019 and 2018, respectively, were impaired and fully provided with allowance (see Note 37).

Movements in the allowance for expected credit losses are as follows:

		2019 Trade Receivables				
		General	Coal	Nickel	Electricity	
	Real Estate	Construction	Mining	Mining	Sales	Total
At January 1	₽537	₽36,092	₽41,927	₽67,010	₽1,541,835	₽1,687,401
Provision (Note 25)	9,979	_	_	1,182	1,062	12,223
Reversal	_	(5,136)	_	_	_	(5,136)
At December 31	₽10,516	₽30,956	₽41,927	₽68,192	₽1,542,897	₽1,694,488

		2018				
		Trade Receivables				
		General	Coal	Nickel	Electricity	
	Real Estate	Construction	Mining	Mining	Sales	Total
At January 1	₽537	₽30,673	<del>₽</del> 41,927	₽66,935	₽1,516,504	₽1,656,576
Provision (Note 25)	_	5,419	_	75	25,331	30,825
At December 31	₽537	₽36,092	₽41,927	₽67,010	₽1,541,835	₽1,687,401

#### 8. Contract assets

The accounts consist of:

	2019	2018
Contract assets	₽16,245,524	₽14,287,002
Costs and estimated earnings in excess of		
billings on uncompleted contracts	2,872,770	2,164,932
	19,118,294	16,451,934
Less: Contract assets - noncurrent portion	5,104,621	7,583,336
Current portion	₽14,013,673	₽8,868,598

## Contract Assets

For real estate segment, contract assets are initially recognized for revenue earned from property under development rendered but not yet to be billed to customers. Upon billing of invoice, the amounts recognized as contract assets are reclassified as installment contracts receivable.

For construction segment, contract assets represent total costs incurred and estimated earnings recognized in excess of amounts billed.



Costs and estimated earnings in excess of billings on uncompleted contracts are as follows:

	2019	2018
Total costs incurred	₽39,586,922	₽35,839,976
Add estimated earnings recognized	5,154,372	5,835,631
	44,741,294	41,675,607
Less total billings (including unliquidated advances		
from contract owners of ₱5.51 billion in 2019		
and ₱5.11 billion in 2018)	45,370,109	42,630,863
	<b>(₽628,815)</b>	(₱955,256)

The foregoing balances are reflected in the consolidated statement of financial position under the following accounts:

	2019	2018
Contract assets		
Costs and estimated earnings in excess of		
billings on uncompleted contracts	<b>₽</b> 2,872,770	₽2,164,932
Billings in excess of costs and estimated		
earnings on uncompleted contracts		
(Note 18)	(3,501,585)	(3,120,188)
	( <del>P</del> 628,815)	(₱955,256)

## 9. Inventories

This account consists of:

	2019	2018
At Cost:		_
Real estate held for sale and development	₽37,598,020	₽30,253,435
Coal inventory	2,245,131	3,334,518
Equipment parts, materials in transit		
and supplies	1,274,102	1,606,254
Nickel ore	325,424	290,210
	41,442,677	35,484,417
At NRV:		
Equipment parts, materials in transit		
and supplies (Notes 13 and 25)	8,223,776	9,207,103
	₽49,666,453	₽44,691,520

Real estate inventories recognized as cost of sales amounted to ₱12,116.53 million, ₱13,405.86 million and ₱12,117.87 million in 2019, 2018 and 2017, respectively (see Note 24). Costs of real estate sales includes acquisition cost of land, amount paid to contractors, development costs, capitalized borrowing costs, and other costs attributable to bringing the real estate inventories to their intended condition. Borrowing costs capitalized in 2019, 2018 and 2017 amounted to ₱1,186.17 million, ₱1,023.27 million and ₱1,082.95 million, respectively. The capitalization rates used to determine the amount of borrowing costs eligible for capitalization in 2019, 2018 and 2017 are 5.59%, 5.76% and 5.87%, respectively.



There are no real estate held for sale and development used as collateral or pledged as security to secure liabilities. Summary of the movement in real estate held for sale and development is set out below:

	2019	2018
Balance at beginning of year	₽30,253,435	₽27,185,364
Construction/development cost incurred	11,625,296	13,347,020
Land acquired during the year	6,649,655	2,872,017
Borrowing costs capitalized	1,186,166	1,023,271
Cost of undeveloped land sold during the year		
(Note 28)	<del>-</del>	(768,378)
Recognized as cost of sales (Note 24)	(12,116,532)	(13,405,859)
Balance at end of year	₽37,598,020	₽30,253,435

The costs of equipment parts, materials in transit and supplies carried at NRV amounted to ₱8,291.16 million and ₱9,274.49 million as of December 31, 2019 and 2018, respectively.

#### 10. Other Current Assets

This account consists of:

	2019	2018
Advances to suppliers and contractors	₽3,121,807	₽5,911,897
Input VAT	1,180,567	1,332,235
Creditable withholding taxes	841,232	1,086,470
Cost to obtain a contract - current portion (Note 14)	798,668	754,701
Refundable deposits (Notes 14 and 36)	356,828	240,118
Prepaid expenses	312,731	272,330
Deposit in escrow fund (Note 36)	181,178	48,043
Equity investments designated at FVOCI		
(Notes 6 and 36)	147,877	130,214
Advances to officers and employees	25,307	72,824
Prepaid taxes	15,278	20,726
Financial asset at FVPL - current portion		
(Notes 5 and 36)	_	91,810
Others	331,855	141,321
	₽7,313,328	₽10,102,689

## Advances to suppliers and contractors

Advances to suppliers and contractors under current assets are recouped upon rendering of services or delivery of asset within the Group's normal operating cycle. The balance, net of the related allowance, is recoverable in future periods.

## Input VAT

Input VAT represents VAT imposed on the Group by its suppliers and contractors for the acquisition of goods and services required under Philippine taxation laws and regulations. Input VAT is applied against output VAT. The balance, net of the related allowance, is recoverable in future periods.



#### Costs to obtain a contract

Costs to obtain a contract with a customer pertain to commissions paid to brokers and marketing agents on the sale of pre-completed real estate units.

The balances below pertain to the costs to obtain contracts included in the other current and noncurrent assets:

	2019	2018
Balance at beginning of the year	₽3,204,465	₽511,468
Effects of adoption of PFRS 15 as at January 1, 2018	_	1,948,806
Additions	969,049	1,753,836
Amortization	(751,696)	(1,009,645)
Balance at end of the year	₽3,421,818	₽3,204,465

The amortization of capitalized commission and advance commissions which are expensed as incurred totaling ₱833.41 million and ₱1,119.93 million in 2019 and 2018, respectively, are presented under 'Cost of sales and services - real estate sales' account in the consolidated statement of income (see Note 24).

#### Refundable deposits

Refundable deposits pertain to bill deposits and guaranty deposits for utilities that will be recovered within one (1) year.

## Deposit in escrow fund

Deposit in escrow fund pertains to fund deposits for securing license to sell (LTS) of the Group's real estate projects.

#### Prepaid expenses

Prepaid expenses consist mainly of prepayments for insurance, maintenance costs and rent.

## Advances to officers and employees

Advances to officers and employees pertain to salary and other loans granted to the Group's employees that are collectible through salary deduction. These are noninterest-bearing and are due within one (1) year.

#### Prepaid taxes

Prepaid taxes represent prepayment for taxes as well as local business and real property taxes.

#### Others 4 2 2

Others include prepayments on real property taxes and other charges.



## 11. Investments in Associates and Joint Ventures

The details of the Group's investments in associates and joint ventures follow:

	2019	2018
<b>Acquisition cost</b>		_
Balance at beginning of year	<b>₽</b> 504,391	₽504,391
Additional investments	500,000	_
Balance at end of year	1,004,391	504,391
Accumulated impairment loss	(6,798)	(6,798)
	997,593	497,593
Accumulated equity in net earnings		_
Balance at beginning of year	13,774,449	13,020,452
Equity in net earnings	1,802,385	1,825,657
Dividends and others	(1,296,778)	(1,071,660)
Balance at end of year	14,280,056	13,774,449
Share in other comprehensive loss	(63,291)	(41,391)
	₽15,214,358	₽14,230,651

The details of the Group's equity in the net assets of its associates and joint ventures, which are all incorporated in the Philippines, and the corresponding percentages of ownership follow:

	Percentages of	Ownership	Equity in N	Net Assets
	2019	2018	2019	2018
Associates:				
Maynilad Water Holding Company, Inc. (MWHCI)	27.19	27.19	₽14,279,097	₽13,826,646
Subic Water and Sewerage Company, Inc.				
(Subic Water)	30.00	30.00	309,479	275,678
Bachy Soletanche Philippines Corporation (Bachy)	49.00	49.00	43,060	43,060
Celebrity Sports Plaza	4.62	4.62	17,563	17,563
			14,649,199	14,162,947
Joint Ventures:				
RLC DMCI Property Ventures, Inc. (RDPVI)	50.00	50.00	498,636	_
St. Raphael Power Generation Corporation (SRPGC)	50.00	50.00	51,203	52,384
DMCI-First Balfour Joint Venture (DMFB)	51.00	51.00	15,320	15,320
			565,159	67,704
			₽15,214,358	₽14,230,651

There have been no outstanding capital commitments in 2019 and 2018.



The following table summarizes the Group's share in the significant financial information of the associates and joint ventures that are material to the Group:

	2019			
	MWHCI	Subic Water		
Statement of financial position				
Current assets	<b>₽</b> 16,174,661	₽363,799		
Noncurrent assets	114,398,732	1,450,315		
Current liabilities	(20,671,700)	(212,657)		
Noncurrent liabilities	(50,789,176)	(173,311)		
Noncontrolling-interests	(3,472,690)	` <u>-</u>		
Equity attributable to parent company	55,639,827	1,428,146		
Proportion of the Group's ownership	27.19%	30.00%		
Equity in net assets of associates	15,128,469	428,444		
Less unrealized gains	(849,372)	(118,965)		
Carrying amount of the investment	₽14,279,097	₽309,479		
Statement of income Revenue and other income	₽24,450,977	<b>₽</b> 784,978		
	17,543,814	587,309		
Costs and expenses Net income				
	6,907,163	197,669		
Net income attributable to NCI	493,933	- P10= ((0		
Net income attributable to parent company	₽6,413,230	₽197,669		
	2019			
		Subic Water		
Statement of financial position	WWHCI	Subic Water		
Current assets	₽17,421,270	₽284,518		
Noncurrent assets	101,750,871	1,522,079		
Current liabilities	(17,913,098)	(197,410)		
Noncurrent liabilities	(43,948,568)			
Noncontrolling interests	,	(186,749)		
	(3,332,599) 53,977,876	1,422,438		
Equity attributable to parent company				
Proportion of the Group's ownership	27.19% 14,676,584	30.00% 426,731		
Equity in net assets of associates				
Less unrealized gain	(849,938)	(151,053)		
Carrying amount of the investment	₱13,826,646	₽275,678		
C				
Statement of income	<b>P22</b> 284 210	P707 405		
Revenue and other income	₱22,384,210	₽707,405		
Costs and expenses	15,385,579	509,856		
Net income	6,998,631	197,549		
Net income attributable to NCI	500,572			
Net income attributable to parent company	₽6,498,059	₽197,549		

The Group's dividend income from MWHCI amounted to ₱1,260.59 million and ₱758.47 million in 2019 and 2018, respectively, while dividend income from Subic Water amounted to ₱25.50 million and ₱40.50 million in 2019 and 2018, respectively.

Equity in net earnings from MWHCI amounted to ₱1,743.76 million, ₱1,766.82 million and ₱1,647.82 million in 2019, 2018 and 2017, respectively, while equity in net earnings from Subic Water amounted to ₱59.30 million, ₱59.26 million and ₱46.23 million in 2019, 2018 and 2017, respectively.



The carrying amount of the investment in MWHCI is reduced by unrealized gains from transaction with a subsidiary of the Parent Company, relating to engineering and construction projects which are bidded out to various contractors and are awarded on an arms length basis. Equity in net earnings from MWHCI are adjusted for the realization of these unrealized gains and losses.

The aggregate carrying amount of the Group's individually immaterial investments in associates and joint ventures in 2019 and 2018 amounted to ₱625.78 million and ₱128.33 million, respectively.

#### **MWHCI**

MWHCI is a company incorporated in the Philippines. The primary contribution in the consolidated net income of MWHCI is its 92.85% owned subsidiary, MWSI. MWSI is involved in the operations of privatized system of waterworks and sewerage services including the provision of allied and ancillary services. The Group's equity in net earnings of MWHCI represents its share in the consolidated net income attributable to MWHCI.

Rollforward of the cost of investment in MWHCI follows:

	2019	2018
<b>Acquisition cost</b>	₽390,428	₽390,428
Accumulated equity in net earnings		
Balance at beginning of year	13,436,218	12,701,650
Equity in net earnings	1,743,757	1,766,822
Dividends received and other adjustments	(1,291,306)	(1,032,254)
Balance at end of year	13,888,669	13,436,218
	₽14,279,097	₽13,826,646

## Subic Water

On January 22, 1997, the Group subscribed to 3.26 million shares at the par value of ₱10 per share for an aggregate value of ₱32.62 million in Subic Water, a joint venture company among Subic Bay Metropolitan Authority (SBMA), a government-owned corporation, Olongapo City Water District, and Cascal Services Limited (a company organized under the laws of England).

On April 1, 2016, PDI disposed its 10% share in Subic Water. The remaining percentage of ownership in Subic Water after the sale is 30%.

#### **SRPGC**

On September 10, 2013, SRPGC was incorporated to acquire, construct, erect, assemble, rehabilitate, expand, commission, operate and maintain power-generating plants and related facilities for the generation of electricity.

The Group accounted its 50% ownership interest in SRPGC as a joint venture.

## RLC DMCI Property Ventures Inc. (RDPVI)

In October 2018, PDI and Robinsons Land Corporation (RLC) entered into a joint venture agreement to develop a condominium project. Each party will hold a 50% ownership interest in the joint venture. In March 2019, RDPVI, the joint venture, was incorporated to purchase, acquire and develop into a residential condominium project a portion of the parcels of land situated in Las Piñas City and to operate, manage, sell and/or lease the resulting condominium units and parking spaces therein.

The share of the Group in the other comprehensive income (loss) of the associates and joint venture is presented as "Other equity" in the consolidated statement of financial position.



## 12. Investment Properties

The movements in this account follow:

			2019	
_		Buildings		
		and Building	Condominium	
	Land	Improvements	Units	Total
Cost	₽-	₽209,498	₽41,616	₽251,114
Accumulated Depreciation and				
Amortization				
Balances at beginning of year	_	80,084	14,309	94,393
Depreciation and amortization (Note 24)	_	12,902	1,892	14,794
Balances at end of year	_	92,986	16, 201	109,187
Net Book Value	₽-	₽116,512	₽25,415	₽141,927
			2018	
_		Buildings		
		and Building	Condominium	
	Land	Improvements	Units	Total

	2018					
		Buildings				
		and Building	Condominium			
	Land	Improvements	Units	Total		
Cost				_		
Balances at beginning and end of year	<b>₽</b> 21,649	₽209,498	₽44,347	₽275,494		
Disposals	_	_	(2,731)	(2,731)		
Transfer	(21,649)	_	_	(21,649)		
	_	209,498	41,616	251,114		
Accumulated Depreciation and						
Amortization						
Balances at beginning of year	_	67,182	14,071	81,253		
Depreciation and amortization (Note 24)	_	12,902	1,924	14,826		
Disposal	_	_	(1,686)	(1,686)		
Balances at end of year	_	80,084	14,309	94,393		
Net Book Value	₽-	₽129,414	₽27,307	₽156,721		

The aggregate fair values of the investment properties as of December 31, 2019 and 2018 amounted to ₱181.43 million and ₱199.14 million, respectively.

The fair values of investment properties were determined using either the income approach using discounted cash flow (DCF) method or by the market data approach. These are both categorized within Level 3 of the fair value hierarchy. The fair value of investment properties, which has been determined using DCF method with discount rates ranging from 3.42% to 4.06%, exceeds its carrying cost. The fair values of the investment properties which were arrived at using the market data approach require the establishment of comparable properties by reducing reasonable comparative sales and listings to a common denominator. This is done by adjusting the differences between the subject property and those actual sales and listings regarded as comparables. The properties used as basis of comparison are situated within the immediate vicinity of the subject property.

Rental income from investment properties (included under 'Other income - net') amounted to ₱32.52 million, ₱124.77 million and ₱110.01 million in 2019, 2018 and 2017, respectively (see Note 28).

Direct operating expenses (included under 'Cost of sales and services' in the consolidated statement of income) arising from investment properties amounted to ₱14.79 million, ₱14.83 million and ₱14.90 million in 2019, 2018, and 2017, respectively (see Note 24).

There are no investment properties as of December 31, 2019 and 2018 that are pledged as security against liabilities.



# 13. Property, Plant and Equipment

Movements in this account follow:

						2019				
		Power Plant,	Coal Mining		Construction	Office				
	Land and	Buildings	Properties	Nickel Mining	Equipment,	Furniture,				
	Land	and Building	and	Properties and	Machinery	Fixtures and	Transportation	Leasehold	Construction	
	Improvements	Improvements	Equipment	Equipment	and Tools	Equipment	Equipment	<b>Improvements</b>	in Progress	Total
Cost										
Balances at beginning of year	₽2,406,257	₽48,515,299	₽29,517,292	₽5,617,955	₽10,124,926	₽693,343	₽651,572	₽342,801	₽5,564,578	₽103,434,023
Additions	202,916	244,648	3,270,919	-	2,447,357	54,375	82,200	16,446	9,291,201	15,610,062
Transfers (Note 9)	_	6,712,533	43,454	_	_	_	_	_	(6,938,709)	(182,722)
Write-down and disposals	_	(460,704)	(67,231)	_	(106,375)	(2,269)	(44,921)	152	_	(681,348)
Adjustments (Note 20)	_	_	83,722	(15,271)	_	_		_	_	68,451
Balances at end of year	2,609,173	55,011,776	32,848,156	5,602,684	12,465,908	745,449	688,851	359,399	7,917,070	118,248,466
Accumulated Depreciation, Depletion and Amortization										
Balances at beginning of year	901,778	13,777,954	21,810,635	700,441	7,865,014	652,139	406,782	232,336	_	46,347,079
Depreciation, depletion and amortization	88,106	3,816,918	4,075,454	188,869	1,033,802	56,314	65,169	13,185	-	9,337,817
(Notes 24 and 25)								•		
Write-down and disposals	_	(456,192)	(58,695)	1,024	(103,883)	(1,941)	(33,195)	_	_	(652,882)
Balances at end of year	989,884	17,138,680	25,827,394	890,334	8,794,933	706,512	438,756	245,521	_	55,032,014
Net Book Value	₽1,619,289	₽37,873,096	₽7,020,762	₽4,712,350	₽3,670,975	₽38,937	₽250,095	₽113,878	₽7,917,070	₽63,216,452



	-	Power Plant,			Construction	Office				
		Buildings	Coal Mining	Nickel Mining	Equipment,	Furniture,				
	Land and Land	and Building	Properties	Properties and	Machinery		Transportation	Leasehold	Construction	
	_		1	*	,	Fixtures and	Transportation	_		T-4-1
	Improvements	improvements	and Equipment	Equipment	and Tools	Equipment	Equipment	Improvements	in Progress	Total
Cost										
Balances at beginning of year	₽2,251,386	₽45,655,202	₽26,730,415	₽5,596,804	₽9,200,029	₽635,359	<b>₽</b> 614,687	₽252,859	₽2,787,902	₽93,724,643
Additions	133,350	1,354,470	3,043,175	_	1,223,412	61,334	97,655	89,942	6,035,879	12,039,217
Transfers	21,521	2,775,287	291,405	_	12,932	_	(12,932)	_	(3,088,213)	_
Write-down, transfers and disposals	_	(1,269,660)	(329,503)	_	(311,447)	(3,350)	(45,516)	_	(166,876)	(2,126,352)
Adjustments (Note 20)	_		(218,200)	21,151		· – ·	(2,322)	_	(4,114)	(203,485)
Balances at end of year	2,406,257	48,515,299	29,517,292	5,617,955	10,124,926	693,343	651,572	342,801	5,564,578	103,434,023
Accumulated Depreciation,										
Depletion and Amortization										
Balances at beginning of year	807,381	10,935,911	17,270,611	625,579	7,201,201	599,057	360,168	223,713	_	38,023,621
Depreciation, depletion and										
amortization (Notes 24 and 25)	94,397	4,111,703	4,733,600	74,862	1,117,007	56,323	64,019	8,623	_	10,260,534
Write-down, transfers and disposals	_	(1,269,660)	(193,576)	_	(453,194)	(3,241)	(17,405)	_	_	(1,937,076)
Balances at end of year	901,778	13,777,954	21,810,635	700,441	7,865,014	652,139	406,782	232,336	_	46,347,079
Net Book Value	₽1,504,479	₽34,737,345	₽7,706,657	₽4,917,514	₽2,259,912	₽41,204	₽244,790	₽110,465	₽5,564,578	₽57,086,944



The Group sold various equipment items at a net loss of ₱14.85 million in 2019 and net gains of ₱37.27 million and ₱144.93 million in 2018 and 2017, respectively (see Note 28).

In 2019, the Group incurred a loss on write-down of property, plant and equipment amounting to ₱83.54 million due to the dismantling of the coal washing plant (see Note 25). In relation to the dismantling, the ₱182.72 million recovered parts and construction supplies that are still usable were transferred to "Equipment parts, materials in transit and supplies" (see Note 9).

Meanwhile, the loss on write-down incurred in 2017 amounting to ₱27.83 million pertains to the replacement of components of Power Plant and retirement of mining equipment (see Note 25).

'Power Plant and Buildings' includes the ancillary gas turbine plant which is subject to the Ancillary Services and Procurement Agreement with the NGCP. The carrying value of this plant amounted to ₱1.29 billion and ₱1.20 billion as of December 31, 2019 and 2018 (see Notes 3 and 37).

#### Construction-in-progress

In 2019 and 2018, there were reclassifications from "Construction in progress" to "Power Plant and Building" in the amount of ₱6,712.53 million and ₱2,775.29 million, respectively, for the ongoing regular rehabilitation of the Group's coal-fired thermal power plant.

Interest expense incurred on long-term debts capitalized as part of 'Construction in Progress' amounted to \$\pm\$84.86 million and \$\pm\$10.81 million in 2019 and 2018, respectively.

#### Coal mining properties

Coal mining properties include the expected cost of decommissioning and site rehabilitation of minesites and future clean-up of its power plants. The impact of annual re-estimation is shown in the rollforward as an adjustment (see Note 20). Mining properties also includes the stripping activity assets and exploration and evaluation assets for costs of materials and fuel used, cost of operating dump trucks, excavators and other equipment costs amount others.

As of December 31, 2019 and 2018, coal mining properties included in "Coal Mining Properties and Equipment" amounted to ₱4,338.74 million and ₱4,341.36 million, respectively.

#### Nickel mining properties

Nickel mining properties pertains to the Acoje project located in the Municipalities of Sta. Cruz and Candelaria, Province of Zambales and the Berong project situated in Barangay Berong, Municipality of Quezon, Province of Palawan.

As of December 31, 2019 and 2018, nickel mining properties included in "Nickel Mining Properties and Equipment" amounted to ₱4,690.69 million and ₱5,017.72 million, respectively.

As security for timely payment, discharge, observance and performance of the loan provisions, the Group created, established, and constituted a first ranking real estate and chattel mortgage on present and future real estate assets and chattels owned by SLPGC in favor of the Security Trustee, for the benefit of all secured parties. In 2019, the Group was released on the real estate and chattel mortgage due to the prepayment of the loan (see Note 19).



## 14. Exploration and Evaluation Asset and Other Noncurrent Assets

## **Exploration and Evaluation Asset**

Exploration and evaluation assets are capitalized expenditures that are directly related to the exploration and evaluation of the area covered by the Group's mining tenements. Exploration and evaluation asset amounted to \$\frac{1}{2}26.32\$ million in 2019 and 2018. These costs pertain to exploration activities on various nickel projects mainly in Zambales and Palawan mining areas that were covered by related exploration permits granted to the nickel mining entities.

#### Other noncurrent assets

Other noncurrent assets consists of the following:

	2019	2018
Cost to obtain a contract - net of current portion		_
(Note 10)	₽2,623,150	₽2,449,764
Advances to suppliers and contractors	1,641,656	_
Deferred input VAT	1,074,179	745,873
Deposits and funds for future investment	136,666	136,666
Claims for refunds and tax credits - net	90,729	188,455
Software cost	73,113	75,948
Refundable deposits (Notes 10 and 36)	68,491	78,047
Prepaid rent (Notes 2 and 37)	643	76,464
Financial asset at FVPL - net of current		
portion (Notes 5 and 36)	_	153,634
Others (Note 36)	215,993	165,989
	₽5,924,620	₽4,070,840

### Advances to suppliers and contractors

Advances to suppliers and contractors under noncurrent assets represent prepayment for the acquisition and construction of property, plant and equipment.

#### Deferred input VAT

This pertains to the unamortized input VAT incurred from acquisition of capital assets mostly coming from the completed coal-fired power plant and gas turbine of SLPGC and acquisition of capital goods and services for SCPC maintenance program.

## Deposits and funds for future investment

In 2012 and 2014, the Group entered in to an agreement with a third party to purchase three holding companies (HoldCos) and three development companies (DevCos) with which the HoldCos have investments. The agreement sets out the intention of final ownership of the HoldCos and DevCos, where the Group will eventually own 73% of the HoldCos and 84% of the DevCos. The Group opened a bank account as required by the agreement and made available US\$2.80 million cash (bank account) from which payments of the shares will be drawn. Initial payments made for the assignment of 33% share in HoldCos and 40% share in DevCos amounted to US\$0.25 million and US\$0.75 million, respectively, which were drawn from the bank account.

The acquisition of shares, which are final and effective on date of assignment, imposes a condition that all pending cases faced by the third party, the three HoldCos and three DevCos are resolved in their favor.



As of December 31, 2019 and 2018, the conditions set forth under the agreement has not yet been satisfied.

## Claims for refunds and tax credits - net

These pertain to claims for refund and issuance of tax credit certificates from Bureau of Internal Revenue (BIR). The balance as of December 31, 2019 and 2018 is presented net of allowance for impairment losses amounting to ₱15.29 million.

#### Software cost

Movements in software cost account follow:

	2019	2018
Cost		
Balance at beginning of year	<b>₽</b> 422,642	₽376,182
Additions	49,901	46,460
Balance at end of year	472,543	422,642
<b>Accumulated Amortization</b>		
Balance at beginning of year	346,694	298,584
Amortization (Notes 24 and 25)	52,736	48,110
Balance at end of year	399,430	346,694
Net Book Value	₽73,113	₽75,948

#### *Refundable deposits*

Refundable deposits pertain to utilities which are measured at cost and will be recouped against future billings. This also includes rental deposits which are noninterest-bearing and are refundable 60 days after the expiration of the lease period.

#### Prepaid rent

The Group entered into a Land Lease Agreement (LLA) with PSALM for a period of 25 years for the lease of land where the Power Plant is situated. The Group paid US\$3.19 million or its Peso equivalent of ₱150.57 million as payment for the 25-year land lease (see Note 37). On January 1, 2019, upon adoption of PFRS 16, outstanding balance of prepaid rent amounting to ₱69.24 million was adjusted against the amount of right-of-use assets recognized (see Notes 2 and 34).

#### 15. Short-term Debt

This account consists of the following:

	2019	2018
Bank loans	₽2,411,875	₽6,903,668
Acceptances and trust receipts payable	80,247	111,608
	₽2,492,122	₽7,015,276



#### Bank loans

The Group's bank loans consist of unsecured peso-denominated short-term borrowings from local banks which bear annual interest ranging from 3.25% to 6.13% and 3.73% to 6.75% in 2019 and 2018, respectively, and are payable on monthly, quarterly and lump-sum bases on various maturity dates within the next 12 months after the reporting date.

During 2019 and 2018, the Group obtained various short-term loans from local banks primarily to finance its capital expenditures and working capital requirements.

As discussed in Note 7, in December 2018, the Group obtained a loan secured by its receivables amounting to ₱1,272.23 million with discount rate of 5.40% per annum. The loan was paid in January 2019.

## Acceptances and trust receipts payable

Acceptances and trust receipts payable are used by the Group to facilitate payment for importations of materials, fixed assets and other assets. These are interest-bearing and with maturity of less than one (1) year.

As of December 31, 2019 and 2018, the Group is in compliance with the loan covenants required by the creditors. Finance costs incurred on short-term borrowings and accepatances and trust receipts payable, net of capitalized borrowing cost, amounted to ₱783.03 million, ₱298.77 million and ₱228.71 million in 2019, 2018 and 2017, respectively (see Note 27).

#### 16. Liabilities for Purchased Land

Liabilities for purchase of land represent the balance of the Group's obligations to various real estate property sellers for the acquisition of certain parcels of land and residential condominium units. The terms of the deed of absolute sale covering the land acquisitions provided that such obligations are payable only after the following conditions, among others, have been complied with: (a) presentation by the property sellers of the original transfer certificates of title covering the purchased parcels of land; (b) submission of certificates of non-delinquency on real estate taxes; and (c) physical turnover of the acquired parcels of land to the Group.

The outstanding balance of liabilities for purchased land as of December 31, 2019 and 2018 follow:

	2019	2018
Current	₽673,025	₽502,591
Noncurrent	1,223,138	1,499,552
	₽1,896,163	₽2,002,143

Liabilities for purchased land were recorded at fair value at initial recognition. These are payable over a period of two (2) to four (4) years. The fair value is derived using discounted cash flow model using the discount rate ranging from 3.42% to 4.06% and 6.80% to 7.02% in 2019 and 2018, respectively, based on applicable rates for similar types of liabilities.

Accretion in 2018 and 2017 amounting to ₱0.81 million and ₱1.55 million were recorded under "Finance costs" (nil in 2019, see Note 27).



## 17. Accounts and Other Payables

This account consists of the following:

	2019	2018
Trade and other payables:		
Suppliers and subcontractors	₽13,353,090	₽12,526,598
Others	1,234,576	313,516
Accrued costs and expenses		
Project cost	2,986,127	3,040,487
Payable to DOE and local government		
Units (LGU) (Note 31)	855,902	713,351
Salaries	255,657	213,407
Withholding and others taxes	174,265	245,862
Various operating expenses	1,013,269	624,515
Output VAT payable-net	2,349,601	2,095,138
Commission payable - current portion (Note 20)	1,624,865	1,462,770
Refundable deposits	409,893	354,791
Payable to related parties (Note 21)	254,466	438,359
Financial benefits payable	46,840	12,086
	₽24,558,551	₽22,040,880

### Trade and other payables

#### **Suppliers**

Payable to suppliers includes liabilities to various foreign and local suppliers for open account purchases of equipment and equipment parts and supplies. These are noninterest-bearing and are normally settled on a 30 to 60-day credit terms.

## Subcontractors

Subcontractors payable arise when the Group receives progress billing from its subcontractors for the construction cost of a certain project and is recouped against monthly billings. These subcontractors were selected by the contract owners to provide materials, labor and other services necessary for the completion of a project. Payables to subcontractors are noninterest-bearing and are normally settled on 15 to 60-day credit terms.

#### Other payables

Other payables include retention payable on contract payments and payable to marketing agents and nickel mine right owners. Retention on contract payments is being withheld from the contractors as guaranty for any claims against them. These are settled and paid once the warranty period has expired. Payables to marketing agents and nickel mine right owners are noninterest-bearing and are normally settled within one (1) year.

#### Accrued project cost

Accrued project cost pertains to direct materials, labor, overhead and subcontractor costs for work accomplished by the suppliers and subcontractors but were not yet billed to the Group.

#### Payable to DOE and LGU

Liability to DOE and LGU represents the share of DOE and LGU in the gross revenue from SMPC's coal production (including accrued interest on the outstanding balance), computed in accordance with the Coal Operating Contract (see Note 31).



#### Accrued rental

Accrued rental pertains to the rental payable for building and office leases, equipment rentals and rental of various barges and tugboats for use in the delivery of nickel ore to various customers.

#### Accrual of various operating expenses

This include accruals for contracted services, utilities, supplies, advertising, commission and other administrative expenses.

#### Commission payable

Commission payable pertains to the amount payable to sales agents for each contract that they obtain for the sale of pre-completed real estate units.

### Output VAT payable

Output VAT payable pertains to the VAT due on the sale of goods or services by the Group, net of input VAT.

#### Refundable deposits

Refundable deposits consist of deposits which are refundable due to cancellation of real estate sales as well as deposits made by unit owners upon turnover of the unit which will be remitted to its utility provider.

### Financial benefits payable

As mandated by R.A. 9136 or the Electric Power Industry Reform Act (EPIRA) of 2001 and the Energy Regulations No. 1-94, issued by DOE, the BOD authorized the Group on June 10, 2010 to enter and execute a Memorandum of Agreement with the DOE relative to or in connection with the establishment of Trust Accounts for the financial benefits to the host communities equal to \$\text{P0.01}\$ per kilowatt hour generated.

## 18. Contract Liabilities and Other Customers' Advances and Deposits

	2019	2018
Contract liabilities	₽6,385,129	₽5,209,298
Billings in excess of costs and estimated earnings		
on uncompleted contracts (Note 8)	3,501,585	3,120,188
Other customers' advances and deposits	3,271,715	2,923,853
	13,158,429	11,253,339
Less: Contract liabilities - noncurrent portion	2,789,396	2,298,983
Current portion	₽10,369,033	₽8,954,356

## **Contract Liabilities**

Contract liabilities for real estate segment pertains to customers' advances and deposits representing reservation fees and initial collections received by Group from customers before the parties enter into a sale transaction. These were payments from buyers which have not yet met the revenue recognition conditions which includes: (a) related project is fully completed and (b) buyers' payment reaching the minimum required percentage of equity investment.

For construction segment, contract liabilities arises from billings, including advances from contract owners, in excess of total costs incurred and estimated earnings recognized.



Other customers' advances and deposits consist of collections from real estate customers for taxes and fees payable for the transfer of title to customer such as documentary stamp taxes, transfer taxes and notarial fees amounting to P3,239.60 million and P2,876.81 million as of December 31, 2019 and 2018, respectively.

These also include advances collections from the customers from coal sales contracts amounting to ₱32.12 million and ₱47.04 million as of December 31, 2019 and 2018, respectively.

## 19. Long-term Debt

Long-term debt pertains to the following obligations:

	2019	2018
Bank loans	<b>₽</b> 44,413,604	₽34,506,056
Less noncurrent portion	32,974,892	28,163,290
Current portion	<b>₽</b> 11,438,712	₽6,342,766

Details of the bank loans follow:

	Outstanding Balances				
	2019	2018	Maturity	Interest Rate	Payment Terms
Loans from banks and other	institutions				
Peso-denominated loans	₽18,700,443	₽7,841,464	Various maturities from 2020 to 2027	Repriced every 3 months based on 3- months "PDST-R2" plus a spread of one percent (0.50% to 1.00%)	Amortized/bullet
Dollar-denominated loans	-	2,325,138	2019	Repriced every 3 months based on 3- nonths LIBOR plus a spread of 0.86%	Amortized
Mortgage payable	-	5,962,963	Various quarterly maturities starting 2021 until 2024	PDST-F + Spread or BSP Overnight Rate, whichever is higher	Amortized
Fixed rate corporate notes	25,566,668	17,684,224		PDST-F Issue Date and ending three (3) months after such Issue Date, and every three (3) months thereafter. Initially, PDST-F benchmark for 5-yr treasury securities plus 1.25%, PDST-R2 issued date for 5-year and 7-year treasury securities plus 1.50%	Payments shall be based on aggregate percentage of issue amount of each series equally divided over applicable quarters (4th/7th to 27th quarter) and the balance is payable at maturity
(Forward)				1	



	Outsta				
	2019	2018	Maturity	<b>Interest Rate</b>	Payment Terms
Liabilities on installment	₽118,910	₽372,444	Interest at	Payable in equal	Interest at
contracts receivable		1	prevailing market	and continuous	prevailing market
			rates n	nonthly payment not	rates
				exceeding	
				120 days	
				commencing	
				1 month from	
				date of execution	
HomeSaver Bonds	210,505	420,035	Various	4.75% to	Trache A, B, C,
	,		maturities from	5.25% p.a.	D, E, F, and F
			2017 to 2023	•	are payable in
					3 years from the
					initial issue date;
				7	Tranche B, E and G
					is payable 5 years
					from the initial
					issue date.
	44,596,526	34,606,268			
Less: Unamortized debt					
issue cost	182,922	100,212			
	₽44,413,604	₽34,506,056			

The movements in unamortized debt issue cost follow:

	2019	2018
Balance at beginning of year	₽100,212	₽142,871
Additions	132,750	_
Amortization (Note 27)	(50,040)	(42,659)
Balance at end of year	₽182,922	₽100,212

Interest expense on long-term debt, net of capitalized interest, recognized under 'Finance cost' amounted to ₱637.64 million, ₱674.01 million and ₱522.53 million in 2019, 2018 and 2017, respectively (see Note 27).

The schedule of repayments of loans based on existing terms are provided in Note 32.

Other relevant information on the Group's long-term borrowings are provided below:

- The loan agreements on long-term debt of certain subsidiaries provide for certain restrictions and requirements such as, among others, maintenance of financial ratios at certain levels. These restrictions and requirements were complied with by the respective subsidiaries as of December 31, 2019 and 2018.
- In February 2012, SLPGC entered into an ₱11.50 billion Omnibus Agreement with local banks. As security for the timely payment of the loan and prompt observance of all the provision of the Omnibus Agreement, the 67% of issued and outstanding shares of SLPGC owned by SMPC were pledged on this loan. The proceeds of the loan were used for the engineering, procurement and construction of 2x150 MW coal-fired thermal power plant. In November 2019, the Omnibus Agreement was pre-terminated and SLPGC made payment amounting to ₱4,739.64 million releasing SLPGC from all related security arrangements.



- As discussed in Note 7, the installment contracts receivable under the receivable purchase agreements are used as collaterals in the loans payable obtained. These amounted to ₱118.91 million and ₱372.44 million as of December 31, 2019 and 2018, respectively, and these represent net proceeds from sale of portion of PDI's installment contracts receivable to local banks pursuant to the receivable purchase agreements entered into by PDI on various dates. The agreements also provide the submission of condominium certificates of title and their related postdated checks issued by the buyers.
- Long-term debt of Beta Electromechanical are secured by a chattel mortgage on the transportation equipment purchased using the proceeds of these loans.
- Except for the above-mentioned loans, all long-term debt of the Group are clean and unsecured and are compliant with their respective loan covenants.

#### 20. Other Noncurrent Liabilities

The details of this account consist of:

	2019	2018
Commission payable - noncurrent portion		_
(Note 17)	₽1,304,305	₽1,649,082
Provision for decommissioning and		
site rehabilitation costs	553,149	466,535
Lease liabilities (Note 34)	218,217	_
Trade and other payables (Note 17)	3,297,418	388,169
	₽5,373,089	₽2,503,786

Provision for decommissioning and site rehabilitation costs

The Group makes full provision for the future cost of rehabilitating the coal mine sites on a discounted basis on the development of the coal mines. These provisions have been created based on the Group's internal estimates. Discount rates used by the Group to compute for the present value of liability for decommissioning and mine site rehabilitation costs are from 4.46% to 8.58% in 2019, 7.07% to 7.27% in 2018 and 4.80% to 7.50% in 2017. Assumptions based on the current regulatory requirements and economic environment have been made, which management believes are reasonable bases upon which to estimate the future liability. These estimates are reviewed annually to take into account any material changes to the assumptions.

However, actual rehabilitation costs will ultimately depend upon future market prices for the necessary decommissioning works required which will reflect market conditions at the relevant time. Furthermore, the timing of rehabilitation is likely to depend on when the mines cease to produce at economically viable rates. This, in return, will depend upon future ore and coal prices, which are inherently uncertain.



Provision for decommissioning and site rehabilitation costs also includes cost of rehabilitation of the Group's power plant and nickel ore mine sites. Segment breakdown of provision for decommissioning and site rehabilitation costs follows:

	2019	2018
Coal	₽500,085	₽402,476
Nickel	30,345	43,137
On-grid power	22,719	20,922
	₽553,149	₽466,535

The rollforward analysis of the provision for decommissioning and site rehabilitation costs account follows:

	2019	2018
Balance at beginning of year	₽466,535	₽1,727,750
Additions (Note 24)	_	436,523
Effect of change in estimates (Note 13)	68,451	(221,639)
Actual usage	(14,545)	(1,598,420)
Accretion of interest (Note 27)	32,708	122,321
Balance at end of year	₽553,149	₽466,535

In 2018, as required by DENR, the Group accelerated the rehabilitation activities of its Panian minesite. This resulted to recognition of additional provision for mine site rehabilitation costs amounting to ₱436.52 million which was charged to 'Cost of sales' (nil in 2019, see Note 24). This also prompted management to revisit procedures, practices and assumptions used in the estimation of the provision (e.g., movement of the overburden and backfill elevation level), which resulted to adjustments in the related mining assets recognized under 'Property, plant and equipment'. These adjustments amounted to ₱83.72 million and ₱218.20 million in 2019 and 2018, respectively (see Note 13).

## Trade and other payables

Noncurrent trade and other payables include noninterest-bearing payable to suppliers and subcontractors and accrued expenses which are expected to be settled within 2 to 3 years from the reporting date and retention contract payment that is being withheld from the contractors as guaranty for any claims which are expected to be settled a year after the turn-over of projects.

#### 21. Related Party Transactions

The Group in its regular conduct of business has entered into transactions with related parties. Parties are considered to be related if, among others, one party has the ability, directly or indirectly, tocontrol the other party or exercise significant influence over the other party in making the financial and operating decisions, the parties are subject to common control or the party is an associate or a joint venture. The Group has affiliates enumerated below which are under common control of Consunji family.



Except as indicated otherwise, the outstanding accounts with other related parties shall be settled in cash. The transactions are made at terms and prices agreed upon by the parties.

	2019		
	Reference	Amount / Volume	Due from (Due to)
Receivable from related parties (Note 7)			,
Construction contracts	(a)	<b>₽1,076,420</b>	₽405,639
Equipment rentals	(c)	25,953	28,907
Sale of materials and reimbursement of shared and	. ,		
operating expenses	(e)	38,083	58,918
	•	,	₽493,464
Payable to related parties (Note 17)			
Payable to affiliates	(f)	₽8,384	(₽11,433)
Mine exploration, coal handling and hauling services	(g)	207,050	(147,040)
Other general and administrative expense	(i)	106,806	(17,708)
Aviation services	(j)	250,337	(22,445)
Office and parking rental	(k)	76,341	(28,598)
Labor charges	(1)	´ –	(444)
Freight Charges	(m)	11,000	(15,604)
Nickel Delivery	(n)	´ <b>–</b>	(11,194)
•	. ,		( <del>254,466)</del>

	2018		
		Amount /	Due from
	Reference	Volume	(Due to)
Receivable from related parties (Note 7)			
Construction contracts	(a)	₽5,979	<del>₽</del> 48,952
Receivable from affiliates	(b)	48,402	107,378
Equipment rentals	(c)	_	2,954
Payroll processing	(d)	8,126	31,478
Sale of materials and reimbursement of shared and			
operating expenses	(e)	379	11,862
			₽202,624
Payable to related parties (Note 17)			
Payable to affiliates	(f)	₽32	( <del>P</del> 15,837)
Mine exploration, coal handling and hauling services	(g)	64,800	(333,955)
Equipment rental expenses	(h)	_	(2,325)
Other general and administrative expense	(i)	2,255	(3,104)
Aviation services	(j)	25,953	(25,953)
Office and parking rental	(k)	64,983	(36,322)
Labor charges	(1)	19,363	(20,863)
			( <del>P</del> 438,359)

(a) The Group provides services to its other affiliates in relation to its construction projects. Outstanding receivables lodged in "Receivables from related parties" amounted to ₱405.64 million and ₱48.95 million as of December 31, 2019 and 2018, respectively. In addition, receivables/payables of the Group from its affiliate amounting to ₱126.02 million is lodged in "Costs and estimated earnings in excess of billings on uncompleted contracts" or "Billings in excess of costs and estimated earnings on uncompleted contracts" as of December 31, 2019 (nil as of December 31, 2018).



- (b) The Group has outstanding receivables from its affiliates amounting to ₱107.38 million as of December 31, 2018. These mainly pertains to receivable from the sale of investment in 2014 and receivables pertaining to port and arrastre charges shouldered by the Group which were all collected in 2019.
- (c) The Group rents out its equipment to its affiliates for their construction projects. Outstanding receivables for equipment rentals amounted to ₱28.91 million and ₱2.95 million as of December 31, 2019 and 2018, respectively.
- (d) The Group has outstanding receivables from its affiliates amounting to ₱31.48 million as of December 31, 2018. These were all collected in 2019.
- (e) The Group paid for the contracted services, material issuances, rental expenses and other supplies of its affiliates. The outstanding balance from its affiliates pertains to collection made by the Group on behalf of its affiliates amounted to ₱58.92 million and ₱11.86 million as of December 31, 2019 and 2018, respectively.
- (f) The Group has outstanding payable to affiliates amounting to ₱11.43 million and ₱15.84 million as of December 31, 2019 and 2018, respectively. This mainly pertains to amount of rental collections made by the Group on behalf of the affiliates.
- (g) Certain affiliates had transactions with the Group for services rendered such as shiploading, coal delivery and coal handling. The outstanding payable of the Group amounted to ₱147.04 million and ₱333.96 million as of December 31, 2019 and 2018, respectively.
- (h) The Group rents construction equipment from its affiliate for use in the construction projects. The outstanding payable amounted to ₱2.33 million as of December 31 2018 (nil as of December 31, 2019).
- (i) A shareholder of the Group provides maintenance of the Group's accounting system, Navision, which is used by some of the Group's subsidiaries. Related expenses are presented as part of "Miscellaneous" under "Operating expenses" in consolidated statement of income. Outstanding payable of the Group amounted to ₱17.71 million and ₱3.10 million as of December 31, 2019 and 2018, respectively.
- (j) An affiliate of the Group transports visitors and employees from point to point in relation to the Group's ordinary course of business and vice versa and bills the related party for the utilization costs of the aircrafts. The related expenses are included in "Cost of sales and services". The outstanding balance amounted to ₱22.44 million and ₱25.95 million as of December 31, 2019 and 2018, respectively.
- (k) An affiliate had transactions with the Group for office and parking rental of units to which related expenses are presented as part of "Operating expenses" in the consolidated statement of income (see Notes 25 and 37). Outstanding payable amounted to ₱28.60 million and ₱36.32 million as at December 31, 2019 and 2018, respectively.
- (l) Outstanding payable to affiliate for labor charges incurred by the Group, which are initially paid by the affiliate in behalf of the Group, amounted to ₱0.44 million and ₱20.86 million as of December 31, 2019 and 2018, respectively.



- (m) The Group entered into an agreement with its affiliate for the delivery of construction materials purchased by the Group. Outstanding payable pertaining to freight charges amounted to ₱15.60 million and nil as of December 31, 2019 and 2018, respectively.
- (n) An affiliate provides the Group various barges and tugboats for use in the delivery of nickel ore to its various customers. The Group has outstanding payable to the affiliate amounting to ₱11.19 million as of December 31, 2019 (nil as of December 31, 2018).

### Terms and conditions of transactions with related parties

Outstanding balances as of December 31, 2019 and 2018, are unsecured and noninterest-bearing, and are all due within one year, normally within 30-60 day credit term. The Group has approval process and established limits when entering into material related party transactions.

As of December 31, 2019 and 2018, the Group has not made any allowance for expected credit loss relating to amounts owed by related parties. The Group applies a general approach in calculating the ECL. The Group has established a provision matrix that is based on its historical credit loss experience, adjusted for forward-looking factors specific to the affiliates and the economic environment.

#### Compensation of Key Management Personnel

Key management personnel of the Group include all directors and senior management. The aggregate compensation and benefits of key management personnel of the Group follows:

	2019	2018	2017
Short-term employee benefits	₽199,552	₽336,947	₽306,075
Post-employment benefits			
(Note 23)	14,605	39,134	21,863
	₽214,157	₽376,081	₽327,938

There are no agreements between the Group and any of its directors and key officers providing for benefits upon termination of employment, except for such benefits to which they may be entitled under the Group's pension plan.

## 22. Equity

## Capital Stock

As of December 31, 2019 and 2018, the Parent Company's capital stock consists of:

	Authorized	Outs	tanding
	Capital Stocks	2019	2018
Common shares, ₱1 par value	19,900,000,000	13,277,470,000	13,277,470,000
			_
Preferred shares, ₱1 par value	100,000,000	3,780	3,780
Less :Treasury shares		2,820	2,820
		960	960

The preferred stock is redeemable, convertible, non-voting, non-participating and cumulative with par value of ₱1.00 per share. The preferred shareholders' right of converting the preferred shares to common shares expired in March 2002.



On October 1, 2018, the BOD authorized the Parent Company to make an offer (the "Redemption Offer") to the outstanding preferred shareholders for the Parent Company to acquire the remaining outstanding 3,780 preferred shares at the purchase price of ₱2,500 per preferred share from October 8 to November 29, 2018. The Redemption Offer is intended to provide the preferred shareholders a final chance to divest of their preferred shares in view of their previous inability to avail of the Exchange Offer in 2002. On November 29, 2018, the Parent Company has redeemed a total of 2,820 preferred shares for a total cost of ₱7.07 million.

Below is the summary of the Parent Company's track record of registration of securities with the SEC as of December 31, 2019:

	Number of Shares Registered (in billions)	Number of holders of securities as of year end
December 31, 2017	13.28	695
Add/(Deduct) Movement	_	1
December 31, 2018	13.28	696
Add/(Deduct) Movement	_	22
December 31, 2019	13.28	718

#### **Retained Earnings**

In accordance with SEC Memorandum Circular No. 11 issued in December 2008, the Parent Company's retained earnings available for dividend declaration as of December 31, 2019 and 2018 amounted to ₱3,798.87 million and ₱3,682.53 million, respectively.

Under the tax code, publicly held corporations are allowed to accumulate retained earnings in excess of capital stock and are exempt from improperly accumulated earnings tax.

## Dividend declaration

The Parent Company's BOD approved the declaration of cash dividends in favor of all its stockholders as follows:

	2019	2018	2017
April 10, 2019, ₱0.28 per share regular cash dividend to shareholders on record as of			_
April 29, 2019, payable on or before			
May 10, 2019.	₽3,717,692	₽–	₽-
April 10, 2019, ₱0.20 per share special cash			
dividend to shareholders on record as of			
April 29, 2019, payable on or before			
May 10, 2019.	2,655,494	_	_
November 19, 2018, ₱0.48 per share special cash			
dividend to shareholders on record as of			
December 5, 2018, payable on or before			
December 18, 2018.	_	6,373,186	_
March 8, 2018, ₱0.28 per share regular cash			
dividend to shareholders on record as of			
March 23, 2018, payable on or before April 6,			
2018.	_	3,717,692	_
(Forward)			



	2019	2018	2017
March 8, 2018, ₱0.20 per share special cash			
dividend to shareholders on record as of			
March 23, 2018, payable on or before April 6,			
2018.	₽-	₽2,655,494	₽-
April 5, 2017, ₱0.24 per share regular cash			
dividend to stockholders on record as of April			
21, 2017, payable on or before May 5, 2017.	_	_	3,186,593
April 5, 2017, ₱0.24 per share special cash			
dividend to stockholders on record as of April			
21, 2017, payable on or before May 5, 2017.	_	_	3,186,593
	₽6,373,186	₽12,746,372	₽6,373,186

On various dates in 2019, 2018 and 2017, partially-owned subsidiaries of the Group declared dividends amounting to P5,637.89 million and P9,753.68 million and P10,652.86 million, respectively, of which dividends to noncontrolling interest amounted to P2,390.25 million, P4,010.62 million, and P4,604.86 million, respectively.

The unappropriated retained earnings include undistributed net earnings amounting to ₱61,100.13 million and ₱57,056.53 million as of December 31, 2019 and 2018, respectively, representing accumulated equity in the net earnings of consolidated subsidiaries, associates and jointly controlled entities accounted for under the equity method. These are not available for dividend declaration until declared by the subsidiaries, associates and the joint ventures representing accumulated equity.

#### Capital Management

The primary objective of the Group's capital management strategy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares. There were no changes made in the Group's capital management objectives, policies or processes. The Group considers total equity attributable to equity holders of the Parent Company less net accumulated unrealized gains on equity investments designated at FVOCI, as capital.

The Group is not subject to any externally imposed capital requirements.

## 23. Employee Benefits

## Retirement Plans

The Group has a funded, noncontributory, defined benefit pension plan covering substantially all of its regular employees. Provisions for pension obligations are established for benefits payable in the form of retirement pensions. Benefits are dependent on years of service and the respective employee's final compensation. The Group updates the actuarial valuation every year by hiring the services of a third party professionally qualified actuary. The latest actuarial valuation report of the retirement plans was made as of December 31, 2019.



The Group has a Multiemployer Retirement Plan (the Plan) which is administered separately by an individual trustee, a Group executive and BDO Unibank, Inc. Trust Investment Division under the supervision of the Board of Trustees (BOT) of the Plan. The responsibilities of the BOT, among others, include the following:

- To hold, invest and reinvest the fund for the exclusive benefits of the members and beneficiaries
  of the retirement plan and for this purpose the BOT is further authorized to designate and appoint
  a qualified Investment Manager with such powers as may be required to realize and obtain
  maximum yield on investment of the fund; and,
- To make payments and distributions in cash, securities and other assets to the members and beneficiaries of the Plan.

Under the existing regulatory framework, Republic Act No. 7641, *The New Retirement Law*, requires a provision for retirement pay to qualified private sector employees in the absence of any retirement plan in the entity, provided however that the employee's retirement benefits under any collective bargaining and other agreements shall not be less than those provided under the law. The law does not require minimum funding of the plan.

The following table summarizes the components of net pension expense (included in "Salaries, wages and employee benefits" account) and pension income (included in "Other income" account) for the year ended December 31 (see Notes 25 and 28):

### Pension Expense

₽115,697	₽134,628
7,545	3,577
3,790	3,003
_	220
_	_
₽127,032	₽141,428
	₽127,032

#### Pension Income

	2019	2018	2017
Current service cost	₽36,417	₽38,463	₽31,172
Effect of the asset limit	65,869	44,362	43,402
Net interest income on benefit obligation			
and plan assets	(126,937)	(95,242)	(88,240)
Total pension income	( <del>P</del> 24,651)	(₱12,417)	(₱13,666)

Movements in the fair value of plan assets of the Group follow:

	2019	2018
Balance at beginning of year	₽2,915,718	₽2,979,366
Interest income	226,179	171,016
Remeasurement losses	(840,688)	(255,916)
Benefits paid from plan assets	(40,597)	(58,154)
Contributions	87,711	79,380
Adjustments	_	26
Balance at end of year	₽2,348,323	₽2,915,718



Changes in the present value of the defined benefit obligation follow:

	2019	2018
Balances at beginning of year	₽1,369,904	₽1,432,419
Current service cost	138,110	154,160
Interest expense	100,278	83,319
Benefits paid - from plan assets	(40,597)	(58,154)
Benefits paid - direct payments	(11,717)	(7,416)
Remeasurement losses (gains) arising from:		
Financial assumptions	241,346	(193,189)
Demographic assumptions	(43,641)	(30,716)
Experience adjustments	68,038	(1,882)
Adjustments	_	(74,040)
Balances at end of year	₽1,821,721	₽1,304,501

Below is the net pension asset for those entities within the Group with net pension asset position:

	2019	2018
Fair value of plan assets	₽1,689,683	₽2,823,690
Present value of funded defined benefit obligations	(660,420)	(944,427)
	1,029,263	1,879,263
Effect on asset ceiling	(302,509)	(963,863)
Net pension asset	₽726,754	₽915,400

Movements in the net pension asset follow:

	2019	2018
Net pension asset at beginning of year	₽915,400	₽1,019,687
Remeasurements gain (loss) recognized in other		
comprehensive income	(206,579)	(201,348)
Reclassification	·	68,291
Net pension expense	17,933	(41,875)
Contributions	_	70,645
Net pension asset at end of year	₽726,754	₽915,400

Movements in the effect of asset ceiling follow:

	2019	2018
Effect of asset ceiling at beginning of year	₽963,863	₽842,821
Interest on the effect of asset ceiling	1,236	48,152
Changes in the effect of asset ceiling	(662,590)	72,890
Effect of asset ceiling at end of year	₽302,509	₽963,863

Below is the net pension liability for those entities within the Group with net pension liability position:

	2019	2018
Present value of funded defined benefit obligations	<b>(₽1,161,301)</b>	(₱360,074)
Fair value of plan assets	658,640	92,028
Net pension liability	<b>(₽502,661)</b>	(₱268,046)



Movements in the net pension liability follow:

	2019	2018
Net pension liability at beginning of year	<b>(₱268,046)</b>	(₱315,561)
Net pension expense	103,686	72,740
Remeasurement loss recognized in other		
comprehensive income	(356,072)	(41,376)
Benefits paid - direct payment	7,289	7,416
Contributions	10,482	8,735
Net pension liability at end of year	<b>(₽502,661)</b>	(₱268,046)

Breakdown of remeasurements recognized in other comprehensive income in 2019 and 2018 follow:

	2019	2018
Remeasurement losses on plan assets	(₽840,688)	(₱255,916)
Remeasurement gains (losses) on defined		·
benefit obligations	(277,863)	225,787
Changes in the effect of asset ceiling	662,590	(72,890)
Net remeasurement losses on pension plans	(455,961)	(103,019)
Income tax effect	136,788	30,905
Net remeasurement losses on pension plans		_
- net of tax	<b>(₽319,173)</b>	(₱72,114)

The Group does not expect to contribute to the pension funds in 2020.

The major categories and corresponding fair values of plan assets and liabilities by class of the Group's Plan as at the end of each reporting period are as follows:

	2019	2018
Cash and cash equivalents		_
Cash in banks	<b>₽</b> 67,988	₽39,592
Time deposits	94,588	20,048
	162,576	59,640
Investments in stocks		
Common shares of domestic corporations		
Quoted	<b>₽1,080,810</b>	₽2,064,130
Unquoted	67,852	28,555
Preference shares	11,894	31,338
	1,160,556	2,124,023
Investment in government securities		
Fixed rate treasury notes (FXTNs)	448,885	449,218
Treasury bills (T-bills)	_	11,759
Retail treasury bonds (RTBs)	233,632	33,498
	682,517	494,475
Investment in other securities and debt instruments		
AAA rated debt securities	328,289	213,530
Not rated debt securities	8,896	11,893
	337,185	225,423
Other receivables	11,791	12,674
Accrued trust fees and other payables	(592)	(517)
Benefits payable	(5,710)	
Fair value of plan assets	₽2,348,323	₽2,915,718



Trust fees paid in 2019, 2018 and 2017 amounted to ₱1.78 million, ₱1.87 million and ₱1.87 million, respectively.

The composition of the fair value of the Fund includes:

- Cash and cash equivalents include savings and time deposit with various banks and special deposit account with Bangko Sentral ng Pilipinas (BSP SDA).
- *Investment in stocks* includes investment in common and preferred shares both traded and not traded in the PSE.
- Investment in government securities includes investment in Philippine RTBs and FXTNs.
- Investments in other securities and debt instruments include investment in long-term debt notes and retail bonds.
- *Other receivables* includes interest and dividends receivable generated from investments included in the plan.
- Accrued trust fees and other payables pertain mainly to charges of trust or in the management of the Plan.

The overall administration and management of the plan rest upon the Plan's BOT. The voting rights on the above securities rest to the BOT for funds directly held through the Group's officers and indirectly for those entered into through other trust agreements with the trustee bank authorized to administer the investment and reinvestments of the funds.

The cost of defined benefit pension plans and the present value of the pension obligation are determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension and post-employment medical benefit obligations for the defined benefit plans are shown below:

	2019	2018	2017
Discount rate	4.95% to 7.97%	7.34% to 7.91%	5.62% to 6.22%
Salary increase rate	3.00% to 10.00%	3.00% to 10.00%	3.00% to 10.00%

The weighted average duration of significant defined benefit obligation per segment are as follows (average number of years):

	2019
Construction and others	11 years
Coal mining	5 years
Nickel mining	11 years
Real estate development	14 years
Power - On grid	10 years
Power - Off grid	11 years

There are no unusual or significant risks to which the Plan exposes the Group. However, in the event a benefit claim arises under the Retirement Plan and the Retirement Fund is not sufficient to pay the benefit, the unfunded portion of the claim shall immediately be due and payable from the Group to the Retirement Fund.

There was no plan amendment, curtailment, or settlement recognized for the year ended December 31, 2019 and 2018.



#### Sensitivity analysis on the actuarial assumptions

Each sensitivity analysis on the significant actuarial assumptions was prepared by remeasuring the Defined Benefit Obligation (DBO) at the reporting date after first adjusting one of the current assumptions according to the applicable sensitivity increment or decrement (based on changes in the relevant assumption that were reasonably possible at the valuation date) while all other assumptions remained unchanged. The sensitivities were expressed as the corresponding change in the DBO.

It should be noted that the changes assumed to be reasonably possible at the valuation date are open to subjectivity, and do not consider more complex scenarios in which changes other than those assumed may be deemed to be more reasonable.

	Increase		
	(decrease)	2019	2018
Discount rates	+100 basis points	<b>(₽181,439)</b>	(₱60,265)
	-100 basis points	211,821	111,864
Salary increases	+1.00%	207,782	111,751
•	-1.00%	(180,240)	(62,631)

## Asset-liability matching strategies

Each year, an Asset-Liability Matching Strategy (ALM) is performed with the result being analyzed in terms of risk-and-return profiles. It is the policy of the Trustee that immediate and near-term retirement liabilities of the Group's Retirement Fund are adequately covered by its assets. As such, due considerations are given that portfolio maturities are matched in accordance with due benefit payments. The retirement fund's expected benefit payments are determined through the latest actuarial reports.

#### Funding arrangements

The Group is not required to pre-fund the future defined benefits payable under the Retirement Plan before they become due. For this reason, the amount and timing of contributions to the Retirement Fund are at the Group's discretion. However, in the event a benefit claim arises and the Retirement Fund is insufficient to pay the claim, the shortfall will then be due and payable from the Group to the Retirement Fund.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2019	2018
Less than 1 year	₽565,327	₽472,716
More than 1 year to 5 years	425,520	353,401
More than 5 years to 10 years	853,608	792,226
	₽1,844,455	₽1,618,343



## 24. Costs of Sales and Services

Details of costs of sales and services follow:

	2019	2018	2017
Cost of Sales			
Cost of real estate inventory (Note 9)	₽12,116,532	₽13,405,859	₽12,117,873
Fuel and lubricants	5,766,840	3,192,436	2,677,270
Materials and supplies	5,407,241	3,672,345	3,602,912
Depreciation and amortization			
(Notes 12, 13, 14 and 34)	4,242,780	3,347,696	2,888,171
Production overhead	1,620,517	1,023,793	611,404
Direct labor	1,426,917	973,100	964,537
Outside services	1,266,387	851,188	1,333,889
Commission expense (Notes 2 and 10)	833,405	1,119,930	_
Hauling, shiploading and handling costs			
(Note 21)	390,335	18,594	145,016
Provision for decommissioning and			
site rehabilitation costs (Note 20)	_	436,523	147,270
Others	71,899	73,828	168,888
	₽33,142,853	₱28,115,292	₽24,657,230
Cost of Services			
Materials and supplies	₽9,275,096	₽9,093,678	₽8,073,780
Direct labor	3,738,171	3,432,717	2,892,880
Outside services	3,278,855	2,301,411	2,144,059
Depreciation and amortization			
(Notes 12, 13, 14 and 34)	3,668,845	4,381,879	3,541,100
Spot purchases of electricity	2,826,761	1,203,199	1,252,555
Production overhead	2,119,996	1,105,418	1,363,895
Fuel and lubricants	1,482,606	1,452,632	1,796,344
Hauling, shiploading and handling costs			
(Note 21)	288,458	278,321	283,496
Others	233,020	523,784	227,342
	26,911,808	23,773,039	21,575,451
	₽60,054,661	₽51,888,331	₽46,232,681

Cost of real estate sales presented in the consolidated statement of income includes cost of running hotel and property management operations amounting to ₱227.04 million, ₱177.74 million and ₱249.17 million for 2019, 2018 and 2017, respectively.

Related revenue from hotel and property management operations amounted to  $\rlapabel{P}445.80$  million,  $\rlapabel{P}339.96$  million and  $\rlapabel{P}423.50$  million in 2019, 2018 and 2017, respectively.



Depreciation, depletion and amortization included in the consolidated statement of income follow:

	2019	2018	2017
Included in:			_
Cost of coal mining	₽3,804,839	₽3,028,172	₽2,832,373
Cost of electricity sales	2,937,938	3,706,189	2,836,265
Cost of construction contracts and others	730,907	675,690	704,452
Cost of nickel mining	247,733	97,580	55,416
Cost of real estate development	190,208	221,944	765
Operating expenses (Note 25)	1,290,458	1,702,225	1,625,490
	₽9,202,083	₽9,431,800	₽8,054,761
Depreciation, depletion and amortization of:			
Property, plant and equipment (Note 13)	₽9,337,817	₽10,260,534	₽8,246,600
Other noncurrent assets (Note 14)	52,736	48,110	51,927
Investment properties (Note 12)	14,794	14,826	14,900
Right-of-use assets (Note 34)	68,282	_	
	₽9,473,629	₽10,323,470	₽8,313,427

Depreciation, depletion and amortization capitalized in ending inventories and mine properties included in 'Property, Plant and Equipment' amounted to ₱271.55 million, ₱891.67 million and ₱258.67 million in 2019, 2018 and 2017, respectively.

Salaries, wages and employee benefits included in the consolidated statement of income follow:

	2019	2018	2017
Presented under:			
Costs of sales and services	₽5,165,088	₽4,405,817	₱3,857,417
Operating expenses (Note 25)	1,996,441	1,905,353	1,552,390
	₽7,161,529	₽6,311,170	₽5,409,807

## 25. Operating Expenses

This account consists of:

	2019	2018	2017
Government share (Note 31)	₽3,927,055	₽3,569,015	₽4,306,811
Salaries, wages and employee benefits			
(Notes 23 and 24)	1,966,441	1,905,353	1,552,390
Taxes and licenses	1,411,869	1,270,078	1,269,111
Depreciation and amortization			
(Notes 12, 13, 14 and 24)	1,290,458	1,702,225	1,625,490
Repairs and maintenance	726,923	844,949	753,741
Outside services	560,858	306,854	507,743
Insurance	362,608	179,835	168,074
Advertising and marketing	320,657	311,480	411,894
Rent (Notes 21 and 37)	179,788	230,045	271,773
Communication, light and water	153,876	166,778	155,425
(Forward)			



	2019	2018	2017
Transportation and travel	₽150,442	₽152,507	₽120,221
Entertainment, amusement and recreation	141,566	151,683	126,957
Allowance for expected credit losses, probable			
losses assets (Notes 7 and 10)	135,749	30,825	6,315
Supplies	108,574	100,621	95,767
Loss on write-down of property, plant and			
equipment and other noncurrent assets			
(Notes 13 and 14)	83,536	_	183,897
Association dues	56,457	72,928	65,866
Commission	6,389	2,182	995,327
Miscellaneous (Note 21)	575,023	643,303	377,023
	₽12,158,269	₽11,640,661	₽12,993,825

In 2019, 2018 and 2017, the Group recorded accelerated depreciation for its power generation units amounting to ₱549.95 million, ₱1,210.10 million and ₱840.08 million, respectively, due to planned rehabilitation of the Group's 2x300MW coal-fired power plant in Calaca, Batangas.

Upon adoption of PFRS 15 in 2018, real estate commission expense were reclassified to cost of real estate services (see Note 24).

## 26. Finance Income

Finance income is derived from the following sources:

	2019	2018	2017
Interest on:			_
Short-term placements (Note 4)	₽330,972	₽360,666	₽140,205
Installment contracts receivable (Note 7)	277,659	253,288	169,130
Bank savings accounts (Note 4)	172,745	152,248	140,825
Investment from sinking fund (Note 10)	34,973	28,196	687
Others (Note 7)	180,188	_	_
	₽996,537	₽794,398	₽450,847

## 27. Finance Costs

The finance costs are incurred from the following:

	2019	2018	2017
Short-term debt (Note 15)	₽783,027	₽298,773	₽228,711
Long-term debt (Note 19)	637,639	674,012	522,532
Amortization of debt issuance cost (Note 19)	50,040	42,659	38,389
Accretion on unamortized discount on liabilities			
for purchased land and provision for			
decommissioning and site rehabilitation costs			
(Notes 16 and 20)	32,708	123,134	87,289
Lease liabilities	20,038	_	_
	₽1,523,452	₽1,138,578	₽876,921



#### 28. Other Income - Net

This account consists of:

	2019	2018	2017
Forfeitures and cancellation of real estate			
contracts	<b>₽1,070,414</b>	₽770,951	₽607,216
Recoveries from insurance claims and claims			
from third party settlement	668,393	287,766	380,079
Sales of fly ash	166,197	189,762	178,932
Rental income (Note 12)	109,833	184,076	123,521
Pension income (Note 23)	24,651	12,417	13,666
Reversal of allowance for doubtful accounts			
(Notes 7 and 14)	5,136	_	51,969
Gain on sale of undeveloped parcel of land			
(Note 9)	_	1,021,763	_
Gain (loss) on sale of property, plant and			
equipment - net (Note 13)	(14,847)	37,269	144,934
Foreign exchange losses (Note 36)	(40,453)	(388,172)	(363,508)
Gain (loss) on financial asset at FVPL (Note 5)	(643,476)	91,592	256,270
Others	72,186	51,555	39,987
	₽1,418,034	₽2,258,979	₽1,433,066

Gain (loss) on financial asset at FVPL

Net gain on financial assets at FVPL related to the fair value gain settle differences with a retail electricity supplier. This includes realized loss of ₱398.03 million in 2019 and realized gain of ₱65.82 million in 2018 (see Note 5).

Recoveries from insurance claims and claims from third party settlement

Recoveries from insurance claims amounting to ₱668.39 million and ₱287.77 million in 2019 and 2018, respectively, pertain to the amount reimbursed by the insurer on insured equipment of SLPGC that were damaged last year. The amount recognized is net of related cost of repairs incurred. Recoveries from insurance claims in 2017 pertains to the settlement agreement from the EPC contractor representing compensation for the delay in completion of 2x150 MW coal-fired thermal power plant and also includes the income on claims from PSALM and NPC. Others

Others include penalty charges, holding fees, fees for change in ownership, transfer fees, restructuring fees, lease facilitation fees and others.

#### 29. Income Tax

The provision for income tax shown in the consolidated statement of income consists of:

	2019	2018	2017
Current	₽1,962,046	₱2,733,108	₽3,081,114
Deferred	(311,189)	363,744	135,829
Final	108,052	108,387	44,859
	₽1,758,909	₽3,205,239	₽3,261,802



The components of net deferred tax assets as of December 31, 2019 and 2018 follow:

	2019	2018
Deferred tax assets on:		
Allowance for:		
Expected credit losses	<b>₽516,978</b>	<del>₽</del> 499,771
Inventory obsolescence	21,580	20,218
NOLCO	194,128	3,280
Unrealized gross loss on construction contracts	157,066	113,331
Pension liabilities - net	73,355	45,314
Impairment	47,012	4,588
Unrealized foreign exchange loss	13,390	_
Provision for decommissioning and		
site rehabilitation	9,147	10,787
Accruals of expenses	5,491	11,350
Others	77,885	22,465
	1,116,032	731,104
Deferred tax liabilities on:		
Pension assets - net	(1,297)	(10,143)
Recoveries from claims from third party		, , , , ,
settlement	_	(99,696)
Unrealized foreign exchange gain	_	(14,388)
	(1,297)	(124,227)
	₽1,114,735	₽606,877

The components of net deferred tax liabilities as of December 31, 2019 and 2018 follow:

	2019	2018
Deferred tax assets on:		_
Pension liabilities - net	₽111,413	₽15,069
Allowance for:		
Expected credit losses	21,421	21,421
Probable losses	_	7,648
Deferred commission expense	_	165,469
Unamortized discount on payable to landowners	_	5,451
	132,834	215,058
Deferred tax liabilities on:		_
Excess of book over tax income pertaining to		
real estate sales	(3,192,118)	(3,342,153)
Effect of business combination	(1,338,826)	(1,370,931)
Capitalized interest on real estate for sale and		
development deducted in advance	(380,804)	(292,745)
Unrealized gross profit on construction contracts	(128,018)	(135,472)
Unrealized foreign exchange gain - net	(77,741)	(107,651)
Deferred commission expense	(51,269)	_
Pension assets - net	(34,743)	(30,473)
Unamortized transaction cost on loans payable	(32,986)	(15,010)
Mine rehabilitation	(4,524)	(4,524)
Unrealized gain on financial assets at FVPL	·	(73,633)
Others	(103,293)	(121,466)
	(5,344,322)	(5,494,058)
	(₱5,211,488)	(₱5,279,000)



The Group has the following deductible temporary differences, NOLCO and MCIT that are available for offset against future taxable income or tax payable for which deferred tax assets have not been recognized:

	2019	2018
Allowance for impairment losses	₽280,693	₽280,693
NOLCO	178,377	2,104,911
Allowance for probable losses	52,957	52,957
Pension liabilities - net	16,993	16,993
MCIT	3,498	3,499

Deferred tax assets are recognized only to the extent that taxable income will be available against which the deferred tax assets can be used.

The Group did not recognize deferred tax assets on NOLCO and MCIT from the following periods:

Year Incurred	NOLCO	MCIT	Expiry Year
2019	₽19,983	₽221	2022
2018	157,975	728	2021
2017	419	2,549	2020
	₽178,377	₽3,498	

Rollforward analysis of the Group's NOLCO and MCIT follows:

	NOLCO	)	MCIT	
	2019	2018	2019	2018
Balances at beginning of year	₽2,104,911	₽4,509,864	₽3,499	₽7,782
Additions	19,983	157,975	221	728
Expirations and usage	(1,946,517)	(2,562,928)	(222)	(5,011)
Balances at end of year	₽178,377	₽2,104,911	₽3,498	₽3,499

The reconciliation of the statutory income tax rate to the effective income tax rate follows:

	2019	2018
Statutory income tax rate	30.00%	30.00%
Adjustments for:		
Impairment of goodwill	2.96	_
Changes in unrecognized deferred tax assets	0.98	0.30
Nondeductible expenses	0.90	0.47
NOLCO	0.12	0.04
Effect of OSD	(0.34)	(0.73)
Excess costs of construction contracts	(0.10)	(0.37)
Interest income subjected to final tax at a lower		
rate - net	(0.29)	(0.22)
Nontaxable equity in net earnings of associates		
and jointly controlled entities	(3.26)	(2.38)
Income under income tax holiday	(19.40)	(13.73)
Others	(0.98)	0.52
Effective income tax rate	10.59%	13.90%



Registrations with Department of Energy and BOI

a. Certain power generation companies - Registration with the BOI
Certain power generation companies in the Group have been registered with the BOI.
Accordingly, they are entitled, among others, to ITH incentives covering 4 to 10 years. To be able to avail of the incentives, these companies are required to maintain a minimum equity level.
As of December 31, 2019 and 2018, the Group have complied with the requirements.

In 2019 and 2018, the Group availed of tax incentive in the form of ITH on its income under registered activities amounting to ₱1,039.74 million and ₱356.73 million, respectively.

# b. SMPC - Expanding Producer of Coal

Narra and Molave Minesite

On August 31, 2012 and February 24, 2016, BOI has granted SMPC Certificate of Registration (COR) as New Producer of Coal in accordance with the provisions of the Omnibus Investments Code of 1987 in relation to the operation in Narra Minesite (formerly Bobog) (COR No. 2012-183) and Molave Minesite (COR No. 2017-042), respectively.

As a registered entity, SMPC is entitled to the following incentives for the two CORs, among others:

- (a) ITH incentive for four (4) years from January 2015 and January 2017 for Narra Minesite and Molave Minesite, respectively, or actual start of commercial operations, whichever is earlier, but in no case earlier than the date of registration.
- (b) Income qualified for ITH availment shall not exceed by more than 10%, the projected income represented by SMPC in its application provided the project's actual investments and employment match SMPC's representation in the application.

SMPC availed of tax incentive in the form of ITH on its income under registered activities amounting to P2,313.56 million, P2,992.59 million and P2,679.13 million in 2019, 2018 and 2017, respectively.

# 30. Earnings Per Share

The following table presents information necessary to calculate basic/diluted earnings per share on net income attributable to equity holders of the Parent Company (amounts in thousands, except basic/diluted earnings per share):

	2019	2018	2017
Net income attributable to equity holders			
of Parent Company	₽10,533,131	₽14,512,939	₽14,764,557
Divided by weighted average number			
of common shares	13,277,470	13,277,470	13,277,470
Basic/diluted earnings per share	₽0.79	₽1.09	₽1.11

There were no dilutive potential ordinary shares. Accordingly, no diluted earnings per share is presented in 2019, 2018 and 2017.



# 31. Coal Operating Contract with DOE

The DOE issued Coal Operating Contract (COC) to SMPC which gives it the exclusive right to conduct exploration, development and coal mining operations on Semirara Island. In return for the mining rights granted to SMPC, the Government is entitled to receive annual royalty payments consisting of the balance of the gross income after deducting operating expenses, operator's fee and special allowance. The DOE, through the Energy Resources Development Bureau, approved the exclusion of coal produced and used solely by SMPC to feed its power plant in determining the amount due to DOE. SMPC's provision for DOE's share under this contract and to the different LGU in the province of Antique, under the provisions of the Local Government Code of 1991, amounted to ₱3,927.06 million, ₱3,569.02 million and ₱4,306.81 million in 2019, 2018 and 2017, respectively, included under "Operating expenses" in the consolidated statement of income (see Note 25). Payable to DOE and LGU amounting to ₱855.90 million and ₱713.35 million as of December 31, 2019 and 2018, respectively, are included under the "Accounts and other payables" account in the consolidated statement of financial position (see Note 17).

# 32. Material Partly-Owned Subsidiary

The financial information of the Group's subsidiaries with material noncontrolling-interest are provided below. These information are based on amounts in the consolidated financial statements of the subsidiary.

# Semirara Mining and Power Corporation (SMPC) and Subsidiaries

	2019	2018
Consolidated statements of financial position		
Current assets	<b>₽21,609,778</b>	₱25,688,111
Noncurrent assets	50,601,763	45,360,828
<b>Total assets</b>	72,211,541	71,048,938
Current liabilities	13,995,547	20,372,104
Noncurrent liabilities	13,984,810	10,744,148
Total liabilities	27,980,357	31,116,252
Equity	₽44,231,184	₽39,932,687
Consolidated statements of comprehensive income		
Revenue	<b>₽</b> 44,252,105	<del>₽</del> 41,968,513
Cost of sales	26,647,797	20,844,170
Gross profit	17,604,308	21,124,343
Operating expenses	(7,369,036)	(7,775,795)
Other expenses – net	(856,323)	(593,665)
Income before income tax	9,378,949	12,754,883
Provision for income tax	295,126	729,501
Net income	9,674,075	12,025,382
Other comprehensive income (loss)	(62,393)	50,243
Total comprehensive income	₽9,611,682	₽12,075,625

(Forward)



	2019	2018
Cash flow information		_
Operating	₽23,936,798	₽9,503,159
Investing	(12,291,754)	(8,572,238)
Financing	(7,130,144)	(7,489,807)
Effect of exchange rate changes on cash and cash	, , ,	
equivalents	39,233	(9,071)
Net increase (decrease) in cash and cash		_
equivalents	₽4,554,133	(₱6,567,957)

The accumulated balances of material noncontrolling-interest as at December 31, 2019 and 2018 amounted to ₱19,546.85 million and ₱17,695.73 million, respectively. Dividends paid to noncontrolling interests amounted to ₱2,303.47 million and ₱4,010.62 million in 2019 and 2018, respectively.

In 2018, SMPC bought back own shares of 7,863,000 shares for ₱251.61 million. This resulted to an increase in the effective ownership of the Parent Company on SMPC and its subsidiaries by 0.11% and the recognition of premium on acquisition of non-controlling interest amounting to ₱218.88 million in 2018.

### 33. Goodwill

Goodwill arising from business combination in the Group's consolidated statement of financial position relates to the acquisition of the nickel mining entities with operations in Zambales area. The goodwill recognized amounting to \$\mathbb{P}\$1,637.43 million comprises the expected cash flows generated from the mining rights and properties mainly attributable to CGUs of ZDMC and ZCMC. These entities were acquired by the Group to strengthen its strategic objective in the nickel mining segment.

Goodwill is tested for impairment on annual basis by assessing the recoverable amount of the CGUs based on a value in use calculation using cash flow projections from financial budgets covering the expected mine production. The calculation of the discounted cash flow of the CGUs is most sensitive to the assumptions on mine production, discount rate, nickel prices, price inflation and the estimate timing of resumption of operations.

As a result of the analysis, the Group wroteoff the ₱1,637.43 million goodwill attributable to the Zambales mining assets in 2019. The decline in global nickel prices coupled with lower estimated ore grade of reserves and certain regulatory restrictions led to the recognition of impairment loss on goodwill for the year.

### 34. Leases

The Group as a Lessee

The Group has lease contracts for various items of land, office spaces and foreshore leases used in its operations. Leases of land and foreshore lease generally have lease terms between five (5) and 25 years, while office spaces generally have lease terms of three (3) to seven (7) years. The Group also has certain leases of office spaces, warehouse and storage spaces which have lease terms of 12 months or less. The Group applies the 'short-term lease' recognition exemption for these leases.



As of December 31, 2019, the movements in the Group's right-of-use assets and lease liabilities follows:

	Right-of-use Assets			Lease
_	Land	Office space	Total	Liabilities
Effect of Adoption of PFRS 16				_
(Note 2)	₽169,010	₽161,326	₽330,336	₽261,096
Additions	4,361	_	4,361	4,361
Depreciation	(23,296)	(44,986)	(68,282)	
Payment			_	(67,278)
Accretion	_	_	_	20,038
	₽150,075	₽116,340	₽266,415	₽218,217

The following are the amounts recognized in consolidated statement of income in 2019:

Depreciation expense of right-of-use assets charged to:	
Cost of sales and services (Note 24)	₽23,296
Operating expenses (Note 25)	44,986
Expenses relating to short-term leases charged to	
operating expenses (Note 25)	19,742
Interest expense on lease liabilities (Note 27)	20,038
	₽108,062

The Group has several lease contracts that include extension and termination options. These options are negotiated by management to provide flexibility in managing the leased-asset portfolio and align with the Group's business needs. Management exercises significant judgement in determining whether these extension and termination options are reasonably certain to be exercised (see Note 3).

As of December 31, 2019 and 2018, future minimum lease payments under operating lease are as follows:

	2019	2018
Within one year	₽91,300	₽127,260
After one year but not more than five years	193,425	47,776
More than five years	56,690	162,221
	₽341,415	₽337,257

# Operating Lease - As Lessor

The Group entered into lease agreements with third parties covering its investment property portfolio (see Note 12). The lease agreements provide for a fixed monthly rental with an escalation of 4.50% to 7.00% annually and are renewable under the terms and condition agreed with the lessees.

As of December 31, 2019 and 2018, future minimum lease receivables under the aforementioned operating lease are as follows:

	2019	2018
Within one year	₽26,906	₽17,527
After one year but not more than five years	116,998	28,608
More than five years	13,155	22,979
	₽157,059	₽69,114



# 35. Operating Segments

# **Business Segment Information**

For management purposes, the Group is organized into seven (7) major business units that are largely organized and managed separately according to industry. Reporting operating segments are as follows:

- Construction and others engaged in various construction projects and construction-related businesses such as production and trading of concrete products, handling steel fabrication and electrical and foundation works.
- Coal mining engaged in the exploration, mining and development of coal resources on Semirara Island in Caluya, Antique.
- Nickel mining engaged primarily in mining and selling nickel ore from existing stockpile in Acoje mines in Zambales and Berong mines in Palawan.
- Real estate focused in mid-income residential development carried under the brand name DMCI Homes.
- On-grid Power engaged in power generation through coal-fired power plants providing electricity to distribution utilities and indirect members of WESM.
- Off-grid Power engaged in power generation through satellite power plants providing electricity to areas that are not connected to the main transmission grid.
- Water includes share in net earnings from associates, MWHCI and Subic Water, which are engaged in water services for the west portion of Metro Manila and Olongapo City and Subic Bay Freeport, respectively.

No operating segments have been aggregated to form the above reportable operating segments. Management monitors the operating results of its business units separately for the purpose of making decisions about resource allocation and performance assessment. Segment performance is evaluated based on revenue, earnings before interest, income taxes and depreciation and amortization (EBITDA) and operating profit or loss, and is measured consistently in the consolidated financial statements. The Group's management reporting and controlling systems use accounting policies that are the same as those described in Note 2 in the summary of significant accounting policies under PFRSs.

EBITDA is the measure of segment profit (loss) used in segment reporting and comprises of revenues, cost of sales and services and selling and general administrative expenses before interest, taxes and depreciation and amortization.

The Group disaggregates its revenue information in the same manner as it reports its segment information. The Group, through its on-grid power segment, has electricity sales to a power distribution utility company that accounts for about 7% and 10% of the Group's total revenue in 2019 and 2018, respectively.

Group financing (including finance costs and finance income) and income taxes are also managed per operating segments. Transfer prices between operating segments are on an arm's length basis in a manner similar to transactions with third parties.

# **Business Segments**

The following tables present revenue, net income and depreciation and amortization information regarding business segments for the years ended December 31, 2019, 2018 and 2017 and property, plant and equipment additions, total assets and total liabilities for the business segments as of December 31, 2019, 2018 and 2017.



Year ended December 31, 2019 **Power** Construction **Real Estate** Power **Parent** and Others\* Coal Mining Nickel Mining Development On-Grid Off-Grid Water Company Total ₽87,761,221 Revenue ₽18,770,559 ₽29,085,433 ₽1,610,297 ₽18,584,388 ₽15,169,123 ₽4,541,421 ₽-₽-1,803,058 1,802,385 Equity in net earnings of associates and joint ventures 691 (1,364)33,378 (14,929)42,153 1,118,345 214,361 21,366 3,360 1,418,034 Other income (expense) 18,803,937 29,071,195 1,652,450 19,701,369 15,383,484 4,562,787 1.803.058 90,981,640 3.360 Cost of sales and services (before depreciation and 15,852,434 13,855,809 432,747 13,000,136 5,961,492 2,917,280 52,019,898 amortization Government Share (Note 25) 3,927,055 3,927,055 General and administrative expense (before 750,661 648,581 575,095 2,307,468 2,079,807 642,560 59,722 7,063,894 depreciation and amortization) 18,431,445 63,010,847 16,603,095 1,007,842 15,307,604 8,041,299 3,559,840 59,722 EBITDA 7,342,185 27,970,793 2,200,842 10,639,750 644,608 4,393,765 1,002,947 1,803,058 (56,362)Other income (expenses) 7,597 Finance income (cost) (Notes 26 and 27) 331,161 251,810 (526,915)(36,656)(511,128)(543,594)(26,105)Impairment of Goodwill (1,637,430)(1,637,430)Depreciation and amortization (Notes 24 and 25) (795,172)(3,974,890)(301,529)(332,591)(3,538,027)(253,381)(6,493)(9,202,083)16,604,365 Pretax income 1,369,014 6,153,732 (1,286,754)4,392,335 3,260,564 723,461 1,803,058 188,955 **Provision for income tax** (Note 29) 384,914 (30,456)100,874 1,363,867 (221,882)112,278 49,314 1,758,909 ₽984,100 ₽14,845,456 Net income ₽6,184,188 (¥1,387,628) ₽3,028,468 ₽3,482,446 **₽611,183** ₽1,803,058 ₽139,641 2,681,085 1,500,597 4,312,325 Net income attributable to noncontrolling-interests 54,317 67,983 8,343 Net income attributable to equity holders of the **Parent Company** ₽929,783 ₽3,503,103 (¥1,455,611) ₽3,020,125 **₽1,981,849** ₽611,183 ₽1,803,058 ₽139,641 ₽10,533,131 **Segment Assets** ₽865,148 ₽3,213,170 Cash ₽3,392,025 ₽3,243,914 **₽5,897,157** ₽46,963 ₽-**₽4,939,446 ₽21.597.823** Receivables and contract assets 9,710,153 1,281,338 49,645 20,192,449 2,654,612 1,483,069 6,551 35,377,817 1,222,789 6,384,701 321,080 37,593,332 3,834,869 309,682 49,666,453 Inventories 51,203 Investment in associates and joint venture 58,380 825,677 14,279,098 15,214,358 Fixed assets\*\* 3,659,060 10,000,076 5,190,450 1,722,497 38,556,292 4,446,604 9,719 63,584,698 1,632,117 583,995 5,433,339 2,681,923 \_ 15,345,852 Others 4,052,613 908,722 53,143 ₽22,095,020 ₽22,593,349 ₽71,664,451 ₽-₽19,287,957 ₽7,010,318 **₽50,940,866 ₽7,195,040 ₽200,787,001** Segment Liabilities Contract liabilities ₽3,501,586 ₽32,124 ₽-₽9,624,719 ₽-₽-₽-₽-₽13,158,429 4,900,000 25,786,129 13,697,035 2,304,000 Short-term and long-term debt 218,562 46,905,726 6,199,825 12,801,540 Others 11,662,318 2,190,502 3,302,154 1,663,553 64,880 37,884,772 ₱15,382,466 ₱11.131.949 ₽2,190,502 ₽48,212,388 ₽16,999,189 ₽3.967.553 ₽-₽64.880 ₽97,948,927 Other disclosures Property, plant and equipment additions (Note 13) ₽1,999,822 ₽3,380,166 ₽92,428 ₽722,283 ₽8,413,577 ₽999,141 ₽-₽2,645 ₱15,610,062 Acquisition of land for future development (Note 9) 6,649,655 6,649,655



<sup>\*</sup>Revenue from construction segment includes sales and service revenue from Wire Rope.

<sup>\*\*</sup>Includes property, plant and equipment, investment properties and exploration and evaluation assets

_	Year ended December 31, 2018								
	Construction			Real Estate	Power	Power		Parent	
	and Others*	Coal Mining	Nickel Mining	Development	On-Grid	Off-Grid	Water	Company	Total
Revenue	₽15,011,271	₽23,185,658	₽1,211,751	₽20,572,250	₽18,782,906	₽4,079,024	₽-	₽-	₽82,842,860
Equity in net earnings of associates and joint ventures	_	(430)	_	_	_	_	1,826,087	_	1,825,657
Other income (expense)	9,685	(328,621)	31,771	1,964,492u	555,540	22,182	_	3,930	2,258,979
	15,020,956	22,856,607	1,243,522	22,536,742	19,338,446	4,101,206	1,826,087	3,930	86,927,496
Cost of sales and services (before depreciation and									
amortization	12,005,694	9,233,912	294,683	14,481,585	5,203,521	2,939,376	_	_	44,158,771
Government Share (Note 25)	_	3,569,015	_	_	_	_	_	_	3,569,015
General and administrative expense (before									
depreciation and amortization)	633,521	727,021	509,665	2,263,714	1,822,599	335,980	_	76,906	6,369,406
	12,639,215	13,529,948	804,348	16,745,299	7,026,120	3,275,356	_	76,906	54,097,192
EBITDA	2,381,741	9,326,659	439,174	5,791,873	12,312,326	825,850	1,826,087	(72,976)	32,830,304
Other income (expenses)									
Finance income (cost) (Notes 26 and 27)	(4,124)	(361,787)	326	214,485	(452,138)	(33,508)	_	292,566	(344,180)
Depreciation and amortization (Notes 24 and 25)	(700,536)	(3,060,127)	(116,187)	(368,260)	(4,962,269)	(223,328)	_	(1,093)	(9,431,800)
Pretax income	1,677,081	5,904,745	323,313	5,638,098	6,897,919	569,014	1,826,087	218,497	23,054,324
Provision for income tax (Note 29)	404,678	19,906	128,397	1,762,763	724,427	104,468		60,600	3,205,239
Net income	₽1,272,403	₽5,884,839	₽194,916	₽3,875,335	₽6,173,492	₽464,546	₽1,826,087	₽157,897	₽19,849,085
Net income attributable to noncontrolling-interests	₽40,079	₽2,554,605	₽77,449	₽-	₽2,664,013	₽-	₽-	₽-	₽5,336,146
Net income attributable to equity holders of the									
Parent Company	₽1,232,324	₽3,330,234	₽117,467	₽3,875,335	₽3,509,479	₽464,546	₽1,826,087	₽157,897	₽14,512,939
Segment Assets									
Cash	₽1,881,020	₽863,765	₽605,546	₽6,158,935	₽1,039,043	₽308,805	₽-	₽4,624,850	₽15,481,964
Receivables and contract assets	6,770,091	2,433,171	164,572	17,627,209	4,885,401	1,306,806	_	10,110	33,197,360
Inventories	1,480,882	7,799,002	290,691	30,262,122	4,564,381	294,442	_	_	44,691,520
Investment in associates and joint venture	58,380	52,384	_	293,241	_	_	_	13,826,646	14,230,651
Fixed assets**	2,403,776	11,144,571	5,568,132	1,399,443	33,235,079	3,707,894	_	11,088	57,469,983
Others	3,392,404	2,426,216	2,297,993	5,004,160	3,635,478	501,136	_	75,850	17,333,237
	₽15,986,553	₽24,719,109	₽8,926,934	₽60,745,110	₽47,359,382	₽6,119,083	₽-	₽18,548,544	₽182,404,715
Segment Liabilities									
Contract liabilities	₽3,120,188	₽47,042	₽-	₽8,086,109	₽1,710,015	₽-	₽-	₽-	₽11,253,339
Short-term and long-term debt	175,756	7,906,388	_	18,771,488	12,583,200	2,084,500	_	_	41,521,332
Others	6,555,522	7,592,050	2,548,493	12,064,517	2,373,213	1,387,346	_	29,444	32,550,585
	₱9,851,466	₽15,545,480	₽2,548,493	₽38,922,114	₽14,956,413	₽3,471,846	₽-	₽29,444	₽85,325,256
Other disclosures									
Property, plant and equipment additions (Note 13)	₽1,068,059	₽4,636,119	₽55,857	₽463,926	₽4,367,137	₽1,446,366	₽ -	₽1,753	₽12,039,217
Acquisition of land for future development (Note 9)	_	_	_	2,872,017	_	_	_	_	2,872,017
		**** B							



<sup>\*</sup>Revenue from construction segment includes sales and service revenue from Wire Rope.

\*\*Includes property, plant and equipment, investment properties and exploration and evaluation assets.

Year ended December 31, 2017 Real Estate Power Power Parent Construction and Others\* On-Grid Off-Grid Coal Mining Nickel Mining Development Water Company Total ₱13,383,344 ₽23,489,591 ₽20,453,899 ₽80,702,740 ₽759.267 ₱19,903,980 ₽2,712,659 ₽-Revenue Equity in net earnings of associates and joint ventures 1,694,046 1,694,046 52,445 (153,360)42,193 762,670 589 1,433,066 Other income (expense) 710,866 17,663 13,435,789 23,336,231 801,460 20,666,650 21,164,765 2,730,322 1,694,046 589 83,829,852 Cost of sales and services (before depreciation and amortization 10,708,122 9,078,062 267,530 12,366,273 5,887,497 1,495,926 39,803,410 4,306,811 Government Share (Note 25) 4,306,811 General and administrative expense (before depreciation and amortization) 512,191 827,953 322,428 2,933,511 1,832,125 555,982 77,334 7,061,524 11,220,313 14,212,826 589,958 15,299,784 7,719,622 2,051,908 77,334 51,171,745 **EBITDA** 9,123,405 32,658,107 2,215,476 211.502 5,366,866 13,445,143 678,414 1,694,046 (76,745)Other income (expenses) Finance income (cost) (Notes 26 and 27) (9,662)(312,695)(6,661)117,547 (319,362)(24,270)129,029 (426,074)Depreciation and amortization (Notes 24 and 25) (730,854)(2.822.107)(110,257)(377,755)(3.799.839)(209,271)(4,678)(8,054,761)Pretax income 1,474,960 5,988,603 94,584 5,106,658 9,325,942 444,873 1,694,046 47,606 24.177.272 Provision for (benefit from) income tax (Note 29) 381,896 2,785 (10.386)1,555,651 1,221,890 85,874 24,092 3,261,802 Net income ₽1,093,064 ₽5,985,818 ₽104,970 ₱3,551,007 ₽8,104,052 ₽358,999 ₱1,694,046 ₽23,514 ₽20,915,470 Net income attributable to noncontrolling-interest ₽40,938 ₽2,568,078 (28,053)₽3,549,950 ₽6,150,913 Net income attributable to equity holders of the Parent Company ₱1,052,126 ₽3,417,740 ₱113,023 ₽3,551,007 ₱4,554,102 ₽358,999 ₱1,694,046 ₽23,514 ₱14,764,557 **Segment Assets** Cash ₱1.241.340 ₽5,795,920 ₱617**.**074 ₽6,297,837 ₽2,674,918 ₱195,041 ₽-₽8,501,644 ₽25.323.774 5,390,226 2,059,670 101,187 15,868,781 4,128,079 859,706 12,339 28,419,988 Receivables Inventories 993,776 3,147,852 301,905 27,185,537 2,766,261 303,305 34,698,636 Investment in associates and joint venture 73,613 52,384 224,084 13,110,520 13,460,601 Fixed assets\*\* 2,032,541 10,690,823 5,579,680 1,321,300 33,738,142 33,587 56,120,798 2,724,725 3,882,308 2,359,772 76,526 13,790,779 Others 1,716,181 2.233,585 2,967,346 555,061 ₱13,613,804 ₽23,462,830 ₽8,959,618 ₽53,131,124 ₽46,274,746 ₽4,637,838 ₽21,734,616 ₱171,814,576 ₽\_ **Segment Liabilities** Customers' advances and deposits ₽-₽48,733 ₽3 ₽7.869.698 ₽-₽-₽-₽-₽7.918.434 Short-term and long-term debt 20,243,111 10,633,019 949,000 39,508,682 126,575 7,391,459 165.518 Others 8,363,044 8,955,003 2,332,812 7,339,173 2,699,047 1,114,410 (22,583)30,780,906 ₽13,332,066 ₽8,489,619 ₽16,395,195 ₽2,498,333 ₱35,451,982 ₱2,063,410 (<del>P</del>22.583) ₽78,208,022 Other disclosures Property, plant and equipment additions (Note 13) ₽875,674 ₽4,301,913 ₱45,311 ₽431,280 ₽2,038,976 ₽379,261 ₽-₽2,357 ₽8,074,772 Acquisition of land for future development (Note 9) 3,207,417 3.207.417



<sup>\*</sup>Revenue from construction segment includes sales and service revenue from Wire Rope.

<sup>\*\*</sup>Includes property, plant and equipment, investment properties and exploration and evaluation asset.

# 36. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise interest-bearing loans and borrowings. The main purpose of these financial instruments is to raise financing for its operations and capital expenditures. The Group also has various significant other financial assets and liabilities, such as receivables and payables which arise directly from its operations.

The main risks arising from the use of financial instruments are liquidity risk, market risk and credit risk. The Group's BOD reviews and approves policies for managing each of these risks and they are summarized below.

# a. Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group seeks to manage its liquidity profile to be able to service its maturing debts and to finance capital requirements. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations.

A significant part of the Group's financial assets that are held to meet the cash outflows include cash equivalents and accounts receivables. Although accounts receivables are contractually collectible on a short-term basis, the Group expects continuous cash inflows. In addition, although the Group's short-term deposits are collectible at a short notice, the deposit base is stable over the long term as deposit rollovers and new deposits can offset cash outflows.

Moreover, the Group considers the following as mitigating factors for liquidity risk:

- It has available lines of credit that it can access to answer anticipated shortfall in sales and collection of receivables resulting from timing differences in programmed inflows and outflows.
- It has very diverse funding sources.
- It has internal control processes and contingency plans for managing liquidity risk. Cash flow reports and forecasts are reviewed on a weekly basis in order to quickly address liquidity concerns. Outstanding trade receivables are closely monitored to avoid past due collectibles.
- The Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include bank loans and capital market issues both on-shore and off-shore which is included in the Group's corporate planning for liquidity management.

The following table summarizes the maturity profile of the Group's financial assets and financial liabilities as of December 31, 2019 and 2018, based on contractual undiscounted cash flows. The table also analyses the maturity profile of the Group's financial assets in order to provide a complete view of the Group's contractual commitments.

	2019					
	On Demand	Within 1 year	Beyond 1 year to 2 years	Beyond 2 years to 3 years	Beyond 3 years	Total
Financial assets at amortized cost						
Cash in banks and cash equivalents Receivables - net Trade:	<b>₽</b> 21,575,120	₽-	₽-	₽-	₽-	₽21,575,120
Real estate	3,222,984	_	_	_	_	3,222,984
General construction	2,192,686	1,506,976	1,353,069	1,422,638	_	6,475,369
Electricity sales	3,103,158	_		_	_	3,103,158

(Forward)



			201	19		
			Beyond 1	Beyond 2		
		Within	year to 2	years to 3	Beyond 3	
	On Demand	1 year	years	years	years	Total
Coal mining	₽813,415	₽-	₽-	₽-	₽-	₽813,415
Nickel mining	48,716	- 50.743	_	_	_	48,716
Merchandising and others Receivables from related	40,155	58,742	_	_	_	98,897
	493,464		_	_	_	493,464
parties Other receivables	1,991,798	11,722	_	_	_	2,003,520
Other assets	1,991,790	11,722				2,003,320
Refundable deposits	_	356,828	68,491	_	_	425,319
Deposit in escrow fund	_	181,178	-	_	_	181,178
Security deposits	_	-	2,875	_	_	2,875
	33,481,496	2,115,446	1,424,435	1,422,638	_	38,444,015
Equity investment designated at	00,101,150	2,110,110	1,121,100	1,122,000		00,111,010
FVOCI						
Quoted securities	145,700	_	_	_	_	145,700
Unquoted securities	2,177	_	_	_	_	2,177
	147,877	_	_	_	_	147,877
Total undiscounted financial assets	33,629,373	2,115,446	1,424,435	1,422,638	_	38,591,892
Other Financial Liabilities	/- /		, , ,	, ,		/ /
Short-term debt	_	2,492,122	_	_	_	2,492,122
Accounts and other payables*	14,468,952	9,382,155	158,962	71,720	_	24,081,789
Liabilities for purchased land		673,025	1,037,047	19,303	166,788	1,896,163
Long-term debt	1,921,772	17,065,598	4,221,827	4,923,825	16,280,582	44,413,604
Total undiscounted financial	, ,		,		,	
liabilities	16,390,724	29,612,900	5,417,836	5,014,848	16,447,370	72,883,678
Liquidity gap	₽17,238,649	( <del>₽</del> 27,497,454)	( <del>P</del> 3,993,401)	( <del>P</del> 3,592,210)	( <del>P</del> 16,447,370)	(¥34,291,786)
*Excludes nonfinancial liabilities.						
J			20:	10		
			201			
		*****	Beyond 1	Beyond 2	D 10	
	0 D 1	Within	year to 2	years to 3	Beyond 3	T 4 1
Financial assets at amortized cost	On Demand	1 year	years	years	years	Total
Cash in banks and cash equivalents	₽15,465,119	₽-	₽-	₽-	₽-	₽15,465,119
Receivables - net						
Trade:						
Real estate	2,075,202	_	_	_	_	2,075,202
General construction	620,735	3,701,448	_	_	_	4,322,183
Electricity sales	4,916,490	819,390	_	_	_	5,735,880
Coal mining	2,362,775		_	_	_	2,362,775
Nickel mining	_	87,223	_	_	_	87,223
Merchandising and others	40,103	32,014	_	_	_	72,117
Receivables from related						
parties	202,624	_	_	_	_	202,624
Other receivables	1,887,422	_	_	_	_	1,887,422
Other assets		240 440	50 A 5			210.17
Refundable deposits	40.046	240,118	78,047	_	_	318,165
Deposit in escrow fund	48,043	_	- 5.436	_	_	48,043
Security deposits	27 (10 712	4 000 102	5,436			5,436
E	27,618,513	4,880,193	83,483	-	_	32,582,189
Financial asset at FVTPL	-	91,810	76,817	76,817	_	245,444
	27,618,513	4,972,003	160,300	76,817	_	32,957,847
Equity investment designated at						
FVOCI	120.027					100.027
Quoted securities	128,037	_	-	-	-	128,037
	2,177	_ _	_ 	_ _		2,177
Quoted securities Unquoted securities	2,177 130,214			-	- - -	2,177 130,214
Quoted securities Unquoted securities  Total undiscounted financial assets	2,177	4,972,003	- - 160,300	- - - 76,817	- - -	2,177
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities	2,177 130,214		160,300	76,817		2,177 130,214 32,957,817
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt	2,177 130,214 27,748,727	7,015,276		76,817		2,177 130,214 32,957,817 7,015,276
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt Accounts and other payables*	2,177 130,214	7,015,276 19,081,829	2,037,251	_	_ _ _	2,177 130,214 32,957,817 7,015,276 21,569,525
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt Accounts and other payables* Liabilities for purchased land	2,177 130,214 27,748,727	7,015,276 19,081,829 502,591	2,037,251 1,250,337	- - 82,428	- - - 166,787	2,177 130,214 32,957,817 7,015,276 21,569,525 2,002,143
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt Accounts and other payables* Liabilities for purchased land Long-term debt	2,177 130,214 27,748,727	7,015,276 19,081,829	2,037,251	_	_ _ _	2,177 130,214 32,957,817 7,015,276 21,569,525
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt Accounts and other payables* Liabilities for purchased land Long-term debt Total undiscounted financial	2,177 130,214 27,748,727 - 450,445 - -	7,015,276 19,081,829 502,591 6,342,766	2,037,251 1,250,337 12,321,163	82,428 4,692,908	- - 166,787 11,149,219	2,177 130,214 32,957,817 7,015,276 21,569,525 2,002,143 34,506,056
Quoted securities Unquoted securities  Total undiscounted financial assets Other Financial Liabilities Short-term debt Accounts and other payables* Liabilities for purchased land Long-term debt	2,177 130,214 27,748,727	7,015,276 19,081,829 502,591 6,342,766 32,942,462	2,037,251 1,250,337	- - 82,428	- - - 166,787	2,177 130,214 32,957,817 7,015,276 21,569,525 2,002,143

<sup>\*</sup>Excludes non-financial liabilities.



### b. Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may change as a result of changes in equity prices, market prices, interest rates and foreign currency exchange rates.

The sensitivity analyses have been prepared on the following bases:

- Equity price risk movements in equity indices
- Market price risk movements in one-year historical coal and nickel prices
- WESM price risk movement in WESM price for energy
- Interest rate risk movement in market interest rate on unsecured bank loans
- Foreign currency risk yearly movement in the foreign exchange rates

The assumption used in calculating the sensitivity analyses of the relevant income statement item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at December 31, 2018 and 2017.

### c. Equity Price Risk

The Group's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity securities classified as Equity investment designated at FVOCI.

Quoted securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments; diversification plan; and limits on investment in each industry or sector.

The analyses below are performed for reasonably possible movements in the Philippine Stock Exchange (PSE) index for quoted shares and other sources for golf and club shares with all other variables held constant, showing the impact on equity:

			Effect on	equity
	Change in v	Change in variable		ive income)
	2019	2018	2019	2018
PSE	+21.01%	+14.42%	(₽2,388)	(₱260)
	-21.01%	-14.42%	2,388	260
Others	+13.56%	+47.89%	1,541	67,604
	-13.56%	-47.89%	(1,541)	(67,604)

The sensitivity analyses shown above are based on the assumption that the movement in PSE composite index and other quoted equity securities will be most likely be limited to an upward or downward fluctuation of 21.01% and 13.56% in 2019 and 14.42% and 47.89% in 2018, respectively.

The Group, used as basis of these assumptions, the annual percentage change in PSE composite index and annual percentage change of quoted prices as obtained from published quotes of golf and club shares.



The impact of sensitivity of equity prices on the Group's equity excludes the impact on transactions affecting the consolidated statement of income.

## d. Commodity Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

#### Coal

The price that the Group can charge for its coal is directly and indirectly related to the price of coal in the world coal market. In addition, as the Group is not subject to domestic competition in the Philippines, the pricing of all of its coal sales is linked to the price of imported coal. World thermal coal prices are affected by numerous factors outside the Group's control, including the demand from customers which is influenced by their overall performance and demand for electricity. Prices are also affected by changes in the world supply of coal and may be affected by the price of alternative fuel supplies, availability of shipping vessels as well as shipping costs.

As the coal price is reset on a periodic basis under coal supply agreements, this may increase its exposure to short-term coal price volatility.

There can be no assurance that world coal prices will be sustained or that domestic and international competitors will not seek to replace the Group in its relationship with its key customers by offering higher quality, better prices or larger guaranteed supply volumes, any of which would have a materially adverse effect on the Group's profits.

To mitigate this risk, the Group continues to improve the quality of its coal and diversify its market from power industry, cement industry, other local industries and export market. This will allow flexibility in the distribution of coal to its target customers in such manner that minimum target average price of its coal sales across all its customers will still be achieved. Also, in order to mitigate any negative impact resulting from price changes, it is the Group's policy to set minimum contracted volume for customers with long term supply contracts for each given period (within the duration of the contract) and pricing is negotiated on a monthly basis to even out the impact of any fluctuation in coal prices, thus, protecting its target margin. The excess volumes are allocated to spot sales which may command different price than those contracted already since the latter shall follow pricing formula per contract.

Nevertheless, on certain cases temporary adjustments on coal prices with reference to customers following a certain pricing formula are requested in order to recover at least the cost of coal if the resulting price is abnormally low vis-à-vis cost of production (i.e., abnormal rise in cost of fuel, foreign exchange).

Below are the details of the Group's coal sales to the domestic market and to the export market (as a percentage of total coal sales volume):

	2019	2018
Domestic market	21.46%	43.67%
Export market	78.54%	56.33%
	100.00%	100.00%



The following table shows the effect on income before income tax should the change in the prices of coal occur based on the inventory of the Group as of December 31, 2019 and 2018 with all other variables held constant. The change in coal prices used in the simulation assumes fluctuation from the lowest and highest price based on 1-year historical price movements in 2019 and 2018.

	Effect on income before income tax		
Change in coal price	2019	2018	
Based on ending coal inventory			
Increase by 27% in 2019 and 21% in 2018	₽302,989	₽394,955	
Decrease by 27% in 2019 and 21% in 2018	(302,989)	(394,955)	
Based on coal sales volume			
Increase by 23% in 2019 and 21% in 2018	₽3,422,916	₽1,835,205	
Decrease by 23% in 2019 and 21% in 2018	(3,422,916)	(1,835,205)	

#### e. WESM Price Risk

This is the risk relating to the movement of WESM and its impact to the derivatives arising from the contract of differences discussed in Note 5.

The following table demonstrates the sensitivity to a reasonably possible change in WESM prices compared to the strike price of \$\mathbb{P}3.75\$ and \$\mathbb{P}3.35\$ in 2019 and 2018, respectively, with all variables held constant of the Group's income before taxes (amounts in thousands).

	2019	2018
Increase by 2% in average WESM price	<b>(₽1,069,563)</b>	(₱481,800)
Decrease by 2% in average WESM price	219,000	219,000

## f. Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to market risk for changes in interest rates relates primarily to the Group's long-term debt obligations. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.

The following table demonstrates the sensitivity of the Group's income before income tax and equity to a reasonably possible change in interest rates, with all variables held constant, through the impact on floating rate borrowings:

_	2019				
	E	Effect on income			
	Change in	before			
_	basis points	income tax	Effect on equity		
Dollar floating rate borrowings	+100 bps	₽-	₽-		
	-100 bps	_	_		
Peso floating rate borrowings	+100 bps	37,484	26,239		
	-100 bps	(37,484)	(26,239)		



		2018			
	Effect on income				
	Change in	before			
_	basis points	income tax	Effect on equity		
Dollar floating rate borrowings	+100 bps	₽23,251	₽16,276		
	-100 bps	(23,251)	(16,276)		
Peso floating rate borrowings	+100 bps	321,809	225,266		
	-100 bps	(321,809)	(225,266)		

The sensitivity analyses shown above are based on the assumption that the interest movements will be more likely be limited to hundred basis points upward or downward fluctuation in both 2019 and 2018. The forecasted movements in percentages of interest rates used were derived based on the Group's historical changes in the market interest rates on unsecured bank loans.

### g. Foreign Currency Risk

Foreign currency risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. The Group's currency risks arise mainly from cash and cash equivalents, receivables, accounts and other payable, short-term loans and long-term loans of the Group which are denominated in a currency other than the Group's functional currency. The effect on the Group's consolidated statement of income is computed based on the carrying value of the floating rate receivables as at December 31, 2019 and 2018.

The Group does not have any foreign currency hedging arrangements.

The following tables demonstrates the sensitivity to a reasonably possible change in foreign exchange rates, with all variables held constant, of the Group's income before income tax (due to changes in the fair value of monetary assets and liabilities):

	Increase (decr	ease) in	Effect on inco	me	
	foreign currer	ıcy rate	before income tax (in PHP)		
	2019	2018	2019	2018	
US Dollar <sup>1</sup>	+3.37%	+0.36%	(74,051)	(15,596)	
	-3.37%	-0.36%	74,051	15,596	
Japanese Yen <sup>2</sup>	+3.90%	+2.41%	6,870	14	
•	-3.90%	-2.41%	(6,870)	(14)	
Singaporean Dollar <sup>3</sup>	+3.5%	_	9,976		
	-3.5%	_	(9,976)	_	
UK Pounds <sup>4</sup>	+6.47%	+2.04%	462	151	
	-6.47%	-2.04%	(462)	(151)	
E.M.U. Euro <sup>5</sup>	+0.76%	+2.87%	(462)	(651)	
	-0.76%	-2.87%	462	651	
Australian Dollar <sup>6</sup>	+12.82%	+0.48%	(53,738)	(8,196)	
	-12.82%	-0.48%	53,738	8,196	

- 1. The exchange rates used were \$P50.64\$ to \$1\$ and \$P52.80\$ to \$for the year ended December 31, 2019 and 2018, respectively.
- 2 The exchange rates used were ₱0.46 to ¥1 and ₱0.48 to ¥1 for the year ended December 31, 2019 and 2018, respectively.
- 3.The exchange rates used were ₱37.49 to SGD 1 for the year ended December 31, 2019.
- 4.The exchange rates used were ₱65.99 to £1 and ₱66.73 to £1 for the year ended December 31, 2019 and 2018, respectively.
- 5 The exchange rates used were ₱56.35 to €1 and ₱60.31 to €1 for the year ended December 31, 2019 and 2018, respectively.
- 6.The exchange rates used were ₱35.26 to AUD 1 and ₱37.08 to AUD 1 for the year ended December 31, 2019 and 2018, respectively.



Information on the Group's foreign currency-denominated monetary assets and liabilities and their Philippine peso equivalents as of December 31, 2019 and 2018 follows:

				2019			
_		Japanese	Singaporean			Australian	Equivalent
	U.S. Dollar	Yen	Dollar	UK Pounds	E.M.U Euro	Dollar	in PHP
Financial assets							
Cash and cash							
equivalents	\$55,216	¥37,306	_	£26		<b>\$</b> -	₽2,824,458
Receivables	17,136	343,638	\$287	82	1,251	44,215	2,673,609
Advances	300	_	_	_	_	_	15,191
	72,652	380,944	287	108	1,415	44,215	5,513,258
Financial liabilities							
Accounts payable and							
accrued expenses	(\$27,774)	(¥9)	(\$2)	£-	(€344)	<b>\$</b> -	(₱1,426,204)
Long-term loans	(1,449)	_	_	_	_	_	(73,521)
	(29,223)	(9)	(2)	_	(344)	_	(1,499,725)
	\$43,429	¥380,935	\$285	£108	€1,071	\$44,215	₽4,013,533
				2018			
		Ja	panese			Australian	Equivalent
	U.S. Do	llar	Yen UI	C Pounds	E.M.U Euro	Dollar	in PHP
Financial assets							
Cash and cash equivalents	\$9,61	4	¥5,882	£111	€10	\$-	₽511,063
Receivables	27,16	58	_	_	_	46,463	3,152,004
	36,78	32	5,882	111	10	46,463	3,663,067
Financial liabilities	,						
Accounts payable and accrued							
expenses	(75,52	(0)	(4,682)	_	(386)	_	(3,918,815)
Long-term loans	(44,22	/		_	_	_	(2,325,138)
	(119,74		(4,682)	_	(386)	_	(6,243,953)
	(,,	,	( ) /		(- 00)		(.,,

The effect on the Group's income before tax is computed on the carrying value of the Group's foreign currency denominated financial assets and liabilities as at December 31, 2019 and 2018.

¥1,200

(\$82,959)

#### h. Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Group's maximum exposure to credit risk for the components of the consolidated statement of financial position at December 31, 2019 and 2018 is the carrying amounts except for real estate receivables. The Group's exposure to credit risk arises from default of the counterparties which include certain financial institutions, real estate buyers, subcontractors, suppliers and various electric companies. Credit risk management involves dealing only with recognized, creditworthy third parties. It is the Group's policy that all counterparties who wish to trade on credit terms are subject to credit verification procedures. The Treasury Department's policy sets a credit limit for each counterparty. In addition, receivable balances are monitored on an ongoing basis. The Group's financial assets are not subject to collateral and other credit enhancement except for real estate receivables. As of December 31, 2019 and 2018, the Group's exposure to bad debts is significant for the power on-grid segment and those with doubtful of collection had been provided with allowance as discussed in Note 7.

#### Real estate contracts

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables and contract assets are regularly monitored.



An impairment analysis starting 2018 is performed at each reporting date using a provision matrix to measure expected credit losses (using incurred loss model prior to adoption of PFRS 9). The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets disclosed in Note 2. Title of the real estate property is only transferred to the customer if the consideration had been fully paid. In case of default, after enforcement activities, the Group has the right to cancel the sale and enter into another CTS to another customer after certain proceedings (e.g. grace period, referral to legal, cancellation process, reimbursement of previous payments) had been completed. Given this, based on the experience of the Group, the maximum exposure to credit risk at the reporting date is nil considering that fair value less cost to repossess of the real estate projects is higher than the exposure at default (i.e., recovery rate is more than 100%). The Group evaluates the concentration of risk with respect to trade receivables and contract assets as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

### Electricity sales

The Group earns substantially all of its revenue from bilateral contracts, WESM and from various electric companies. WESM and the various electric companies are committed to pay for the energy generated by the power plant facilities.

Under the current regulatory regime, the generation rate charged by the Group to WESM is determined in accordance with the WESM Price Determination Methodology (PDM) approved by the ERC and are complete pass-through charges to WESM. PDM is intended to provide the specific computational formula that will enable the market participants to verify the correctness of the charges being imposed. Likewise, the generation rate charged by the Group to various electric companies is not subject to regulations and are complete pass-through charges to various electric companies.

### Mining

The Group evaluates the financial condition of the local customers before deliveries are made to them. On the other hand, export sales are covered by sight letters of credit issued by foreign banks subject to the Group's approval, hence, mitigating the risk on collection.

The Group generally offers 80% of coal delivered payable within thirty (30) days upon receipt of billing and the remaining 20% payable within 15 days after receipt of final billing based on final analysis of coal delivered.

### Construction contracts

The credit risk for construction receivables is mitigated by the fact that the Group can resort to carry out its contractor's lien over the project with varying degrees of effectiveness depending on the jurisprudence applicable on location of the project. A contractor's lien is the legal right of the Group to takeover the projects-in-progress and have priority in the settlement of contractor's receivables and claims on the projects-in-progress and have priority in the settlement of contractor's receivables and claims on the projects in progress is usually higher than receivables



from and future commitments with the project owners. Trade and retention receivables from project owners are normally high standard because of the creditworthiness of project owners and collection remedy of contractor's lien accorded contractor in certain cases.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information.

Generally, trade receivables are writtenoff when deemed unrecoverable and are not subject to enforcement activity. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets.

With respect to the credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group transacts only with institutions or banks that have proven track record in financial soundness.

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

The information about the credit risk exposure on the Group's receivables and contract assets using a provision matrix and the credit quality of other financial assets is as follows:

			2019		
		_	Past due or		
		ast due nor imp	Individually		
	Grade A	Grade B	Grade C	Impaired	Total
Cash in bank and cash equivalents	<b>₽21,575,120</b>	₽-	₽-	₽-	₽21,575,120
Equity investment designated at FVOCI					
Quoted	_	145,700	_	_	145,700
Unquoted	_	2,177	_	108,211	110,388
Receivables					
Trade					
Real estate	3,222,984	_	_	10,516	3,233,500
Electricity sales	1,701,280	_	313,547	2,631,228	4,646,055
General construction	3,108,704	_	_	3,391,081	6,499,785
Coal mining	659,880	_	_	195,463	855,343
Nickel mining	48,716	_	_	68,191	116,907
Merchandising	71,385	17,506	10,006	6,540	105,437
Receivable from related parties	493,464	_	_	_	493,464
Other receivables	2,003,520	_	_	_	2,003,520
Security deposits	2,875	_	_	_	2,875
Refundable deposits	425,319	_	_	_	425,319
Deposit in escrow funds	181,178	_	_	_	181,178
Financial asset at FVTPL	_	_	_	_	_
Total	33,494,425	165,383	323,553	6,411,230	40,394,591
Allowance for expected					
credit losses:					
Real estate	₽-	₽-	₽-	₽10,516	₽10,516
General construction	_	_	_	24,416	24,416
Electricity sales	_	_	_	1,542,897	1,542,897
Coal mining	_	_	_	41,928	41,928
Nickel mining	_	_	_	68,191	68,191
Merchandising and others	_	_	_	6,540	6,540
Total allowance	_	_	_	1,694,488	1,694,488
Net amount	₽33,494,425	₽165,383	₽323,553	₽4,716,742	₽38,700,103



	2018					
	27.14	. 1		Past due or		
	Neither past due nor impaired			Individually		
	Grade A	Grade B	Grade C	Impaired	Total	
Cash in bank and cash equivalents	₽15,465,119	₽-	₽-	₽-	₽15,465,119	
Equity investment designated at FVOCI						
Quoted	_	128,037	_	_	128,037	
Unquoted	_	2,177	_	108,211	110,388	
Receivables						
Trade						
Real estate	2,075,202	_	_	537	2,075,739	
Electricity sales	4,388,826	57,890	327,022	2,503,977	7,277,715	
General construction	3,237,753	_	_	1,120,522	4,358,275	
Coal mining	2,196,589	_	_	208,113	2,404,702	
Nickel mining	58,563	_	_	95,670	154,233	
Merchandising	72,117	_	_	_	72,117	
Receivable from related parties	202,624	_	_	_	202,624	
Other receivables	1,887,422	_	_	_	1,887,422	
Security deposits	5,436	_	_	_	5,436	
Refundable deposits	318,165	_	_	_	318,165	
Deposit in escrow funds	48,043				48,043	
Financial asset at FVTPL	245,444	_	_	_	245,444	
Total	30,201,303	188,104	327,022	4,037,030	34,753,459	
Allowance for expected credit losses:						
Real estate	_	_	_	537	537	
General construction	_	_	_	36,092	36,092	
Electricity sales	_	_	_	1,541,835	1,541,835	
Coal mining	_	_	_	41,927	41,927	
Nickel mining	_	_	_	67,010	67,010	
Total allowance	=		_	1,687,401	1,687,401	
Net amount	₽30,201,303	₱188,104	₽327,022	₽2,349,629	₽33,066,058	

# Cash and Cash Equivalents and deposits in escrow fund

Cash and cash equivalents are short-term placements and working cash fund placed, invested or deposited in foreign and local banks belonging to top 10 banks in the Philippines in terms of resources and profitability. Deposit in escrow fund pertains to fund deposits for securing LTS of Group;s real estate projects. These financial assets are classified as Grade A due to the counterparties' low probability of insolvency.

# Equity investment designated at FVOCI

The Group's Equity investment designated at FVOCI are classified as Grade B because these assets are susceptible to untoward consequences due to the current financial positions of counterparties.

# Receivables

Included under Grade A are accounts considered to be of high value and are covered with coal supply, power supply, and construction contracts. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits. Grade B accounts are active accounts with minimal to regular instances of payment default, due to collection issues or due to government actions or regulations. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly. The Group determines financial assets as impaired when probability of recoverability is remote and in consideration of lapse in period which the asset is expected to be recovered.

For real estate receivables, and other receivables, Grade A are classified as financial assets with high credit worthiness and probability of default is minimal. While receivables under Grade B and C have favorable and acceptable risk attributes, respectively, with average credit worthiness.



Receivable from related parties are considered Grade A due to the Group's positive collection experience.

Starting 2018, an impairment analysis (using incurred loss model prior to adoption of PFRS 9 as discussed in Note 2) is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of customer segments with similar loss patterns (i.e., by geographical region, payment scheme, type of customers, etc.). The calculation reflects the probability-weighted outcome and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

# Security and Refundable Deposits

Security and refundable deposits are classified as Grade A since these are to be refunded by the lessor and utility companies at the end of lease term and holding period, respectively, as stipulated in the agreements.

As of December 31, 2019 and 2018, the aging analysis of the Group's past due financial assets presented per class follows:

	2019						
-	Past due but not impaired Past due and						
·	<30 days	30-60 days	61-90 days 9	1-120 days	>120 days	impaired	Total
Receivables	•	•	•	•	•	•	
Trade							
Real estate	₽-	₽-	₽-	₽-	₽-	₽10,516	₽10,516
General construction	315,889	222,911	2,827,865	_	_	24,416	3,391,081
Electricity sales	198,990	251,294	131,237	13,364	493,446	1,542,897	2,631,228
Coal mining	146,338	7,197	_	_	_	41,928	195,463
Nickel mining	_	_	_	_	_	68,191	68,191
Merchandising and							
others	_	_	_	_	_	6,540	6,540
	₽661,217	₽481,402	₽2,959,102	₽13,364	₽493,446	₽1,694,488	₽6,303,019
				2019	)		
_		Past di	ie but not imp			Past due and	
	<30 days	30-60 days	61-90 days 9	1-120 days	>120 days	impaired	Total
Receivables							
Trade							
Real estate	₽-	₽-	₽-	₽-	₽-	₽10,516	₽10,516
General construction	315,889	222,911	2,827,865	_	_	24,416	3,391,081
Electricity sales	198,990	251,294	131,237	13,364	493,446	1,542,897	2,631,228
Coal mining	146,338	7,197	_	_	_	41,928	195,463
Nickel mining	_	_	_	_	_	68,191	68,191
Merchandising and							
others	_	_	_	_	_	6,540	6,540
	₽661,217	₽481,402	₽2,959,102	₽13,364	₽493,446	₽1,694,488	₽6,303,019
_				2019			
_		Past du	e but not imp	aired	]	Past due and	
	<30 days	30-60 days	61-90 days 9	1-120 days	>120 days	impaired	Total
Receivables							
Trade							
Real estate	₽-	₽-	₽-	₽-	₽-	₽10,516	₽10,516
General construction	315,889	222,911	2,827,865	_	_	24,416	3,391,081
Electricity sales	198,990	251,294	131,237	13,364	493,446	1,542,897	2,631,228
Coal mining	146,338	7,197	_	_	_	41,928	195,463
Nickel mining	_	_	_	_	_	68,191	68,191
Merchandising and						•	
others	6,540 6,5				6,540		
	₽661,217	₽481,402	₽2,959,102	₽13,364	₽493,446	₽1,694,488	₽6,303,019



	2018							
		Past due but not impaired				Past due and		
	<30 days	30-60 days	61-90 days	91-120 days	>120 days	impaired	Total	
Receivables								
Trade								
Real estate	₽-	₽-	₽-	₽-	₽-	₽537	₽537	
General construction	99,271	48,559	31,423	53,050	852,127	36,092	1,120,522	
Electricity sales	510,467	61,989	89,281	37,159	263,246	1,541,835	2,503,977	
Coal mining	112,305	_	_	53,880	_	41,927	208,112	
Nickel mining	20,655	_	_	8,005	_	67,010	95,670	
	₽742,698	₽110,548	₽120,704	₽152,094	₽1,115,373	₽1,687,401	₽3,928,818	

The repossessed lot and residential houses are transferred back to inventory under the account Real estate for sale and held for development and are held for sale in the ordinary course of business. The total of these inventories is ₱277.29 million and ₱290.94 million at December 31, 2019 and 2018, respectively. The Group performs certain repair activities on the said repossessed assets in order to put their condition at a marketable state. Costs incurred in bringing the repossessed assets to its marketable state are included in their carrying amounts.

The Group did not accrue any interest income on impaired financial assets.

# Fair Value of Financial Instruments

The table below presents a comparison by category of carrying amounts and estimated fair values of all the Group's financial instruments as of December 31, 2019 and 2018:

	20	)19	2018		
	Carrying Value	Fair Value	Carrying Value	Fair Value	
Loans and Receivables	-				
Cash and cash equivalents					
Cash in banks	<b>₽</b> 6,894,723	₽6,894,723	₽6,315,956	₽6,315,956	
Cash equivalents	14,680,397	14,680,397	9,149,163	9,149,163	
Receivables - net					
Trade					
Real estate	3,222,984	3,222,984	2,075,202	2,075,202	
General construction	6,475,369	6,475,369	4,322,183	4,322,183	
Electricity sales	3,103,158	3,103,158	5,735,880	5,735,880	
Coal mining	813,415	813,415	2,362,775	2,362,775	
Nickel mining	48,716	48,716	87,223	87,223	
Merchandising and others	105,437	105,437	72,117	72,117	
Receivable from related parties	493,464	493,464	202,624	202,624	
Other receivables	2,003,520	2,003,520	1,887,422	1,887,422	
Refundable deposits	425,319	425,319	318,165	318,165	
Deposit in escrow fund	181,178	181,178	48,043	48,043	
Security deposits	2,875	2,875	5,436	5,436	
	38,450,555	38,450,555	32,582,189	32,582,189	
Financial assets at FVTPL					
Financial assets at FVTPL	_	_	245,443	245,443	
Equity investment designated at					
FVOCI					
Quoted securities	145,700	145,700	128,037	128,037	
Unquoted securities	2,177	2,177	2,177	2,177	
•	147,877	147,877	375,657	375,657	
	₽38,598,432	₽38,598,432	₽32,957,846	₽32,957,846	
Other Financial Liabilities					
Accounts and other payables	<b>₽24,081,789</b>	<b>₽24,081,789</b>	₽24,567,139	₽24,567,139	
Liabilities for purchased land	1,896,163	1,768,441	2,002,143	1,748,219	
Short-term and long-term debt	46,905,726	50,118,367	41,521,332	40,083,445	
	₽72,883,678	₽75,968,597	₽68,090,614	₽66,398,803	



### Financial assets

The fair values of cash and cash equivalents and receivables (except installment contract receivables) approximate their carrying amounts as of reporting dates due to the short-term nature of the transactions.

The fair values of installment contracts receivables are based on the discounted value of future cash flows using the applicable rates for similar types of loans and receivables. The discount rates used for installment contracts receivable range from 3.42% to 4.07% in 2019.

Refundable deposits are carried at cost since these are mostly deposits to a utility company as a consequence of its subscription to the electricity services of the said utility company needed for the Group's residential units. *Financial assets* 

In the absence of a reliable basis of determining fair values due to the unpredictable nature of future cash flows and the lack of suitable methods in arriving at a reliable fair value, security deposits other than those pertaining to operating leases and unquoted equity investment designated at FVOCI are carried at cost less impairment allowance, if any.

### Financial liabilities

The fair values of accounts and other payables and accrued expenses and payables to related parties approximate their carrying amounts as of reporting dates due to the short-term nature of the transactions.

Estimated fair value of long-term fixed rate loans and liabilities for purchased land are based on the discounted value of future cash flows using the applicable rates for similar types of loans with maturities consistent with those remaining for the liability being valued. For floating rate loans, the carrying value approximates the fair value because of recent and regular repricing (quarterly) based on market conditions.

The discount rates used for long term debt range from 3.11% to 7.02% and 3.05% to 4.91% in 2019 and 2018. The discount rates used for liabilities for purchased land range from 3.42% to 4.06% in 2019 and 6.80% to 7.02% in 2018.

Fair values of receivables, long-term debt, liabilities for purchased land and investment properties are based on Level 3 inputs while that of quoted Equity investment designated at FVOCI and financial assets at FVTPL are from Level 1 inputs.

There has been no reclassification from Level 1 to Level 2 or 3 category as of December 31, 2019 and 2018.

# 37. Contingencies and Commitments

a. SCPC - Provision for Billing Disputes

On October 20, 2010, SCPC filed a Petition for dispute resolution ("Petition") before the ERC against NPC and PSALM involving over-nominations made by NPC during the billing periods January to June 2010 beyond the 169,000 kW Manila Electric Group (MERALCO) allocation of SCPC, as provided under the Schedule W of the Asset Purchase Agreement (APA).



In its Petition, SCPC sought to recover the cost of energy (a) sourced by SCPC from WESM in order to meet NPC's nominations beyond the 169,000 kW MERALCO contracted demand, or (b) procured by NPC from the WESM representing energy nominated by NPC in excess of the 169,000 kW limit set in Schedule W, cost of which was charged by PSALM against SCPC. In relation to this, NPC withheld the payments of MERALCO and remitted to SCPC the collections, net of the cost of the outsourced energy.

SCPC has likewise sought to recover interest on the withheld MERALCO payments collected by PSALM that is unpaid to SCPC as of due date, to be charged at the rate of 6% computed from the date of SCPC's extrajudicial demand until full payment by PSALM.

During the preliminary conference scheduled on November 25, 2010, the ERC's hearing officer directed the parties to explore the possibility of settling the dispute amicably. As the parties failed to arrive at a compromise during the prescribed period, hearings resumed with the conduct of preliminary conference on February 23, 2011, without prejudice to the result of any further discussions between the parties for amicable settlement. The ERC set the next hearing for the presentation of witnesses on March 22 and 23, 2011.

In 2010, SCPC wrote-off the total amount withheld by NPC, which amounted to \$\pm\$383.29 million. Though a provision has already been made, SCPC has not waived its right to collect the said amount in case the outcome of the dispute resolution would be a favorable settlement for SCPC. The provision will be reversed and an income would be recognized in the 'Other income-net' account upon collection of the said receivable.

On July 6, 2011, the ERC rendered its Decision in favor of SCPC and directed the parties, among others to submit the reconciled computation of the over-nominations and other MERALCO payments withheld by PSALM during the periods January 2010 to June 2010, and for PSALM to return to SCPC the reconciled amount plus 6% per annum as interests. PSALM's Motion for Reconsideration on the Decision was denied by ERC on February 13, 2012 for lack of merit.

On April 24, 2012, SCPC and PSALM each filed their Compliance submitting the reconciled computations of the over-nominations and other MERALCO payments withheld by PSALM, as agreed upon by the parties, in the principal amount of \$\mathbb{P}476.00\$ million.

On December 4, 2013, SCPC filed a Motion for Issuance of Writ of Execution praying to direct PSALM to remit the Principal Amount, including interest of 6% per annum computed from August 4, 2010 until the date of actual payment, as well as the value added tax collected by PSALM from MERALCO, pursuant to the ERC's Decision dated July 6, 2011 and Order dated February 13, 2012.

On June 23, 2014, the ERC issued an Order granting the Writ of Execution in favor of SCPC and called a clarificatory conference on September 3, 2014 for the parties to discuss the details of the execution. PSALM filed a Motion for Reconsideration of the ERC's Order dated June 23, 2014.

On September 3, 2014 clarificatory conference, the ERC directed the parties to discuss how they could mutually carry out the execution granted by the ERC in favor of SCPC and likewise (1) granted SCPC 10 days to file its Comment/Opposition to PSALM's motion for reconsideration; and, (2) ordered PSALM to file its Compliance and submit a copy of the 3rd Indorsement dated May 29, 2014 issued by the General Counsel of the Commission on Audit to PSALM.

On September 11, 2014, PSALM filed its Compliance and duly submitted the 3rd Indorsement. On September 15, 2014, SCPC filed its Opposition to PSALM's Motion for Reconsideration.



On July 18, 2017, the ERC issued an Order granting PSALM's Motion for Reconsideration (MR) and setting aside its Order dated 23 June 2014. In the said Order, the ERC stated that the grant of PSALM's motion is without prejudice to the filing of SCPC of the appropriate money claims with Commission on Audit (COA).

b. PSALM's Petition for Review before the Court of Appeals and Supreme Court of the Philippines

Meanwhile, PSALM filed a Petition for Review with Prayer for Temporary Restraining Order and/or Preliminary Injunction with the Court of Appeals on March 30, 2012, questioning the ERC's decision dated July 6, 2011 and Order dated February 13, 2012. On September 4, 2012, the Court of Appeals rendered a Decision, denying PSALM's petition and affirming the related Decision and Order previously issued.

PSALM subsequently filed a Motion for Reconsideration dated September 26, 2012 and seeking the reconsideration of the Decision dated September 4, 2012. SCPC filed its Opposition to PSALM's Motion for Reconsideration on November 5, 2012. Subsequently, the Court of Appeals issued a Resolution denying the Motion for Reconsideration filed by PSALM on November 27, 2012.

On December 27, 2012, PSALM filed a Petition for Review on Certiorari with Prayer for Issuance of Temporary Restraining Order and/or Preliminary Injunction with the Supreme Court (Court).

Subsequently the Court issued a Resolution dated January 21, 2013 requiring SCPC to file a Comment to PSALM's Petition. Thus, on March 25, 2013, SCPC filed its Comment.

PSALM filed a Motion for Extension to file reply on July 25, 2013, requesting for an additional period of ten (10) days from July 25, 2013, or until August 4, 2013, within which to file its Reply. PSALM subsequently filed its Reply on August 2, 2013.

In a Resolution dated September 30, 2013, the Supreme Court granted PSALM's Motion for Extension to File Reply and noted the filing of PSALM's Reply.

On December 16, 2016, the Court issued a Notice of Decision and Decision dated December 5, 2016. In said Decision, the Supreme Court denied PSALM's Petition for Review on Certiorari with Prayer for issuance of Temporary Restraining Order and/or Preliminary injunction and affirmed the ruling of the Court of Appeals.

PSALM filed its Motion for Reconsideration dated January 19, 2017. On February 13, 2017, the Supreme Court rendered Decision denying with finality PSALM's Motion for Reconsideration.

On February 22, 2017, due to the denial with finality of PSALM's Motion for Reconsideration by the Supreme Court, SCPC filed with the ERC an Urgent Motion for Resolution of PSALM's Motion for Reconsideration pending with the ERC. SCPC prayed that the MR be denied and a writ of execution be issued in favor of SCPC.

c. Petition for Money Claim versus PSALM before the Commission on Audit (COA)

On November 27, 2017, SCPC filed before the COA a Petition for Money Claim against PSALM for the enforcement of the Decision dated July 6, 2011 and Order dated February 13, 2012 issued by the ERC in ERC Case No. 2010-058MC, as affirmed by the Court of Appeals in its Decision



dated September 4, 2012 in CA-C.R. No. 123997, and by the Supreme Court in its Decision dated December 5, 2016 in G.R. No. 204719.

On December 11, 2017, SCPC received a copy of the Order dated November 29, 2017 issued by COA directing PSALM to submit its answer to SCPC's Petition dated November 27, 2017 within fifteen (15) days from receipt thereof. Upon confirmation from the Philippine Post Office - Quezon City, PSALM received a copy of the foregoing Order on December 14, 2017. PSALM has until December 29, 2017 within which to file its answer.

As of December 31, 2017, since this case involves issues which have been settled by no less than the Supreme Court in a final and executory judgment, i.e., PSALM's liability in the principal amount of \$\frac{P}{476.70}\$ million inclusive of VAT, the recovery of SCPC's money claim is certain. The filing of Petition with COA is for the purpose of executing the money judgment since the ERC refused to execute the same based on the rule that all money claims against the government must first be filed with the COA.

On February 7, 2018, SCPC filed with COA a Motion to Declare Respondent Power Sector Assets and Liabilities Management Corporation in Default in view of PSALM's failure to file Answer within the period provided by COA in the Order dated November 29, 2017. However, on February 15, 2018, SCPC received a copy of PSALM's Motion to Admit Attached Answer with Answer both dated February 12, 2018. In its Answer, PSALM confirmed that it had not made any payments in connection with the ERC Decision dated July 6, 2011 but contended that SCPC's prayer for payment of interest should be denied because allegedly, SCPC's Petition dated November 27, 2017 and the ERC decision failed to state as to when the interest should be counted from. On March 1, 2018, SCPC filed its reply to PSALM's answer and refuted PSALM's claim regarding imposition of interest.

On November 29, 2018, SCPC filed an Urgent Motion for Resolution with the COA praying for immediate resolution of the case. On December 14, 2018, PSALM filed its comment to SCPC Urgent Motion for Resolution raising the same arguments raised in its Answer. On January 4, 2019, SCPC filed its reply to PSALM's comment to the Urgent Motion for Resolution,

On April 22, 2019, the COA issued its decision granting SCPC's money claim in the amount of \$\frac{2}{2}476.7\$ plus 6% interest. On June 28, 2019, PSALM paid the said amount in favor of SCPC.

d. Dispute Resolution Proceedings with MERALCO (Line Loss Rental)

On August 29, 2013, MERALCO filed a Petition for Dispute Resolution before the ERC against SCPC and other generating companies praying for refund of the amount of line loss allegedly collected by the said generating companies corresponding to 2.98% of the NPC-Time of Use (TOU) amounts paid to the generating companies as assignees of the portions of the contracted energy volume under the NPC-MERALCO Transition Supply Contract pursuant to the Orders dated March 4, 2013 and July 1, 2013 issued by the ERC in ERC Case No. 2008-083MC.

The total amount claimed by MERALCO against SCPC representing line loss amounts allegedly received by SCPC beginning 2009 amounts to ₱265.54 million.

The ERC issued an Order dated September 10, 2013 for the generating companies to file comments on MERALCO's Petition and set the hearing on October 17, 2013.



On September 20, 2013, the generating companies filed a Joint Motion to Dismiss arguing that MERALCO's Petition failed to state a cause of action and the ERC has no jurisdiction over the subject matter of the case.

On September 25, 2013, the ERC directed MERALCO to file its comments on the Joint Motion to Dismiss. The ERC likewise set the hearing on the Joint Motion to Dismiss on October 14, 2013

On October 14, 2013 during the hearing on the Joint Motion to Dismiss, ERC directed MERALCO to furnish the generating companies of its Comment and Pre-Trial Brief; granted MERALCO a period of three (3) days from receipt of the generating companies Reply within which to file a Rejoinder; granted the generating companies a period of five (5) days from receipt

of MERALCO's Rejoinder to file a Sur-Rejoinder. The ERC denied the generating companies prayer to hold in abeyance the conduct of the initial heating on October 17, 2013 and shall proceed on said date only insofar as the jurisdictional hearing is concerned without prejudice to the ERC's resolution of the Joint Motion to Dismiss.

The generating companies' Joint Motion to Dismiss has been submitted for resolution. As of December 31, 2019, the Joint Motion to Dismiss has yet to be resolved.

# e. Temporary Restraining Order on MERALCO

On December 23, 2013, the Supreme Court (SC) issued a temporary restraining order (TRO) to MERALCO enjoining it from increasing the generation rates it charges to its consumers arising from the increased generation costs from its suppliers for the supply month of November 2013. The said TRO also enjoined the ERC from implementing its December 9, 2013 Order authorizing MERALCO to stagger the collection of its increased generation costs for the supply month of November 2013. The TRO was for a period of 60 days from December 23, 2013 to February 21, 2014

On January 10, 2014, the SC impleaded MERALCO's suppliers of generation costs, including Philippine Electricity Market Corporation (PEMC), the operator of the WESM, as parties-respondents in the cases.

On February 18, 2014, the SC extended the TRO for another 60 days up to April 22, 2014.

On April 24, 2014, the SC issued a resolution and corresponding TRO, extending indefinitely the TRO issued on December 23, 2013 and February 18, 2014.

As a result of the TRO, MERALCO has not been able to fully bill its consumers for the generation costs for the supply month of November 2013; and in turn, it has not been able to fully pay its suppliers of generation costs, including PEMC.

On March 11, 2014, the ERC released its ERC Order (Case No 2014-021MC, dated March 3, 2014) voiding the Luzon WESM prices during the November and December 2013 supply months and declaring the imposition of regulated prices in lieu thereof.

PEMC was hereby directed within 7 days from receipt of the Order to calculate these regulated prices and implement the same in the revised WESM bills of the concerned Distribution Utilities (DUs) in Luzon for the November and December 2013 supply months for their immediate



settlement, except for MERALCO whose November 2013 WESM bill shall be maintained in compliance with the TRO issued by the SC.

Several generation companies and distribution companies filed their respective Motions for Reconsideration of the March 3, 2014 ERC Order. SCPC filed its Motion for Reconsideration with Motion for Deferment of implementation of the Order dated March 3, 2014 on March 31, 2014. The said Motions were set for hearing on April 28, 2014.

In the meantime, PEMC issued the adjusted WESM bills to the market participants, including SCPC. In an Order dated March 27, 2014, the ERC directed PEMC to provide the market participants an additional period of 45 days from receipt of the Order within which to comply with the settlement of the adjusted WESM bills in view of the pendency of the various submissions before the ERC.

During the hearing held on April 28, 2014, the ERC directed the parties to submit their respective memoranda by May 2, 2014. In compliance with the directive, SCPC filed a Manifestation on May 2, 2014 that it is adopting its Motion for Reconsideration in lieu of filing a Memorandum. In an Order dated October 15, 2014, the ERC denied SCPC's Motion for Reconsideration.

On December 11, 2014, SCPC filed a Petition for Review with Prayer for Issuance of Temporary Restraining Order and/or Writ of Injunction with the Court of Appeals seeking reversal of the ERC Orders dated March 3, 2014 and October 15, 2014. In a resolution dated April 30, 2015, the SCPC's Petition was consolidated with other related cases filed by other generation companies before the Court of Appeals. PEMC and ERC filed their respective Consolidated Comments on the consolidated Petitions to which the SCPC filed its Reply.

MERALCO filed its Consolidated Motion for Leave to Intervene with Opposition to Prayers for issuance of Temporary Restraining Order and/or Writ of Injunction. SCPC filed its Comment to MERALCO's Consolidated Motion on November 2, 2015.

Pending the finality of the ERC Order dated March 3, 2014 on recalculation of the WESM prices for the November and December 2013 supply months and its effect on each generation company that trade in the WESM, SCPC estimated its exposure to the said ERC order. In relation to the ERC Order, SCPC entered into a special payment arrangement with PEMC for the payment of the customer's reimbursement, through PEMC, in excess of the regulated price for the purchases through spot market in November and December 2013. The payments are over 24 month from June 2014 to May 2016. Total payments amounted to ₱674.00 million.

On December 14, 2017, SCPC received Meralco's and ERC's Motion for Reconsideration of the Court Appeal's Decision dated December 8 and 12, 2017, respectively. Likewise, SCPC received Motions for Leave to Intervene with Motion to Admit Attach Motion for Reconsideration filed by several third parties such as Mercury Drug Corporation, Riverbanks Development Corporation, Philippine Steelmakers Association and Ateneo de Manila University, seeking intervention in the instant case and reconsideration of the Court of Appeal's Decision.

On July 30, 2018, SCPC filed its Consolidated Comment on MERALCO's and ERC's Motion for Reconsideration. On November 29, 2018, the CA directed SCPC to comment on the Motion for Leave to Intervene and to Admit Motion for Reconsideration in Intervention of the CA's decision filed by movant-intervenors PRHC Property Managers Inc. and the Philippine Stock Exchange Centre Condominium Corporation. On December 2018, SCPC instead submitted a Manifestation



in lieu of a comment since the grounds relied upon by the movants are similar to the grounds to the other movants already addressed by SCPC in its Consolidated Comment and duly passed upon by the CA in its Resolution dated March 22, 2018.

In a decision dated November 7, 2018, the Court of Appeals granted SCPC's Petition and declared the ERC's Orders dated March 3, 2014, March 27, 2014 and October 15, 2014 in ERC Case No. 2014-021 as null and void for being issued in violation of the Constitution and the applicable laws.

To date, the CA has yet to resolve ERC and MERALCO'S Motion for Reconsideration.

Refer to Note 7 for the related allowance credit loss recognized regarding this matter.

## f. Power Supply Agreement with MERALCO

On December 20, 2011, SCPC entered into a new power supply agreement with MERALCO which took effect on December 26, 2011 and shall have a term of seven (7) years, extendable upon mutual agreement by the parties for another three (3) years. Based on this agreement, SCPC shall provide MERALCO with an initial contracted capacity of 210MW and shall be increased to 420MW upon commercial operation of the plant's Unit 1. Commercial operation of plant's Unit 1 started in June 2013. On May 5, 2017, the parties mutually agreed to extend the agreement for a contracted capacity of 250MW which shall be made available by SCPC to MERALCO from December 26, 2018 to December 25, 2019 or the date of the commencement of the Major Rehabilitation of Unit 2 of the plant, whichever is earlier.

On March 12, 2012, MERALCO filed an application for the Approval of the Power Supply Agreement (PSA) between MERALCO and SCPC, with a Prayer for Provisional Authority, docketed as ERC Case No. 2011-037 RC.

In the said application, MERALCO alleged and presented on the following: a.) the salient provisions of the PSA; b.) payment structure under the PSA; c.) the impact of the approval of the proposed generation rates on MERALCO's customers; and d.) the relevance and urgent need for the implementation of the PSA.

On December 17, 2012, ERC issued a Decision approving the application with modification. On January 7, 2013, applicant MERALCO filed a Motion for Partial Reconsideration of the ERC Decision dated December 17, 2012 to introduce additional material evidence not available at the time of the filing of the application, in support of the reconsideration of the approved Fixed O&M Fee of \$\frac{P}{4}\$,785.12/Kw/year. On February 8, 2013, MERALCO filed its Supplemental Motion for Partial Reconsideration with Motion for Clarification (Supplemental Motion) to include the recovery of cost of diesel not as part of the variable O&M Fee.

On May 2, 2018, the ERC issued an Order of even date, requiring submission of documentary requirements to support its Motion for Partial Reconsideration and the Supplemental Motion. On May 23, 2018, SCPC submitted its Compliance with Motion for Early Resolution to the ERC. On May 29, 2108, SCPC received an Order from the ERC allowing recovery of the Cost of Diesel during Power Plant's Startup and Shutdown under Reimbursable Cost but deferred MERALCOs prayer to adjust the approved FOM of Php4,785.12/kW-Year to PhP4,977.45/kW-Year. On July 17, 2018, further to ERC Order dated May 29, 2018, SCPC issued a Debit Memo to MERALCO and MERALCO RES in the amounts of P1,170.44 million and P407.46 million, respectively.



On August 20, 2018, SCPC received a copy of MERALCO's Motion for Clarification with Manifestation seeking to clarify the details of the approved components of the Fixed O&M Fee, including the amounts pertaining to diesel and bunker oil. MERALCO also sought to clarify that the ERC grant of the Power Plant's Startup and Shutdown under Reimbursable Cost refers to Component E of the Payment Structure discussed in Appendix E of the PSA to avert any erroneous/invalid billing from SCPC regarding Reimbursable Costs. On August 30, 2018 MERALCO filed with the ERC its Urgent Motion for Resolution of its earlier Motion for Clarification with Manifestation.

To date, ERC has yet to resolve the pending motions filed by MERALCO.

g. Power Supply Agreement with MERALCO RES

On May 5, 2017, SCPC entered into a new power supply agreement with MERALCO through its retail electricity supply business segment which will take effect on June 26, 2018 and shall have a term of 10 years extendable upon mutual agreement by the parties for another four (4) years. SCPC will be providing MERALCO RES with an initial contracted capacity of 170MW from June 26, 2019 until December 25, 2019 and will be increased to 420MW from December 26, 2019 until the end of the term.

h. Application for Approval on the Ancillary Services Procurement Agreement (ASPA) between the National Grip Corporation of the Philippines (NGCP)

On July 12, 2018, SLPGC and NGCP filed an Application for approval of the Ancillary Services Procurement Agreement, with a Prayer for the Issuance of Provisional Authority, docketed as ERC Case No. 2018-074-RC, where NGCP agreed to procure and SLPGC agreed to supply Ancillary Services in the form of Regulating Reserve under a firm and non-firm arrangement and Contingency Reserve and Dispatchable Reserve under a non-firm arrangement.

Both SLPGC and NGCP filed their Joint Pre-trial brief and filed their Compliance with the Jurisdictional Requirements before the ERC. On October 11, 2018, the case was set for jurisdictional hearing, expository presentation, pre-trial conference and evidentiary hearing. ERC directed SLPGC and NGCP to submit additional documents to file its Formal Offer of Evidence.

On November 9, 2018, SLPGC and NGCP filed their Formal Offer of Evidence and Compliance.

On May 21, 2019, SLPGC received the ERC Order dated May 20, 2019 granting interim relief in favor of SLPGC and NGCP to implement the ASPA. The ERC Order, however, disallowed the recovery of the cost of minimum stable load (Pmin) Capacity of the ancillary gas turbine.

On June 6, 2019, SLPGC filed a Motion for Partial Reconsideration with Manifestation of the Order dated May 20, 2019, praying for the recovery of the cost of Pmin capacity of ancillary gas turbine. On September 5, 2019, the ERC resolved to deny SLPGC's Motion for Partial Reconsideration with Manifestation for lack of merit.

On November 19, 2019, SLPGC and NGCP filed their Joint Manifestation with Motion to Withdraw in view of the decision to terminate the ASPA. As of December 31, 2019, ERC has yet to rule on the Joint Manifestation with Motion to Withdraw filed by SLPGC and NGCP.



### i. LLA with PSALM

As discussed in Note 14, SCPC entered into a LLA with PSALM for the lease of land in which its plant is situated, for a period of 25 years, renewable for another 25 years, with the mutual agreement of both parties. In 2009, SCPC paid US\$3.19 million or (₱150.57 million) as payment for the 25 years of rental (see Note 34).

Provisions of the LLA include that SCPC has the option to buy the Option Assets upon issuance of an Option Existence Notice (OEN) by the lessor. Optioned assets are parcels of land that form part of the leased premises which the lessor offers for the sale to the lease.

SCPC was also required to deliver and submit to the lessor a performance security amounting to \$\mathbb{P}34.83\$ million in the form of Stand-by Letter of Credits. The Performance Security shall be maintained by SCPC in full force and effect continuously without any interruption until the Performance Security expiration date. The Performance Security initially must be effective for the period of one (1) year from the date of issue, to be replaced prior to expiration every year thereafter and shall at all times remain valid.

In the event that the lessor issues an OEN and SCPC buy the option assets, the land purchase price should be equivalent to the highest of the following and/or amounts: (i) assessment of the Provincial Assessors of Batangas Province; (ii) the assessment of the Municipal or City Assessor having jurisdiction over the particular portion of the leased premises; (iii) the zonal valuation of Bureau of Internal Revenue or, (iv) 21.00 per square meter (dollar). Valuation basis for (i) to (iii) shall be based on the receipt of PSALM of the option to exercise notice.

The exchange rate to be used should be the Philippine Dealing Exchange rate at the date of receipt of PSALM of the option to exercise notice.

On July 12, 2010, PSALM issued an OEN and granted SCPC the "Option" to purchase parcels of land (Optioned Assets) that form part of the leased premises. SCPC availed of the "Option" and paid the Option Price amounting to US\$0.32 million (or ₱14.72 million), exercisable within one year from the issuance of the OEN.

On April 28, 2011, SCPC sent a letter to PSALM requesting for the assignment of the option to purchase a lot with an area of 82,740 sqm in favor of its Parent Company (SMPC). On May 5, 2011, PSALM approved the assignment. On June 1, 2011, SCPC exercised the land lease option at a purchase price of \$\frac{1}{2}\$92.62 million and is included as part of 'Property, plant and equipment' (see Note 13). The \$2,740 sqm lot was later assigned to and purchased by SLPGC.

On October 12, 2011, SCPC reiterated its proposal to purchase the remainder of the Leased Premises not identified as Optioned Assets. One of the salient features of the proposal included the execution of CTS between SCPC and PSALM. This included the proposal of SCPC to assign its option to purchase and sublease in favor of SLPGC.

On February 13, 2012, PSALM held off the approval of the proposal to purchase the portion of Calaca Leased Premises not identified as Optioned Assets, subject to further studies. On the same date, PSALM's Board approved SCPC's request to sub-lease a portion of the Calaca Leased Premises to SLPGC for the purpose of constructing and operating a power plant.

On February 14, 2014, SCPC reiterated its proposal to purchase the Calaca Leased Premises not identified as Optioned Assets. On February 1, 2017, SCPC again reiterated to PSALM its proposal to purchase the Calaca Leased Premises.



On September 24, 2019, PSALM inform SCPC regarding lots ready for OEN issuance. On February 11, 2020, SCPC wrote PSALM seeking clarifications on the status of lots available for OEN.

# j. DMCI Joint ventures and consortium agreements

On various dates in 2018 and 2019, DMCI entered into the following joint venture and consortium agreements in relation to its participation to the corresponding infrastructure projects:

- Cebu Link Joint Venture (CLJV), unincorporated joint venture between Acciona Construccion S.A, First Balfour, Inc and DMCI and is engaged in Engineering, Procurement and Construction contract related to the concession for the Cebu-Cordova Link Expressway. Corresponding interest of DMCI in CLJV is at 15%.
- VA Tech Wabag-DMCI Joint Venture, unincorporated joint venture between VA Tech Wabag Limited and DMCI and is engaged in the rehabilitation, retrofitting and process improvement of La Mesa Water Treatment Plant 2 Project. The scope of work and allocation of contract price is agreed by the partners in the consortium agreement.
- Taisei DMCI Joint Venture (TDJV), unincorpoated joint venture between Taisei Corporation and DMCI and is engaged to construct the elevated structures, stations and depot of the North-South Commuter Railways Project (Malolos-Tutuban; the Project). Corresponding interest of DMCI in TDJV is at 49%.
- Marubeni-DMCI Consortium, consortium between Marubeni Corporation and DMCI and is
  engaged for the Procurement of Trackwork, Electrical and Mechanical Systems and
  Integration with Existing System for LRT 2 East (Masinag) Extension Project. The scope of
  work and allocation of contract price is agreed by the partners in the consortium agreement.
  DMCI allocated is 29% of total contract price.
- *PBD Joint Venture (PBDJV)*, unincorporated joint venture between Prime Metro BMD Corporation and DMCI and is engaged to construct the Solaire Metro North. Corresponding interest of DMCI in PBDJV is at 50%.

The parties shall be jointly and severally liable to the employer, Department of Transportation (DOTr), for the performance of all obligations of the Contractor under the Contract Agreement.

# k. Others

The Group is contingently liable with respect to certain taxation matters, lawsuits and other claims which are being contested by management, the outcome of which are not presently determinable. Management believes that the final resolution of these claims will not have a material effect on the consolidated financial statements.

The information usually required by PAS 37 is not disclosed on the grounds that it can be expected to prejudice the outcome of these lawsuits, claims and assessments. No provisions were made in 2019, 2018 and 2017 for these lawsuits and claims.



### 38. Other Matters

# a. Electric Power Industry Reform Act (EPIRA)

In June 2001, the Congress of the Philippines approved and passed into law R.A. No. 9136, otherwise known as the EPIRA, providing the mandate and the framework to introduce competition in the electricity market. EPIRA also provides for the privatization of the assets of NPC, including its generation and transmission assets, as well as its contract with Independent Power Producers (IPPs). EPIRA provides that competition in the retail supply of electricity and open access to the transmission and distribution systems would occur within three years from EPIRA's effective date. Prior to June 2002, concerned government agencies were to establish WESM, ensure the unbundling of transmission and distribution wheeling rates, and remove existing cross subsidies provided by industrial and commercial users to residential customers. The WESM was officially launched on June 23, 2006 and began commercial operations for Luzon.

The ERC has already implemented a cross subsidy removal scheme. The inter-regional grid cross subsidy was fully phased-out in June 2002. ERC has already approved unbundled rates for Transmission Group (TRANSCO) and majority of the distribution utilities.

Under EPIRA, NPC's generation assets are to be sold through transparent, competitive public bidding, while all transmission assets are to be transferred to TRANSCO, initially a government-owned entity that was eventually privatized. The privatization of these NPC assets has been delayed and is considerably behind the schedule set by the DOE. EPIRA also created PSALM, which is to accept transfers of all assets and assume all outstanding obligations of NPC, including its obligations to IPPs. One of PSALM's responsibilities is to manage these contracts with IPPs after NPC's privatization. PSALM is also responsible for privatizing at least 70% of the transferred generating assets and IPP contracts within three years from the effective date of EPIRA.

In August 2005, the ERC issued a resolution reiterating the statutory mandate under the EPIRA law for the generation and distribution companies, which are not publicly listed, to make an initial public offering (IPO) of at least 15% of their common shares. Provided, however, that generation companies, distribution utilities or their respective holding companies that are already listed in the Philippine Stock Exchange (PSE) are deemed in compliance. SCPC was already compliant with this requirement given that SMPC, its parent company, is a publicly listed company.

### WESM

With the objective of providing competitive price of electricity, the EPIRA authorized DOE to constitute an independent entity to be represented equitably by electric power industry participants and to administer and operate WESM. WESM will provide a mechanism for identifying and setting the price of actual variations from the quantities transacted under contracts between sellers and purchasers of electricity.

In addition, the DOE was tasked to formulate the detailed rules for WESM which include the determination of electricity price in the market. The price determination methodology will consider accepted economic principles and should provide a level playing field to all electric power industry participants. The price determination methodology was subject to the approval of the ERC.

In this regard, the DOE created PEMC to act as the market operator governing the operation of WESM. On June 26, 2006, WESM became operational in the Luzon grid and adopts the model of a "gross pool, net settlement" electricity market.



In 2017, the Board of PEMC has approved the transition plan for the creation of an independent market operator (IMO), paving the way for the state firm to finally relinquish control of the WESM.

On February 4, 2018, the DOE published Department Circular No. DC2018-01-0002, "Adopting Policies for the Effective and Efficient Transition to the Independent Market Operator for the Wholesale Electricity Spot Market". This Circular shall take effect immediately after its publication in two newspapers of general circulation and shall remain in effect until otherwise revoked. Pursuant to Section 37 and Section 30 of the EPIRA, jointly with the electric power participants, the DOE shall formulate the detailed rules for the wholesale electricity spot market. Said rules shall provide the mechanism for determining the price of electricity not covered by bilateral contracts between sellers and purchasers of electricity users. The price determination methodology contained in said rules shall be subject to the approval of ERC. Said rules shall also reflect accepted economic principles and provide a level playing field to all electric power industry participants.

### b. Clean Air Act

On November 25, 2000, the Implementing Rules and Regulations (IRR) of the Philippine Clean Air Act (PCAA) took effect. The IRR contains provisions that have an impact on the industry as a whole that need to be complied within 44 months from the effectivity date, subject to the approval by DENR. The Group's power plant uses thermal coal and uses a facility to test and monitor gas emissions to conform with Ambient and Source Emissions Standards and other provisions of the Clean Air Act and its IRR. Based on the Group's assessment of its existing power plant facilities, the Group believes that it is in full compliance with the applicable provisions of the IRR of the PCAA.

### c. Contract for the Fly Ash of the Power Plant

On April 30, 2012, SCPC and Pozzolanic Australia Pty, Ltd. ("Pozzolanic") executed the Contract for the Purchase of Fly Ash of the Power Plant (the "Pozzolanic Contract"). The Pozzolanic contract is valid and effective for a period of fifteen (15) years beginning February 1, 2012. Pozzolanic, as agreed, shall purchase 100 % percent of fly ashes produced or generated by the Power Plant of SCPC.

On February 24, 2015, SLPGC, owner of the 2x150 MW CFB Power Plant and Transpacific Resource Recovery Inc. executed a Contract for CFB fly ash which is valid until January 31, 2027.

### d. Supplemental Agreement with PALECO

On January 11, 2016, DPC and PALECO signed and executed the "Supplemental Agreement to the July 25, 2012 Power Supply Agreement" for the construction and operation of the 2x4.95MW bunker-fired power plant to augment capacity of DPC's power plants in the province of Palawan. The Supplemental Agreement shall be valid and effective until such time that DPC's coal-fired power plant becomes operational. The provisions of the PSA, in so far as they are not inconsistent with the provisions of the Supplemental Agreement, shall remain valid and binding between PALECO and DPC.

The DOE, through a letter dated June 24, 2016 to the BOI has endorsed and acknowledged the 2x4.95MW bunker-fired power plant as part of DPC's augmentation plan to deliver its committed Guaranteed Dependable Capacity (GDC) under the PSA.



On November 23, 2016, the BOI issued the Certificate of Registration (COR) for the Group as New Operator of 15MW Bunker-Fired Power Plant on a Pioneer Status under the Omnibus Investments Code of 1987 (Executive Order No.226).

In the latter part of December 2016, the 2x4.95MW bunker-fired power plant started its commercial operation.

On January 5, 2017, the Energy Regulatory Commission (ERC) granted a Provisional Authority to Operate (PAO) relative to DPC's application for the issuance of Certificate of Compliance (COC) for its 2x4.95MW Bunker-Fired Power Plant (BFPP).

# e. SMPC - Coal Trading Activities

On June 6, 2019, SMPC received a letter from the DOE which orders the cease and desist of its coal trading activities and operations following the delivery of coal to a certain customer which has failed to submit its Coal Accreditation Certificate with the DOE. The Order also states that the coal trader accreditation of SMPC was suspended until further notice.

On July 5, 2019, SMPC filed its Verified Answer arguing that: (a) sale and delivery of coal to the customer was done in good faith; (b) the cease and desist order and suspension is disproportionately severe under the circumstances as it should only be directed to trading done with such customer; and, c) imposition of fines is only applicable to those entities who are not accredited.

On July 10, 2019, SMPC wrote the DOE requesting deferment of the implementation of the Order and/or suspension pending resolution of the DOE.

On November 19, 2019, SMPC received the DOE Resolution dated October 15, 2019 imposing a monetary penalty of \$\mathbb{P}\$1.74 million and suspension of coal trading activities for one month, except for its own power plants and other power plants with existing coal supply agreements.

On November 20, 2019, a motion for reconsideration to the Resolution dated October 15, 2019. On November 25, 2020, an amended motion for reconsideration was filed.

On January 3, 2020, SMPC received letter from the DOE dated December 26, 2019 directing SMPC to file its position paper relative to the Order. On January 10, 2020, SMPC filed its position paper. As of this date, the case is presently pending for decision with the DOE.

# f. SMPC - DOE Order Suspending Coal Mining Activities

On November 19, 2019, the DOE issued an Order dated November 14, 2019 suspending all mining activities at the site until compliance with certain conditions (Order).

In a series of submissions on November 25, 29 and December 6, 2019, SMPC submitted to DOE a request to lift the suspension of mining operations and a list of compliances to the conditionalities required by the latter.

On December 26, 2019, the DOE, in a letter dated December 23, 2019, lifted the suspension order as SMPC substantially complied with the conditions for the lifting, except in the area adjacent to the Casay Lake (all liquefiable materials need to be removed in said area).



To date, all liquefiable materials in the concerned area have been removed and a Safety Consultant has been hired. Consequently, all mining operations at the mine site has resumed.

## g. ZDMC - Lifting of Suspension Order

On February 8, 2017, the secretary of the DENR issued an order cancelling ZDMC's MPSA. On March 2, 2017, ZDMC filed a for motion for reconsideration (MR) with the DENR from which the DENR failed to act promptly upon the lapse of substantial period. Consequently, ZDMC filed a Notice of Appeal before the Office of the President (OP) on March 31, 2017 to question the cancellation of its MPSA.

On November 12, 2018, the DENR issued a resolution modifying the order of cancellation of ZDMC's MPSA into an order suspending the mining production and shipment of ores of ZDMC subject to fulfillment of corrective measure. On November 27, 2018, ZDMC submitted the detailed action plan to DENR and was evaluated, reviewed, and approved on November 28, 2018.

The November 2018 suspension order was lifted by virture of the DENR Resolution dated September 30, 2019.

# h. Sales Agreement

BNC and ZDMC entered into various sales agreements with different customers to sell and deliver nickel laterite ores. The selling price of the nickel laterite ores depends on its ore grading. The sales agreements are subject to price adjustments depending on the final nickel and moisture content agreed by both parties. BNC exported a total of 1.01 million wet metric tons (WMT) and 0.59 million WMT in 2019 and 208, respectively. ZDMC, on the other hand, exported a total of 0.16 million WMT upon lifting of the suspension order in 2019.

### 39. Notes to Consolidated Statements of Cash Flows

Supplemental disclosure of noncash investing activities follows:

	2019	2018	2017
Depreciation capitalized in Inventories and			
Mine properties (Note 24)	<b>₽271,546</b>	₽891,670	₽258,666
Transfer from Property, plant and equipment to			
Inventories (Notes 9 and 13)	182,722	_	_
Write-down of Property, plant and equipment			
and other noncurrent assets			
(Notes 9 and 13)	83,536	_	183,897

Changes in liabilities arising from financing activities

_			2019		
			Foreign		_
	December 31,		exchange		December 31,
	2018	Cash flows	movement	Others	2019
Short-term debt	₽7,015,276	( <del>P</del> 4,523,154)	₽-	₽-	₽2,492,122
Long-term debt*	34,506,056	9,990,258	_	(82,710)	44,413,604
Dividends	85,716	(8,763,431)	_	8,763,431	85,716
Other noncurrent					
liabilities	2,771,832	2,651,082	_	452,836	5,875,750
*Includes current portion	$\eta$				



2018 Foreign December 31, December 31, exchange 2017 Cash flows Others 2018 movement Short-term debt ₽1,071,101 ₽5,983,232 ₽-(₱39,057) ₽7,015,276 Long-term debt\* 38,437,580 (3,877,398)22,764 (76,890)34,506,056 (16,756,995)16,756,995 Dividends 85,716 85,716 Other noncurrent 3,486,770 liabilities 2,603,184 (3,318,122)2,771,832 \*Includes current portion

Other changes in liabilites above includes amortization of debt issuance cost, accretion of unamortized discount and effect of change in estimate on provision for decommissioning and site rehabilitation, recognition of lease liabilities as a result of adoption of PFRS 16, change in pension liabilities and dividends declared by the Parent Company and its partially-owned subsidiaries to noncontrolling-interests.





SyCip Gorres Velayo & Co. 6760 Ayala Avenue 1226 Makati City Philippines Tel: (632) 891 0307 Fax: (632) 819 0872 ey.com/ph BOA/PRC Reg. No. 0001, October 4, 2018, valid until August 24, 2021 SEC Accreditation No. 0012-FR-5 (Group A), November 6, 2018, valid until November 5, 2021

#### INDEPENDENT AUDITOR'S REPORT COMPONENTS OF FINANCIAL SOUNDNESS INDICATORS

The Stockholders and the Board of Directors DMCI Holdings, Inc. 3rd Floor, Dacon Building 2281 Don Chino Roces Avenue Makati City

We have audited in accordance with Philippine Standards on Auditing, the financial statements of DMCI Holdings, Inc. and its subsidiaries (the Group) as at December 31, 2019 and 2018, and for each of the three years in the period ended December 31, 2019, and have issued our report thereon dated March 5, 2020. Our audits were made for the purpose of forming an opinion on the basic consolidated financial statements taken as a whole. The Supplementary Schedule on Financial Soundness Indicators, including their definitions, formulas, calculation, and their appropriateness or usefulness to the intended users, are the responsibility of the Group's management. These financial soundness indicators are not measures of operating performance defined by Philippine Financial Reporting Standards (PFRS) and may not be comparable to similarly titled measures presented by other companies. This schedule is presented for the purpose of complying with the Revised Securities Regulation Code Rule 68 issued by the Securities and Exchange Commission, and is not a required part of the basic consolidated financial statements prepared in accordance with PFRS. The components of these financial soundness indicators have been traced to the Group's financial statements as at December 31, 2019 and for each of the three years in the period ended December 31, 2019 and no material exceptions were noted.

SYCIP GORRES VELAYO & CO.

Dhonabee B. Señeres

Partner

CPA Certificate No. 97133

SEC Accreditation No. 1196-AR-2 (Group A),

honatee B. Senura

October 18, 2018, valid until October 17, 2021

Tax Identification No. 201-959-816

BIR Accreditation No. 08-001998-98-2018,

February 2, 2018, valid until February 1, 2021

PTR No. 8125303, January 7, 2020, Makati City

March 5, 2020



### DMCI HOLDINGS, INC.

# SUPPLEMENTARY SCHEDULE OF RETAINED EARNINGS AVAILABLE FOR DIVIDENDS DECLARATION FOR THE YEAR ENDED DECEMBER 31, 2019

Unappropriated retained earnings, beginning		₽3,689,595,456
Adjustment to beginning unappropriated retained earnings:		
Treasury shares		7,068,577
Unappropriated retained earnings, adjusted to available for		3,682,526,879
dividend declaration, beginning		
Note in a constant language of the second of		
Net income actually earned/realized during the period:	6 490 <b>53</b> 9 6 <b>5</b> 0	
Net income during the period closed to retained earnings Less: Non actual/unrealized income net of tax	6,489,528,659	
	_	
Equity in net income of associate/joint venture	_	
Unrealized actuarial gain	_	
Fair value adjustment (M2M gains)	_	
Fair value adjustment of Investment Property resulting to		
gain	_	
Adjustment due to deviation from PFRS/GAAP-gain	_	
Other unrealized gains or adjustments to the retained		
earnings as a result of certain transactions accounted for		
under the PFRS	_	
Deferred tax asset that reduced the amount of income tax expense	_	
Add: Non-actual losses		
Depreciation on revaluation increment (after tax)	_	
Adjustment due to deviation from PFRS/GAAP-loss	_	
Loss on fair value adjustment of investment property (after		
tax)	_	
Unrealized foreign exchange loss – net (except those		
attributable to cash and cash equivalents)	_	6,489,528,659
Net income actually earned during the period		6,489,528,659
Add (Less):		, , ,
Dividend declarations during the period		6,373,185,600
Appropriations of retained earnings during the period		_
Reversals of appropriations		_
Effects of prior period adjustments		_
Treasury shares		_
TOTAL RETAINED EARNINGS, END		-
AVAILABLE FOR DIVIDEND DECLARATION		₽3,798,869,938
		20,170,007,700

# DMCI HOLDINGS, INC. AND SUBSIDIARIES INDEX TO CONSOLIDATED COMPANY FINANCIAL STATEMENTS AND SUPPLEMENTARY SCHEDULES

#### CONSOLIDATED COMPANY FINANCIAL STATEMENTS

Statement of Management's Responsibility for Consolidated Financial Statements

Report of Independent Auditors' Report

Consolidated Statements of Financial Position as of December 31, 2019 and 2018

Consolidated Statements of Comprehensive Income for the Years Ended December 31, 2019, 2018 and 2017

Consolidated Statements of Changes in Equity for the Years Ended December 31, 2019, 2018 and 2017

Consolidated Statements of Cash flows for the Years Ended December 31, 2019, 2018 and 2017

Notes to Consolidated Financial Statements

#### SUPPLEMENTARY SCHEDULES

Report of Independent Auditors on Supplementary Schedules

- I. Schedules required by Annex 68-J
  - A. Financial Assets
  - B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (Other than Related Parties)
  - C. Amounts Receivable from Related Parties which are Eliminated during the Consolidation of Financial Statements
  - D. Long-term Debt
  - E. Indebtedness to Related Parties
  - F. Guarantees of Securities of Other Issuers
  - G. Capital Stock
- II. Reconciliation of Retained Earnings Available for Dividend Declaration (Annex 68-D)
- III. Schedule of Financial Soundness Indicators (Annex 68-E)
- IV. Map of the relationship of the companies within the Group

## SUPPLEMENTARY INFORMATION AND DISCLOSURES REQUIRED ON SRC RULE 68 AS AMENDED DECEMBER 31, 2019

Philippine Securities and Exchange Commission (SEC) issued the amended Securities Regulation Code Rule SRC Rule 68 which consolidates the two separate rules and labeled in the amendment as "Part I" and "Part II", respectively. It also prescribed the additional information and schedule requirements for issuers of securities to the public.

Below are the additional information and schedules required by SRC Rule 68, as Amended (2011), that are relevant to the Group. This information is presented for purposes of filing with the SEC and is not required part of the basic consolidated financial statements.

#### Schedule A. Financial Assets

Name of issuing entity and association of each issue	Number of shares or principal amount of bonds and notes	Amount shown in the consolidated statements of financial position	Value based on market quotation at end of reporting period	Income received and accrued
Gold and Club Shares*	11	₱129,561,000	₱129,561,000	
Manila Electric Company Mabuhay Vinyl Corp.	38,533 34,889	12,214,961 108,854	12,214,961 108,854	
Others	1	5,992,185	5,992,185	
TOTAL	73,434	₽147,877,000	₽147,877,000	

<sup>\*</sup> Includes shares of stocks from golf and country clubs memberships

## Schedule B. Amounts Receivable from Directors, Officers, Employees, Related Parties and Principal Stockholders (other than related parties)

Name and Designation of debtor	Balance at beginning of period	Additions	Amounts collected	Amounts written off	Current	Not current	Balance at end of period
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Not applicable. The Group's receivables from officers and employees pertain to ordinary purchases subject to usual terms, travel and expense advances and other transactions arising from the Group's ordinary course of business.

## Schedule C. Amounts Receivable from/Payable to Related Parties which are Eliminated during the Consolidation of Financial Statements The following is the schedule of receivables from related parties, which are eliminated in the consolidated financial statements as at December 31, 2019:

Entity with Receivable Balance	Name of Entity with Payable Balance	Due from related party	Due to related party
DMCI Holdings, Inc.	DMCI Mining Corporation	₽1,217,719,511	(₱1,217,719,511)
Semirara Mining and Power Corporation	Sem-Calaca Power Corporation	1,137,930,947	(1,137,930,947)
Fil-Euro Asia Nickel Corporation	Zambales Diversified Metals Corporation	963,368,781	(963,368,781)
DMCI Mining Corporation	Fil-Euro Asia Nickel Corporation	945,390,439	(945,390,439)
DMCI Mining Corporation	Fil-Asian Strategic Resources & Properties Corporation	817,279,929	(817,279,929)
Fil-Asian Strategic Resources & Properties Corporation	Zambales Diversified Metals Corporation	507,066,425	(507,066,425)
Southwest Luzon Power Generation Corporation	Sem-Calaca Power Corporation	497,232,584	(497,232,584)
Semirara Mining and Power Corporation	Southwest Luzon Power Generation Corporation	496,557,146	(496,557,146)
D.M. Consunji, Inc.	DMCI Project Developers, Inc.	394,456,467	(394,456,467)
Beta Electromechanical Corporation	D.M. Consunji, Inc.	237,750,308	(237,750,308)
D.M. Consunji, Inc.	Sem-Calaca Power Corporation	202,355,342	(202,355,342)
DMCI Project Developers, Inc.	DMCI Homes, Inc.	187,895,139	(187,895,139)
Riviera Land Corporation	DMCI Project Developers, Inc.	134,345,256	(134,345,256)
D.M. Consunji, Inc.	Semirara Mining and Power Corporation	127,253,940	(127,253,940)
DMCI Mining Corporation	Berong Nickel Corporation	110,805,107	(110,805,107)
DMCI Holdings, Inc.	D.M. Consunji, Inc.	100,000,000	(100,000,000)
Fil-Euro Asia Nickel Corporation	Zambales Chromite Mining Group Inc.	96,016,882	(96,016,882)

Entity with Receivable Balance	Name of Entity with Payable Balance	Due from related party	Due to related party
Fil-Asian Strategic Resources & Properties Corporation	Montemina Resources Corporation	85,661,198	(85,661,198)
Hampstead Gardens Corporation	DMCI Project Developers, Inc.	85,447,210	(85,447,210)
DMCI Project Developers, Inc.	DMCI Homes Property Management Corporation	75,106,488	(75,106,488)
Semirara Mining and Power Corporation	DMCI Power Corportion	44,033,915	(44,033,915)
Fil-Asian Strategic Resources & Properties Corporation	Montague Resources Philippines Corporation	41,903,540	(41,903,540)
D.M. Consunji, Inc.	DMCI Masbate Power Corporation	39,499,547	(39,499,547)
Zambales Diversified Metals Corporation	Zambales Chromite Mining Group Inc.	29,064,608	(29,064,608)
DMCI Power Corportion	Sem-Calaca Power Corporation	23,776,498	(23,776,498)
Berong Nickel Corporation	Ulugan Nickel Corporation	23,346,386	(23,346,386)
DMCI Mining Corporation	Ulugan Nickel Corporation	19,068,056	(19,068,056)
Fil-Euro Asia Nickel Corporation	Fil-Asian Strategic Resources & Properties Corporation	17,755,417	(17,755,417)
Semirara Mining and Power Corporation	Southeast Luzon Power Generation Corporation	17,573,640	(17,573,640)
Fil-Euro Asia Nickel Corporation	Zamnorth Holdings Corporation	14,932,314	(14,932,314)
D.M. Consunji, Inc.	Southwest Luzon Power Generation Corporation	11,770,468	(11,770,468)
DMCI Project Developers, Inc.	DMCI Mining Corporation	11,215,545	(11,215,545)
Zambales Diversified Metals Corporation	DMCI Mining Corporation	8,411,064	(8,411,064)
DMCI Mining Corporation	D.M. Consunji, Inc.	8,325,000	(8,325,000)
DMCI Mining Corporation	TMM Management, Inc.	7,379,227	(7,379,227)
Semirara Mining and Power Corporation	DMCI Power Corportion	7,091,796	(7,091,796)
Semirara Mining and Power Corporation	DMCI Mining Corporation	3,872,518	(3,872,518)
Montemina Resources Corporation	Zamnorth Holdings Corporation	2,753,502	(2,753,502)
Zamnorth Holdings Corporation	Zambales Chromite Mining Company Inc.	2,738,271	(2,738,271)
Fil-Asian Strategic Resources & Properties Corporation	ZDMC Holdings Corporation	2,474,068	(2,474,068)
Montemina Resources Corporation	Zambales Chromite Mining Company Inc.	2,291,646	(2,291,646)
Berong Nickel Corporation	TMM Management, Inc.	2,265,690	(2,265,690)
Fil-Asian Strategic Resources & Properties Corporation	Zambales Chromite Mining Company Inc.	2,119,757	(2,119,757)
DMCI Mining Corporation	Zambales Chromite Mining Company Inc.	1,986,639	(1,986,639)
DMCI Project Developers, Inc.	DMCI-PDI Hotels, Inc.	1,604,862	(1,604,862)
Berong Nickel Corporation	Ulugan Resouces Holdings, Inc.	730,763	(730,763)

Entity with Receivable Balance	Name of Entity with Payable Balance	Due from related party	Due to related party
Semirara Mining and Power Corporation	Semirara Energy Utilities, Inc.	573,966	(573,966)
Zambales Diversified Metals Corporation	D.M. Consunji, Inc.	540,333	(540,333)
Fil-Euro Asia Nickel Corporation	Zambales Nickel Processing Corporation	362,913	(362,913)
DMCI Mining Corporation	Ulugan Resouces Holdings, Inc.	358,492	(358,492)
DMCI Project Developers, Inc.	Zenith	305,855	(305,855)
Semirara Mining and Power Corporation	Sem-Calaca Industrial Park Developers, Inc.	238,320	(238,320)
Fil-Asian Strategic Resources & Properties Corporation	Mt. Lanat Metals Corporation	175,022	(175,022)
Fil-Asian Strategic Resources & Properties Corporation	Zamnorth Holdings Corporation	174,872	(174,872)
Montemina Resources Corporation	Zambales Nickel Processing Corporation	100,889	(100,889)
Zambales Chromite Mining Company Inc.	Montague Resources Philippines Corporation	86,069	(86,069)

As of December 31, 2019, the balances above of due from and due to related parties are expected to be realized and settled within twelve months from the reporting date and are classified under current assets and liabilities. There were no amounts written off during the year.

<u>Schedule D. Long-term Debt</u> Below is the schedule of long-term debt (net of unamortized debt issue cost) of the Group:

Title of issue and type of obligation	Amount authorized by indenture	Amount shown under caption "Current portion of long-term debt" in related balance sheet	Amount shown under caption "Long-term debt" in related balance sheet
Peso denominated loans	₽18,627,475,236	₽3,176,692,406	₽15,450,782,830
Fixed rate corporate notes	25,456,713,468	8,203,536,656	17,253,176,812
Liabilities on Installment Contract Receivable	118,910,294	30,507,761	88,402,533
HomeSaver Bonds	210,505,000	27,975,000	182,530,000
	₱44,413,603,998	₽11,438,711,823	₽32,974,892,175

### Schedule E. Indebtedness to Related Parties (Long-term Loans from Related Companies)

Name of related party	Balance at beginning of period	Balance at end of period
-----------------------	--------------------------------	--------------------------

### NOT APPLICABLE

### Schedule F. Guarantees of Securities of Other Issuers

Name of issuing entity of securities guaranteed by the group for which this statements is filed	Title of issue of each class of securities guaranteed	Total amount guaranteed and outstanding	Amount of owned by person for which statement is filed	Nature of guarantee
---	---	---	--	---------------------

**NOT APPLICABLE** 

Schedule G. Capital Stock

		Number of shares	Number of shares	Nui	mber of shares he	eld by
Title of issue	Number of shares authorized	issued and outstanding at shown under related balance sheet caption	reserved for options, warrants, conversion and other rights	Related parties	Directors, officers and employees	Others
Preferred stock - ₱1 par value cumulative and convertible	100,000,000	960	_	_	_	960
Common stock - ₱1 par value	19,900,000,000	13,277,470,000	_	9,228,925,294	350,337,111	3,698,207,595
	20,000,000,000	13,277,477,960		9,228,925,294	350,337,111	3,698,208,555

See Note 22 of the Consolidated Financial Statements

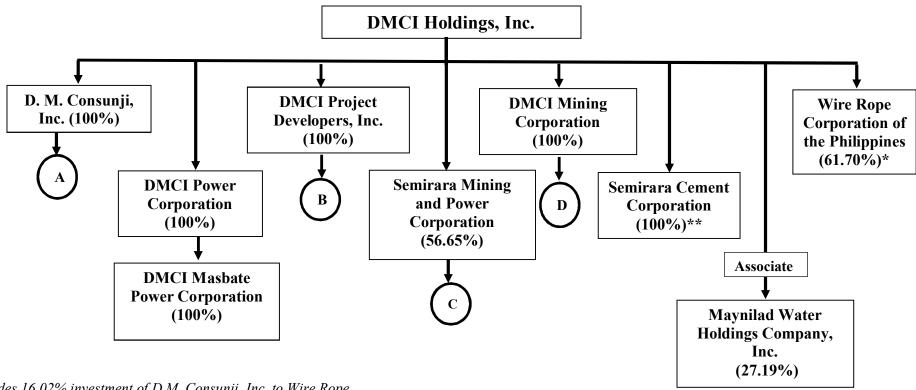
## SCHEDULE OF FINANCIAL SOUNDNESS INDICATORS FOR THE YEAR ENDED DECEMBER 31, 2019 AND 2018

Ratio	Formula	Current Year	Prior Year
Current ratio	Current assets/Current liabilities	218%	212%
Acid test ratio	Quick assets/Current liabilities	104%	91%
Solvency ratio	Net income plus Depreciation / Total liabilities	25%	34%
Debt-to-equity ratio	Total interest-bearing debt/Total stockholders'	46%	43%
	equity		
Net debt-to-equity	Total interest-bearing debt less Cash and cash	25%	27%
ratio	equivalents /Total stockholders' equity		
Asset-to-equity	Total assets/Total stockholders' equity	195%	188%
ratio			
Interest coverage	EBIT/Interest paid during the year	6x	12x
ratio			
Return on equity	Net income attributable to equity	13%	19%
	holders/Average total stockholders' equity		
Return on assets	Net income / Average total assets	9%	12%
Net profit margin	Net income /Revenue	17%	24%

#### MAP OF RELATIONSHIPS OF THE COMPANIES WITHIN THE GROUP

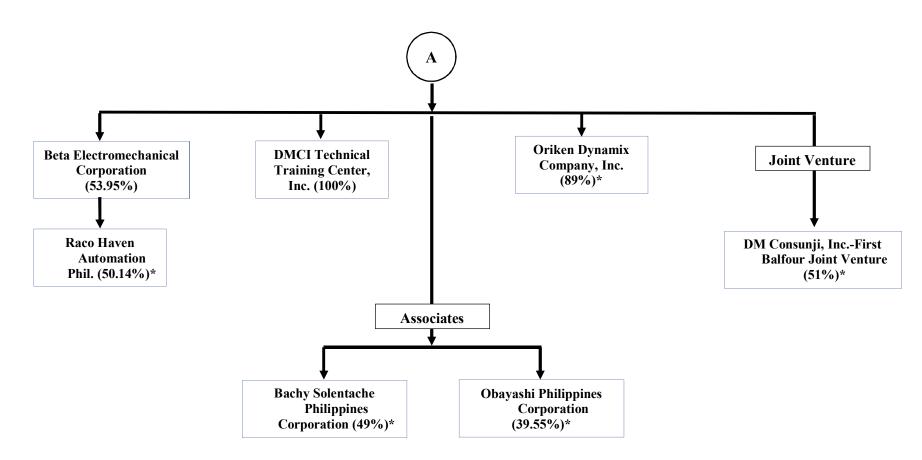
### Group Structure

Below is a map showing the relationship between and among the Group as of December 31, 2019:

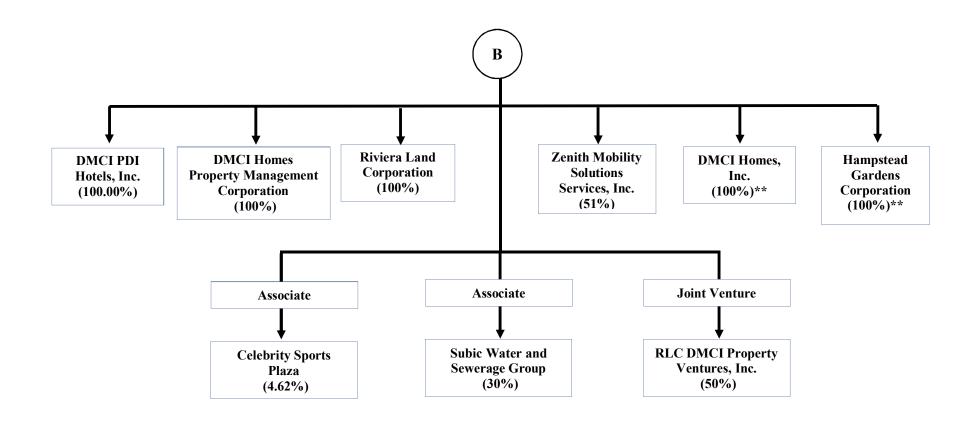


<sup>\*</sup> Includes 16.02% investment of D.M. Consunji, Inc. to Wire Rope.

<sup>\*\*</sup>Non-operating entity

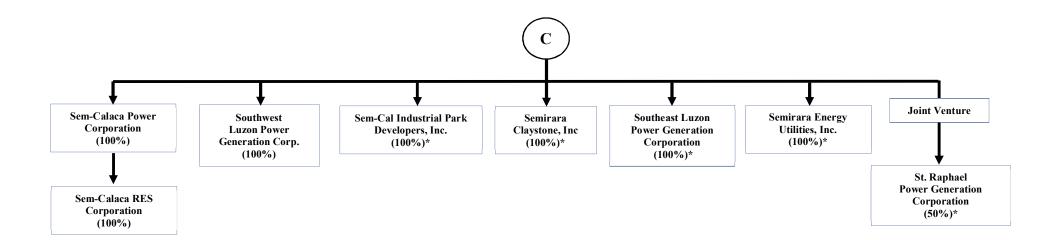


<sup>\*</sup>Non-operating entities

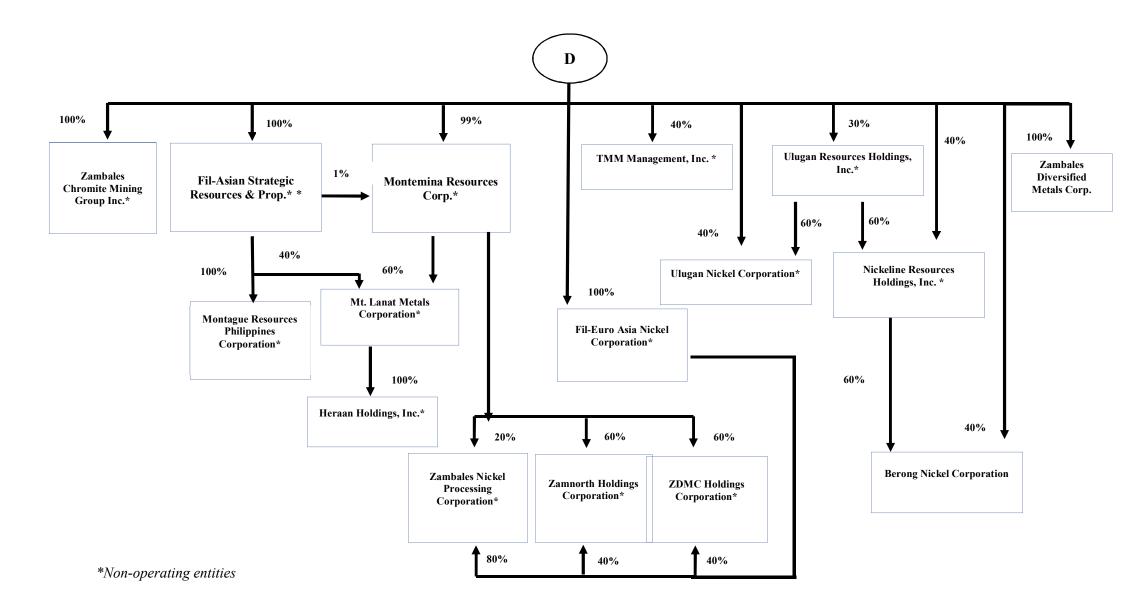


<sup>\*</sup>Includes 34.12% investment of DMCI to Riviera Land.

<sup>\*\*</sup>Liquidating as of December 31, 2019



<sup>\*</sup>Non-operating entities



### **COVER SHEET**

LASO950022	2 8 3
(Company's Full Name)	
3 R D F L R . D A C O N B L D G . 2 2 8 1	
CHINO ROCES AVE.MAKATI CITY	
(Business Address: No., Street City / Town / Province)	
HERBERT M. CONSUNJI  Contact Person  8888-3000  Company Telephone Number	
(2nd Tueso	ay of July)
1   2   3   1     SEC Form 17-Q     First Quarter Interim Report 2020	4
Month Day FORM TYPE Month	Day
Fiscal Year Annual Meeting	
N.A. Secondary License Type, If Applicable	
C   F   D       Dept Requiring this Doc     Amended Articles Number / Section	
Total Amount of Borrowings	
Total No. of Stockholders Domestic Foreign	
To be accomplished by SEC Personnel concerned	
File Number LCU	
Document ID Cashier	
STAMPS	
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#### **SECURITIES AND EXCHANGE COMMISSION**

#### SEC FORM 17-Q

## QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

1.	For the quarter ended March 31, 2020				
2.	SEC Identification No. <u>AS095-002283</u>	3.	BIR Tax Identif	icati	on No. <u>004-703-376</u>
4.	<u>DMCI Holdings, Inc.</u> Exact name of issuer as specified in its char	ter			
5.	<u>Philippines</u>	(	5.	(SEC	C Use Only)
	Province, Country or other jurisdiction of incorporation or organization		Industry Cla	ssific	cation Code:
7.	3 <sup>rd</sup> Floor, Dacon Building, 2281 Pasong Tam Address of principal office	o Ex	t., Makati city1	<u>231</u>	Postal Code

- 8. Tel. <u>(632) 8888-3000</u> Fax : <u>None</u> Issuer's telephone number, including area code
- 9. Not applicable

Former name, former address, and former fiscal year, if changed since last report.

10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA

Title of Each Class	No. of Shares Outstanding	<u>Amount</u>
Common Shares	Php13,277,470,000.00	Php13,277,470,000.00
Preferred Shares	960.00	960.00
TOTAL	Php13,277,470,960.00	Php13,277,470,960.00

11.	Are any or all of these securities listed on a Stock Exchange.
	Yes [X] No [ ]
	If yes, state the name of such stock exchange and the classes of securities listed therein:
	Philippine Stock Exchange  Class "A" Shares  Preferred Shares
12.	Indicate by check mark whether the registrant:
	(a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Sections 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)
	Yes [ X ] No [ ]
	(b) has been subject to such filing requirements for the past ninety (90) days.
	Yes [X] No []

#### **PART I--FINANCIAL INFORMATION**

#### Item 1. Financial Statements.

The Financial Statements as of and for the period ended March 31, 2020 are contained herein.

## MANAGEMENT DISCUSSION AND ANALYSIS OF RESULTS OF CONSOLIDATED OPERATIONS AND CONSOLIDATED FINANCIAL CONDITION AS OF AND FOR THE PERIOD ENDED MARCH 31, 2020

#### March 31, 2020 (Unaudited) vs March 31, 2019 (Unaudited)

#### I. RESULTS OF OPERATIONS

Below is a table on the net income contributions of the Company's businesses for 2020 and 2019:

#### CONSOLIDATED NET INCOME AFTER NON-CONTROLLING INTERESTS

	For the Period		Varia	ance	
(in Php Millions)	2020	2019	Amount	%	
SEMIRARA MINING AND POWER CORPORATION	P623	P1,282	(P659)	-51%	
DMCI HOMES	(197)	481	(678)	-141%	
MAYNILAD	379	436	(57)	-13%	
D.M. CONSUNJI, INC.	170	359	(189)	-53%	
DMCI POWER (SPUG)	97	100	(3)	-3%	
DMCI MINING	26	103	(77)	-75%	
PARENT & OTHERS	(68)	69	(137)	-199%	
CORE NET INCOME	1,030	2,830	(1,800)	-64%	
NON-RECURRING ITEMS	(414)	(91)	(323)	-355%	
REPORTED NET INCOME	P616	P2,739	(P2,123)	-78%	

DMCI Holdings, Inc. (the "Company") recorded P616 million in consolidated net income for the first three months of 2020, 78% down from P2.7 billion last year as all of its businesses delivered weak performance for the period. Excluding non-recurring items, core net income slipped 64% to P1.0 billion from P2.8 billion last year. The consolidated results were weighted down by operational headwinds, low market prices and the initial effects of the Enhanced Community Quarantine (ECQ).

Non-recurring losses in 2020 amounted to P414 million which mainly pertains to the sales cancelation for a DMCI Homes project in Davao City. Meanwhile, the P91 million non-recurring loss in 2019 pertains to the share in the accelerated depreciation of SCPC following the rehabilitation of its Units 1 and 2 power plants.

For the first three months, core net income contributions from SMPC contracted 51% from P1.3 billion in 2019 to P623 million in 2020 owing to a 16% drop in average coal prices and a 27% drop in average electricity prices.

DMCI Homes fell into negative territory following a slowdown in revenue recognition due to timing of collections and lower construction accomplishments as a result of the ECQ, as well as the increase in construction costs related to the dress-up of units completed in prior years. From a net income of P481 million last year, it recorded a core net loss of P197 million in the first guarter of 2020.

Meanwhile, share in core net income from affiliate Maynilad fell 13% from P436 million to P379 million due to lower consumption among commercial and industrial customers and higher depreciation and amortization due to its capital expenditure program.

Lower margins for a number of projects, higher depreciation and productivity losses due to the ECQ resulted in a 53% reduction in net income contribution from D.M. Consunji, Inc., from P359 million to P170 million.

Off-grid energy business DMCI Power Corporation contributed P97 million, a 3% slide from P100 million because of lower electricity dispatch in favor of hydropower plants in Oriental Mindoro.

Earnings contribution from DMCI Mining dropped 75% from P103 million to P26 million due to the shipment of lower grade nickel which fetched lower prices in the market.

#### SEMIRARA MINING AND POWER CORPORATION

The coal and on-grid power businesses are reported under Semirara Mining and Power Corporation, a 56.65% owned subsidiary of DMCI Holdings, Inc.

#### COAL

Coal production during the first three months of 2020 stood at 3.2 million metric tons (MT), 22% down from 4.1 million MT last year as part of the mine capacity was diverted to South Molave while preparatory dewatering works still in progress at North Molave. Strip ratio for the quarter increased by 46% from 12.5:1 to 18.2:1. As a result, deferred strip asset of P952 million was recognized. Meanwhile, coal sales for the year slipped by 9% from 3.6 million MT in 2019 to 3.2 million MT in 2020. Export sales, which accounts for 50% of total sales volume, declined by 21% from 2.0 million MT to 1.6 million MT. The remaining which were sold to power and cement plant customers remained almost at the same level at 1.6 million MT. Drop in global coal prices translated to a 16% decrease in average selling price.

#### **POWER**

Power generation from 2x300 MW Units 1 and 2 and 2x150MW Units 3 and 4 totaled 793 GWh in the first three months of 2020, 56% improvement from 507 GWh last year. Unit 2 was still under maintenance since October 2019. But the higher availability and average capacity of Unit 1 which was fully operational during the period more than offset the decline in Unit 2. Meanwhile, Units 3 and 4 generation for the first quarter of 2020 remained almost at the same level as last year. Consequently, total volume sold for the first quarter of 2020 grew by 8% to 692 GWh from 639 GWh last year. However, average selling prices of the power segment fell by 17% during the first three months of 2020. This is due to softer global coal prices and the Coronavirus pandemic which pulled down spot market prices. Sales to WESM constitutes 50% of the energy sales mix

#### **PROFITABILITY**

Consolidated net income after tax for the first quarter of 2020 dropped 43% to P1.2 billion from P2.1 billion last year. Net of eliminations, the coal segment generated a net income of P1.2 billion while Sem-Calaca (Units 1 and 2) and Southwest Luzon Power and Generation (Units 3 and 4) generated P0.1 billion net income and P0.2 billion net loss, respectively, for the power segment. As a result, net income contribution to the Parent Company fell by 42% from P1.2 billion to P688 million in the first three months of 2020. Excluding non-recurring items, SMPC's core income attributable to DMCI Holdings declined by 51% from P1.3 billion to P623 million.

For detailed information – refer to SMPC 17Q filed with SEC and PSE.

#### **DMCI HOMES**

Contribution of wholly owned subsidiary, DMCI Project Developer's Inc. (PDI) fell from P481 million net income for the first quarter of 2019 to a net loss of P682 million for the first quarter of 2020. Excluding the nonrecurring loss from the sales cancelations in its Davao property, core net loss amounted to P197 million for the first three months of 2020.

Revenues for the period amounted to P1.6 billion, a 63% dip from P4.4 billion last year following the reversal made due to sales cancelation. The timing of collections and lower accomplishment due to the ECQ also contributed to the slowdown in revenue recognition. Furthermore, the decline in revenues, primarily from the sales cancelation, coupled with the lower margins due to higher construction costs related to the dress-up of units completed in prior years resulted to a gross loss of P412 million for the first quarter of 2020 compared to the P1.3 billion gross profit last year.

Sales and reservations for the first three months of 2020 stood at P7.0 billion, 36% down from P11.1 billion last year due mainly to the timing of project launches. Project launches for the period were postponed due to the coronavirus pandemic.

On the other hand, capex disbursements grew by 68% to P6.2 billion from P3.7 billion last year. Of the amount spent in 2020, 54% went to development cost and the rest to land and asset acquisition.

#### **MAYNILAD**

Maynilad's water and sewer service revenue for the first three months of 2020 remained flat at P5.6 billion as the increase in residential demand at a lower average tariff offset the decline in commercial and industrial customers with the implementation of the Luzon-wide Enhanced Community Quarantine.

Average non-revenue water at district metered area (DMA) level improved from 27.98% in 2019 to 25.14% in 2020 as a result of the 1.7% decrease in water supply coupled with the 2.2% billed volume growth in the first quarter of 2020.

Cash operating expenses also remained flat at P1.7 billion during the first quarter of 2020. However, noncash operating expenses rose by 16% primarily driven by increases in amortization of intangible assets as a consequence of Maynilad's capital expenditure program.

As a result, Maynilad reported a net income of P1.6 billion in the first three months of 2020, 11% down from P1.8 billion last year. After adjustments at the consortium company level, the Company's equity in net earnings reported a 12% decline from P438 million in 2019 to P385 million in 2020. Excluding the share in non-recurring items, equity in net earnings contracted by 13% from P436 million to P379 million.

The review of the water concession contract is ongoing with the Asian Development Bank assisting the Government on the economic and financial aspects of the agreement.

#### D.M. CONSUNJI, INC.

Earnings from construction business for the first three months of 2020 amounted to P170 million, 53% down from P359 million last year.

Construction revenue from January to March slipped by 5% from P3.9 billion to P3.7 billion in 2020 as a result of the productivity loss due to the ECQ imposed by the Government. Furthermore, lower margins on certain projects and higher depreciation resulted to the 45% drop in gross profit to P347 million in the first quarter of 2020.

Order book (balance of work) at the end of March 2020 stood at P66.9 billion, 2% down from P68.2 billion at the close of 2019 following the realization of construction revenue for the period. Newly awarded project for the first quarter of 2020 pertains to the Candaba Viaduct of NLEX Corporation.

#### DMCI POWER (SPUG)

DMCI Power Corporation (DPC), a wholly-owned subsidiary, provides off-grid power to missionary areas through long-term power supply agreements with local electric cooperatives.

As of March 31, 2020, installed rated capacity in Masbate, Palawan and Mindoro totaled 91.61MW. The 15MW thermal plant in Masbate is expected to be operational during the year.

Sales volume for the first three months of 2020 in Masbate (28.54 GWh), Palawan (34.80 GWh) and Mindoro (11.98 GWh) totaled 75.32 GWh, a slight decline from last year's 75.73 GWh. The lower electricity dispatch in favor of hydropower plants in Oriental Mindoro during the first quarter offset the increase in power demand in Masbate and Palawan. On the other hand, average selling prices remained flat at P12.97/kWh. As a result, total off-grid generation revenue amounted to P977 million, nearly unchanged from P982 million last year. Meanwhile, higher income taxes during the period is due to the increase in profitability in Masbate and Palawan brought by higher power demand.

Consequently, net income contribution of the off-grid power segment for the first three months of 2020 amounted to P97 million, a 3% slide from P100 million last year.

#### **DMCI MINING**

The nickel and metals mining business is reported under DMCI Mining Corporation, a wholly-owned subsidiary of DMCI Holdings, Inc.

DMCI Mining Corporation delivered a net income contribution of P26 million for the first quarter of 2020, a 75% decline from P103 million last year.

Revenues for the first three months of 2020 rose by 5% to P527 million due to higher shipment. Nickel shipments for the year stood at 430 thousand wet metric tons (WMT), 27% up from last year's 338 thousand WMT due to the resumption of operations in Zambales Diversified Metals Corporation (ZDMC) by virtue of the Department of Environment and Natural Resources (DENR) Resolution dated September 2019. However, average selling price declined from P1,480 per WMT to P1,224 per WMT as a result of selling lower grade nickel during the period. Average ore grade of sold inventories stood at 1.32% in 2020 compared to 1.59% in 2019 as the Company took advantage of better market conditions to sell these low-grade nickel ore following Indonesian ore export ban.

Total company cash cost per WMT (under cost of sales and operating expenses) jumped to P832 per WMT in 2020 compared from P775 per WMT in 2019 due to higher taxes and licenses during the period.

The segment's total depletion, depreciation and amortization amounted to P93 million in the first three months of 2020, a 78% increase from P52 million in 2019 upon the resumption of mining operations in ZDMC.

#### **Explanation of movement in consolidated income statement accounts:**

#### Revenue

Consolidated revenue for the first three months of 2020 dropped by 28% from P19.7 billion to P14.1 billion following the reversal of revenues due to sales cancelation coupled with slower revenue recognition due to timing of collections and lower accomplishments in DMCI Homes. Lower coal and electricity prices also contributed to the decline in revenues for the period.

#### Cost of Sales and Services

Cost of sales and services for the first quarter of 2020 declined at a slower pace of 16% due to higher construction cost related to the dress-up of units completed in prior years in the real estate business.

#### **Operating Expenses**

Government royalties for the period amounted to P715 million, 31% down from P1.0 billion last year due to lower profitability of the coal business. Excluding government royalties, operating expenses incurred during the first three months of 2020 jumped by 6% to P2.0 billion due mainly to higher repairs and maintenance.

#### **Equity in Net Earnings**

Equity in net earnings of associates slipped by 12% as a result of lower income take up from Maynilad.

#### Finance Income

Consolidated finance income decreased by 18% due to lower interest rates on placements.

#### **Finance Cost**

Consolidated finance costs contracted by 26% due to lower borrowing rates.

#### Other Income-net

Other income increased by 50% due to realized gain on financial contract by SLPGC.

#### Provision for Income Tax

Net operating loss of DMCI Homes mainly accounted for the 146% drop in consolidated provision for income tax (both current and deferred) during the period.

#### II. CONSOLIDATED FINANCIAL CONDITION

#### March 31, 2020 (Unaudited) vs December 31, 2019 (Audited)

The Company's financial condition for the period improved as consolidated total assets amounted to P208 billion as of March 31, 2020, a 4% growth from December 31, 2019 balance. Meanwhile, consolidated total equity contracted by 7% to P95 billion after declaration of Parent dividends in March 2020.

Consolidated cash decreased by 3% from P21.6 billion in December 31, 2019 to P20.9 billion in March 31, 2020 due to lower operating cash flows and the capital expenditures which were partially offset by loan availment for the period.

Receivables rose by 15% from P16.3 billion to P18.7 billion in 2020 due mainly to the timing of collections in the real estate and construction businesses.

Contract assets (current and non-current) dropped by 15% due to the lower accomplishments in real estate and construction businesses.

Consolidated inventories jumped by 12% from P50.0 billion to P55.6 billion following the land acquisitions of the real estate business and higher spare parts inventory for the coal energy business.

Other current assets expanded by 21% to P8.8 billion due mainly to advances to suppliers for equipment and spare parts.

Investments in associates and joint ventures grew by 3% due mainly to income take-up from Maynilad.

Property, plant and equipment stood at P63.9 billion from P63.2 billion last year. The increase was attributed to capital expenditures which were offset by depreciation and depletion during the period.

Investment properties decreased by 2% due to depreciation for the period.

Right-of-use assets declined by 5% due to amortization for the period.

Other noncurrent assets slipped by 2% due to reclassification of cost to obtain contract of the real estate business to other current assets.

Accounts and other payables grew by 28% due mainly to the P6.4 billion Parent dividends declared in March 2020 and was paid in April 2020.

Contract liabilities (current and non-current) rose by 12% to P14.8 billion due mainly to excess of customer's deposit/billed accomplishments over progress of work.

From P46.9 billion, total debt (under short-term and long-term debt) jumped by 12% to P52.7 billion following net loan availments in the coal energy and real estate businesses during the period.

Liabilities for purchased land increased by 34% due to the acquisition of land for real estate development.

Deferred tax liabilities declined by 5% due to net operating loss carryover (NOLCO) of DMCI Homes during the period.

Consolidated retained earnings stood at P59.1 billion at the end of March 2020, 9% down from P64.9 billion at the close of 2019 after generation of P616 million net income and declaration of P6.4 billion Parent dividends.

Non-controlling interest slipped by 9% as a result of the non-controlling share in net income reduced by dividends to non-controlling interest of SMPC.

#### III. KEY PERFORMANCE INDICATORS

The Company and its Subsidiaries (the "Group") use the following key performance indicators to evaluate its performance:

- a) Segment Revenues
- b) Segment Net Income (after Noncontrolling Interests)
- c) Earnings Per Share
- d) Return on Common Equity
- e) Net Debt to Equity Ratio

#### **SEGMENT REVENUES**

	For the Period		Varia	nce
(in Php Millions)	2020	2019	Amount	%
SEMIRARA MINING AND POWER CORPORATION	P7,272	P9,738	(P2,466)	-25%
D.M. CONSUNJI, INC.	3,701	3,885	(184)	-5%
DMCI HOMES	1,646	4,438	(2,792)	-63%
DMCI POWER (SPUG)	977	982	(5)	0%
DMCI MINING	527	501	26	5%
PARENT & OTHERS	_	108	(108)	-100%
TOTAL REVENUE	P14,123	P19,652	(P5,529)	-28%

The initial indicator of the Company's gross business results is seen in the movements in the different business segment revenues. As shown above, consolidated revenue dropped by 28% mainly driven by the reversal of revenues due to sales cancelation coupled with slower revenue recognition in DMCI Homes, as well as lower coal and electricity prices for the period.

#### CONSOLIDATED NET INCOME AFTER NON-CONTROLLING INTERESTS

	For the Period		Varia	ance	
(in Php Millions)	2020	2019 Amount		%	
SEMIRARA MINING AND POWER CORPORATION	P623	P1,282	(P659)	-51%	
DMCI HOMES	(197)	481	(678)	-141%	
MAYNILAD	379	436	(57)	-13%	
D.M. CONSUNJI, INC.	170	359	(189)	-53%	
DMCI POWER (SPUG)	97	100	(3)	-3%	
DMCI MINING	26	103	(77)	-75%	
PARENT & OTHERS	(68)	69	(137)	-199%	
CORE NET INCOME	1,030	2,830	(1,800)	-64%	
NON-RECURRING ITEMS	(414)	(91)	(323)	-355%	
REPORTED NET INCOME	P616	P2,739	(P2,123)	-78%	

The net income (after non-controlling interest) of the Company have multiple drivers for growth from different business segments. For the first three months of 2020, weak performance of all its businesses resulted to the 78% decline in consolidated net income.

#### **EARNINGS PER SHARE**

Earnings per share (EPS) pertains to the company's income allocated to each outstanding share of common stock. It serves as an indicator of the company's profitability.

The Company's consolidated basic and diluted EPS was P0.05/share for the first three months ended March 31, 2020, a 78% drop from P0.21/share EPS year-on-year.

#### **RETURN ON COMMON EQUITY**

Return on common equity is defined as the amount of net income a company earns per amount of shareholders equity. It is one of the common metrics used by investor to determine how effectively their capital is being reinvested. It is arrived at by dividing the net income share of the parent company over the average parent equity. The Company's return on common equity stood at 1% and 3% for the first three months of 2020 and 2019, respectively.

#### **NET DEBT TO EQUITY RATIO**

As a stockholder/investor, financial position and stability would be an important aspect. The Company tests its solvency and leverage exposure through the net debt to equity ratio. This test indicates the Company's ownership of creditors vs. owners/investors. Net debt to equity ratio is computed by dividing the interest-bearing loans net of cash and cash equivalents over total equity.

Total borrowings stood at P52.7 billion from P46.9 billion last year, which resulted to a net debt to equity ratio of 0.33:1 as of March 31, 2020 and 0.25:1 as of December 31, 2019.

#### FINANCIAL SOUNDNESS RATIOS

	March 31, 2020	December 31, 2019
Current Ratio	1.80 times	2.18 times
Net Debt to Equity Ratio	0.33 times	0.25 times
Asset to Equity Ratio	2.18 times	1.95 times
	March 31, 2020	March 31, 2019
Return on Assets	1%	2%
Return on Common Equity	1%	3%
Interest Coverage Ratio	2 times	8 times
Gross Profit Margin	22%	33%
Net Profit Margin	8%	19%

#### PART II--OTHER INFORMATION

- 1. The Company's operation is a continuous process. It is not dependent on any cycle or season;
- 2. Economic and infrastructure developments in the country may affect construction business; Interest rate movements may affect the performance of the real estate industry; Mining activities are generally hinge on the commodities market and affected by weather conditions. Businesses not affected by known cycle, trends or uncertainties are power and water.
- 3. COVID-19 Pandemic
  - The COVID-19 containment measures and emergency powers declared by the Philippine government have resulted in work disruptions, lower demand and the extension on payment due dates in real estate, power and water businesses.
  - We are unable to determine at this time the full effect of the COVID-19 pandemic on our consolidated financial position, performance and cash flows given the country's gradual transition to the new normal. We will continue to monitor, assess and adapt to the situation as it stabilizes.
- 4. On March 5, 2020, the BOD of the Parent Company has declared cash dividends amounting P0.23 regular dividends per common share and P0.25 special dividends per common share for a total of P6.37 billion in favor of the stockholders of record as of March 23, 2020 and was paid on April 3, 2020.
- 5. There were no undisclosed material subsequent events and transferring of assets not in the normal course of business that have not been disclosed for the period that the company have knowledge of:
- 6. There are no material contingencies during the interim period; events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation has been disclosed in the notes to financial statements.
- 7. There are no material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.
- 8. Except for interest payments on loans, which the Company can fully service, the only significant commitment that would have a material impact on liquidity are construction guarantees. These are usually required from contractors in case of any damage / destruction to a completed project.
- 9. Any known trends or any known demands, commitments, events or uncertainties that will result in or that will have a material impact on the registrant's liquidity. None
- 10. The Group does not have any offering of rights, granting of stock options and corresponding plans therefore.
- 11. All necessary disclosures were made under SEC Form 17-C.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Regulation Code, the issuer has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Issuer DMCI Holdings, Inc.

Signature and Title Herbert M. Consunj

Executive Vice President & Chief Finance Officer

Signature and Title Brian T. Lin

Vice President & Senior Finance Officer

Date May 15, 2020

## UNAUDITED CONSOLIDATED STATEMENTS OF FINANCIAL POSITION (Amounts in Thousands)

	March 31, 2020 (Unaudited)	December 31, 2019 (Audited)
ASSETS	(Chaudreu)	(Mudicu)
Current Assets		
Cash and cash equivalents	P20,885,018	₽21,597,823
Receivables - net (Note 9)		16,259,523
Current portion of contract assets		14,013,673
Inventories		49,666,453
Other current assets		7,313,328
TotalCurrent Assets	114,727,337	108,850,800
Noncurrent Assets		
Contract asset - net of current portion	5 473 866	5,104,621
Investments in associates and joint ventures (Note 6)		15,214,358
Investment properties		141,927
Property, plant and equipment	,	63,216,452
Exploration and evaluation asset		226,319
Pension assets - net	· · · · · · · · · · · · · · · · · · ·	726,754
Deferred tax assets - net		1,114,735
Right-of-use assets		266,415
Other noncurrent assets	· · · · · · · · · · · · · · · · · · ·	5,924,620
Total Noncurrent Assets	Note 9) 18,656,706 20 20 20 20 20 20 20 20 20 20 20 20 20	91,936,201
		₽200,787,001
LIABILITIES AND EQUITY		
<b>Current Liabilities</b>		
Short-term debt		₽2,492,122
Current portion of liabilities for purchased land		673,025
Accounts and other payables	31,523,766	24,558,551
Current portion of contract liabilities and other customers'		
advances and deposits		10,369,033
Current portion of long-term debt	12,434,252	11,438,712
Income tax payable	342,572	342,820
Total Current Liabilities	63,657,236	49,874,263

(Forward)

	March 31, 2020	December 31, 2019
	(Unaudited)	(Audited)
Noncurrent Liabilities		
Contract liabilities - net of current portion	<b>P2,323,140</b>	₽2,789,396
Long-term debt - net of current portion	34,631,439	32,974,892
Liabilities for purchased land - net of current portion	1,306,328	1,223,138
Deferred tax liabilities - net	4,926,739	5,211,488
Pension liabilities - net	502,661	502,661
Other noncurrent liabilities	5,346,788	5,373,089
Total Noncurrent Liabilities	49,037,095	48,074,664
Total Lia bilities	112,694,331	97,948,927
<b>Equity</b> (Note 3) Equity attributable to equity holders of the Parent Company:		
Paid-in capital	17,949,868	17,949,868
Treasury shares - Preferred	(7,069)	(7,069)
Retained earnings	59,149,334	64,906,070
Premium on acquisition of non-controlling interests	(817,958)	(817,958)
Remeasurements on retirement plans - net of tax	344,568	344,568
Net accumulated unrealized gains on equity investments		
designated at FVOCI	91,459	91,459
Other equity	(63,291)	(63,291)
	76,646,911	82,403,647
Non-controlling interests	18,655,694	20,434,427
TotalEquity	95,302,605	102,838,074
	<b>P</b> 207,996,936	₽200,787,001

### UNAUDITED CONSOLIDATED STATEMENTS OF INCOME

For the Period and Quarter Ended March 31, 2020 and 2019 (Amounts in Thousands, except for Earnings Per Share figures)

	For the	period	For the q	uarter
	Jan to Mar 2020	Jan to Mar 2019	Jan to Mar 2020Ja	n to Mar 2019
REVENUE (Notes 4 and 8)				
Coalmining	₽5,071,738	₽6,986,275	₽5,071,738	₽6,986,275
Construction contracts	3,701,240	3,885,198	3,701,240	3,885,198
Electricity sales	3,177,595	3,733,774	3,177,595	3,733,774
Real estate sales	1,646,157	4,437,832	1,646,157	4,437,832
Nickel mining	526,549	501,119	526,549	501,119
Merchandise sales and others	_	107,627	_	107,627
	14,123,279	19,651,825	14,123,279	19,651,825
COSTS OF SALES AND SERVICES				
Coalmining	2,893,099	3,786,872	2,893,099	3,786,872
Construction contracts	3,354,016	3,250,286	3,354,016	3,250,286
Electricity sales	2,456,180	2,751,728	2,456,180	2,751,728
Realestate sales	2,058,526	3,129,632	2,058,526	3,129,632
Nickel mining	258,797	187,872	258,797	187,872
Merchandise sales and others	_	79,480	_	79,480
	11,020,618	13,185,870	11,020,618	13,185,870
GROSS PROFIT	3,102,661	6,465,955	3,102,661	6,465,955
OPERATING EXPENSES (Note 5)	2,728,791	2,935,966	2,728,791	2,935,966
	373,870	3,529,989	373,870	3,529,989
OTHER INCOME (EXPENSES) Equity in net earnings of associates (Note 6)	398,095	454,850	398,095	454,850
Finance income	172,601	210,735	172,601	210,735
Finance costs	(300,720)	(408,758)	(300,720)	(408,758)
Other income - net	359,279	239,661	359,279	239,661
INCOME BEFORE INCOME TAX	1,003,125	4,026,477	1,003,125	4,026,477
PROVISION FOR INCOME TAX	(150,803)	327,648	(150,803)	327,648
NET INCOME	₽1,153,928	£3,698,829	₽1,153,928	P3,698,829
NET INCOME ATTRIBUTABLE TO Equity holders of the Parent	D(1(.450	D2 520 050	D(4 ( 450	D2 520 050
Company (Note4)	₽616,450	₽2,738,850	₽616,450	₽2,738,850
Non-controlling interests	537,478	959,979	537,478	959,979
	₽1,153,928	₽3,698,829	₽1,153,928	₽3,698,829
EARNINGS PER SHARE ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENT COMPANY-BASIC AND DILUTED				
(Note 7)	₽0.05	₽0.21	₽0.05	₽0.21

## UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

For the Period and Quarter Ended March 31, 2020 and 2019 (Amounts in Thousands)

	For the	period	For the <b>q</b>	uarter
	Jan to Mar 2020	Jan to Mar 2019	Jan to Mar 2020Ja	an to Mar 2019
NET INCOME	COMPREHENSIVE INCOME SS)  De reclassified subsequently to it or loss In fair values of investments in y instruments designated at CI	£3,698,829		
OTHER COMPREHENSIVE INCOME (LOSS)				
Items to be reclassified subsequently to profit or loss				
Changes in fair values of investments in equity instruments designated at				
FVOĆI	_	_	_	_
	_	_	_	_
Items not to be reclassified to profit or loss in subsequent periods				
Remeasurement gains on retirement plans	_	_	_	_
Income tax effect	_	_	_	_
	_	_	_	_
OTHER COMPREHENSIVE INCOME	<del>-</del>	_	_	_
TOTAL COMPREHENSIVE INCOME	₽1,153,928	₽3,698,829	₽1,153,928	₽3,698,829
TOTAL COMPREHENSIVE INCOME ATTRIBUTABLE TO: Equity holders of the Parent				
Company (Note4)	₽616,450	₽2,738,850	<b>P</b> 616,450	£2,738,850
Non-controlling interests	537,478	959,979	537,478	959,979
	₽1,153,928	₽3,698,829	₽1,153,928	P3,698,829

## UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

For the Period Ended March 31, 2020 and 2019  $\,$ 

(Amounts in Thousands)

				At	tributable to Equi	ty Holders of the Pa	rent Company					
	Capital Stock	Additional Paid-in Capital	Total Paid-in Capital	Treasury Shares - Preferred	Unppropriated Retained Earnings	Premium on Acquisition of Non-controlling Interest	Remeasurements on Retirement Plans	Net Accumulated Unrealized Gain (Loss) on equity investments designated at FVOCI	Other Equity	Parent Equity	Non controlling Interests	Total Equity
					Fo	r the Period Ended	March 31, 2020					
Balances as of January 1, 2020	₽13,277,474	P4,672,394	₽17,949,868	( <b>P7,069</b> )	₽64,906,070	( <b>P</b> 817,958)	₽344,568	₽91,459	( <b>P</b> 63,291)	₽82,403,647	₽20,434,427	P102,838,074
Comprehensive income Net income Other comprehensive income	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	616,450				<u>-</u>	616,450	537,478	1,153,928
Total comprehensive income	_	_	_	_	616,450	_	_	_	_	616,450	537,478	1,153,928
Cash dividends declared	_	_	_	_	(6,373,186)	_	_	_	_	(6,373,186)	(2,316,211)	
Balances at March 31, 2020	₽13,277,474	P4,672,394	P17,949,868	( <b>P7</b> ,069)	P59,149,334	(P817,958)	P344,568	P91,459	(P63,291)	P76,646,911	P18,655,694	P95,302,605
					1	For the Period Ended	March 31, 2019					
Balances as of January 1, 2019	₽13,277,474	₽4,672,394	₽17,949,868	(P7,069)	₽60,746,125	( <del>P</del> 817,958)	P636,260	₽76,688	(£41,391)	₽78,542,523	₽18,536,936	₽97,079,459
Comprehensive income Net income Other comprehensive income		_ _	_	_ _ _	2,738,850	_ _ _		_ _ _		2,738,850	959,979	3,698,829
Total comprehensive income	_	=	_	-	2,738,850	_	-	_	-	2,738,850	959,979	3,698,829
Cash dividends declared	_	_	-	_	_	_	-	-	_		(2,321,622)	(2,321,622)
Balances at March 31, 2019	₽13,277,474	P4,672,394	₽17,949,868	(P7,069)	£63,484,975	( <del>P</del> 817,958)	P636,260	₽76,688	(P41,391)	₽81,281,373	₽17,175,293	£98,456,666

## CONSOLIDATED STATEMENTS OF CASH FLOWS

For the Period Ended March 31, 2020 and 2019 (Amounts in Thousands)

	$\mathbf{N}$	Iarch 31
	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES		
Income before income tax	₽1,003,125	₽4,026,477
Adjustments for:	,,	,,
Depreciation, depletion and amortization	2,038,390	2,129,082
Finance cost	300,720	408,758
Equity in net earnings of associates and joint ventures	(398,095)	(454,850)
Finance income	(172,601)	(210,735)
Net unrealized foreign exchange gain	(25,336)	(5,003)
Movement in net retirement asset	` ´ <u>-</u>	9,048
Operating income before changes in working capital	2,746,203	5,902,777
Decrease (increase) in:	, , , , , ,	- , ,
Receivables and contract assets	439,296	467,383
Inventories	(5,296,918)	(1,559,116)
Other current assets	(1,513,865)	(1,371,745)
Increase (decrease) in:		
Accounts and other payables	635,869	22,244
Contract liabilities and other customer advances and deposits	1,643,659	126,312
Liabilities for purchased land	647,618	246,823
Cash generated from operations	(698,138)	3,834,678
Interest received	172,601	210,735
Income taxes paid	(126,711)	(596,109)
Interest paid and capitalized as cost of inventory	(321,466)	(155,814)
Net cash provided by (used in) operating activities	(973,714)	3,293,490
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to:		
Property, plant and equipment	(2,902,702)	(2,336,472)
Investments in associates and joint ventures	(69,572)	(500,000)
Dividends received	_	1,260,586
Interest paid and capitalized as part of property, plant and		
equipment	(17,791)	_
Decrease (increase) in other noncurrent assets	110,709	(54,784)
Net cash used in investing activities	(2,879,356)	(1,630,670)

(Forward)

	March 31	
	2020	2019
CASH FLOWS FROM FINANCING ACTIVITIES		
Proceeds from:		
Long-term debt	<b>₽4,540,330</b>	₽3,317,485
Short-term debt	3,380,000	4,474,680
Payments of:		
Dividends to non-controlling interests	(2,303,471)	_
Long-term debt	(1,892,801)	(1,360,864)
Interest	(350,952)	(401,732)
Short-term debt	(231,876)	(5,849,361)
Decrease in other noncurrent liabilities	(26,301)	(34,931)
Net cash provided by financing activities	3,114,929	145,277
EFFECT OF EXCHANGE RATE CHANGES ON CASH AND		
CASH EQUIVALENTS	25,336	1,465
NET INCREASE (DECREASE) IN CASH AND CASH		
EQUIVALENTS	(712,805)	1,809,562
CASH AND CASH EQUIVALENTS AT BEGINNING OF		
PERIOD	21,597,823	15,481,964
CASH AND CASH EQUIVALENTS AT END OF PERIOD	₽20,885,018	₽17,291,526

# DMCI HOLDINGS, INC. AND SUBSIDIARIES

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# 1. Corporate Information

DMCI Holdings, Inc. (the Parent Company) was incorporated on March 8, 1995 with a corporate life of 50 years from and after the date of incorporation and is domiciled in the Philippines. The Parent Company's registered office address and principal place of business is at 3<sup>rd</sup> Floor, Dacon Building, 2281 Don Chino Roces Avenue, Makati City.

The Parent Company and its subsidiaries (collectively referred to herein as the Group) is primarily engaged in general construction, coal and power generation, real estate development, water concession, nickel mining and manufacturing.

The Parent Company's shares of stock are listed and are currently traded at the Philippine Stock Exchange (PSE).

The accompanying consolidated financial statements were approved and authorized for issue by the Board of Directors (BOD) on May 14, 2020.

# 2. Summary of Significant Accounting Policies

### **Basis of Preparation**

The interim unaudited condensed consolidated financial statements of the Group have been prepared in accordance with Philippine Accounting Standards (PAS) 34, *Interim Financial Reporting*. Accordingly, the unaudited condensed consolidated financial statements do not include all of the information and disclosures required in the annual audited financial statements, and should be read in conjunction with the Group's annual consolidated financial statements as at December 31, 2019.

The interim financial statements have been prepared using the historical cost basis, except for financial assets at fair value through profit or loss (FVPL) and at fair value through comprehensive income (FVOCI) financial assets that have been measured at fair value. The Group's functional and presentation currency is the Philippine Peso (P). All amounts are rounded to the nearest thousand (P000), unless otherwise indicated.

#### Statement of Compliance

The interim unaudited condensed consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRSs), which include availment of the relief granted by the Securities and Exchange Commission (SEC) under Memorandum Circular No. 14, Series of 2018, Memorandum Circular No. 3, Series of 2019 and Memorandum Circular No. 4, Series of 2020. PFRS include Philippine Financial Reporting Standards, Philippine Accounting Standards and Interpretations issued by Philippine Interpretations Committee (PIC).

### Basis of Consolidation

The interim unaudited condensed consolidated financial statements comprise the financial statements of the Group as of March 31, 2020 and December 31, 2019.

Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed of during the year are included or excluded in the consolidated inancial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e., existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee, including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control.

Profit or loss and each component of other comprehensive income (OCI) are attributed to the equity holders of the Parent Company and to the noncontrolling interests (NCI), even if this results in the NCI having a deficit balance. The consolidated financial statements are prepared using uniform accounting policies for like transactions and other similar events. When necessary, adjustments are made to the financial statements of subsidiaries to bring their accounting policies into line with the Group's accounting policies. All intra-group assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

A change in the ownership interest of a subsidiary, without loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any noncontrolling-interests and the cumulative translation differences recorded in equity.
- Recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss.
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnigns, as appropriate.

The consolidated financial statements include the financial statements of the Parent Company and the following subsidiaries (which are all incorporated in the Philippines). The voting rights held by the Group in these subsidiaries are in proportion of their ownership interest.

			2020			2019	
	Nature of Business	Diwast	Indirect	Effective	Direct	Indinat	Effective
	Nature of Business	Direct	mairect	(In perce		Indirect	Interest
General Construction:				<b>T</b>			
D.M. Consunji, Inc. (DMCI) Beta Electromechanical Corporation	General Construction	100.00	-	100.00	100.00	-	100.00
(Beta Electric) <sup>1</sup> Raco Haven Automation Philippines, Inc.	General Construction	-	53.95	53.95	_	53.95	53.95
(Raco) <sup>1</sup> Oriken Dynamix Company, Inc. (Oriken) <sup>1</sup>	Non- operational Non- operational	_	50.14 89.00	50.14 89.00	_	50.14 89.00	50.14 89.00
DMCI Technical Training Center (DMCI Training) 1	Services	-	100.00	100.00	-	100.00	100.00
Bulakan North Gateway Holdings Inc. (Bulakan North) <sup>1</sup>	Services	-	100.00	100.00	-	100.00	100.00
Real Estate:							
	Real Estate	100.00		100.00	100.00		100.00
DMCI Project Developers, Inc. (PDI)  DMCI-PDI Hotels, Inc. (PDI Hotels) <sup>2</sup> DMCI Homes Property Management	Developer Hotel Operator	100.00	100.00	100.00 100.00	100.00	100.00	100.00 100.00
Corporation (DPMC) <sup>2</sup> Zenith Mobility Solutions Services, Inc. <sup>2</sup>	Property Management Services	_	100.00 51.00	100.00 51.00	_	100.00 51.00	100.00 51.00
Riviera Land Corporation (Riviera) <sup>2</sup>	Real Estate Developer	_	100.00	100.00	_	100.00	100.00
Hampstead Gardens Corporation	Real Estate						
(Hampstead) <sup>2*</sup>	Developer	_	100.00	100.00	_	100.00	100.00
DMCI Homes, Inc. (DMCI Homes) <sup>2*</sup>	Marketing Arm	_	100.00	100.00	_	100.00	100.00
<u>Coal Mining:</u> Semirara Mining and Power Corporation							
(SMPC) On-Grid Power:	Mining	56.65	_	56.65	56.65	_	56.65
Sem-Calaca Power Corporation (SCPC) <sup>3</sup> Southwest Luzon Power Generation	Power Generation	-	56.65	56.65	_	56.65	56.65
Corporation (SLPGC) <sup>3</sup>	Power Generation	_	56.65	56.65	_	56.65	56.65
Sem-Calaca RES Corporation (SCRC) <sup>3</sup> SEM-Cal Industrial Park Developers, Inc.	Retail	_	56.65	56.65	-	56.65	56.65
(SIPDI) <sup>3</sup> Semirara Energy Utilities, Inc. (SEUI) <sup>3</sup>	Non-operational Non-operational	_	56.65 56.65	56.65 56.65	_	56.65 56.65	56.65 56.65
Southeast Luzon Power Generation	Non-operational	_	56.65	56.65		56.65	56.65
Corporation (SeLPGC) <sup>3</sup>	Non-operational	_			_		
Semirara Claystone, Inc. (SCI) <sup>3</sup>	Non-operational	-	56.65	56.65	_	56.65	56.65
Off-Grid Power:  DMCI Power Corporation (DPC)  DMCI Moskete Power Corporation	Power Generation	100.00	-	100.00	100.00	-	100.00
DMCI Masbate Power Corporation (DMCI Masbate) 4	Power Generation	-	100.00	100.00	_	100.00	100.00
Nickel Mining:							
DMCI Mining Corporation (DMC)	Mining	100.00	_ 74.00	100.00	100.00	74.00	100.00
Berong Nickel Corporation (BNC) <sup>5</sup> Ulugan Resouces Holdings, Inc. (URHI) <sup>5</sup>	Mining Holding Company	_	74.80 30.00	74.80 30.00	_	74.80 30.00	74.80 30.00
Ulugan Nickel Corporation (UNC) <sup>5</sup> Nickeline Resources Holdings, Inc.	Holding Company	-	58.00	58.00	-	58.00	58.00
(NRHI) <sup>5</sup>	Holding Company	-	58.00	58.00	_	58.00	58.00
TMM Management, Inc. (TMM) <sup>5</sup> Zambales Diversified Metals Corporation	Services	-	40.00	40.00	-	40.00	40.00
(ZDMC) <sup>5</sup> Zambales Chromite Mining Company Inc. (ZCMC) <sup>5</sup>	Mining Non-operational	_	100.00	100.00	_	100.00	100.00
Fil-Asian Strategic Resources & Properties Corporation (FASRPC) 5	Non-operational  Non-operational	_	100.00	100.00 100.00	_	100.00	100.00
Corporation (PASKEC)	rvon-operational	_	100.00	100.00	_	100.00	100.00

(Forward)

			2020			2019	
				Effective			Effective
	Nature of Business	Direct	Indirect	Interest	Direct	Indirect	Interest
				(In perce	ntage)		
Montague Resources Philippines							
Corporation (MRPC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00
Montemina Resources Corporation (MRC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00
Mt. Lanat Metals Corporation (MLMC) 5	Non-operational	_	100.00	100.00	_	100.00	100.00
Fil-Euro Asia Nickel Corporation							
(FEANC) <sup>5</sup>	Non-operational	-	100.00	100.00	_	100.00	100.00
Heraan Holdings, Inc. (HHI) 5	Holding Company	_	100.00	100.00	_	100.00	100.00
Zambales Nickel Processing Corporation							
(ZNPC) <sup>5</sup>	Non-operational	_	100.00	100.00	_	100.00	100.00
Zamnorth Holdings Corporation (ZHC) 5	Holding Company	_	100.00	100.00	_	100.00	100.00
ZDMC Holdings Corporation (ZDMCHC) <sup>5</sup>	Holding Company	_	100.00	100.00	_	100.00	100.00
Semirara Cement Corporation (SemCem) Wire Rope Corporation of the Philippines	Non-operational	100.00	-	100.00	100.00	-	100.00
(Wire Rope)	Manufacturing	45.68	16.02	61.70	45.68	16.02	61.70

<sup>\*</sup>Liquidating as of December 31, 2019

# Noncontrolling Interests

Noncontrolling interests represent the portion of profit or loss and net assets not owned, directly or indirectly, by the Group.

Noncontrolling interests are presented separately in the consolidated statement of income, consolidated statement of comprehensive income, and within equity in the consolidated statement of financial position, separately from parent shareholder's equity. Any losses applicable to the noncontrolling interests are allocated against the interests of the noncontrolling interest even if this results to the noncontrolling interest having a deficit balance. The acquisition of an additional ownership interest in a subsidiary without a change of control is accounted for as an equity transaction. Any excess or deficit of consideration paid over the carrying amount of the noncontrolling interest is recognized in equity of the parent in transactions where the noncontrolling interest are acquired or sold without loss of control.

The proportion of ownership interest held by noncontrolling interests on the consolidated subsidiaries are presented below. The voting rights held by the Group in these subsidiaries are in proportion of their ownership interest.

	Percentage	
	2020	2019
Beta Electromechanical Corporation (Beta Electromechanical)	46.05	46.05
Raco Haven Automation Philippines, Inc. (Raco)	49.86	49.86
Oriken Dynamix Company, Inc. (Oriken)	11.00	11.00
Zenith Mobility Solutions Services, Inc.	49.00	49.00
Semirara Mining and Power Corporation (SMPC)	43.35	43.35
Sem-Calaca Power Corporation (SCPC)	43.35	43.35
Southwest Luzon Power Generation Corporation (SLPGC)	43.35	43.35
Sem-Calaca RES Corporation (SCRC)	43.35	43.35
SEM-Cal Industrial Park Developers, Inc. (SIPDI)	43.35	43.35
Semirara Energy Utilities, Inc. (SEUI)	43.35	43.35
Southeast Luzon Power Generation Corporation (SeLPGC)	43.35	43.35
Semirara Claystone, Inc. (SCI)	43.35	43.35
Berong Nickel Corporation (BNC)	25.20	25.20

<sup>&</sup>lt;sup>1</sup> DMCI's subsidiaries. Bulakan North was incorporated on October 10, 2019 and has not yet started commercial operations.

<sup>&</sup>lt;sup>2</sup> PDI's subsidiaries

<sup>&</sup>lt;sup>3</sup> SMPC's subsidiaries

<sup>&</sup>lt;sup>4</sup> DPC's subsidiaries

<sup>&</sup>lt;sup>5</sup> DMC's subsidiaries

<sup>&</sup>lt;sup>5</sup> DMC's subsidiaries

	Percentage	
	2020	2019
Ulugan Resouces Holdings, Inc. (URHI)	70.00	70.00
Ulugan Nickel Corporation (UNC)	42.00	42.00
Nickeline Resources Holdings, Inc. (NRHI)	42.00	42.00
TMM Management, Inc. (TMM)	60.00	60.00
Wire Rope Corporation of the Philippines (Wire Rope)	38.30	38.30

## Changes in Accounting Policies and Disclosures

The accounting policies adopted in the preparation of the Group's consolidated financial statements are consistent with those of the previous financial year, except for the adoption of the following new accounting pronouncements which became effective January 1, 2019.

• Amendments to PFRS 9, *Prepayment Features with Negative Compensation*Under PFRS 9, a debt instrument can be measured at amortized cost or FVOCI, provided that the contractual cash flows are 'solely payments of principal and interest on the principal amount outstanding' (the SPPI criterion) and the instrument is held within the appropriate business model for that classification. The amendments to PFRS 9 clarify that a financial asset passes the SPPI criterion regardless of the event or circumstance that causes the early termination of the contract and irrespective of which party pays or receives reasonable compensation for the early termination of the contract. The amendments should be applied retrospectively and are effective from January 1, 2019, with earlier application permitted.

These amendments have no impact to the consolidated financial statements of the Group.

### • PFRS 16, *Leases*

PFRS 16 supersedes PAS 17, Leases, Philippine Interpretation IFRIC 4, *Determining whether an Arrangement contains a Lease*, Philippine Interpretation SIC-15, *Operating Leases-Incentives* and Philippine Interpretation SIC-27, *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. The standard sets out the principles for the recognition, measurement, presentation and disclosure of leases and requires lessees to recognize most leases on the consolidated statement of financial position.

Lessor accounting under PFRS 16 is substantially unchanged from today's accounting under PAS 17. Lessors will continue to classify all leases using the same classification principle as in PAS 17 and distinguish between two types of leases: operating and finance leases. PFRS 16 did not have an impact for leases where the Group is the lessor.

The Group adopted PFRS 16 using the modified retrospective approach upon adoption of PFRS 16 in 2019 and elected to apply the standard to contracts that were previously identified as leases applying PAS 17 and Philippine Interpretation IFRIC-4. The Group will therefore not apply the standard to contracts that were not previously identified as containing a lease applying PAS 17 and Philippine Interpretation IFRIC-4.

The Group also applied the available practical expedients wherein it:

- Used a single discount rate to a portfolio of leases with reasonably similar characteristics
- Applied the short-term leases exemptions to leases with lease term that ends within 12 months of the date of initial application
- Used hindsight in determining the lease term where the contract contained options to extend or terminate the lease

Before the adoption of PFRS 16, the Group classified each of its leases (as lessee) at the inception date as either a finance lease or an operating lease. Upon adoption of PFRS 16, the Group applied a single recognition and measurement approach for all leases, except for short-term leases.

Leases previously accounted for as operating leases

The Group recognized right-of-use assets and lease liabilities for those leases previously classified as operating leases, except for short-term leases. The right-of-use assets were recognized based on the amount equal to the lease liabilities, adjusted for any related prepaid lease payments previously recognized. Lease liabilities were recognized based on the present value of the remaining lease payments, discounted using the incremental borrowing rates at the date of initial application.

- Amendments to PAS 19, *Employee Benefits, Plan Amendment, Curtailment or Settlement* The amendments to PAS 19 address the accounting when a plan amendment, curtailment or settlement occurs during a reporting period. The amendments specify that when a plan amendment, curtailment or settlement occurs during the annual reporting period, an entity is required to:
  - a. Determine current service cost for the remainder of the period after the plan amendment, curtailment or settlement, using the actuarial assumptions used to remeasure the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event.
  - b. Determine net interest for the remainder of the period after the plan amendment, curtailment or settlement using: the net defined benefit liability (asset) reflecting the benefits offered under the plan and the plan assets after that event; and the discount rate used to remeasure that net defined benefit liability (asset).

The amendments also clarify that an entity first determines any past service cost, or a gain or loss on settlement, without considering the effect of the asset ceiling. This amount is recognized in profit or loss. An entity then determines the effect of the asset ceiling after the plan amendment, curtailment or settlement. Any change in that effect, excluding amounts included in the net interest, is recognized in other comprehensive income.

The amendments apply to plan amendments, curtailments, or settlements occurring on or after the beginning of the first annual reporting period that begins on or after January 1, 2019, with early application permitted. These amendments will apply only to any future plan amendments, curtailments, or settlements of the Group.

• Amendments to PAS 28, Long-term Interests in Associates and Joint Ventures

The amendments clarify that an entity applies PFRS 9 to long-term interests in an associate or
joint venture to which the equity method is not applied but that, in substance, form part of the net
investment in the associate or joint venture (long-term interests). This clarification is relevant
because it implies that the expected credit loss model in PFRS 9 applies to such long-term
interests.

The amendments also clarified that, in applying PFRS 9, an entity does not take account of any losses of the associate or joint venture, or any impairment losses on the net investment, recognized as adjustments to the net investment in the associate or joint venture that arise from applying PAS 28, *Investments in Associates and Joint Ventures*.

The amendments should be applied retrospectively and are effective from January 1, 2019, with early application permitted. Since the Group currently does not have such long-term interests in its associate and joint venture, the amendments did not have an impact on the consolidated financial statements.

• Philippine Interpretation IFRIC 23, *Uncertainty over Income Tax Treatments*The Interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments.

The Interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately;
- The assumptions an entity makes about the examination of tax treatments by taxation authorities:
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates; and,
- How an entity considers changes in facts and circumstances.

The Group determines whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments and uses the approach that better predicts the resolution of the uncertainty.

The Group applies significant judgment in identifying uncertainties over income tax treatments. Upon adoption of the Interpretation, the Group considered whether it has any uncertain tax positions. The Group determined that it is probable that its tax treatments will be accepted by the taxation authorities. The adoption of the Interpretation did not have a significant on the consolidated financial statements of the Group.

# Annual Improvements to PFRSs 2015-2017 Cycle

- Amendments to PFRS 3, Business Combinations, and PFRS 11, Joint Arrangements, Previously Held Interest in a Joint Operation
- Amendments to PAS 12, Income Tax Consequences of Payments on Financial Instruments Classified as Equity
- Amendments to PAS 23, Borrowing Costs, Borrowing Costs Eligible for Capitalization

The above amendments did not have an impact on the Group's consolidated financial statements.

#### Standards Issued But Not Yet Effective

Pronouncements issued but not yet effective are listed below. Unless otherwise indicated, the Group does not expect that the future adoption of the said pronouncements will have a significant impact on its consolidated financial statements. The Group intends to adopt the following pronouncements when they become effective.

• Amendments to PFRS 3, Definition of a Business

The amendments to PFRS 3 clarify the minimum requirements to be a business, remove the assessment of a market participant's ability to replace missing elements, and narrow the definition of outputs. The amendments also add guidance to assess whether an acquired process is substantive and add illustrative examples. An optional fair value concentration test is introduced which permits a simplified assessment of whether an acquired set of activities and assets is not a business.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted. These amendments will apply on future business combinations of the Group.

• Amendments to PAS 1, Presentation of Financial Statements, and PAS 8, Accounting Policies, Changes in Accounting Estimates and Errors, Definition of Material

The amendments refine the definition of material in PAS 1 and align the definitions used across PFRSs and other pronouncements. They are intended to improve the understanding of the existing requirements rather than to significantly impact an entity's materiality judgements.

An entity applies those amendments prospectively for annual reporting periods beginning on or after January 1, 2020, with earlier application permitted. The Group does not expect the amendments to have significant impact to the consolidated financial statements.

### Deferred effectivity

• Amendments to PFRS 10, Consolidated Financial Statements and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

The amendments address the conflict between PFRS 10 and PAS 28 in dealing with the loss of control of a subsidiary that is sold or contributed to an associate or joint venture. The amendments clarify that a full gain or loss is recognized when a transfer to an associate or joint venture involves a business as defined in PFRS 3, Business Combinations. Any gain or loss resulting from the sale or contribution of assets that does not constitute a business, however, is recognized only to the extent of unrelated investors' interests in the associate or joint venture.

On January 13, 2016, the Financial Reporting Standards Council deferred the original effective date of January 1, 2016 of the said amendments until the International Accounting Standards Board (IASB) completes its broader review of the research project on equity accounting that may result in the simplification of accounting for such transactions and of other aspects of accounting for associates and joint ventures.

The Group is currently assessing the impact of adopting these amendments.

• PIC updates on PFRS 15 implementation issues
On August 27, 2019, the real estate industry sent a position paper to PIC requesting the latter to revisit its position on certain issues relating to the adoption of PFRS 15 and some other industry issues. In line with this, the PIC issued two (2) response letters to the industry dated September 13 and 27, 2019. While the PIC finalizes its position on the matters raised by the

industry, PIC has provided the following options for accounting treatment or financial statement presentation on the following:

- Conclusion of PIC Q&A 2018-12H, Accounting for Common Usage Service Area
  (CUSA), recommends the industry to consider an alternative presentation wherein CUSA
  may be presented outside of topline revenues if these are not considered as main source of
  revenue and are not material. This is not applicable to the Group as the entity does not
  earn revenues from CUSA.
- March 2019 IFRIC Agenda Decision on Over Time Transfer of Constructed Goods (PAS 23, Borrowing Cost) for the Real Estate Industry
  In March 2019, the IFRIC issued an Agenda Decision clarifying the criteria for the capitalization of borrowing costs in relation to the construction of residential multi-unit real estate development which are sold to customers prior to the start of construction or completion of the development.

Paragraph 8 of PAS 23 allows the capitalization of borrowing costs that are directly attributable to the acquisition, construction or production of a qualifying asset. Paragraph 5 of PAS 23 defines a qualifying asset as an asset that takes a substantial period of time to get ready for its intended use or sale. The IFRIC Agenda Decision clarified that the related assets namely, installment contracts receivable, contract asset or inventory, are not considered qualifying assets and therefore the corresponding borrowing cost may not be capitalized.

On February 11, 2020, the Philippine SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the real estate industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until December 31, 2020. Effective January 1, 2021, real estate companies shall adopt the IFRIC Agenda Decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full with the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the notes to the consolidated financial statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC agenda decision been adopted.

The Group opted to avail of the relief as provided by the SEC. Had the Group adopted the IFRIC agenda decision, borrowing costs capitalized to real estate inventories related to projects with preselling activities should have been expensed out in the period incurred. This adjustment should have been applied retrospectively and would have resulted to restatement of prior year financial statements. A restatement would have impacted interest expense, cost of real estate sales, provision for deferred income tax, real estate inventories, deferred tax liability and opening balance of retained earnings.

# 3. Equity

#### Capital Stock

As of March 31, 2020 and December 31, 2019, the Parent Company's capital stock consists of:

	No. of shares
Common stock, P1 par value	19,900,000,000
Preferred stock - P1 par value	100,000,000
Outstanding capital stock	
	No. of shares
Common shares	13,277,470,000
Preferred shares	3,780
Less: treasury shares	2,820
	960

The preferred stock is redeemable, convertible, non-voting, non-participating and cumulative with par value of \$\mathbb{P}\$1.00 per share. The preferred shareholders' right of converting the preferred shares to common shares expired in March 2002.

On October 1, 2018, the Board authorized the Parent Company to make an offer (the "Redemption Offer") to the outstanding preferred shareholders for the Parent Company to acquire the remaining outstanding 3,780 preferred shares at the purchase price of \$\mathbb{P}2,500\$ per preferred share from October 8 to November 29, 2018. The Redemption Offer is intended to provide the preferred shareholders a final chance to divest of their preferred shares in view of their previous inability to avail of the Exchange Offer in 2002. On November 29, 2018, the Parent Company has redeemed a total of 2,820 preferred shares for a total cost of \$\mathbb{P}7.07\$ million.

On May 21, 2019, the Stockholders approved the amendment of Articles of Incorporation to increase the Par Value of Preferred Shares from P1.00 to P1,000 per Preferred Share.

#### Retained Earnings

On March 5, 2020, the BOD approved the declaration of (1) *regular cash dividends* in the amount of P0.23 per common share or a total of P3,053.82 million; and (2) *special cash dividends* of P0.25 per common share or a total of P3,319.37 million, or a grand total of P6,373.19 million out of the unrestricted retained earnings of the Parent Company as of February 29, 2020, in favor of the common stockholders of record as of March 23, 2020, and was paid on April 3, 2020.

On April 10, 2019, the BOD approved the declaration of (1) regular cash dividends in the amount of P0.28 per common share or a total of P3,717.69 million; and (2) special cash dividends of P0.20 per common share or a total of P2,655.49 million, or a grand total of P6,373.19 million out of the unrestricted retained earnings of the Parent Company as of March 5, 2019, in favor of the common stockholders of record as of April 29, 2019, and was paid on May 10, 2019.

#### Capital Management

The primary objective of the Group's capital management strategy is to ensure that it maintains a strong credit rating and healthy capital ratios in order to support its business and maximize shareholder value.

The Group manages its capital structure and makes adjustments to it, in light of changes in economic conditions. To maintain or adjust the capital structure, the Group may adjust the dividend payment to shareholders or issue new shares. There were no changes made in the Group's capital management objectives, policies or processes. The Group considers total equity attributable to equity holders of the Parent Company less net accumulated unrealized gain or loss on equity investments designated at FVOCI as capital.

The Group is not subject to any externally imposed capital requirements.

# 4. Business Segments

The following tables present the net income of the specific business segments for the period ended March 31, 2020 and 2019:

# Segment Revenues

	For the period		Varian	ce
(in PHP Millions)	<b>March 2020</b> March 2019		Amount	%
Semirara Mining and Power Corporation	₽7,272	₽9,738	(P2,466)	-25%
D.M. Consunji, Inc.	3,701	3,885	(184)	-5%
DMCI Homes	1,646	4,438	(2,792)	-63%
DMCI Power (SPUG)	977	982	(5)	0%
DMCI Mining	527	501	26	5%
Parent and others	_	108	(108)	-100%
	₽14,123	₽19,652	( <b>P</b> 5,529)	-28%

### Net income after non-controlling interests

	For the period		Varian	ce
(in PHP Millions)	March 2020 M	Iarch 2019	Amount	%
Semirara Mining and Power Corporation	₽623	₽1,282	(P659)	-51%
DMCI Homes	<b>(197)</b>	481	(678)	-141%
Maynilad	379	436	(57)	-13%
D.M. Consunji, Inc.	170	359	(189)	-53%
DMCI Power (SPUG)	97	100	(3)	-3%
DMCI Mining	26	103	(77)	-75%
Parent and others	(68)	69	(137)	-199%
Core net income	1,030	2,830	(1,800)	-64%
Non-recurring items	(414)	(91)	(323)	-355%
	<b>P</b> 616	₽2,739	(£2,123)	-78%

# 5. Operating Expenses

The following tables present the consolidated operating expenses for the period ended March 31, 2020 and 2019:

	2020	2019
Government share	₽715,266	₽1,041,029
Taxes and licenses	458,272	393,782
Salaries, wages and employee benefits	405,704	380,154
Repairs and maintenance	357,601	174,885
Outside services	178,647	209,786
Advertising and marketing	114,078	177,283
Depreciation, depletion and amortization	68,257	234,253
Insurance	58,182	70,884
Communication, light and water	30,582	34,528
Transportation and travel	29,082	33,306
Entertainment, amusement and recreation	24,231	34,959
Association dues	21,877	11,522
Rent	21,598	15,143
Supplies	24,383	49,479
Miscellaneous expense	221,031	74,973
	₽2,728,791	₽2,935,966

# 6. Summarized Financial Information of Interests in Related Entities

Financial information as of and for the period ended March 31, 2020 and December 31, 2019 on the Group's subsidiary with material non-controlling interest (NCI) follows:

Semirara Mining and Power Corporation and Subsidiaries (SMPC)

	March 31,	December 31,
(in millions)	2020	2019
Statements of Financial Position		_
Current assets	<b>P21,316</b>	₽21,603
Noncurrent assets	50,638	50,606
Current liabilities	16,583	13,995
Noncurrent liabilities	15,257	13,978
Equity	40,114	44,236
(in millions)	March 31, 2020	March 31, 2019
Statements of Comprehensive Income		
Revenue	₽7,272	₽9,738
Net income	1,192	2,093
Other comprehensive income	_	_
Total comprehensive income	1,192	2,093

Financial information as of and for the period ended March 31, 2020 and December 31, 2019 on the Group's material interest in associate follows:

Maynilad Water Holdings Company, Inc. and Subsidiaries

	March 31,	December 31,
(in millions)	2020	2019
<b>Statements of Financial Position</b>		_
Current assets	₽17,236	₽16,175
Noncurrent assets	115,783	114,399
Current liabilities	21,448	20,672
Noncurrent liabilities	50,949	50,789
Equity	60,622	59,113
	March 31,	March 31,
(in millions)	2020	2019
<b>Statements of Comprehensive Income</b>		_
Revenue	₽5,712	₽5,686
Net income	1,415	1,612
Other comprehensive income	_	_
Total comprehensive income	1,415	1,612

Investment in Maynilad Water Holdings Company, Inc. (MWHCI) is accounted for using the equity method. For the period ended March 31, 2020 and 2019, the Company received dividends from MWHCI amounting to nil and \$\mathbb{P}\$1,260.59 million, respectively. Equity in net earnings in the three months ended amounted to \$\mathbb{P}\$384.70 million in 2020 and \$\mathbb{P}\$438.32 million in 2019.

Financial information as of and for the period ended March 31, 2020 and December 31, 2019 on the Group's immaterial interest in associate follows:

#### Subic Water

On January 22, 1997, PDI subscribed to 3.26 million shares at the par value of ₱10 per share for an aggregate value of ₱32.62 million in Subic Water, a joint venture company among Subic Bay Metropolitan Authority (SBMA), a government-owned corporation, Olongapo City Water District, and Cascal Services Limited (a company organized under the laws of England).

The Group owns a total of 30% of Subic Water's outstanding capital stock after the sale of 10% share to the City of Olongapo on March 23, 2016.

The investment in Subic Water is accounted for as an investment in an associate using the equity method. The carrying amount of the investment in associate amounted to \$\mathbb{P}322.87\$ million and \$\mathbb{P}309.48\$ million as of March 31, 2020 and December 31, 2019, respectively. The unaudited share in net earnings amounted to \$\mathbb{P}13.39\$ million and \$\mathbb{P}16.53\$ million for the period ended March 31, 2020 and 2019, respectively.

## RLC DMCI Property Ventures Inc.

In March 2019, the RLC DMCI Property Ventures Inc., a joint venture agreement with Robinsons Land Corporation, was incorporated to purchase, acquire and develop into a residential condominium project a portion of the parcels of land situated in Las Pinas City with an area of fourteen thousand four hundred ninety-two (14,492) square meters or less. Initial capitalization to the joint venture from DMCI PDI amounted to \$\text{P}500\$ million. The carrying amount of the investment amounted to \$\text{P}498.64\$ million as of March 31, 2020 and December 31, 2019.

# 7. Earnings Per Share

The following table presents information necessary to calculate basic and diluted earnings per share on net income attributable to equity holders of the Parent Company (in thousands except basic earnings per share):

## Basic/diluted earnings per share

	For the	For the <b>F</b>	For 1st Quarter	For 1st Quarter
	period (2020)	period (2019)	(2020)	(2019)
Net income attributable to equity holders of Parent Company Divided by weighted average number of common	<b>P</b> 616,450	₽2,738,850	<b>P</b> 616,450	₽2,738,850
shares	13,277,470	13,277,470	13,277,470	13,277,470
Basic and diluted earnings				
per share	₽0.05	₽0.21	₽0.05	₽0.21

### 8. Related Party Transactions

Related parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making the financial and operating decisions. Parties are also considered to be related if they are subject to common control or common significant influence. Related parties may be individuals or corporate entities.

Transactions entered into by the Group with related parties are at arm's length and have terms similar to the transactions entered into with third parties. In the regular course of business, the Group's significant transactions with related parties include the following:

- a. Comprehensive surety, corporate and letters of guarantee issued by the Group for various credit facilities granted to and for full performance of certain obligations by certain related parties.
- b. Certain assets of the Group, associates and other related parties were placed under accommodation mortgages to secure the indebtedness of the Group, its associates and other related parties.
- c. Engineering and construction works of the water business is contracted to the construction segment of the Group. These projects are bid out to various contractors and are awarded on arm's length transactions. Booked revenues from these contracts amounted to \$\mathbb{P}114\$ million and \$\mathbb{P}223\$ million for the period ended March 31, 2020 and 2019, respectively.
- d. An affiliate had transactions with the Group for services rendered relating to the Group's coal operations. These include services for the confirmatory drilling for coal reserve and evaluation of identified potential areas, exploratory drilling of other minerals within the Island, dewatering well drilling along the mine and fresh water well drilling for industrial and domestic supply under an

agreement.

The affiliate also provides to the group marine vessels for use in the delivery of coal to its various customers. The coal freight billing is on a per metric ton basis plus demurrage charges when delay will be incurred in the loading and unloading of coal cargoes.

e. An affiliate of the Group transports visitors and employees from point to point in relation to the Group's ordinary course of business and vice versa and bills the related party for the utilization costs of the aircrafts.

## 9. Financial Risk Management Objectives and Policies

The Group's principal financial instruments comprise interest-bearing loans and borrowings. The main purpose of these financial instruments is to raise financing for its operations and capital expenditures. The Group has various other financial assets and liabilities, such as receivables and payables which arise directly from its operations.

The main risks arising from the use of financial instruments are liquidity risk, market risk and credit risk. The Group's BOD reviews and approves policies for managing each of these risks and they are summarized below.

#### a. Liquidity Risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial liabilities. The Group seeks to manage its liquidity profile to be able to service its maturing debts and to finance capital requirements. The Group maintains a level of cash and cash equivalents deemed sufficient to finance operations.

A significant part of the Group's financial assets that are held to meet the cash outflows include cash equivalents and accounts receivables. Although accounts receivables are contractually collectible on a short-term basis, the Group expects continuous cash inflows. In addition, although the Group's short-term deposits are collectible at a short notice, the deposit base is stable over the long term as deposit rollovers and new deposits can offset cash outflows.

Moreover, the Group considers the following as mitigating factors for liquidity risk:

- It has available lines of credit that it can access to answer anticipated shortfall in sales and
  collection of receivables resulting from timing differences in programmed inflows and
  outflows.
- It has very diverse funding sources.
- It has internal control processes and contingency plans for managing liquidity risk. Cash flow reports and forecasts are reviewed on a weekly basis in order to quickly address liquidity concerns. Outstanding trade receivables are closely monitored to avoid past due collectibles.
- The Group regularly evaluates its projected and actual cash flows. It also continuously assesses conditions in the financial markets for opportunities to pursue fund-raising activities. Fund-raising activities may include bank loans and capital market issues both on-shore and off-shore which is included in the Group's corporate planning for liquidity management.

#### b. Market Risk

Market risk is the risk of loss to future earnings, to fair values or to future cash flows that may result from changes in the price of a financial instrument. The value of a financial instrument may

change as a result of changes in equity prices, market prices, interest rates and foreign currency exchange rates.

The sensitivity analyses have been prepared on the following bases:

- Equity price risk movements in equity indices
- Market price risk movements in one-year historical coal and nickel prices
- Interest rate risk market interest rate on unsecured bank loans
- Foreign currency risk yearly movement in the foreign exchange rates

The assumption used in calculating the sensitivity analyses of the relevant income statement item is the effect of the assumed changes in respective market risks. This is based on the financial assets and financial liabilities held at March 31, 2020 and December 31, 2019.

### Equity Price Risk

The Group's equity price risk exposure at year-end relates to financial assets whose values will fluctuate as a result of changes in market prices, principally, equity securities classified as Equity investment designated at FVOCI.

Quoted securities are subject to price risk due to changes in market values of instruments arising either from factors specific to individual instruments or their issuers or factors affecting all instruments traded in the market. The Group's market risk policy requires it to manage such risks by setting and monitoring objectives and constraints on investments; diversification plan; and limits on investment in each industry or sector.

#### Commodity Price Risk

Price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market.

#### Coal

The price that the Group can charge for its coal is directly and indirectly related to the price of coal in the world coal market. In addition, as the Group is not subject to domestic competition in the Philippines, the pricing of all of its coal sales is linked to the price of imported coal. World thermal coal prices are affected by numerous factors outside the Group's control, including the demand from customers which is influenced by their overall performance and demand for electricity. Prices are also affected by changes in the world supply of coal and may be affected by the price of alternative fuel supplies, availability of shipping vessels as well as shipping costs.

As the coal price is reset on a periodic basis under coal supply agreements, this may increase its exposure to short-term coal price volatility.

There can be no assurance that world coal prices will be sustained or that domestic and international competitors will not seek to replace the Group in its relationship with its key customers by offering higher quality, better prices or larger guaranteed supply volumes, any of which would have a materially adverse effect on the Group's profits.

To mitigate this risk, the Group continues to improve the quality of its coal and diversify its market from power industry, cement industry, other local industries and export market. This will allow flexibility in the distribution of coal to its target customers in such manner that minimum

target average price of its coal sales across all its customers will still be achieved. Also, in order to mitigate any negative impact resulting from price changes, it is the Group's policy to set minimum contracted volume for customers with long term supply contracts for each given period (within the duration of the contract) and pricing is negotiated on a monthly basis to even out the impact of any fluctuation in coal prices, thus, protecting its target margin. The excess volumes are allocated to spot sales which may command different price than those contracted already since the latter shall follow pricing formula per contract.

Nevertheless, on certain cases temporary adjustments on coal prices with reference to customers following a certain pricing formula are requested in order to recover at least the cost of coal if the resulting price is abnormally low vis-à-vis cost of production (i.e., abnormal rise in cost of fuel, foreign exchange).

Below are the details of the Group's coal sales to the domestic market and to the export market (as a percentage of total coal sales volume):

	March 31,	December 31,	
	2020	2019	
Domestic market	50.75%	21.46%	
Export market	49.25%	78.54%	

The following table shows the effect on income before income tax should the change in the prices of coal occur based on the inventory of the Group as of March 31, 2020 and December 31, 2019 with all other variables held constant. The change in coal prices used in the simulation assumes fluctuation from the lowest and highest price based on one-year historical price movements in 2020 and 2019.

	Effect on income before income tax		
	March 31,	December 31,	
Change in coal price (in thousands)	2020	2019	
Based on ending coal inventory		_	
Increase by 39% in 2020 and 27% in 2019	<b>£</b> 1,574,045	₽302,989	
Decrease by 39% in 2020 and 27% in 2019	(1,574,045)	(302,989)	
Based on coal sales volume			
Increase by 39% in 2020 and 27% in 2019	2,446,106	3,422,916	
Decrease by 39% in 2020 and 27% in 2019	(2,446,106)	(3,422,916)	

#### Interest Rate Risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates. The Group's exposure to market risk for changes in interest rates relates primarily to the Group's long-term debt obligations. The Group's policy is to manage its interest cost using a mix of fixed and variable rate debt.

The following table demonstrates the sensitivity of the Group's profit before tax to a reasonably possible change in interest rates, with all variables held constant, through the impact on floating rate borrowings:

	Effect on income be	Effect on income before income tax		
	March 31,	December 31,		
Basis points (in thousands)	2020	2019		
+100	( <b>P214,265</b> )	(P10,438)		
-100	214,265	10,438		

The sensitivity analyses shown above are based on the assumption that the interest movements will be more likely be limited to hundred basis points upward or downward fluctuation in both 2020 and 2019. The forecasted movements in percentages of interest rates used were derived based on the Group's historical changes in the market interest rates on unsecured bank loans.

There was no effect on the equity other than those affecting the income before tax.

## Foreign Currency Risk

Foreign currency risk is the risk that the future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates.

The Group does not have any foreign currency hedging arrangements.

Information on the Group's foreign currency-denominated monetary assets and liabilities and their Philippine peso equivalents follows (amounts in thousands):

			March 31, 202	20	
		Japanese			Equivalent
	U.S. Dollar	Yen	<b>UK Pounds</b>	Euro	in PHP
Financial assets					
Cash and cash equivalents	\$44,386	¥498,430	£15	€197	₽2,492,714
Receivables	10,052	_	_	_	509,411
	54,438	498,430	15	197	3,002,125
Financial liabilities					
Accounts payable and accrued expenses	(18,748)	_	_	_	(950,128)
	\$35,690	¥498,430	£15	€197	P2,051,997

The following tables demonstrates the sensitivity to a reasonably possible change in foreign exchange rates, with all variables held constant, of the Group's profit before tax (due to changes in the fair value of monetary assets and liabilities) as of March 31, 2020 (amounts in thousands):

	Exchange rate	Effect on profit before tax	
	movement		
In Peso per US Dollar		_	
Increase	₽2	<b>₽</b> 71,379	
Decrease	(2)	(71,379)	
In Peso per Japanese Yen			
Increase	2	996,859	
Decrease	(2)	(996,859)	
In Peso per UK Pound			
Increase	2	30	
Decrease	(2)	(30)	
In Peso per Euro			
Increase	2	395	
Decrease	(2)	(395)	

There is no impact on the Group's equity other than those already affecting profit or loss. The movement in sensitivity analysis is derived from current observations on movement in dollar average exchange rates.

#### c. Credit Risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Group's maximum exposure to credit risk for the components of the statement of financial position at March 31, 2020 and December 31, 2019 is the carrying amounts except for real estate receivables. The Group's exposure to credit risk arises from default of the counterparties which include certain financial institutions, real estate buyers, subcontractors, suppliers and various electric companies. Credit risk management involves dealing only with recognized, creditworthy third parties. It is the Group's policy that all counterparties who wish to trade on credit terms are subject to credit verification procedures. The Treasury Department's policy sets a credit limit for each counterparty. In addition, receivable balances are monitored on an ongoing basis. The Group's financial assets are not subject to collateral and other credit enhancement except for real estate receivables. As of March 31, 2020 and December 31, 2019, receivables that are doubtful of collection had been provided with allowance.

#### Real estate contracts

Customer credit risk is managed by each business unit subject to the Group's established policy, procedures and control relating to customer credit risk management. Credit quality of a customer is assessed based on an extensive credit rating scorecard and individual credit limits are defined in accordance with this assessment. Outstanding customer receivables and contract assets are regularly monitored.

An impairment analysis is performed at each reporting date using a provision matrix to measure expected credit losses (using incurred loss model prior to adoption of PFRS 9). The provision rates are based on days past due for groupings of various customer segments with similar loss patterns (i.e., by geographical region, product type, customer type and rating, and coverage by letters of credit or other forms of credit insurance). The calculation reflects the probability-weighted outcome, the time value of money and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets. Title of the real estate property is only transferred to the customer if the consideration had been fully paid. In case of default, after enforcement activities, the Group has the right to cancel the sale and enter into another CTS to another customer after certain proceedings (e.g. grace period, referral to legal, cancellation process, reimbursement of previous payments) had been completed. Given this, based on the experience of the Group, the maximum exposure to credit risk at the reporting date is nil considering that fair value less cost to repossess of the real estate projects is higher than the exposure at default (i.e., recovery rate is more than 100%). The Group evaluates the concentration of risk with respect to trade receivables and contract assets as low, as its customers are located in several jurisdictions and industries and operate in largely independent markets.

# Electricity sales

The Group earns substantially all of its revenue from bilateral contracts, WESM and from various electric companies. WESM and the various electric companies are committed to pay for the

energy generated by the power plant facilities.

Under the current regulatory regime, the generation rate charged by the Group to WESM is determined in accordance with the WESM Price Determination Methodology (PDM) approved by the ERC and are complete pass-through charges to WESM. PDM is intended to provide the specific computational formula that will enable the market participants to verify the correctness of the charges being imposed. Likewise, the generation rate charged by the Group to various electric companies is not subject to regulations and are complete pass-through charges to various electric companies.

#### Mining

The Group evaluates the financial condition of the local customers before deliveries are made to them. On the other hand, export sales are covered by sight letters of credit issued by foreign banks subject to the Group's approval, hence, mitigating the risk on collection.

The Group generally offers 80% of coal delivered payable within thirty (30) days upon receipt of billing and the remaining 20% payable within 15 days after receipt of final billing based on final analysis of coal delivered.

#### Construction contracts

The credit risk for construction receivables is mitigated by the fact that the Group can resort to carry out its contractor's lien over the project with varying degrees of effectiveness depending on the jurisprudence applicable on location of the project. A contractor's lien is the legal right of the Group to takeover the projects-in-progress and have priority in the settlement of contractor's receivables and claims on the projects-in-progress and have priority in the settlement of contractor's receivables and claims on the projects in progress is usually higher than receivables from and future commitments with the project owners. Trade and retention receivables from project owners are normally high standard because of the creditworthiness of project owners and collection remedy of contractor's lien accorded contractor in certain cases.

The provision matrix is initially based on the Group's historical observed default rates. The Group will calibrate the matrix to adjust the historical credit loss experience with forward-looking information.

Generally, trade receivables are writtenoff when deemed unrecoverable and are not subject to enforcement activity. The maximum exposure to credit risk at the reporting date is the carrying value of each class of financial assets.

With respect to the credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group transacts only with institutions or banks that have proven track record in financial soundness.

Given the Group's diverse base of counterparties, it is not exposed to large concentrations of credit risk.

## Cash and Cash Equivalents

Cash and cash equivalents are short-term placements and working cash fund placed, invested or deposited in foreign and local banks belonging to top 10 banks in the Philippines in terms of resources and profitability. These financial assets are classified as Grade A due to the counterparties' low probability of insolvency.

## Equity investment designated at FVOCI

The Group's Equity investment designated at FVOCI are classified as Grade B because these assets are susceptible to untoward consequences due to the current financial positions of counterparties.

#### Receivables

Included under Grade A are accounts considered to be of high value and are covered with coal supply, power supply, and construction contracts. The counterparties have a very remote likelihood of default and have consistently exhibited good paying habits. Grade B accounts are active accounts with minimal to regular instances of payment default, due to collection issues or due to government actions or regulations. These accounts are typically not impaired as the counterparties generally respond to credit actions and update their payments accordingly. The Group determines financial assets as impaired when probability of recoverability is remote and in consideration of lapse in period which the asset is expected to be recovered.

For real estate receivables, and other receivables, Grade A are classified as financial assets with high credit worthiness and probability of default is minimal. While receivables under Grade B and C have favorable and acceptable risk attributes, respectively, with average credit worthiness.

Receivable from related parties are considered Grade A due to the Group's positive collection experience.

Ixmpairment analysis (using incurred loss model prior to adoption of PFRS 9) is performed at each reporting date using a provision matrix to measure expected credit losses. The provision rates are based on days past due for groupings of customer segments with similar loss patterns (i.e., by geographical region, payment scheme, type of customers, etc.). The calculation reflects the probability-weighted outcome and reasonable and supportable information that is available at the reporting date about past events, current conditions and forecasts of future economic conditions.

## Security and Refundable Deposits

Security and refundable deposits are classified as Grade A since these are to be refunded by the lessor and utility companies at the end of lease term and holding period, respectively, as stipulated in the agreements.

As of March 31, 2020, the aging analysis of the Group's receivables presented per class follows:

	March 31, 2020							
	Neither past		Past due but not impaired				Impaired	l
	nor impaired	<30 days	30-60 days	61-90 days	91-120 days	>120 days	assets	Total
Receivables								
Trade								
General								
construction	₽3,309,728	P336,316	₽237,326	P3,010,729	₽-	₽-	₽24,417	₽6,918,516
Electricity sales	2,303,255	308,215	270,960	524,198	12,686	363,365	1,541,036	5,323,715
Real estate	2,376,756	1,247,314	244,172	27,518	28,365	317,867	_	4,241,992
Coal mining	948,415	229,957	· _	· _	_	· <u> </u>	236,159	1,414,531
Nickel mining	86,382	_	_	_	_	_	_	86,382
Merchandising and others	114,491	_	_	_	_	_	4,437	118,928
Receivables from								
related parties	312,632	_	_	_	_	_	_	312,632
Other receivables	1,983,826	_	_	3,712	1,894	56,627	172,137	2,218,196
	P11,435,485	₽2,121,802	P752,458	P3,566,157	₽42,945	₽737,859	P1,978,186	P20,634,892

#### Financial assets

The fair values of cash and cash equivalents and receivables (except installment contract receivables) approximate their carrying amounts as of reporting dates due to the short-term nature of the transactions.

The fair values of installment contracts receivables are based on the discounted value of future cash flows using the applicable rates for similar types of loans and receivables.

Refundable deposits are carried at cost since these are mostly deposits to a utility company as a consequence of its subscription to the electricity services of the said utility company needed for the Group's residential units.

#### Financial assets

In the absence of a reliable basis of determining fair values due to the unpredictable nature of future cash flows and the lack of suitable methods in arriving at a reliable fair value, security deposits other than those pertaining to operating leases and unquoted equity investment designated at FVOCI are carried at cost less impairment allowance, if any.

#### Financial liabilities

The fair values of accounts and other payables and accrued expenses and payables to related parties approximate their carrying amounts as of reporting dates due to the short-term nature of the transactions.

Estimated fair value of long-term fixed rate loans and liabilities for purchased land are based on the discounted value of future cash flows using the applicable rates for similar types of loans with maturities consistent with those remaining for the liability being valued. For floating rate loans, the carrying value approximates the fair value because of recent and regular repricing (quarterly) based on market conditions.

Fair values of receivables, long-term debt, liabilities for purchased land and investment properties are based on level 3 inputs while that of quoted Equity investment designated at FVOCI and financial assets at FVTPL are from level 1 inputs.

There has been no reclassification from Level 1 to Level 2 or 3 category as of March 31, 2020 and December 31, 2019.